

FIG. 1

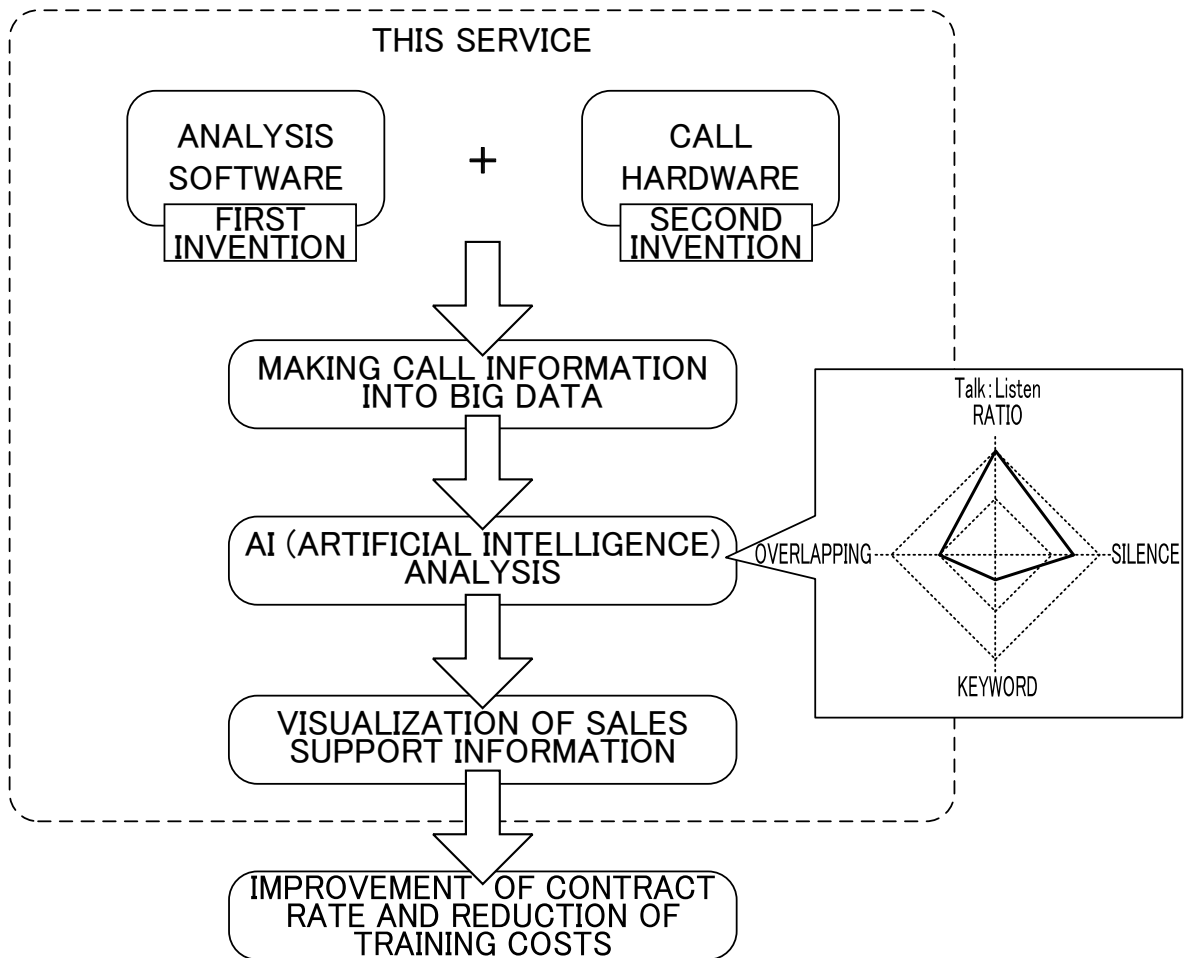


FIG. 2

