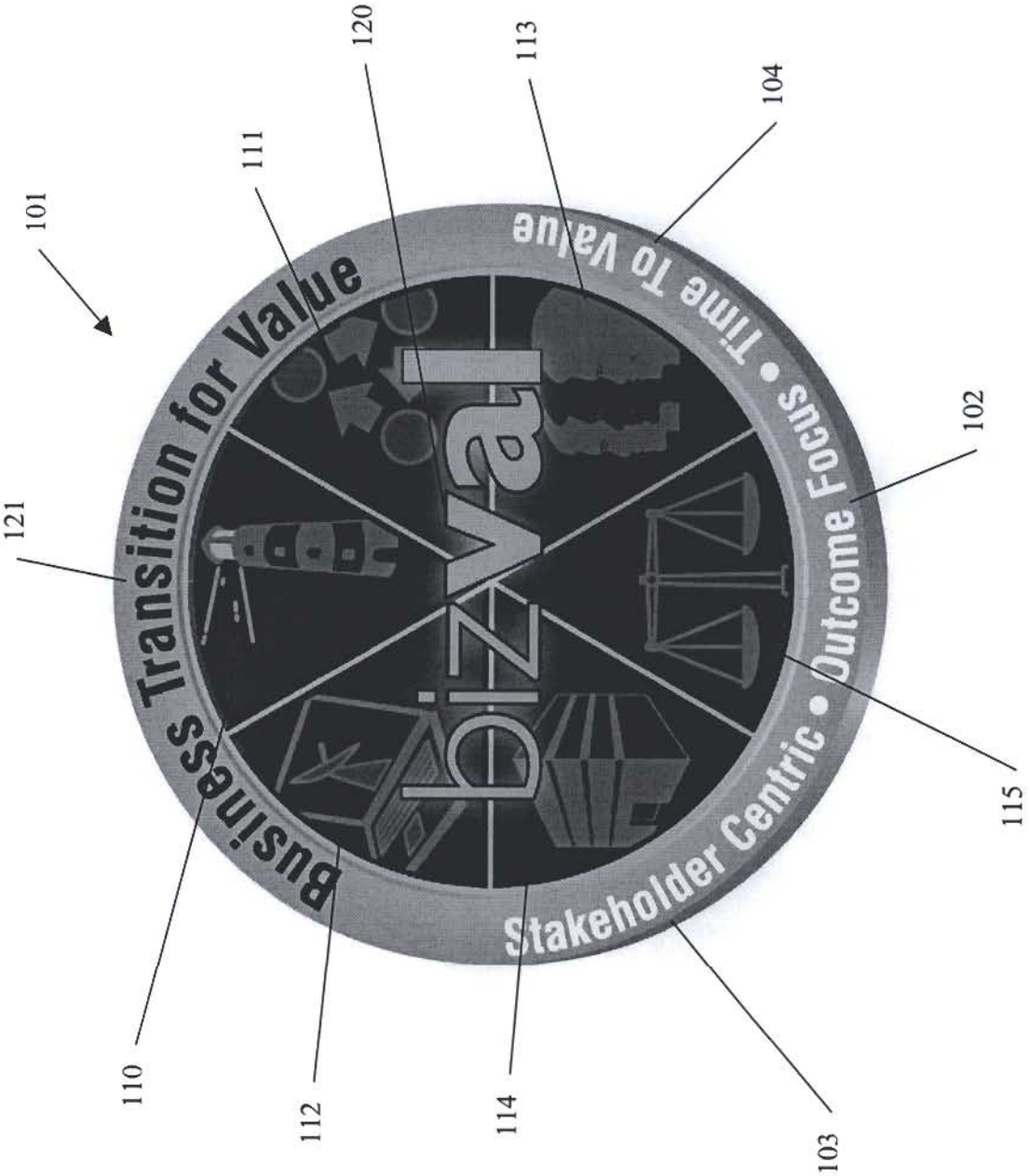

101
111
120
113
104
121
102
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110
112
114
103
Business Transition for Value
biz val
Time To Value • Outcome Focus • Stakeholder Centric

Figure 1

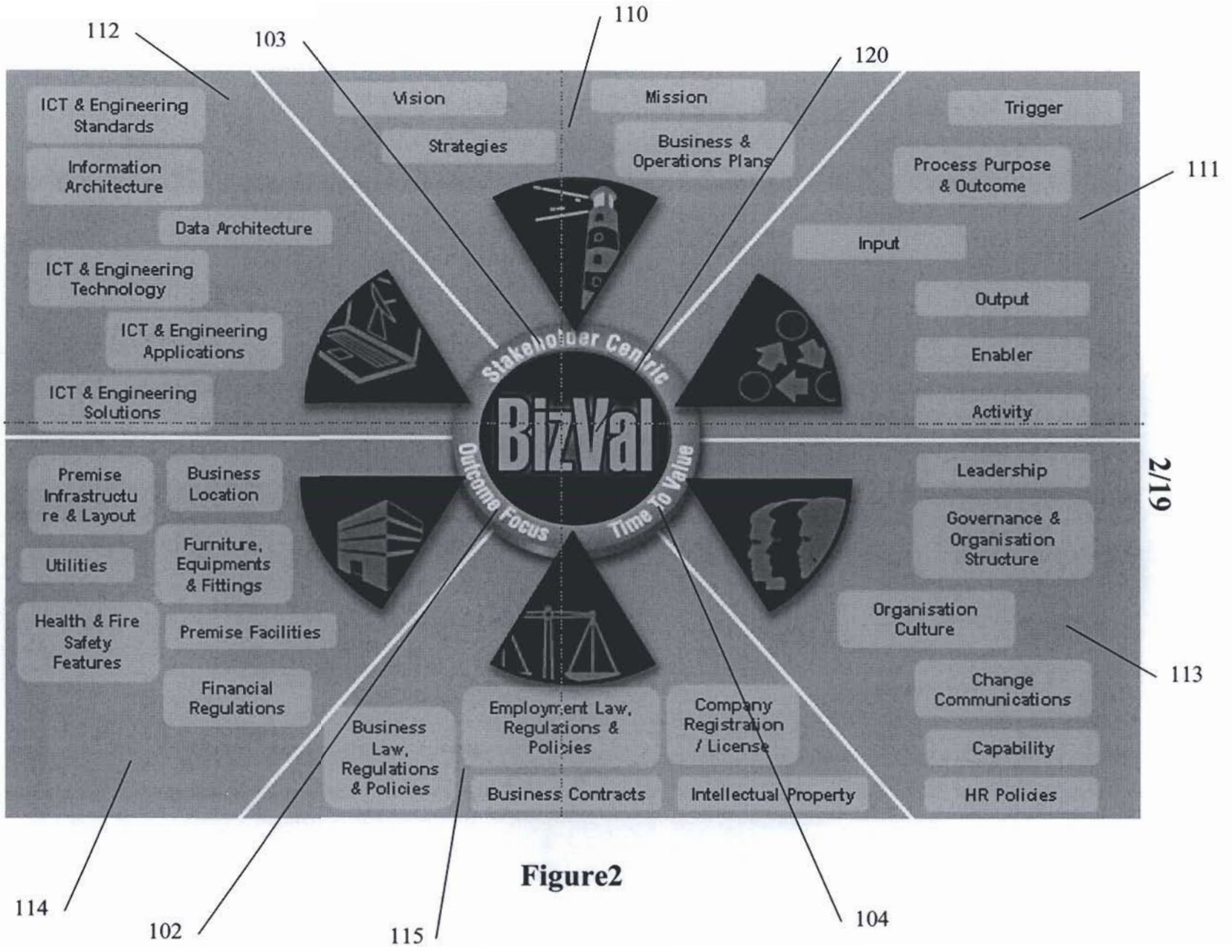

112
103
110
120
111
113
114
102
115
104
ICT & Engineering Standards
Information Architecture
Data Architecture
ICT & Engineering Technology
ICT & Engineering Applications
ICT & Engineering Solutions
Vision
Strategies
Mission
Business & Operations Plans
Trigger
Process Purpose & Outcome
Input
Output
Enabler
Activity
Stakeholder Centric
BizVal
Outcome Focus
Time To Value
Premise Infrastructure & Layout
Business Location
Furniture, Equipments & Fittings
Utilities
Health & Fire Safety Features
Premise Facilities
Financial Regulations
Business Law, Regulations & Policies
Employment Law, Regulations & Policies
Company Registration / License
Business Contracts
Intellectual Property
Leadership
Governance & Organisation Structure
Organisation Culture
Change Communications
Capability
HR Policies

Figure2

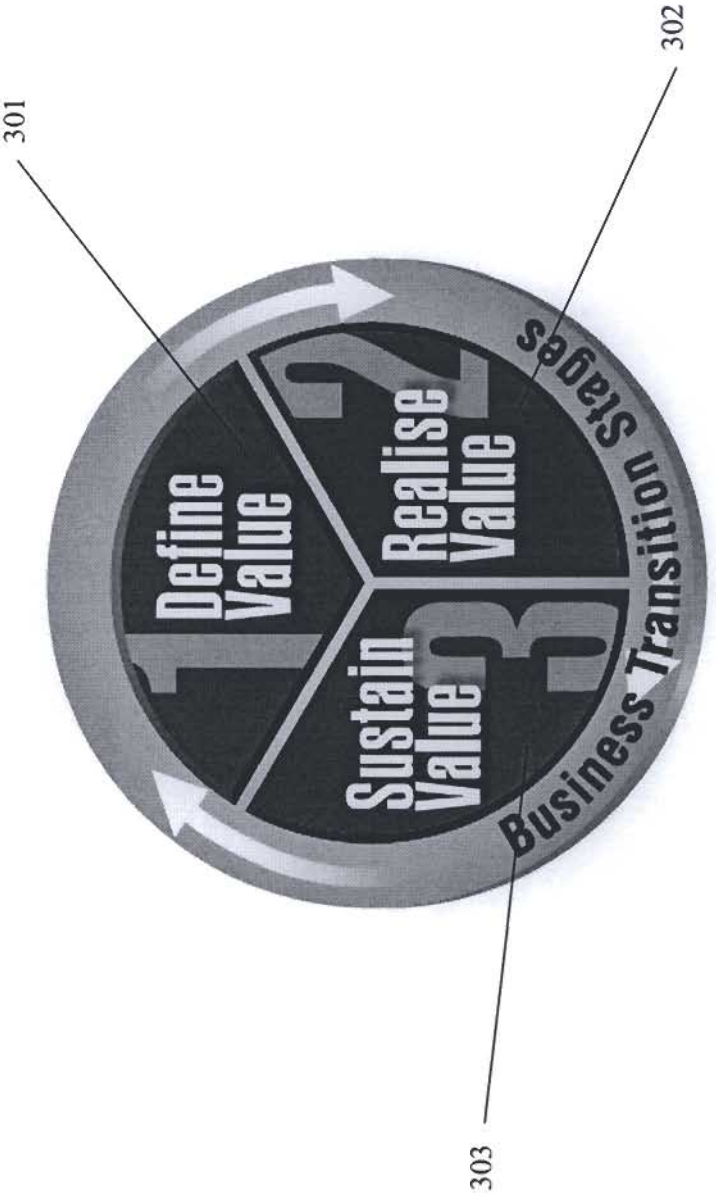

301
302
303
1
Define Value
2
Realise Value
3
Sustain Value
Business Transition Stages

