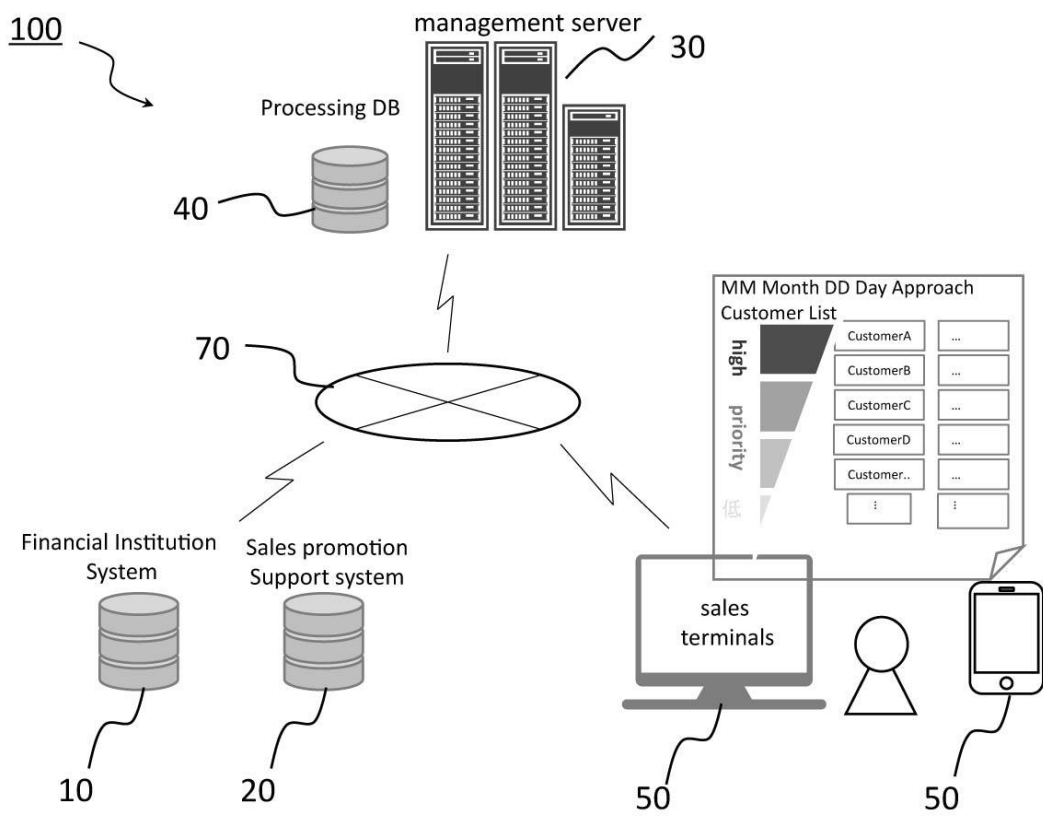
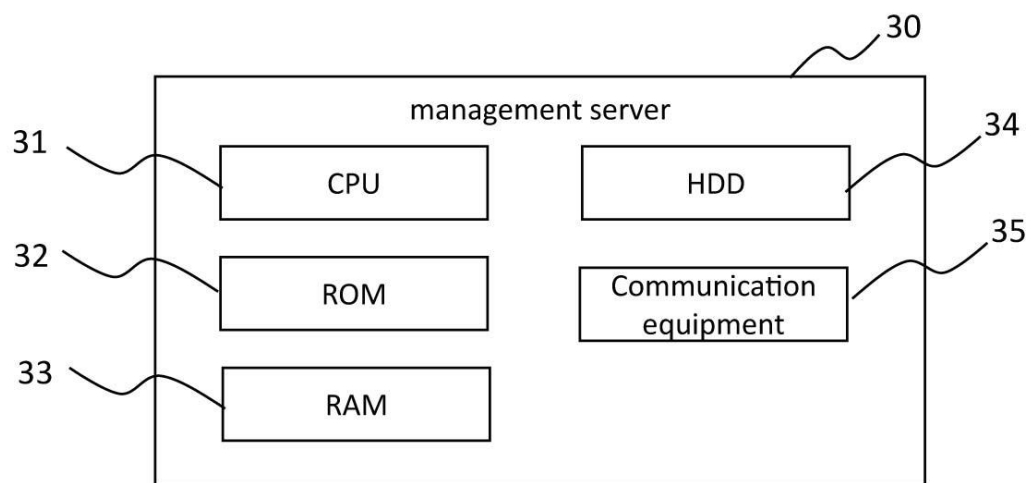