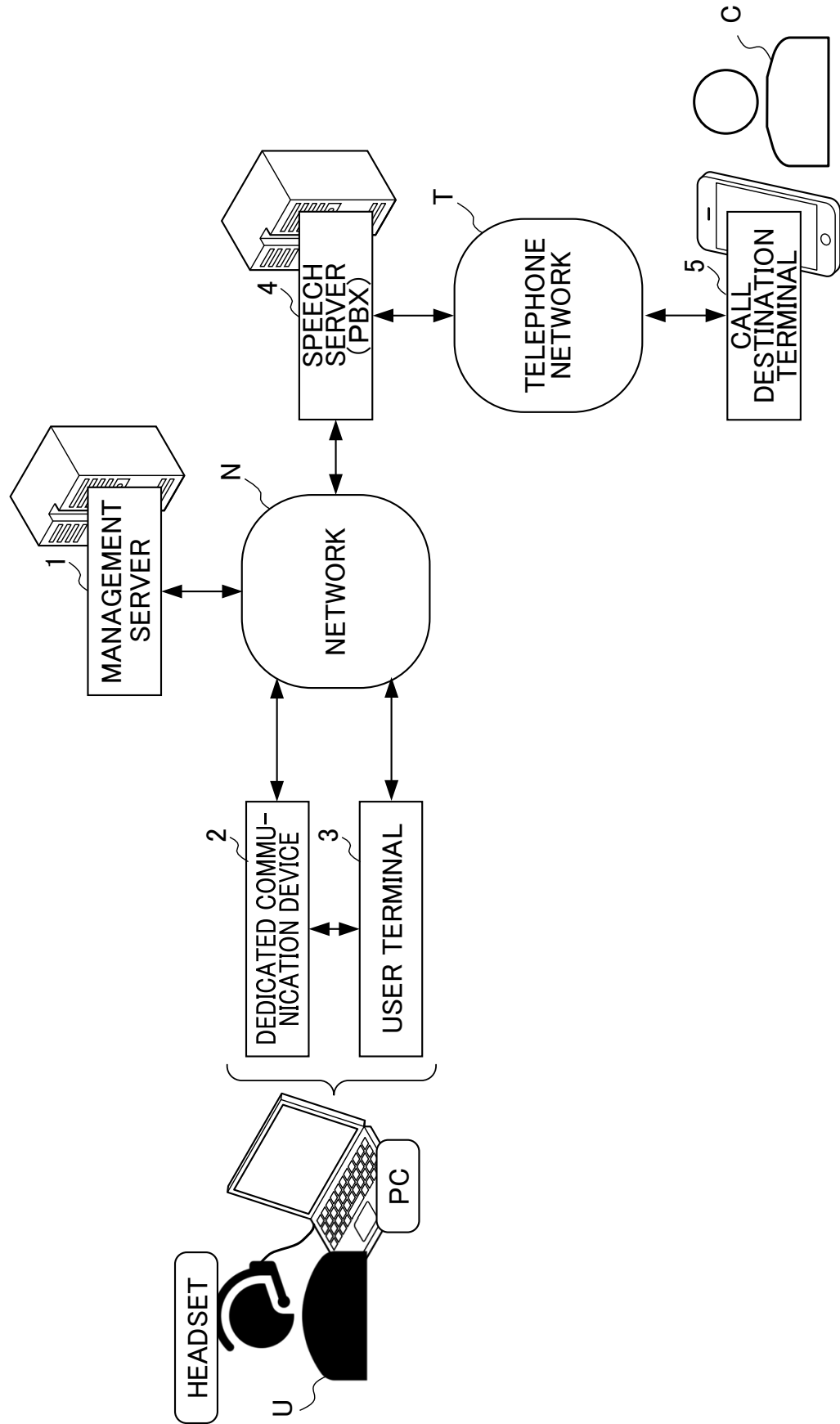
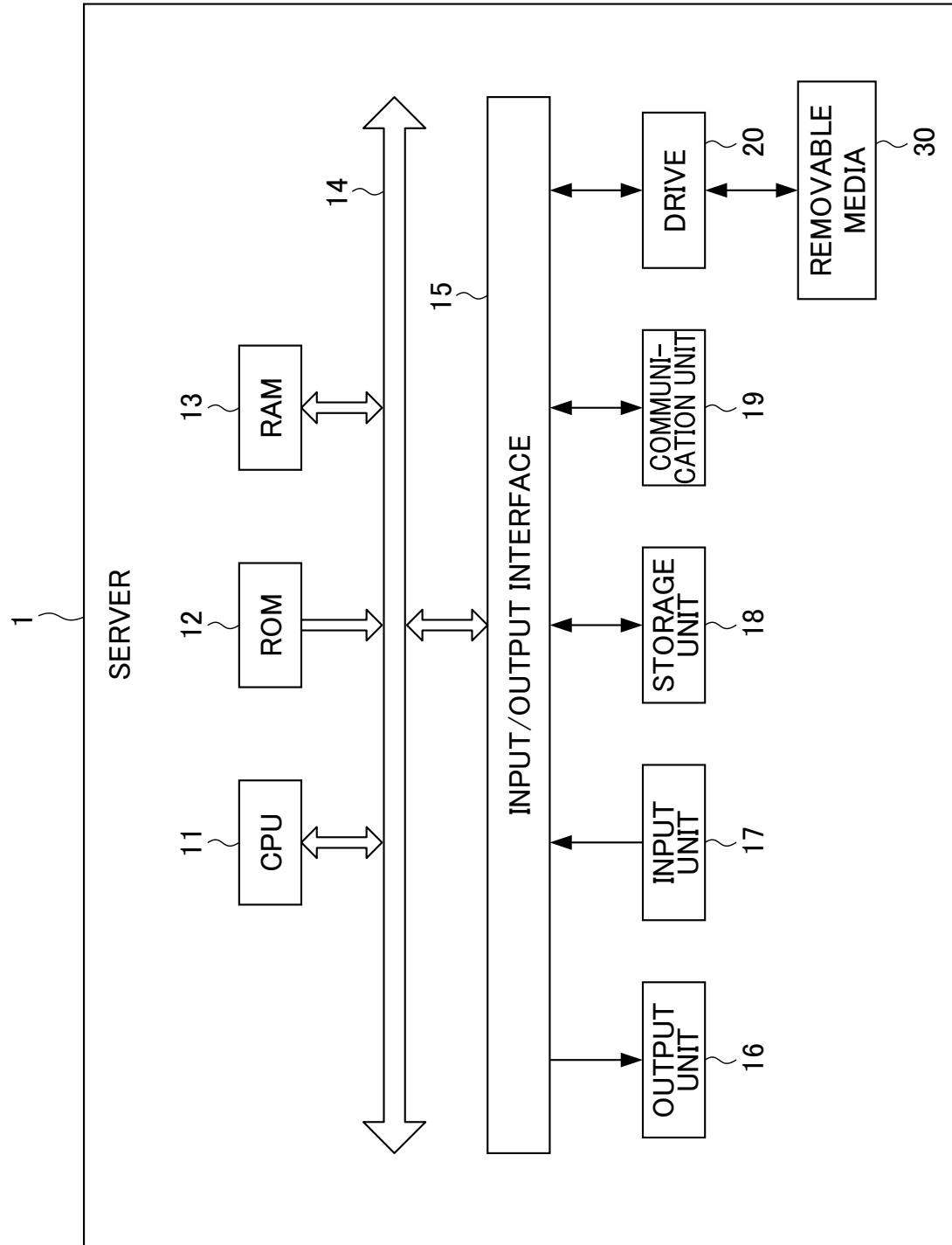