Figure 3

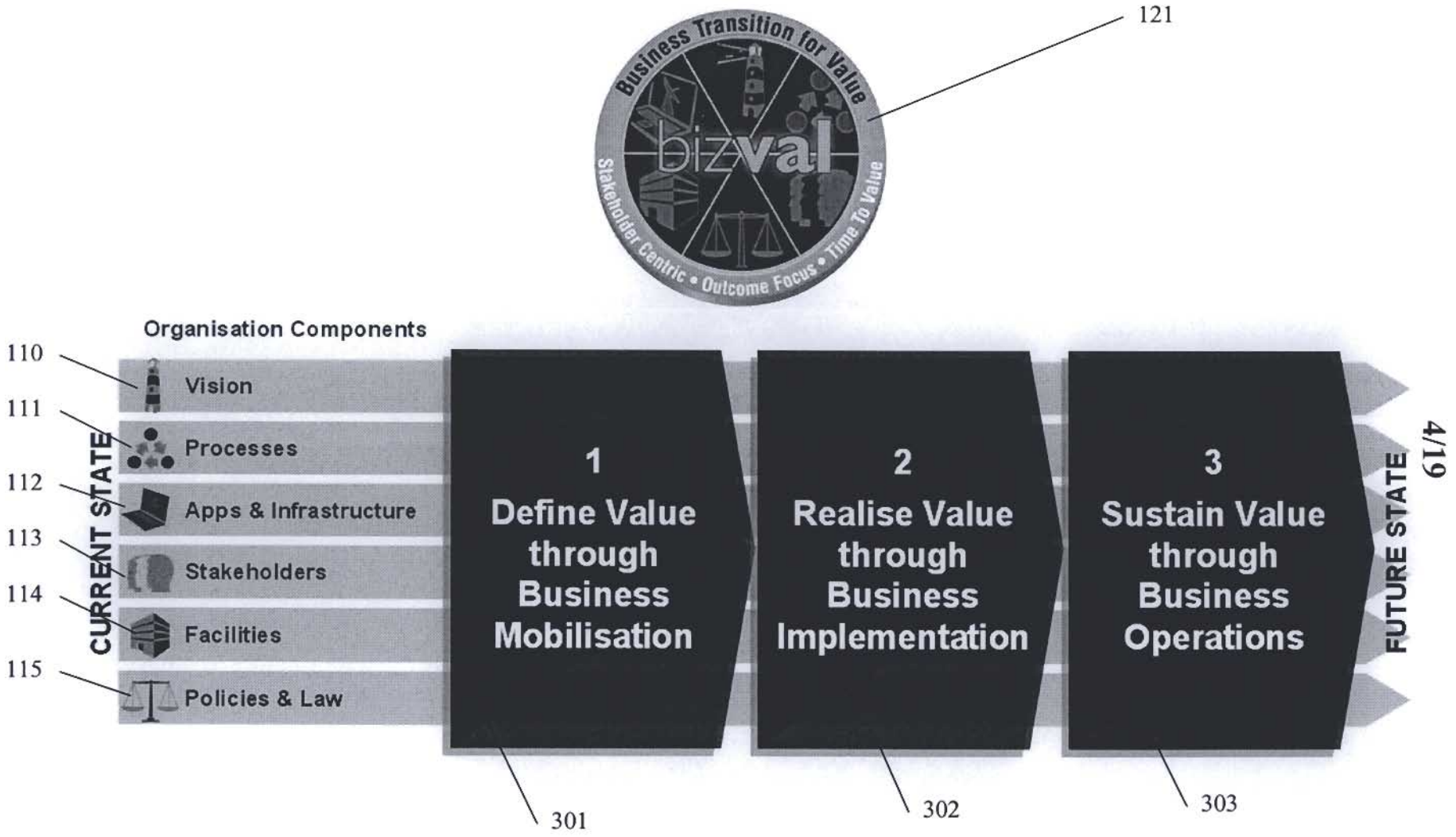

121
Business Transition for Value
bizval
Stakeholder Centric • Outcome Focus • Time To Value
Organisation Components
110
111
112
113
114
115
Vision
Processes
Apps & Infrastructure
Stakeholders
Facilities
Policies & Law
CURRENT STATE
1
Define Value through Business Mobilisation
2
Realise Value through Business Implementation
3
Sustain Value through Business Operations
FUTURE STATE
301
302
303

Figure 4

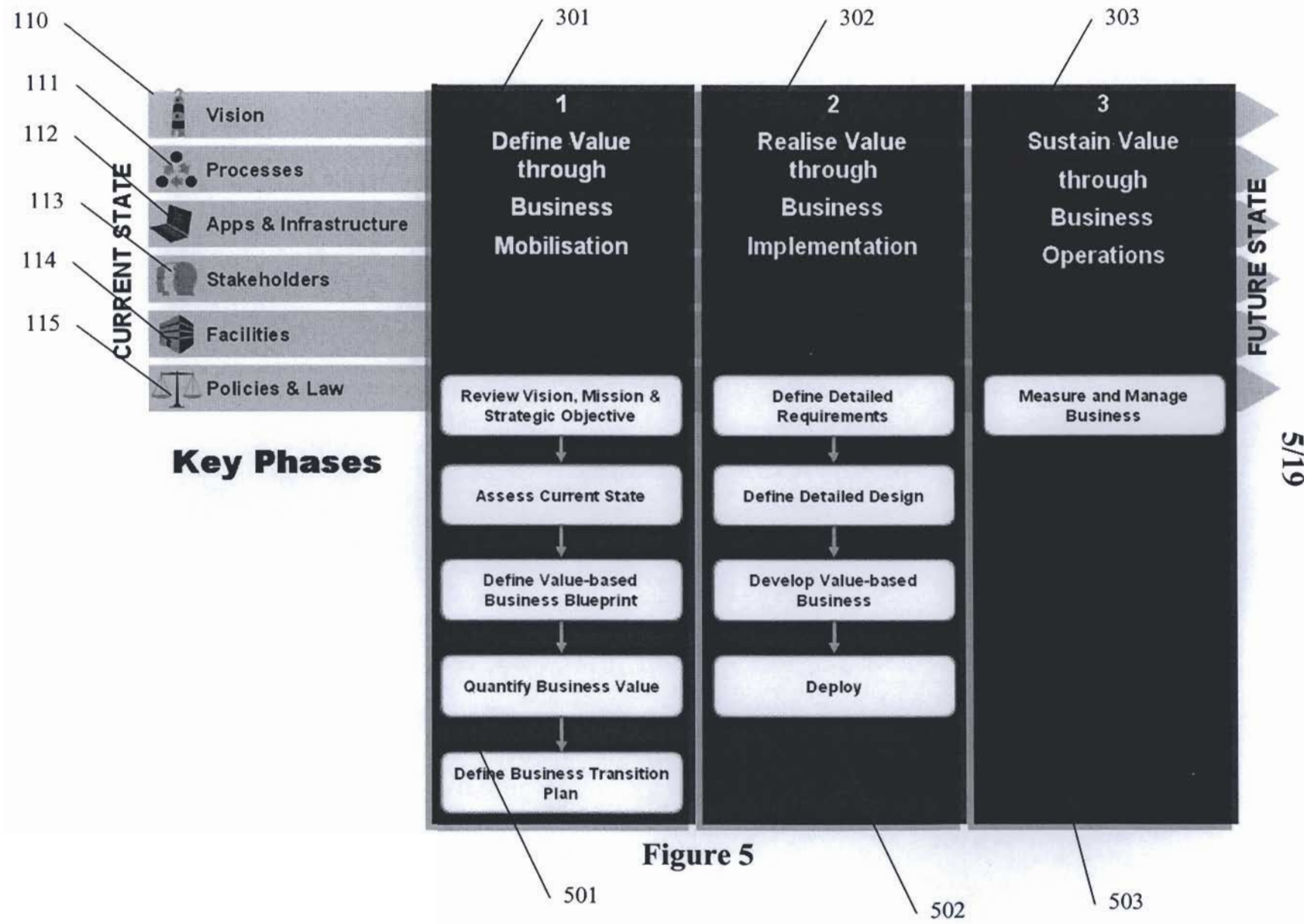

110
111
112
113
114
115
301
302
303
CURRENT STATE
Vision
Processes
Apps & Infrastructure
Stakeholders
Facilities
Policies & Law
Key Phases
1
Define Value through Business Mobilisation
2
Realise Value through Business Implementation
3
Sustain Value through Business Operations
FUTURE STATE
Review Vision, Mission & Strategic Objective
Assess Current State
Define Value-based Business Blueprint
Quantify Business Value
Define Business Transition Plan
Define Detailed Requirements
Define Detailed Design
Develop Value-based Business
Deploy
Measure and Manage Business
501
502
503