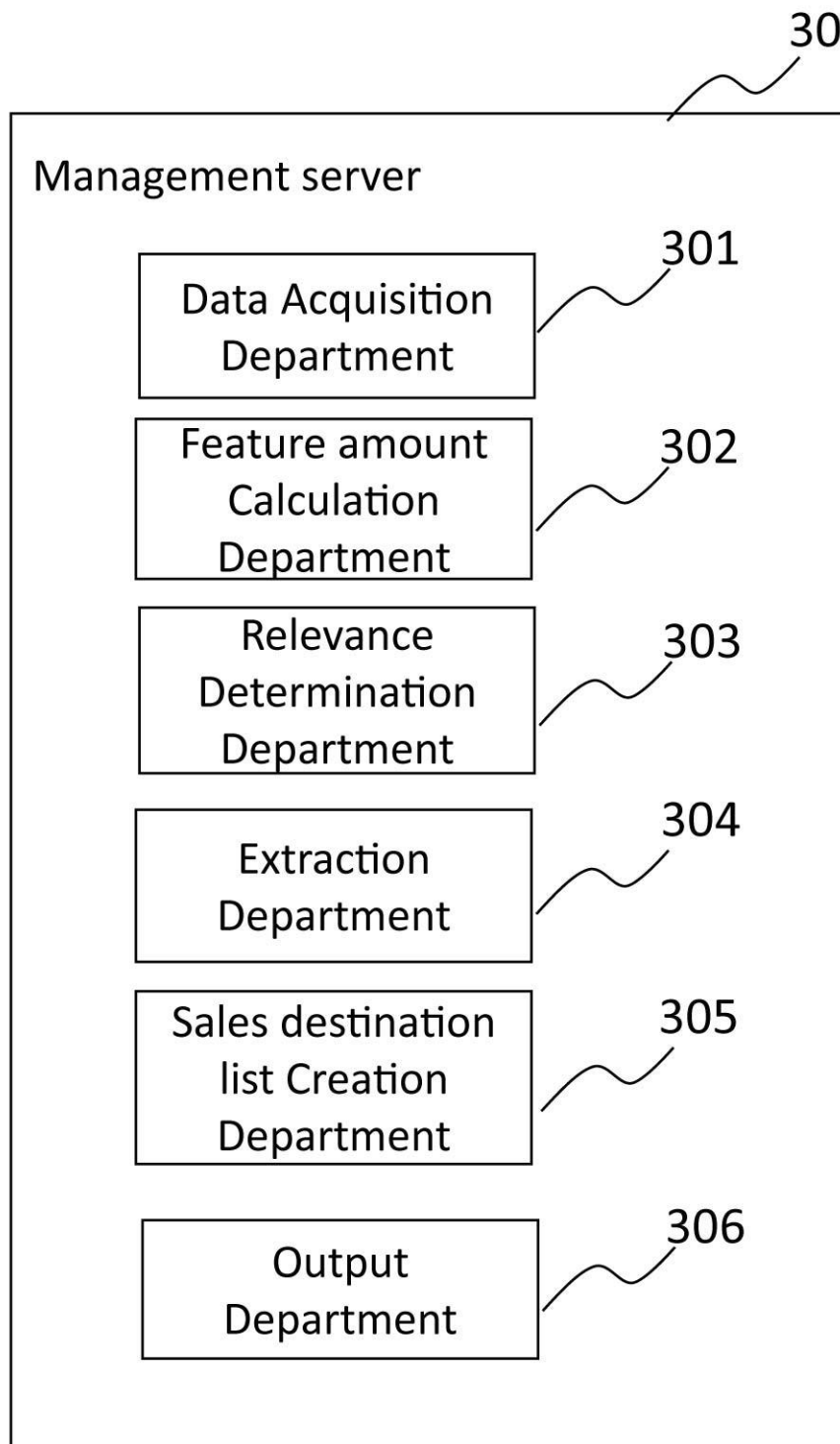
[FIGURE 1]