FIG. 3



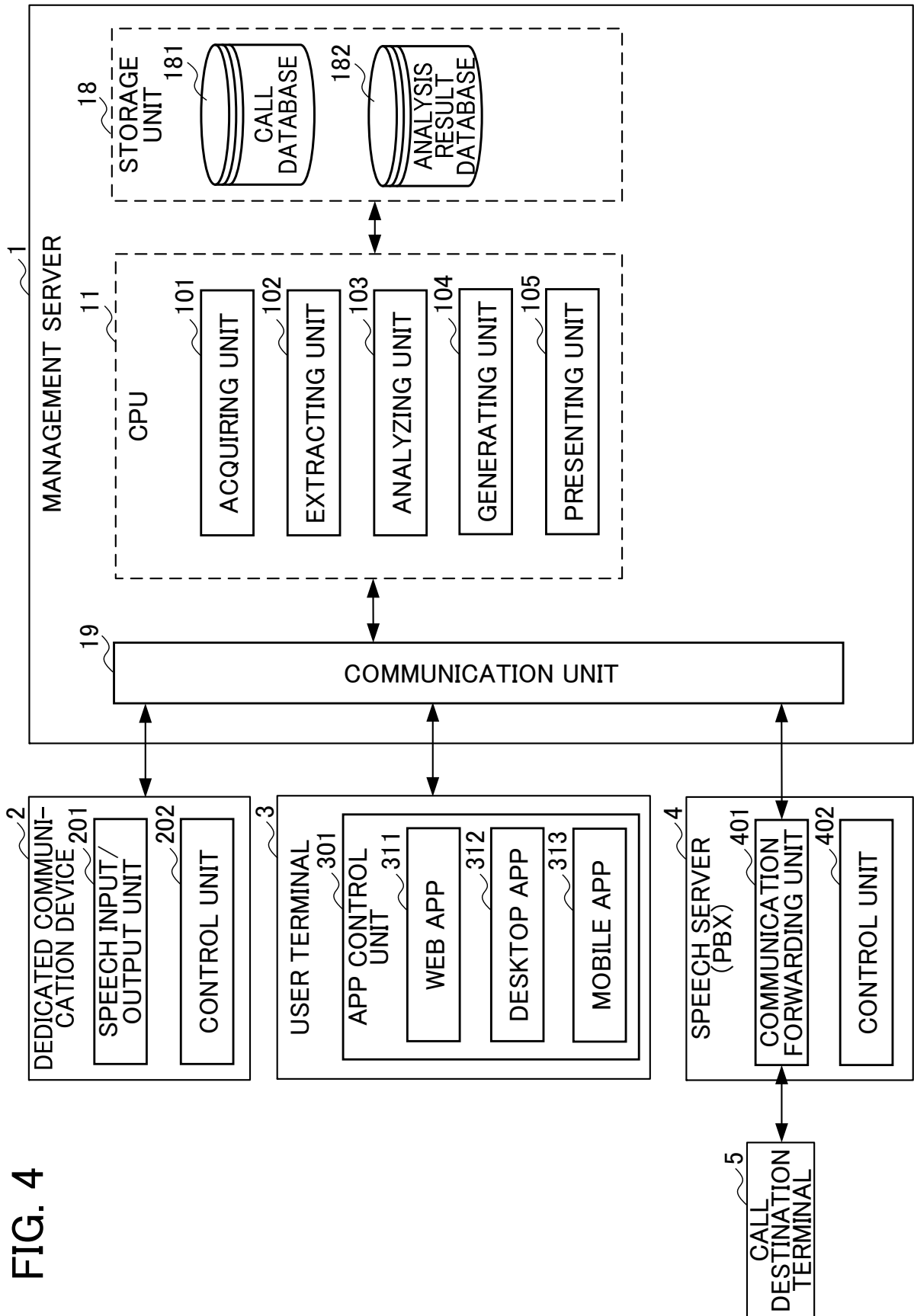


FIG. 5

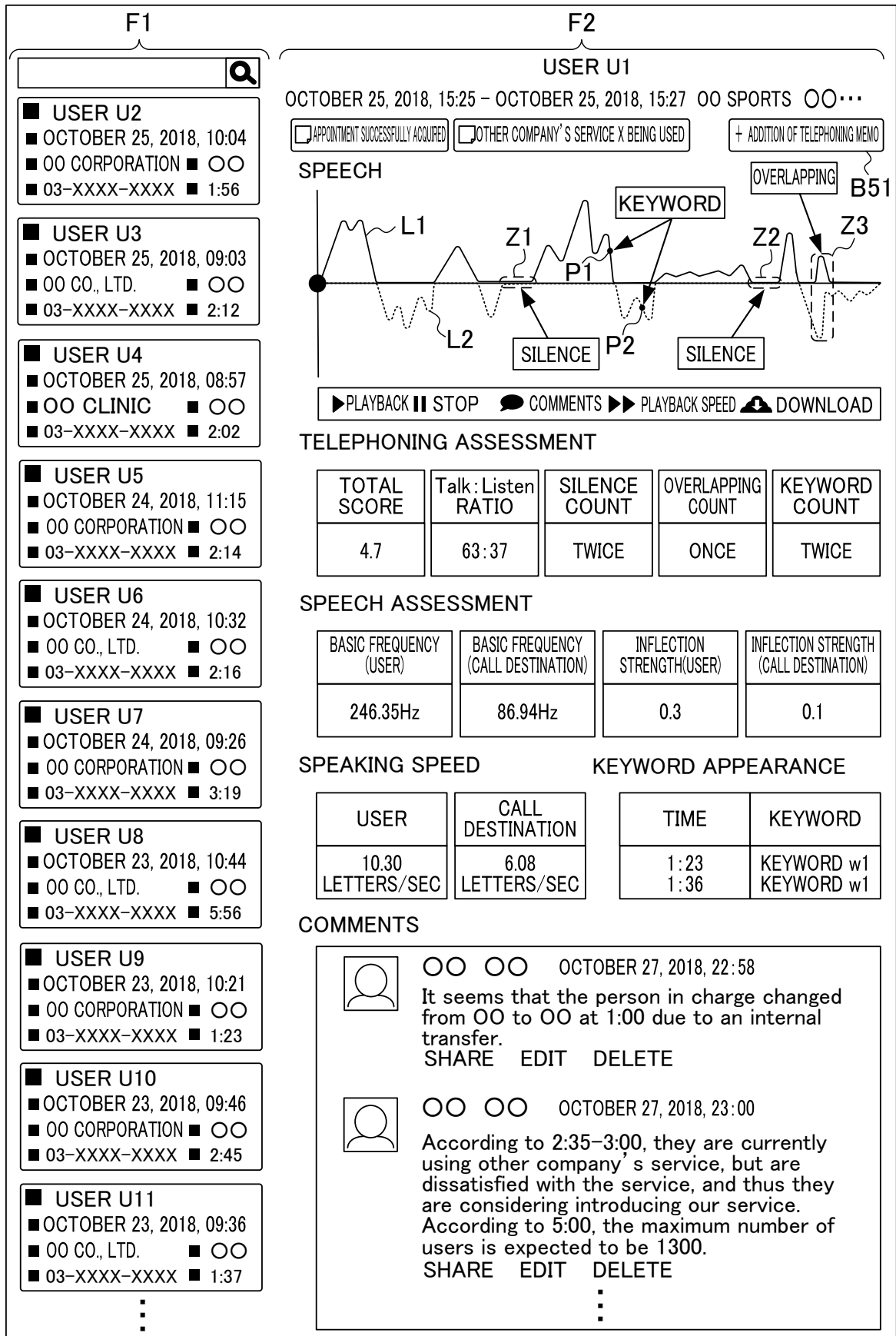


FIG. 6

☐ TELEPHONING MEMO

T31

- ☒ APPOINTMENT SUCCESSFULLY ACQUIRED
- ☐ ABSENCE OF PERSON IN CHARGE
- ☐ CALLBACK
- ☐ RESIGNATION OF PERSON IN CHARGE
- ☐ CONTINUOUS FOLLOW-UP
- ☐ NO NEEDS
- ☒ OTHER COMPANY' S SERVICE X BEING USED
- ☐ OTHER COMPANY' S SERVICEY BEING USED

⋮

B41 + ADD ITEM

B42 ✓ REGISTER

F3

F4

FIG. 7

TELEPHONING MEMO

If the telephoning memo function is set, a telephoning memo can be registered after the call is over.