Figure 5

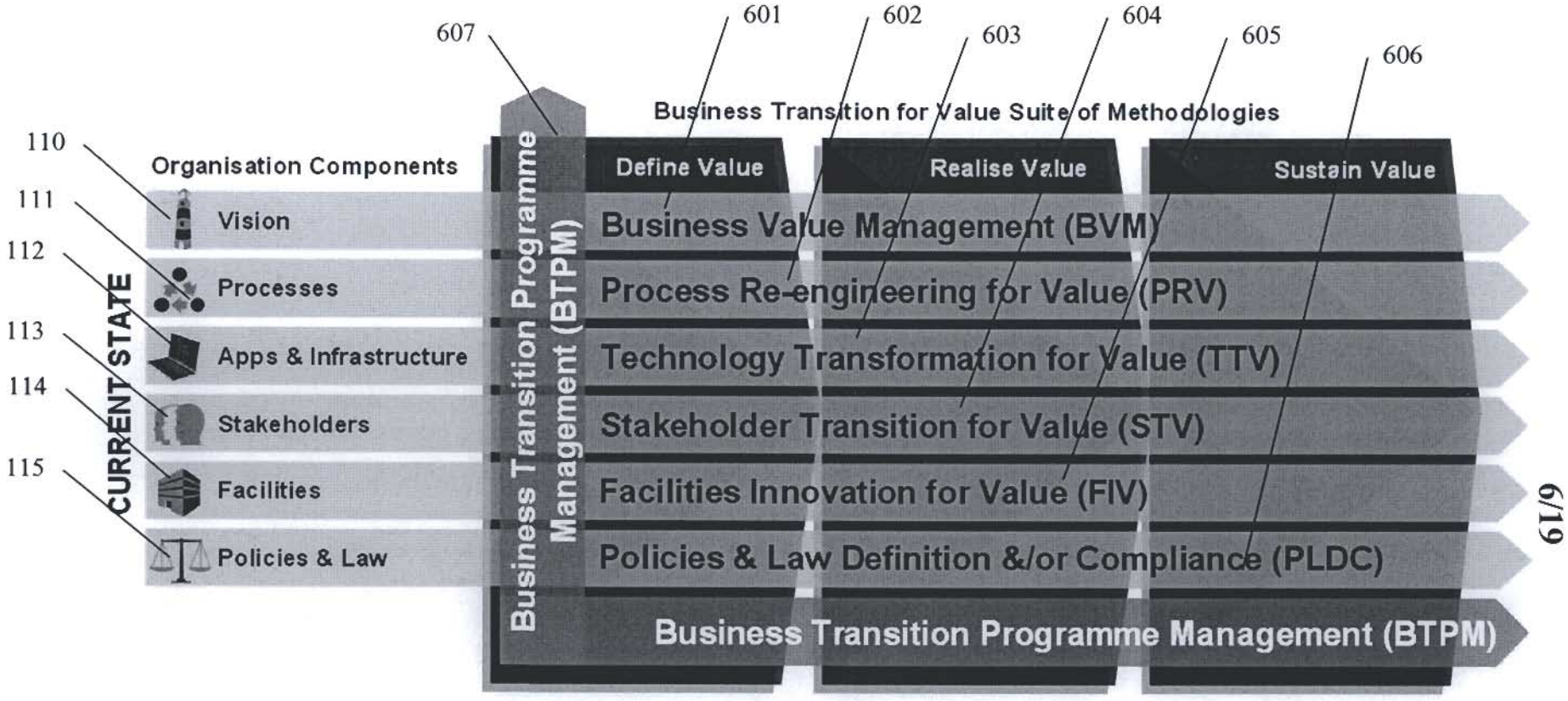

607
601
602
603
604
605
606
Business Transition for Value Suite of Methodologies
110
Organisation Components
111
112
113
114
115
CURRENT STATE
Vision
Processes
Apps & Infrastructure
Stakeholders
Facilities
Policies & Law
Business Transition Programme Management (BTPM)
Define Value
Realise Value
Sustain Value
Business Value Management (BVM)
Process Re-engineering for Value (PRV)
Technology Transformation for Value (TTV)
Stakeholder Transition for Value (STV)
Facilities Innovation for Value (FIV)
Policies & Law Definition &/or Compliance (PLDC)
Business Transition Programme Management (BTPM)

Figure 6

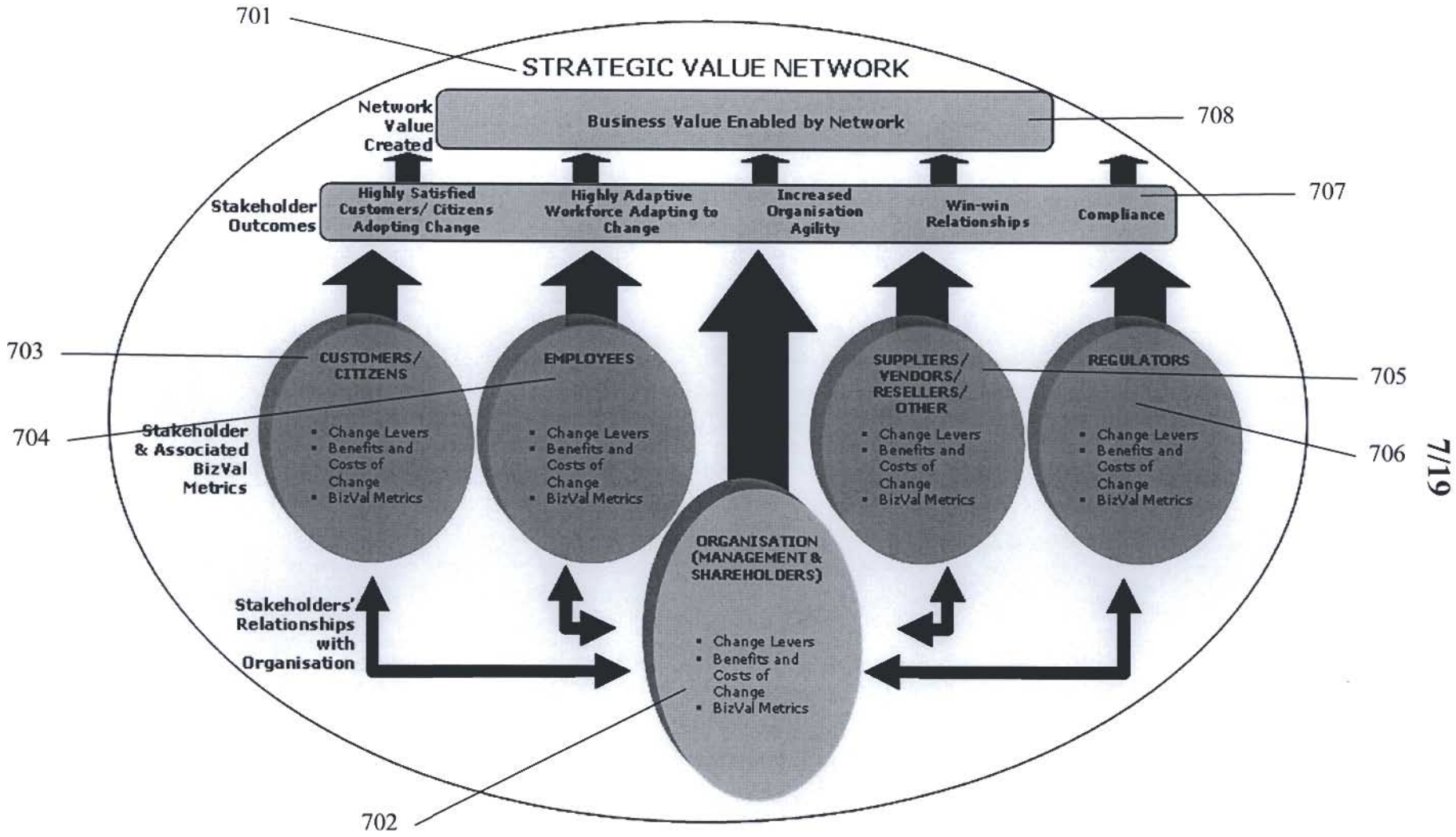

701
STRATEGIC VALUE NETWORK
Network Value Created
Business Value Enabled by Network
708
Stakeholder Outcomes
Highly Satisfied Customers/ Citizens Adopting Change
Highly Adaptive Workforce Adapting to Change
Increased Organisation Agility
Win-win Relationships
Compliance
707
703
CUSTOMERS/ CITIZENS
EMPLOYEES
SUPPLIERS/ VENDORS/ RESELLERS/ OTHER
REGULATORS
705
704
Stakeholder & Associated BizVal Metrics
706
Change Levers
Benefits and Costs of Change
BizVal Metrics
ORGANISATION (MANAGEMENT & SHAREHOLDERS)
Stakeholders' Relationships with Organisation
702

Figure 7

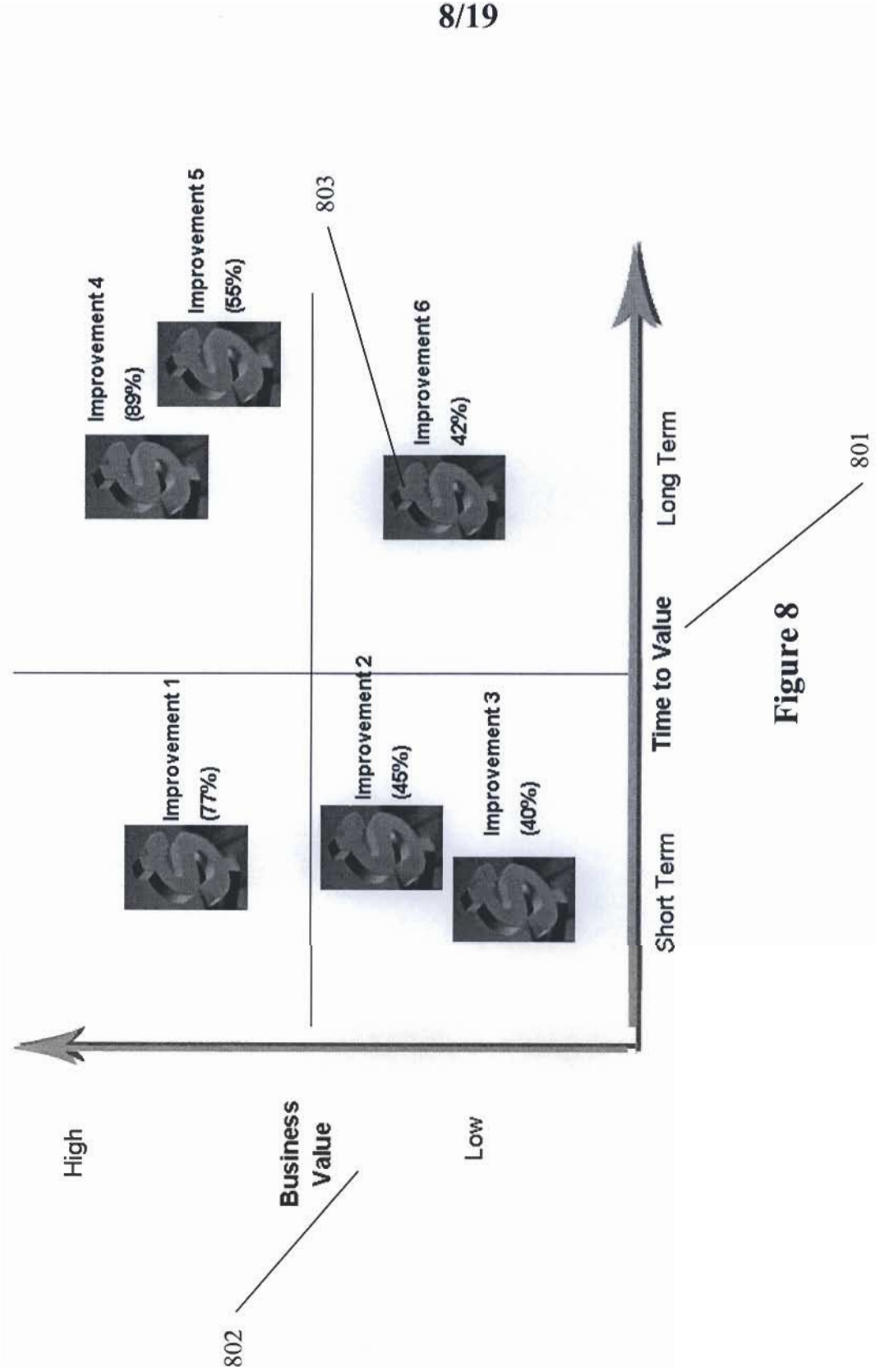

Improvement 4
(89%)
Improvement 5
(55%)
803
Improvement 6
42%)
Improvement 1
(77%)
Improvement 2
(45%)
Improvement 3
(40%)
High
Business
Value
Low
802
Short Term
Time to Value
Long Term
801