[FIGURE 2]



[FIGURE 3]



[FIGURE 4A]

Customer information (customer attribute information)

Individual customers

Item name
Store number
Customer number
Depositor classification
Name
Gender
Date of birth
Address
Telephone number
Fax number
E-mail address
Occupation
Place of employment
Business phone number
Family structure
Annual income
Salary status
Pension status
:

(Corporate customer)

Item name
Store number
Customer number
Depositor classification
Corporation name
Establishment date
Location
Representative
Telephone number
Fax number
E-mail address
Industry name
Industry classification
Loan information
Rating
Amount of trust
Extreme amount
Sales
:

[FIGURE 4B]

Balance information
Item name
Store number
Customer number
Liquid deposits_Balance
Liquid deposits_Flat balance
Savings_Balance
Savings deposit_Flat balance
Current account_Last balance
Current account_Flat balance
Time deposit_End balance
Time deposit_Flat balance
Foreign currency deposits_Last balance
Investment Trust_End of Investment Trust
Public bonds_End of the year
:

[FIGURE 4C]

Public bonds_End of the year		Credit card usage details		Current Account Transaction Details		Exchange transaction details	
Item name		Item name		Store number		Item name	
Store number		Store number		Customer number		Exchange number	
Customer number		Customer number		Subject		Trading date	
Subject		Account number		Account number		Trading time	
Account number		Account date		Trading date		Communication events	
Account date		Usage classification		Trading time		Results	
Trading date		Billing classification		Transaction serial number		Sending bank code	
Trading time		Date of use		Cash on-payment classification		Sending bank name	
Transaction serial number		Usage amount		Description code		Sending store number	
Cash on-payment classification		Merchant name		Description		Sending customer number	
Description code		Merchant number		Transaction amount		Sending account number	
Description		Merchant industry		Balance after transaction		Receiving bank code	
Transaction amount				Fee amount		Receiving bank name	
Balance after transaction				Bill check settlement classification		Receiving store number	
						Receiving customer number	
						Receiving account number	
						Client name	
						Recipient name	
						Description	
						Transaction amount	
						Fee amount	

[FIGURE 4E]

Asset Management Policy Information	
Item name	
Customer number	
Financial transaction experience and years	
Investment trust experience and years	
Purpose of asset formation	
Risk tolerance (total return)	
Important Points	Safety
	Speculative
	Commission
	Operational performance
	Past distributions
	Product Concept
	:
Investable amount	
:	

[FIGURE 4F]