☒ T51 ENABLE TELEPHONING MEMO

ITEM		R		T61	
1	APPOINTMENT SUCCESSFULLY ACQUIRED	☒		MARK AS POSITIVE TELEPHONING	
2	ABSENCE OF PERSON IN CHARGE	☐		MARK AS POSITIVE TELEPHONING	
3	CALLBACK	☐		MARK AS POSITIVE TELEPHONING	
4	RESIGNATION OF PERSON IN CHARGE	☐		MARK AS POSITIVE TELEPHONING	
5	CONTINUOUS FOLLOW-UP	☐		MARK AS POSITIVE TELEPHONING	
6	NO NEEDS	☐		MARK AS POSITIVE TELEPHONING	
7	OTHER COMPANY' S SERVICE X BEING USED	☐		MARK AS POSITIVE TELEPHONING	
8	OTHER COMPANY' S SERVICE Y BEING USED	☐		MARK AS POSITIVE TELEPHONING	
9		☐		MARK AS POSITIVE TELEPHONING	

⋮

FIG. 8

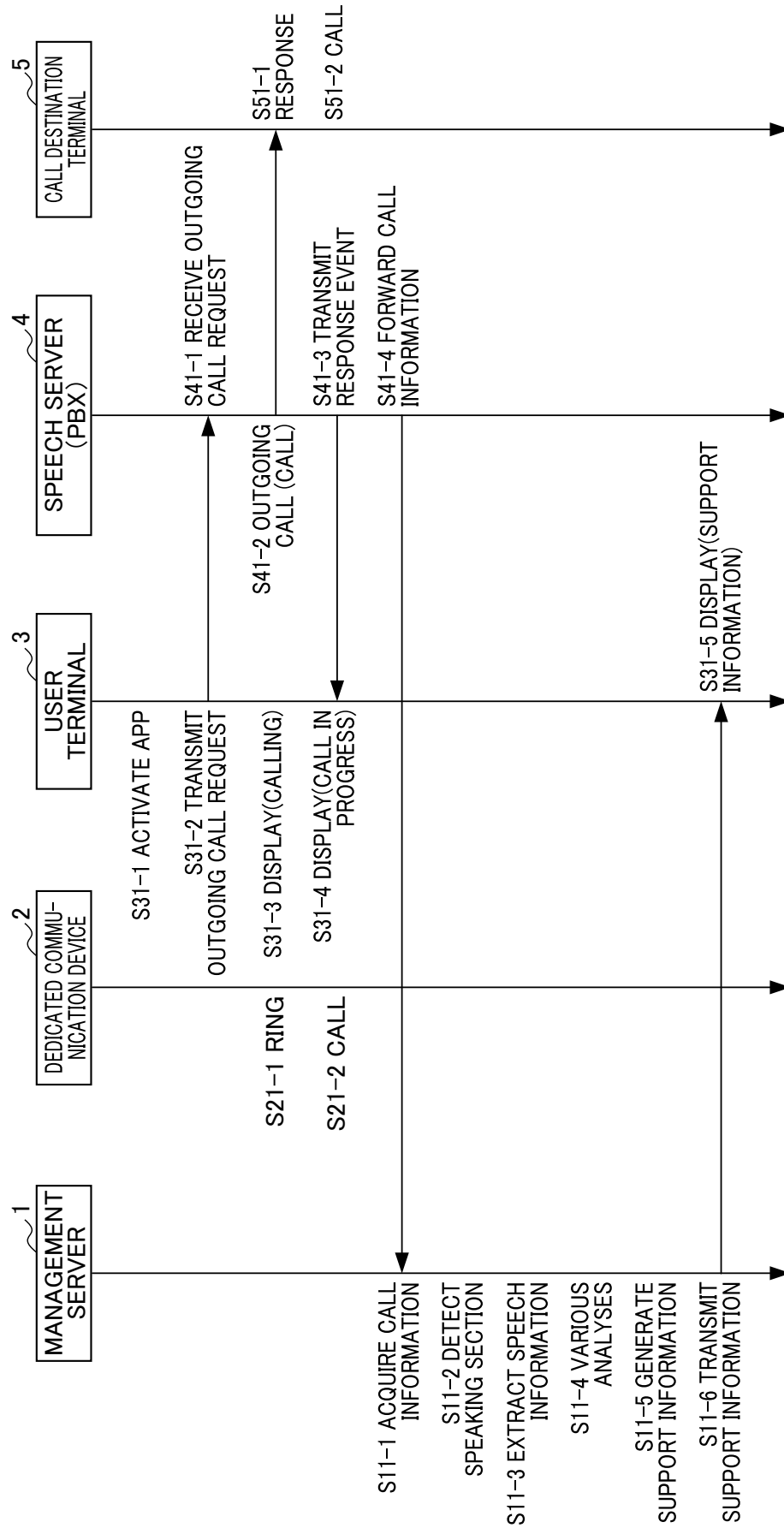


FIG. 9