Figure 8

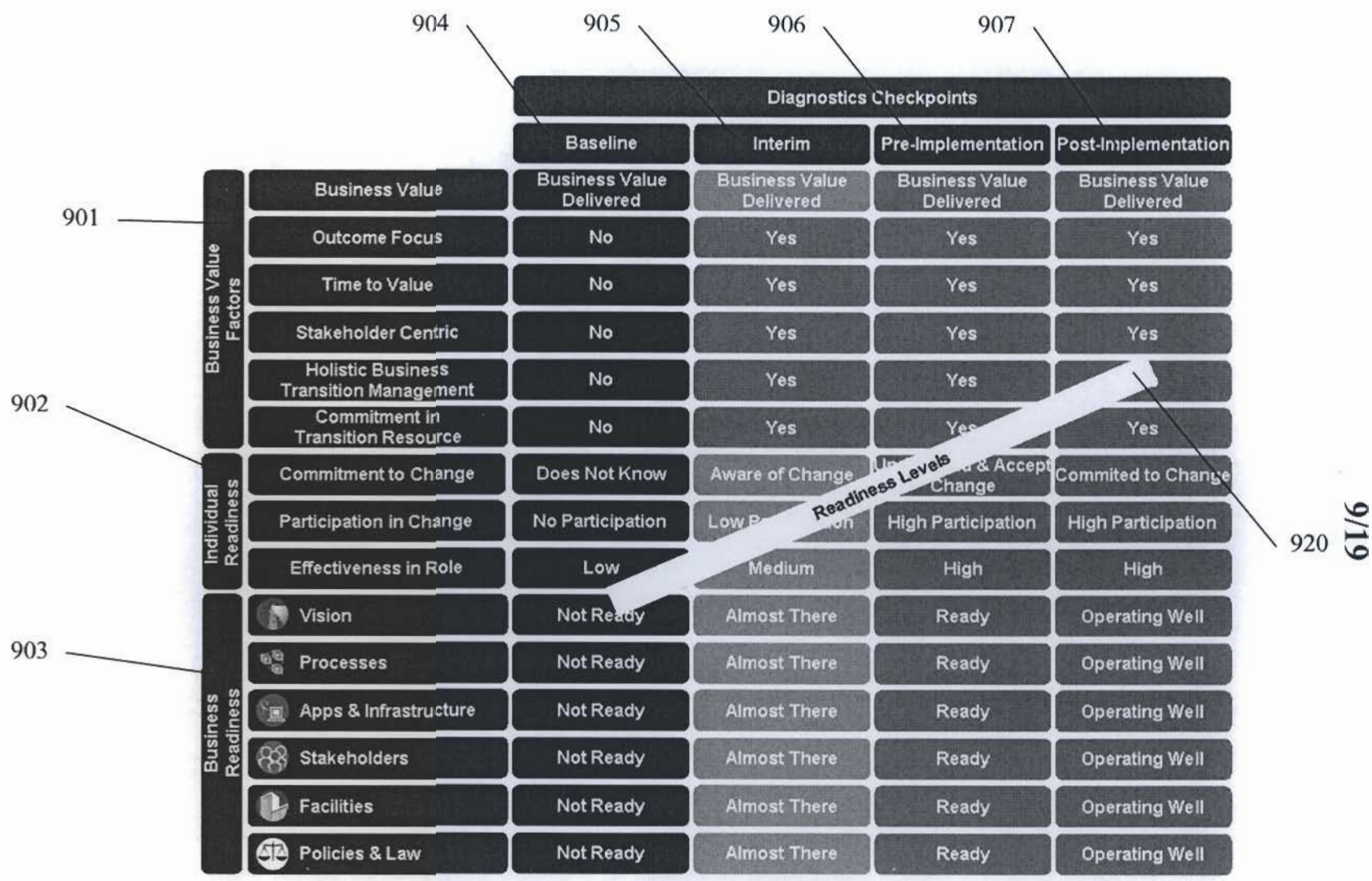

904
905
906
907
Diagnostics Checkpoints
Baseline
Interim
Pre-Implementation
Post-Implementation
901
Business Value Factors
Business Value
Business Value Delivered
Business Value Delivered
Business Value Delivered
Business Value Delivered
Outcome Focus
No
Yes
Yes
Yes
Time to Value
No
Yes
Yes
Yes
Stakeholder Centric
No
Yes
Yes
Yes
Holistic Business Transition Management
No
Yes
Yes
Commitment in Transition Resource
No
Yes
Yes
902
Individual Readiness
Commitment to Change
Does Not Know
Aware of Change
& Accept Change
Commited to Change
Participation in Change
No Participation
High Participation
High Participation
Effectiveness in Role
Low
Medium
High
High
Readiness Levels
903
Business Readiness
Vision
Not Ready
Almost There
Ready
Operating Well
Processes
Not Ready
Almost There
Ready
Operating Well
Apps & Infrastructure
Not Ready
Almost There
Ready
Operating Well
Stakeholders
Not Ready
Almost There
Ready
Operating Well
Facilities
Not Ready
Almost There
Ready
Operating Well
Policies & Law
Not Ready
Almost There
Ready
Operating Well
920

Figure 9

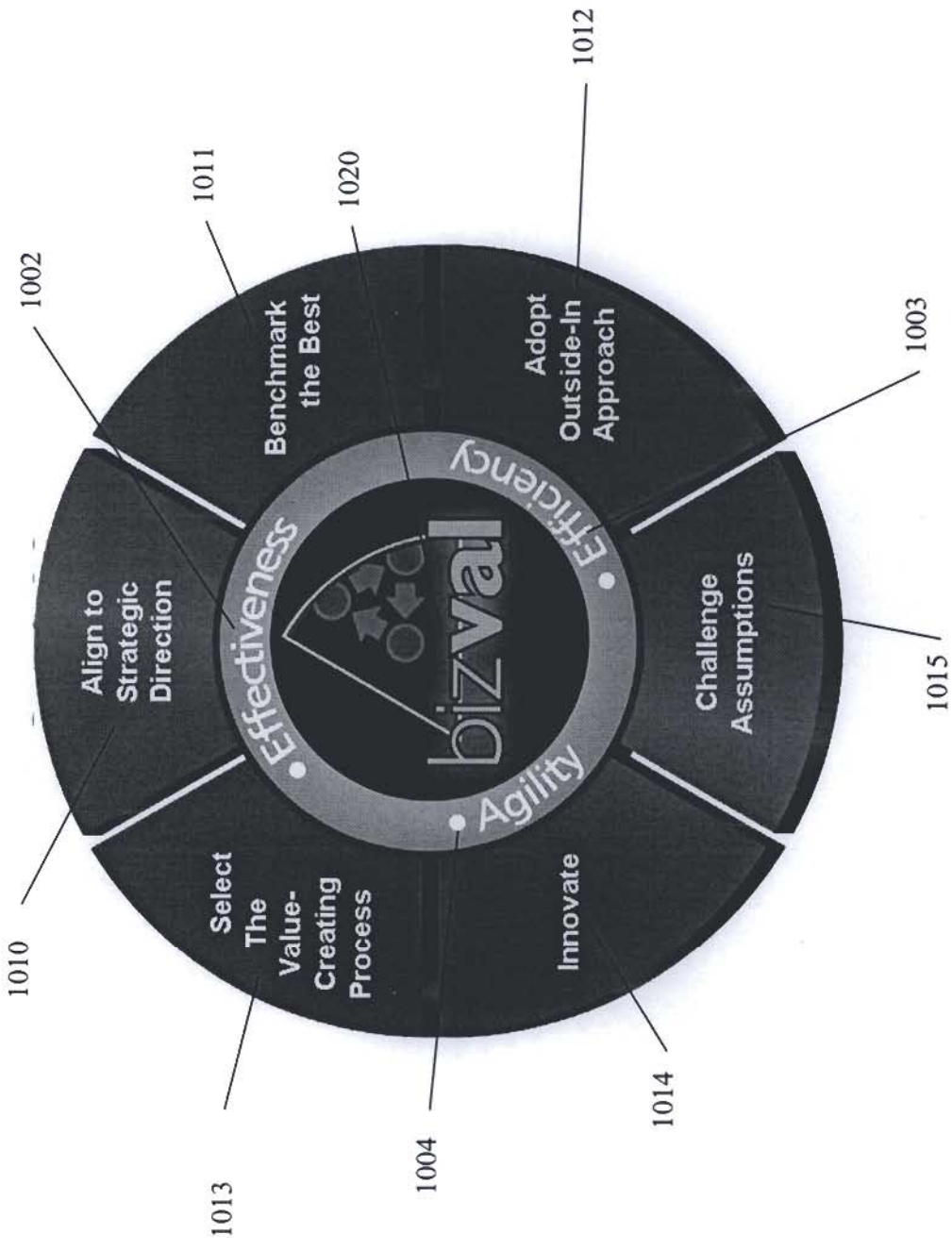

1002
1011
1020
1012
1003
1010
1013
1004
1014
1015
Align to Strategic Direction
Benchmark the Best
Adopt Outside-In Approach
Select The Value-Creating Process
Innovate
Challenge Assumptions
Effectiveness
Efficiency
Agility
bizval