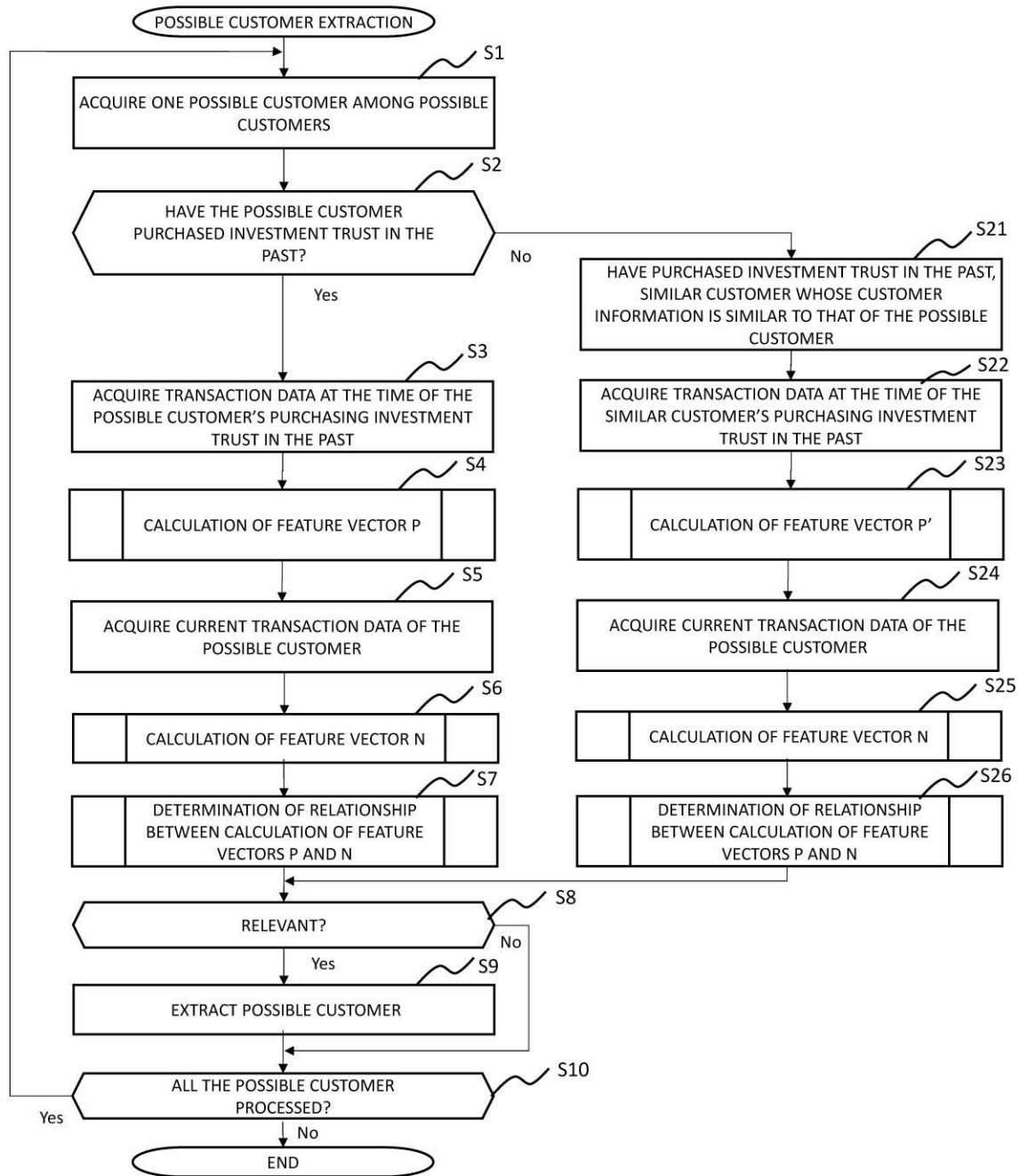
CRM Negotiation History

Item name
Store number
Customer number
Date of negotiation response
Target product code
Target product name
Negotiation channels
Negotiation history registration store number
Negotiation history registration store name
Negotiation history registrant user ID
Negotiation history Registrant name
Negotiation Results
Details of negotiations
:

DM Shipping History

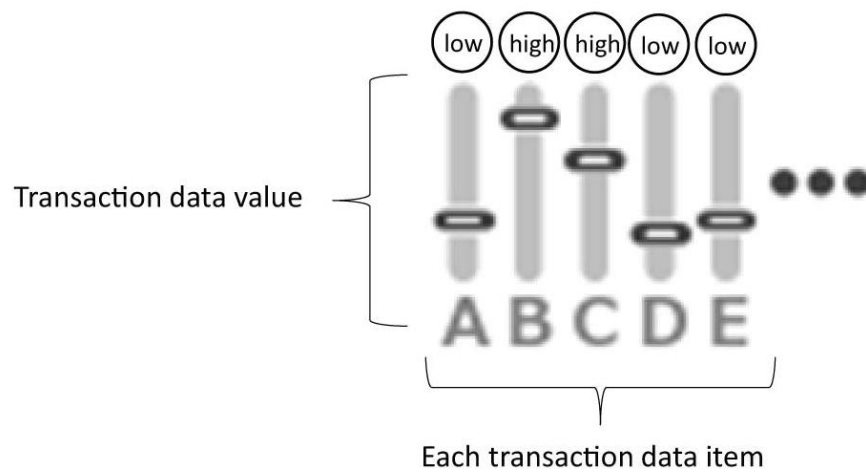
Item name
Send date
Store number
Customer number
Target product code
Target product name
:

[FIGURE 5]

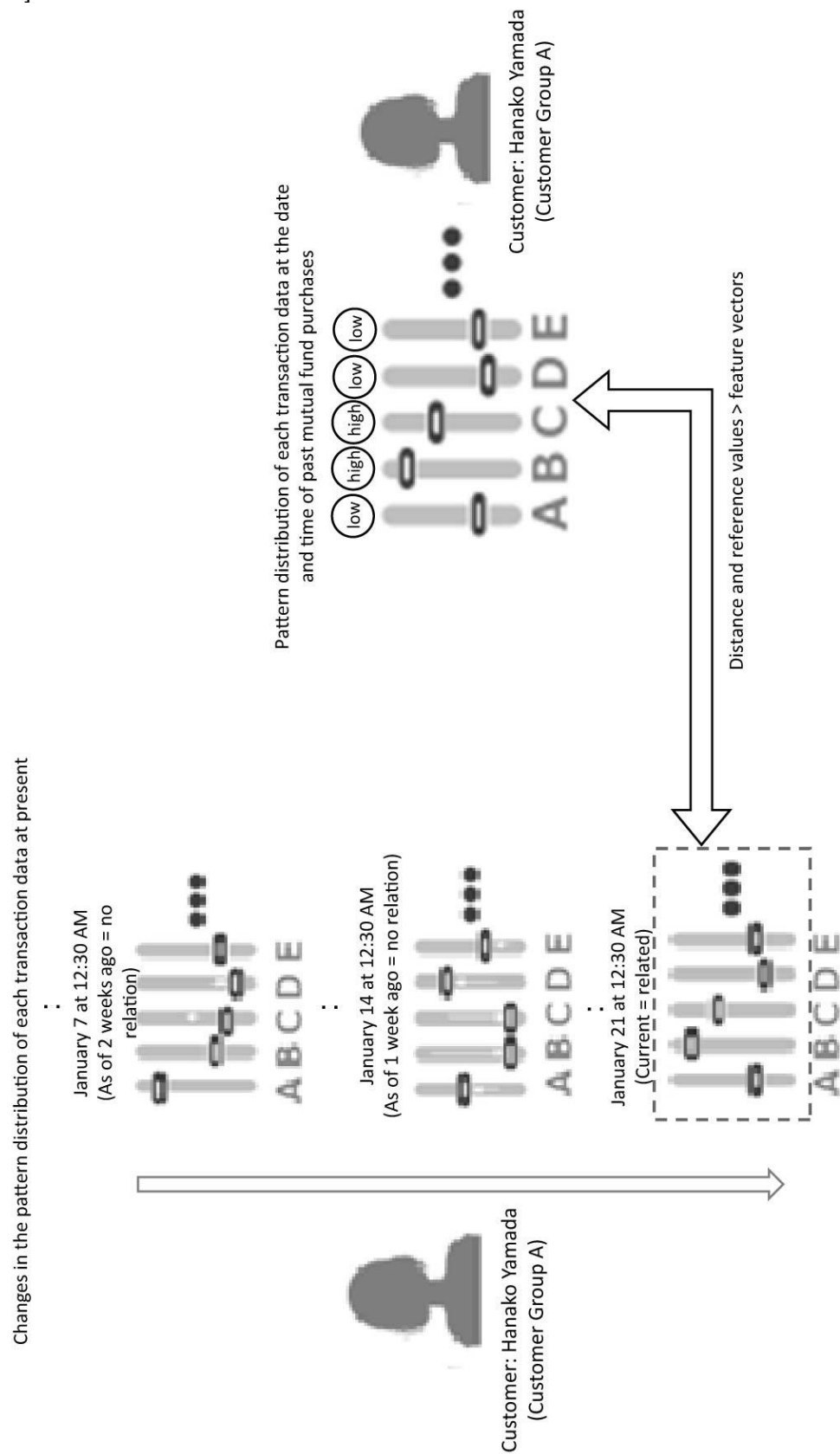


[FIGURE 6]