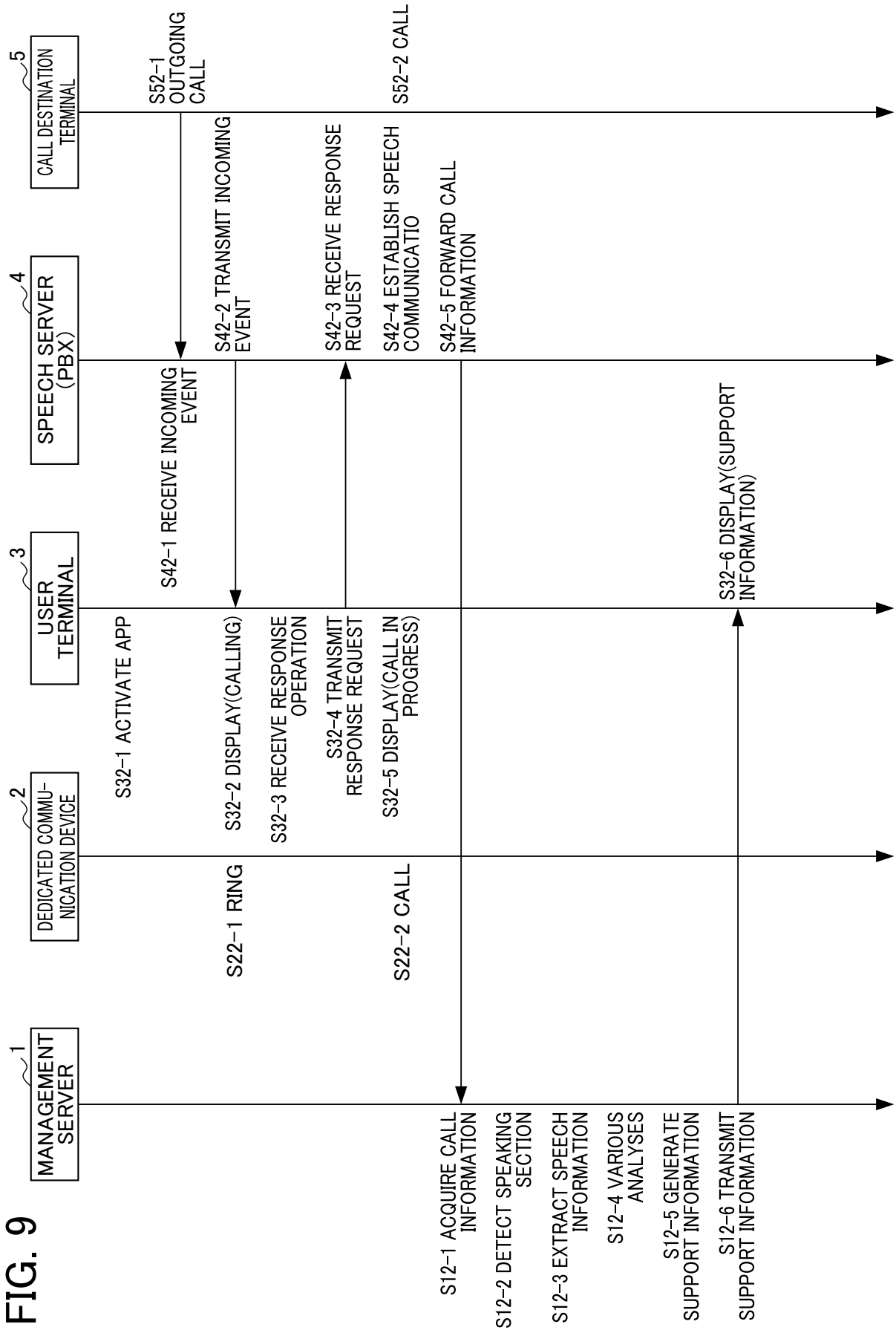


FIG. 10

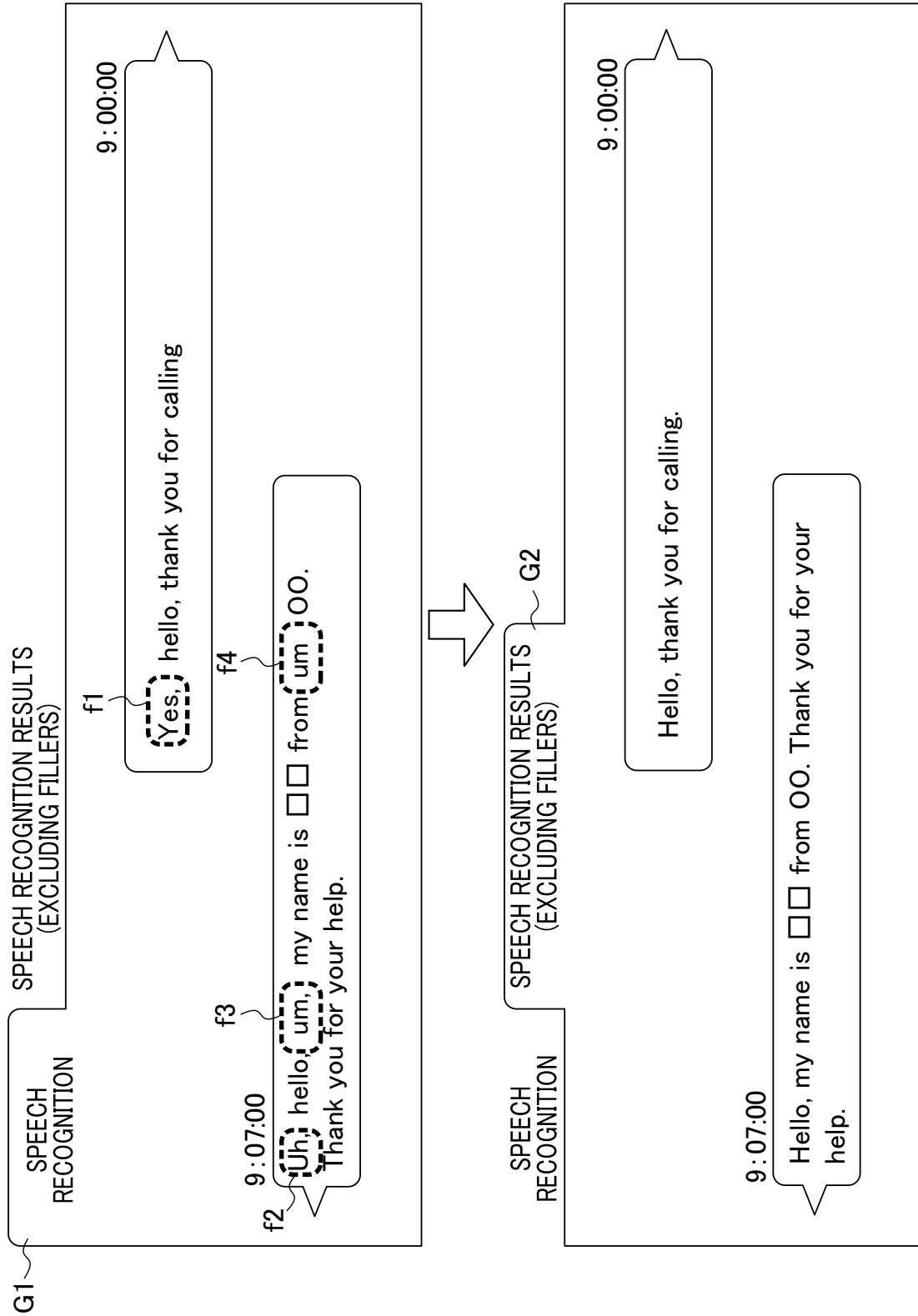


FIG. 11

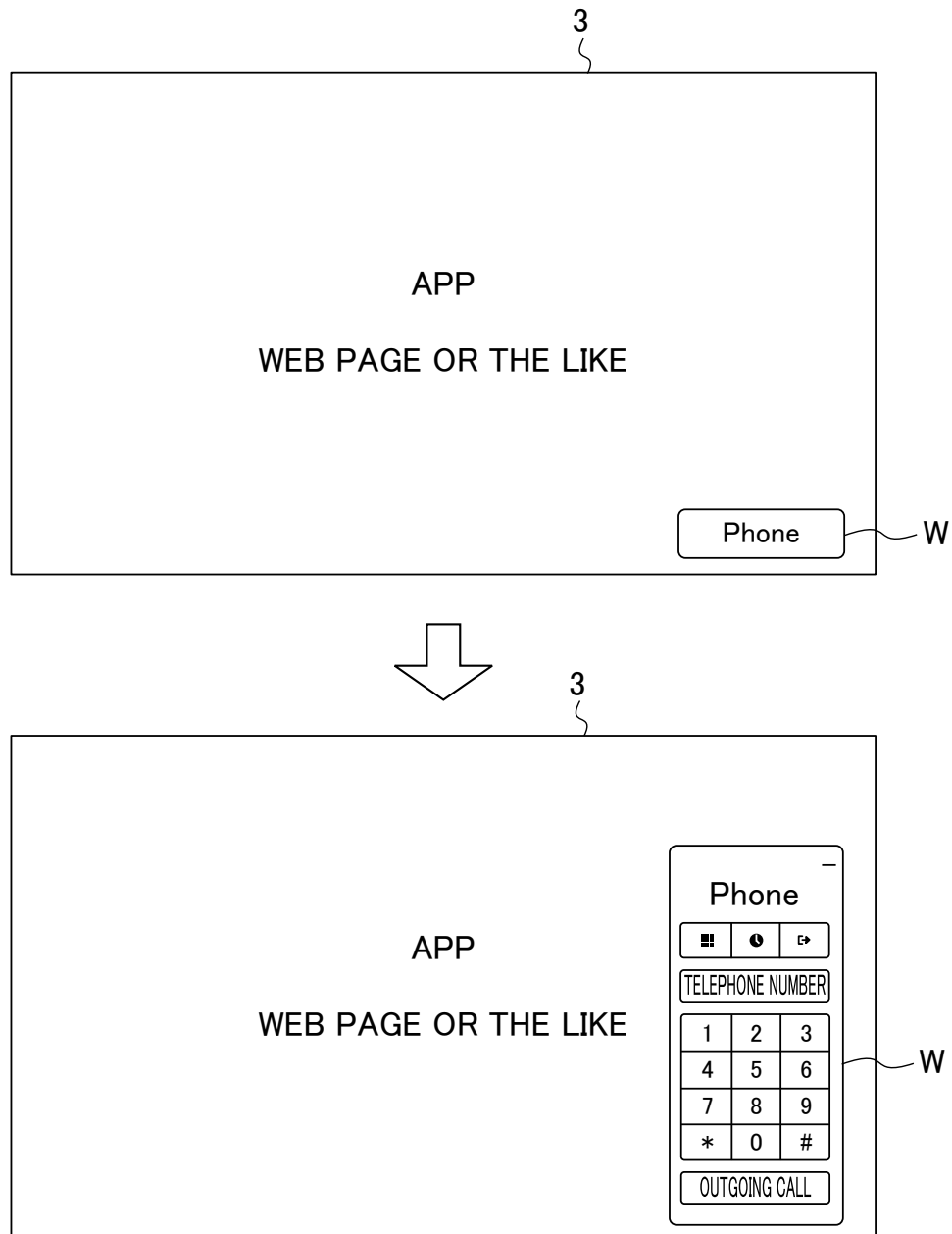
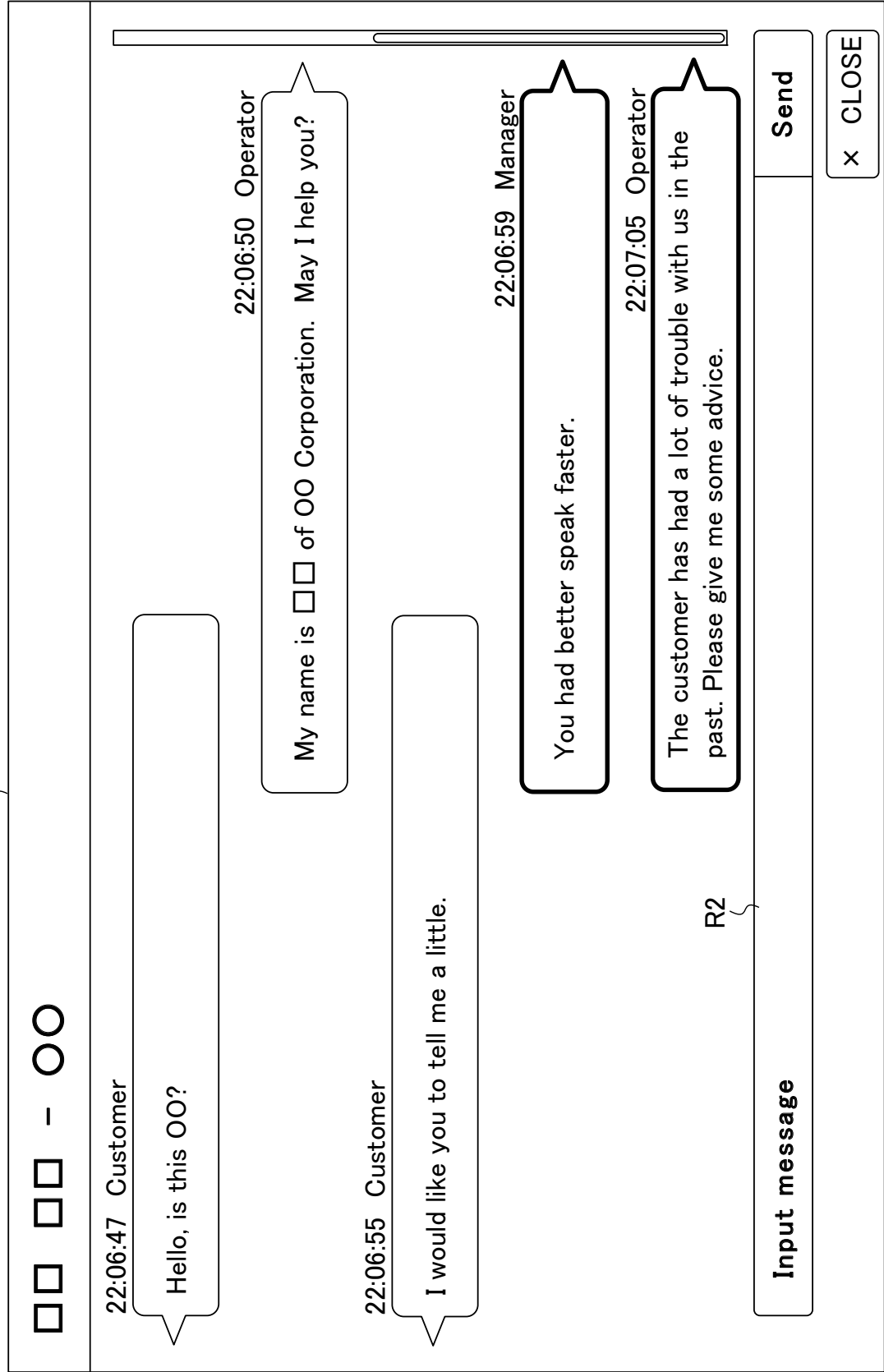


FIG. 12

3



R2

FIG. 13