Figure 10

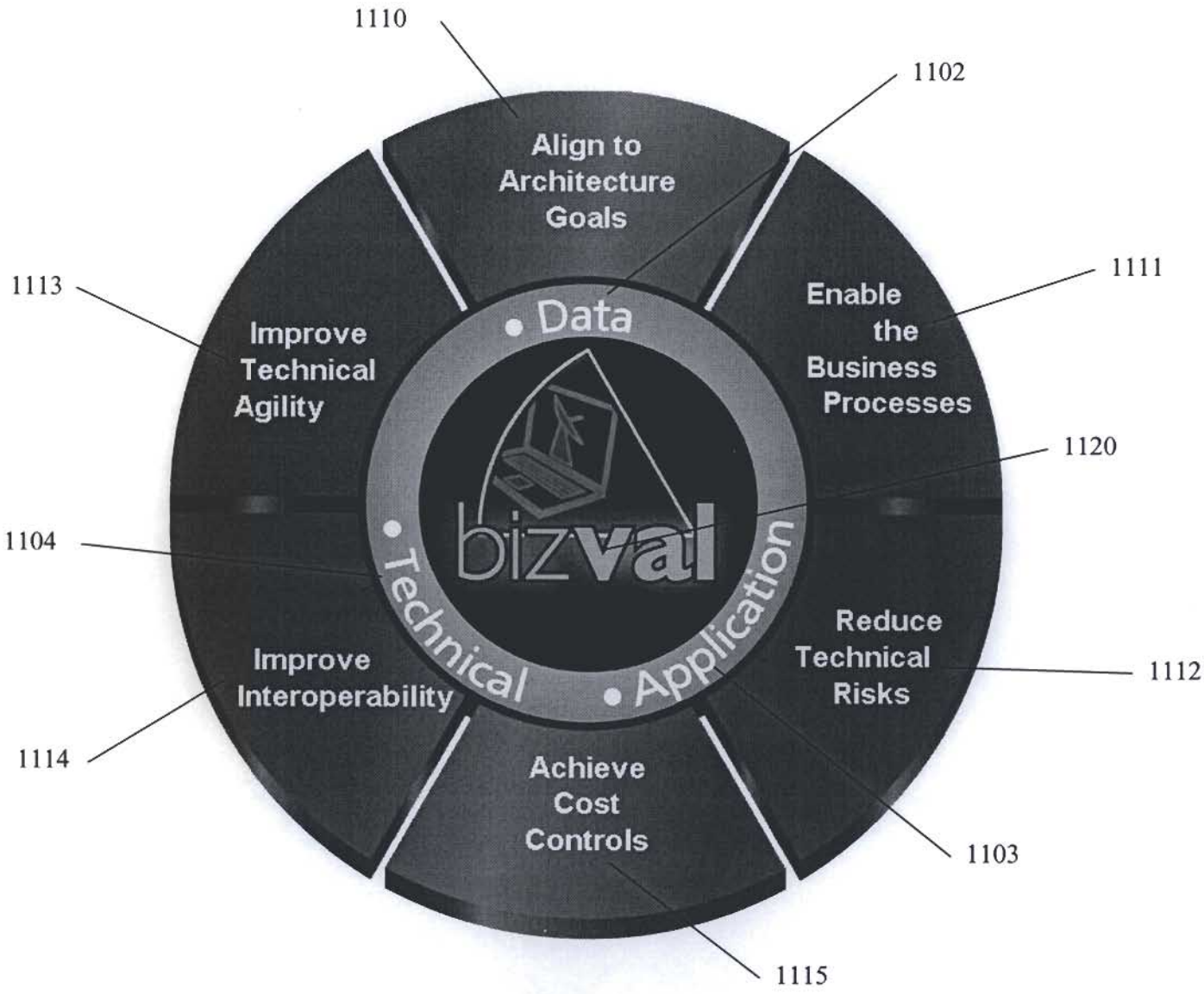

1110
1102
Align to Architecture Goals
1111
Enable the Business Processes
1113
Improve Technical Agility
Data
bizval
1120
1104
Technical
Application
Reduce Technical Risks
1112
Improve Interoperability
1114
Achieve Cost Controls
1103
1115

Figure 11

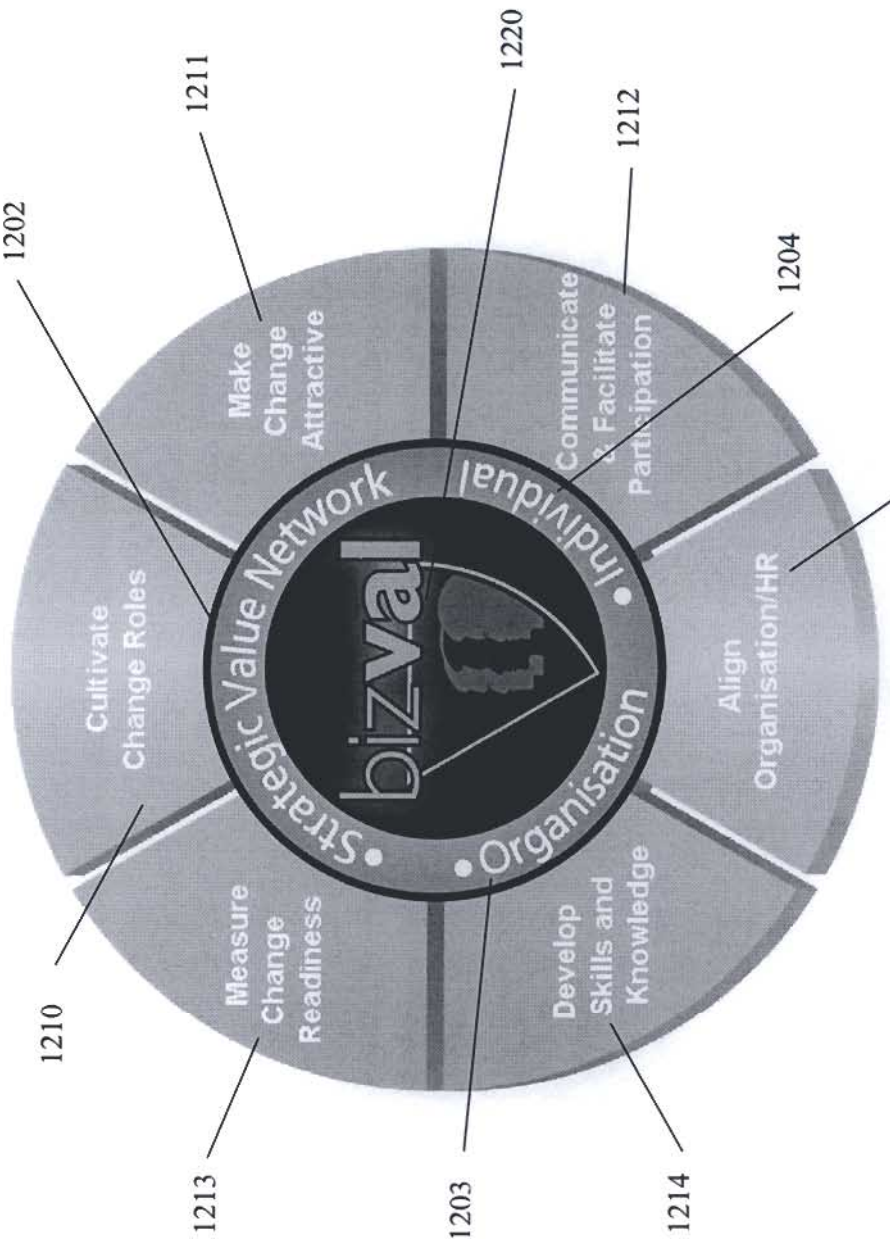

1202
1211
1220
1212
1204
1215
1210
1213
1203
1214
Make Change Attractive
Communicate & Facilitate Participation
Cultivate Change Roles
Align Organisation/HR
Measure Change Readiness
Develop Skills and Knowledge
Strategic Value Network
Individual
Organisation
bizval