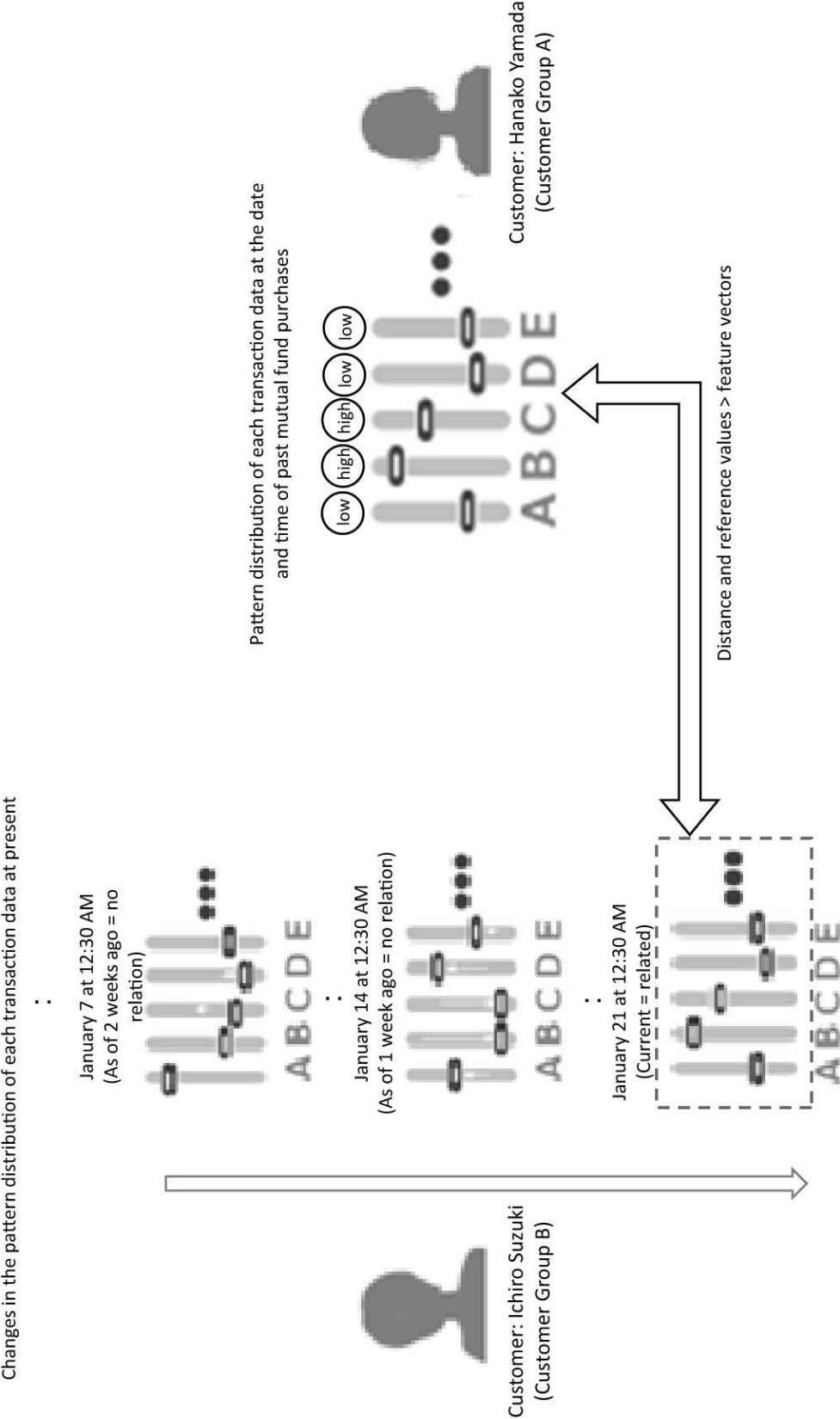
Pattern distribution of each transaction data at the date and time of past mutual fund purchases