Figure 12

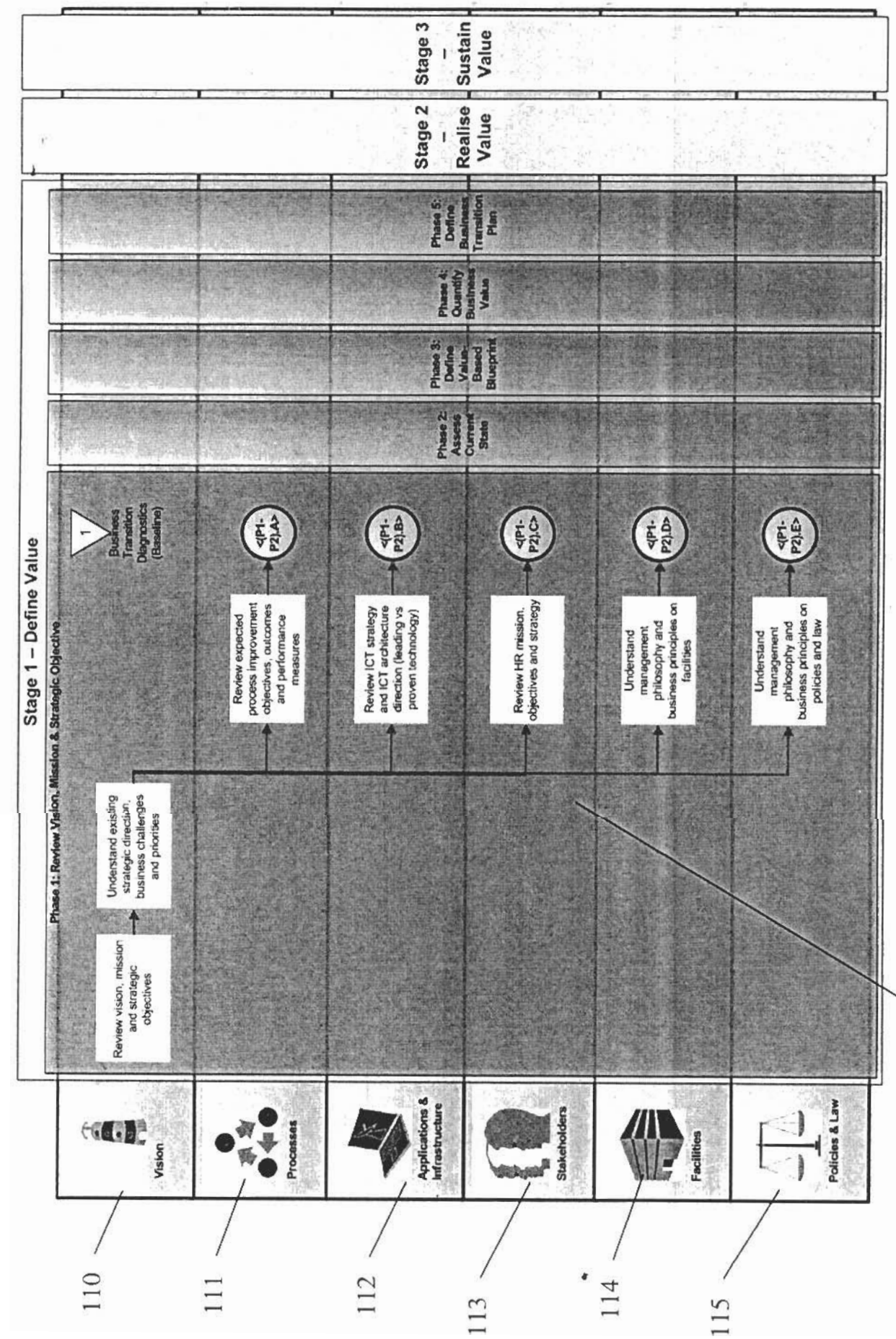

300
Stage 1 – Define Value
Phase 1: Review Vision, Mission & Strategic Objective
Stage 2 – Realise Value
Stage 3 – Sustain Value
Phase 2: Assess Current State
Phase 3: Define Value-Based Blueprint
Phase 4: Quantify Business Value
Phase 5: Define Business Transition Plan
1
Business Transition Diagnostics (Baseline)
Review vision, mission and strategic objectives
Understand existing strategic direction, business challenges and priorities
Review expected process improvement objectives, outcomes and performance measures
<(P1-P2).A>
Review ICT strategy and ICT architecture direction (leading vs proven technology)
<(P1-P2).B>
Review HR mission, objectives and strategy
<(P1-P2).C>
Understand management philosophy and business principles on facilities
<(P1-P2).D>
Understand management philosophy and business principles on policies and law
<(P1-P2).E>
Vision
Processes
Applications & Infrastructure
Stakeholders
Facilities
Policies & Law
110
111
112
113
114
115
1300

Figure 13

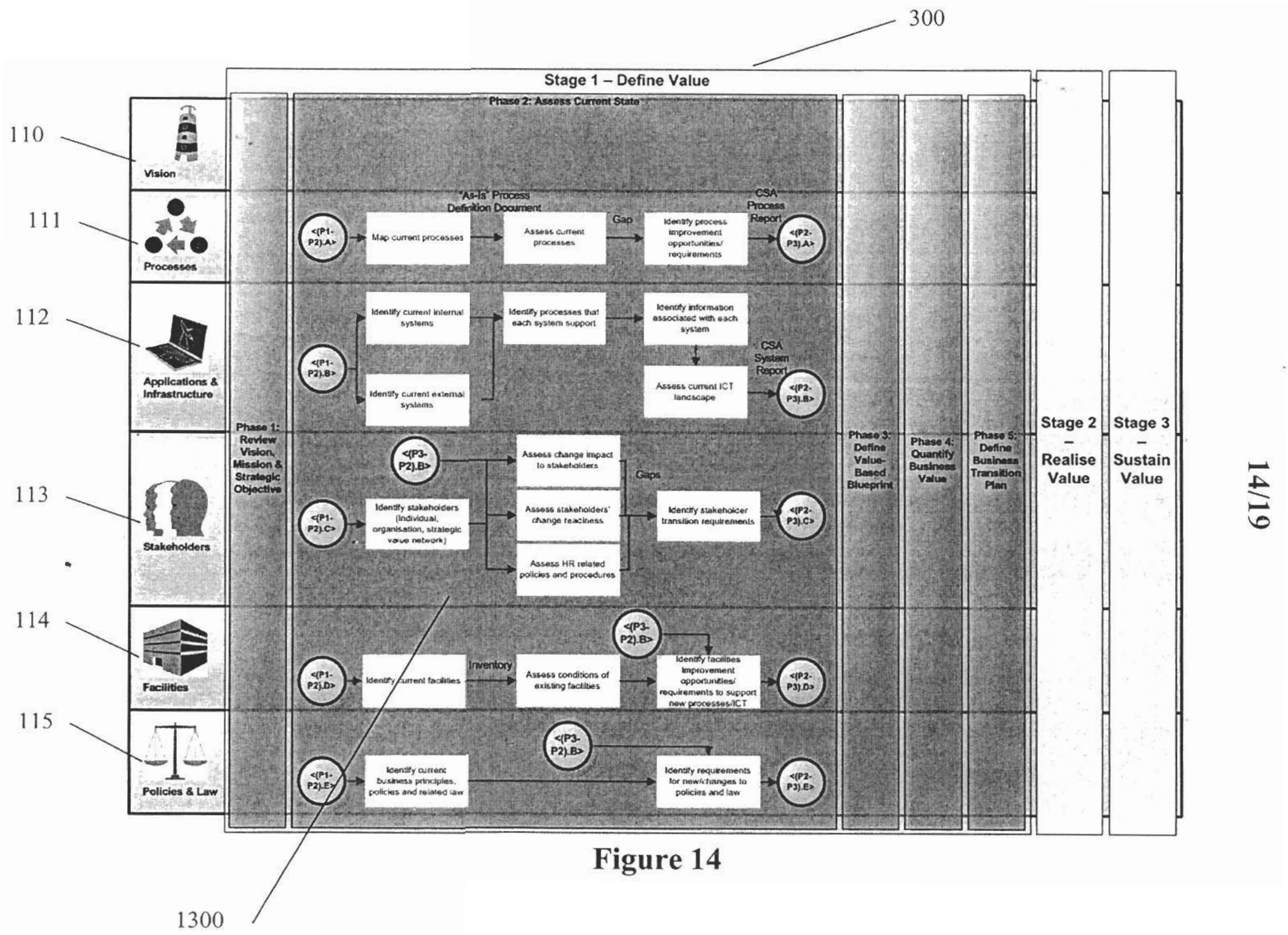

300
Stage 1 – Define Value
Phase 2: Assess Current State
110
Vision
111
Processes
112
Applications & Infrastructure
113
Stakeholders
114
Facilities
115
Policies & Law
Phase 1: Review Vision, Mission & Strategic Objective
"As-Is" Process Definition Document
Gap
CSA Process Report
<(P1-P2).A>
Map current processes
Assess current processes
Identify process improvement opportunities/ requirements
<(P2-P3).A>
<(P1-P2).B>
Identify current internal systems
Identify current external systems
Identify processes that each system support
Identify information associated with each system
Assess current ICT landscape
CSA System Report
<(P2-P3).B>
<(P3-P2).B>
<(P1-P2).C>
Identify stakeholders (individual, organisation, strategic value network)
Assess change impact to stakeholders
Assess stakeholders' change readiness
Assess HR related policies and procedures
Gaps
Identify stakeholder transition requirements
<(P2-P3).C>
<(P3-P2).B>
<(P1-P2).D>
Identify current facilities
Inventory
Assess conditions of existing facilities
Identify facilities improvement opportunities/ requirements to support new processes/ICT
<(P2-P3).D>
<(P3-P2).B>
<(P1-P2).E>
Identify current business principles, policies and related law
Identify requirements for new/changes to policies and law
<(P2-P3).E>
Phase 3: Define Value-Based Blueprint
Phase 4: Quantify Business Value
Phase 5: Define Business Transition Plan
Stage 2 – Realise Value
Stage 3 – Sustain Value
1300

Figure 14

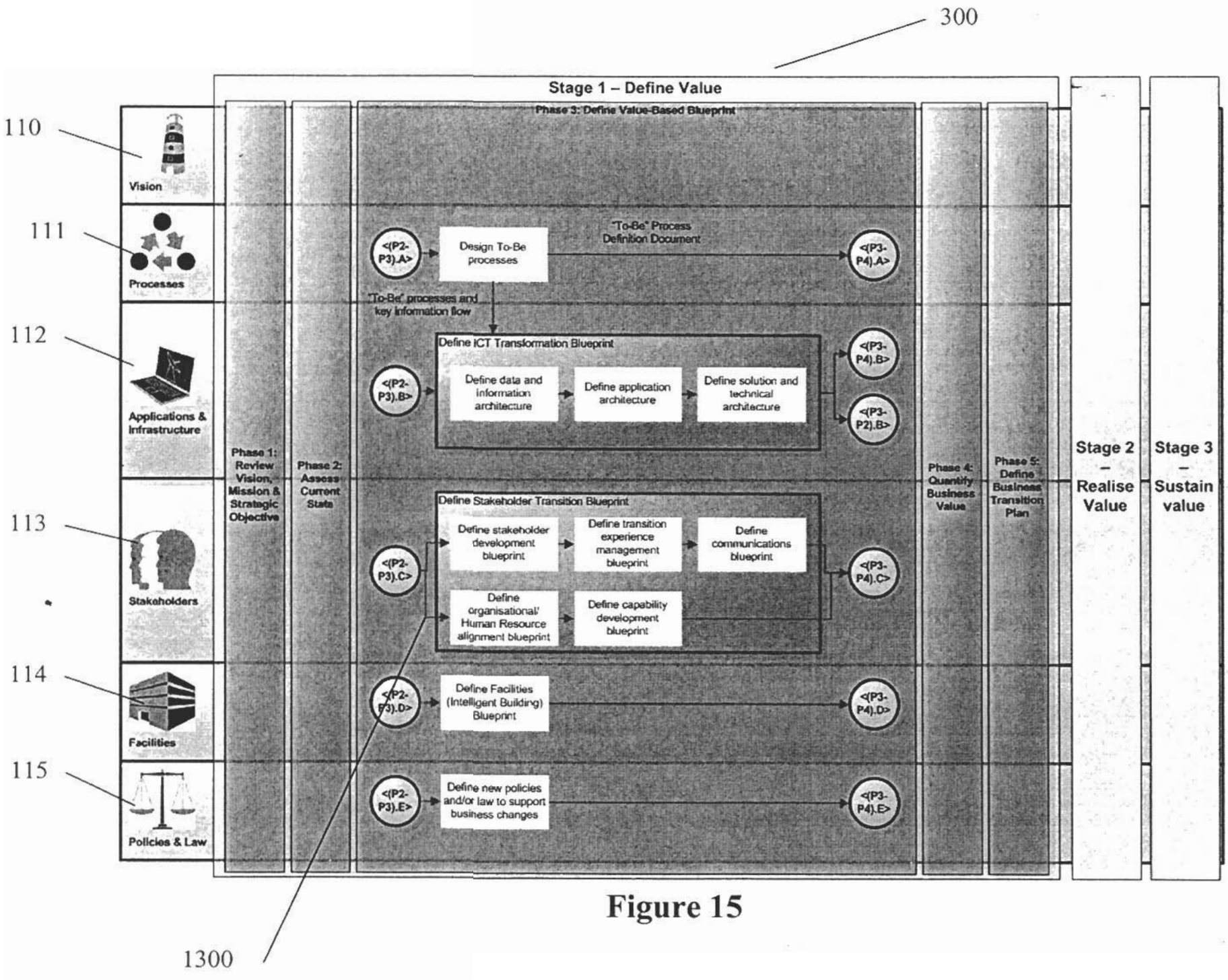

300
Stage 1 – Define Value
Phase 3: Define Value-Based Blueprint
110
Vision
111
Processes
112
Applications & Infrastructure
113
Stakeholders
114
Facilities
115
Policies & Law
Phase 1: Review Vision, Mission & Strategic Objective
Phase 2: Assess Current State
<(P2-P3).A>
Design To-Be processes
"To-Be" Process Definition Document
<(P3-P4).A>
"To-Be" processes and key information flow
Define ICT Transformation Blueprint
<(P2-P3).B>
Define data and information architecture
Define application architecture
Define solution and technical architecture
<(P3-P4).B>
<(P3-P2).B>
Define Stakeholder Transition Blueprint
<(P2-P3).C>
Define stakeholder development blueprint
Define transition experience management blueprint
Define communications blueprint
Define organisational/ Human Resource alignment blueprint
Define capability development blueprint
<(P3-P4).C>
<(P2-P3).D>
Define Facilities (Intelligent Building) Blueprint
<(P3-P4).D>
<(P2-P3).E>
Define new policies and/or law to support business changes
<(P3-P4).E>
Phase 4: Quantify Business Value
Phase 5: Define Business Transition Plan
Stage 2 – Realise Value
Stage 3 – Sustain value
1300

Figure 15

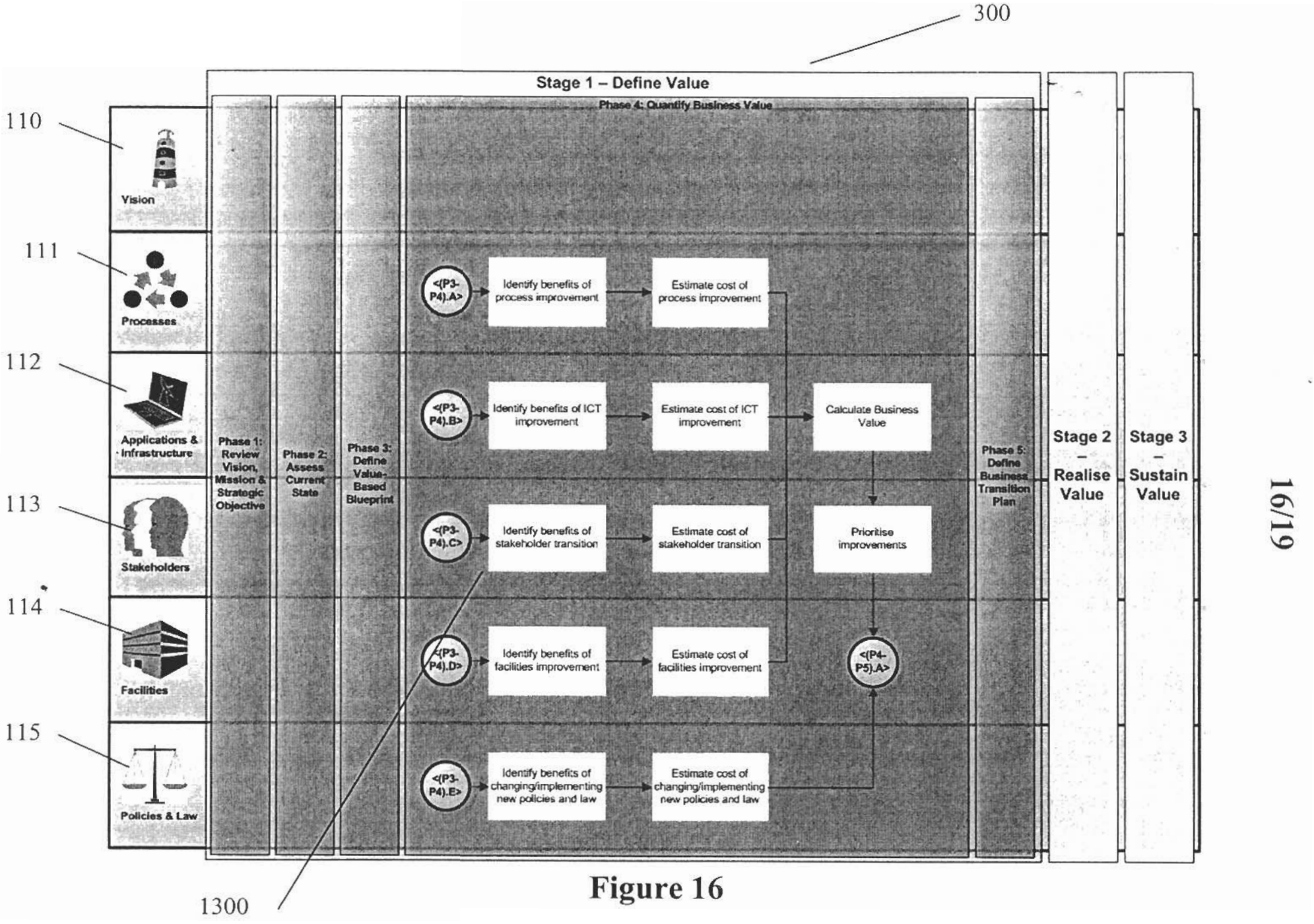

300
Stage 1 – Define Value
Phase 4: Quantify Business Value
110
111
112
113
114
115
Vision
Processes
Applications & Infrastructure
Stakeholders
Facilities
Policies & Law
Phase 1: Review Vision, Mission & Strategic Objective
Phase 2: Assess Current State
Phase 3: Define Value-Based Blueprint
<(P3-P4).A>
Identify benefits of process improvement
Estimate cost of process improvement
<(P3-P4).B>
Identify benefits of ICT improvement
Estimate cost of ICT improvement
Calculate Business Value
<(P3-P4).C>
Identify benefits of stakeholder transition
Estimate cost of stakeholder transition
Prioritise improvements
<(P3-P4).D>
Identify benefits of facilities improvement
Estimate cost of facilities improvement
<(P4-P5).A>
<(P3-P4).E>
Identify benefits of changing/implementing new policies and law
Estimate cost of changing/implementing new policies and law
Phase 5: Define Business Transition Plan
Stage 2 – Realise Value
Stage 3 – Sustain Value
1300

Figure 16

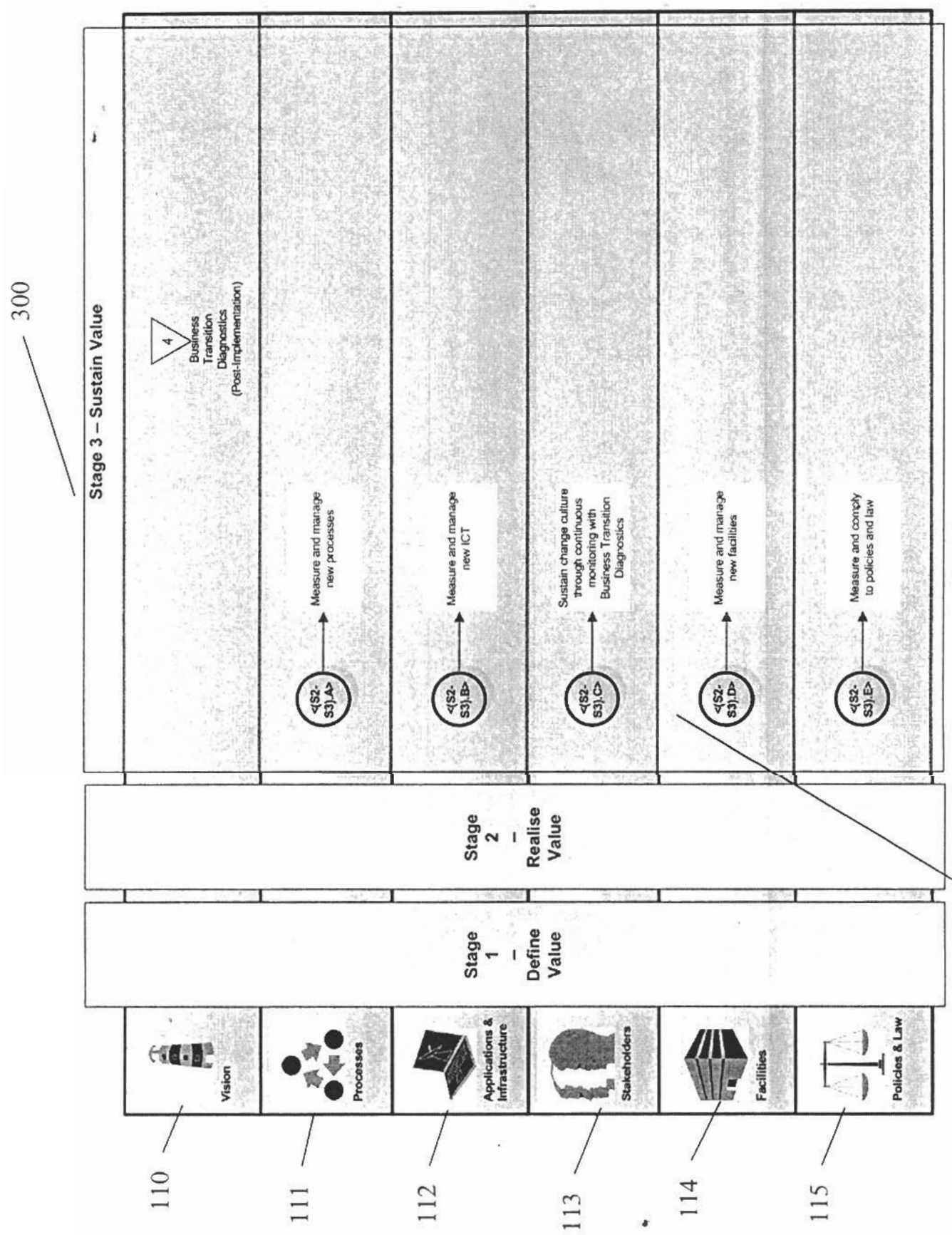

300
Stage 3 – Sustain Value
4
Business Transition Diagnostics (Post-Implementation)
<S2-S3),A>
Measure and manage new processes
<S2-S3),B>
Measure and manage new ICT
<S2-S3),C>
Sustain change culture through continuous monitoring with Business Transition Diagnostics
<S2-S3),D>
Measure and manage new facilities
<S2-S3),E>
Measure and comply to policies and law
Stage 2 – Realise Value
Stage 1 – Define Value
Vision
Processes
Applications & Infrastructure
Stakeholders
Facilities
Policies & Law
110
111
112
113
114
115
1300