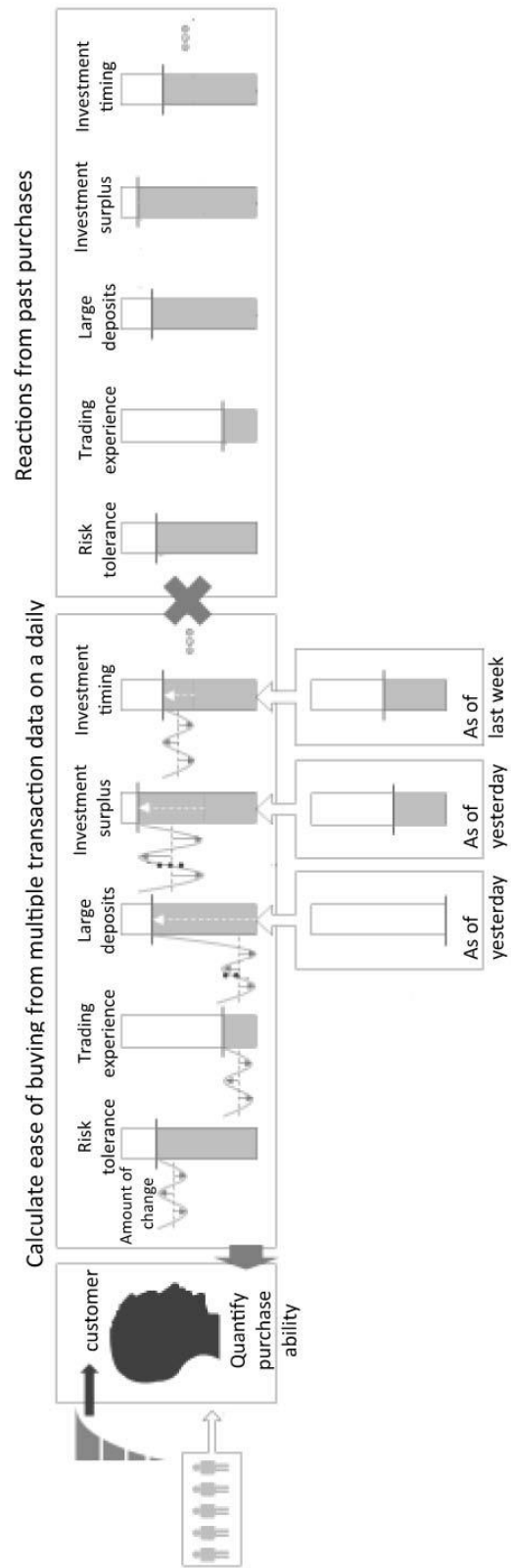
[FIGURE 7]



[FIGURE 8]



[FIGURE 9]



[FIGURE 10]

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〇〇 Bank business terminal System

Sales branch 〇〇 Station branch 52 Salesperson Taro Tanaka 53

Financial Instruments investment trust 54

As of January 21, 2019 20cases 55

56a	56b	56c	56d								
Priority	score	Customer group	Customer number	name	age	telephone number	Balance of deposit	The end of the pitch	Most recent purchase date	Salesperson	
1	0.940	A1	176287	Hanako Yamada	xx	xx	xx	xx	xx	xx	
2	0.828	B	...	Ichiro Suzuki	xx	xx	xx	xx	xx	xx	
3	0.811	...	...	...	...	...	...	...	...	...	
4	0.810	...	...	...	...	...	...	...	...	...	
5	0.804	...	...	...	...	...	...	...	...	...	
6	0.774	...	...	...	...	...	...	...	...	...	
7	0.640	...	...	...	...	...	...	...	...	...	
8	0.621	...	...	...	...	...	...	...	...	...	
9	0.619	...	...	...	...	...	...	...	...	...	
10	0.598	...	...	...	...	...	...	...	...	...	

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[FIGURE 11]

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〇〇 Bank business terminal System

〇〇 Station Branch Taro Tanaka

Customer number 176287 62 search 63

64

Customer number	identity	age	telephone number	Salesperson
176287	Hanako Yamada	xx	xx	xx

As of January 21, 2019

65

65a	65b	65c		
Priority	score	Financial instrument name	Upper limit frame	Most recent purchase date
1	0.940	My Car Loan	3,000,000 yen	xx
2	0.828	Free Loans	2,000,000 yen	-
3	0.811	Card loans	1,000,000 yen	-

[FIGURE 12]