Figure 19

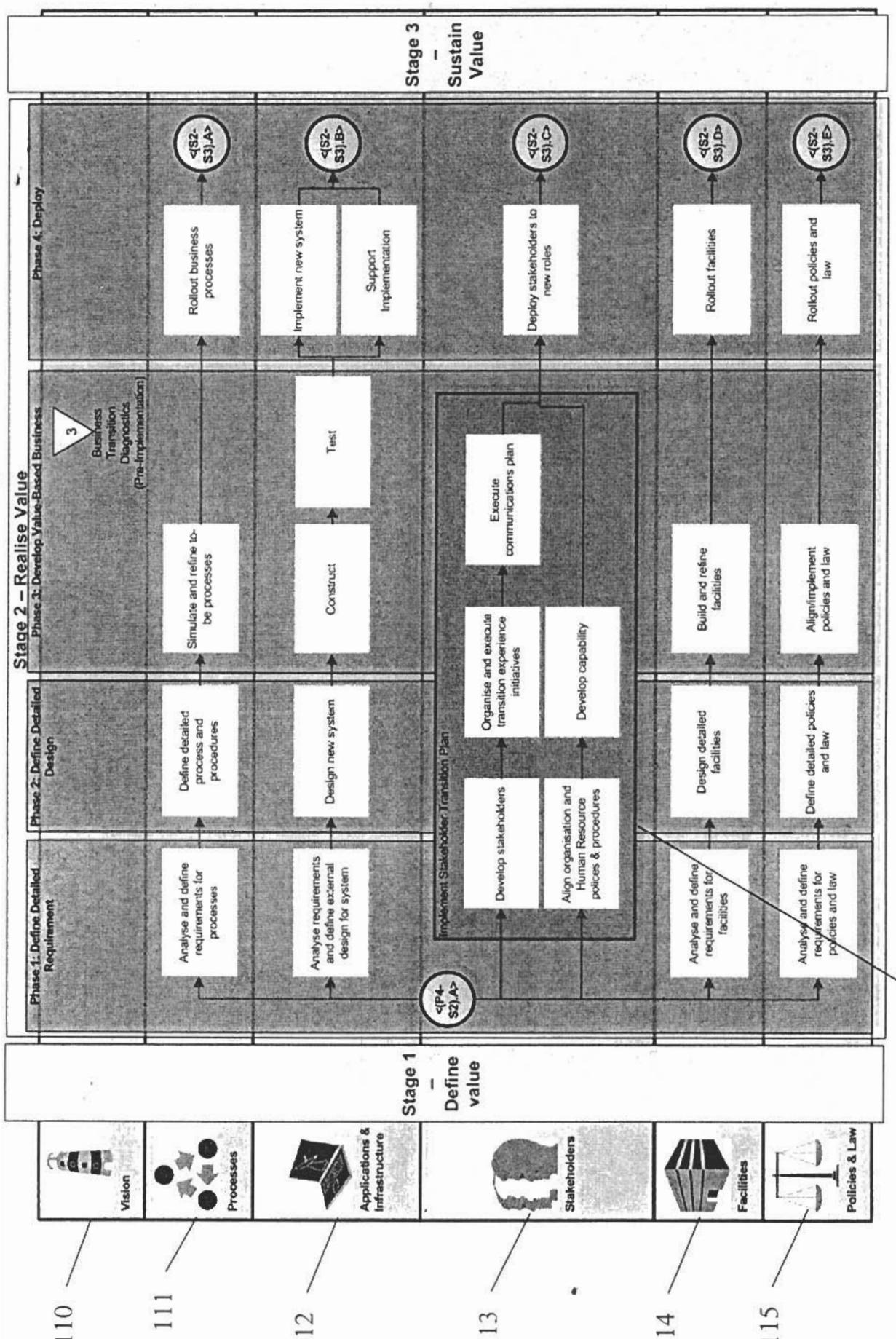

300
Stage 2 – Realise Value
Phase 1: Define Detailed Requirement
Phase 2: Define Detailed Design
Phase 3: Develop Value-Based Business
Phase 4: Deploy
3
Business Transition Diagnostics (Pre-implementation)
Stage 3 – Sustain Value
Analyse and define requirements for processes
Define detailed process and procedures
Simulate and refine to-be processes
Rollout business processes
<(S2-S3),A>
Analyse requirements and define external design for system
Design new system
Construct
Test
Implement new system
Support implementation
<(S2-S3),B>
Implement Stakeholder Transition Plan
Develop stakeholders
Organise and execute transition experience initiatives
Execute communications plan
Deploy stakeholders to new roles
<(S2-S3),C>
Align organisation and Human Resource polices & procedures
Develop capability
<(P4-S2),A>
Analyse and define requirements for facilities
Design detailed facilities
Build and refine facilities
Rollout facilities
<(S2-S3),D>
Analyse and define requirements for policies and law
Define detailed policies and law
Align/implement policies and law
Rollout policies and law
<(S2-S3),E>
Stage 1 – Define value
Vision
Processes
Applications & Infrastructure
Stakeholders
Facilities
Policies & Law
110
111
112
113
114
115
1300

Figure 18

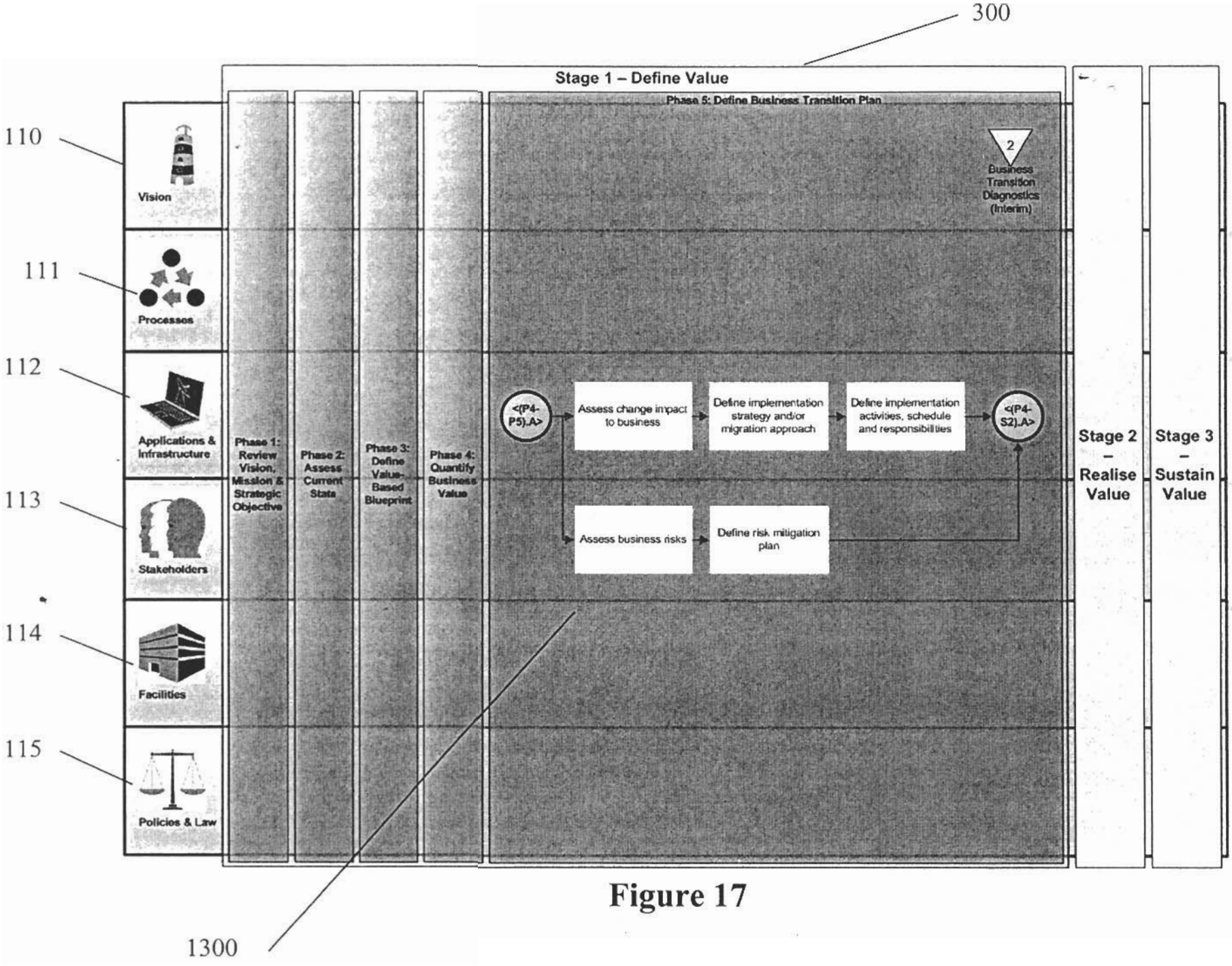

300
Stage 1 – Define Value
Phase 5: Define Business Transition Plan
110
Vision
111
Processes
112
Applications & Infrastructure
113
Stakeholders
114
Facilities
115
Policies & Law
Phase 1: Review Vision, Mission & Strategic Objective
Phase 2: Assess Current State
Phase 3: Define Value-Based Blueprint
Phase 4: Quantify Business Value
2
Business Transition Diagnostics (Interim)
<(P4-P5).A>
Assess change impact to business
Define implementation strategy and/or migration approach
Define implementation activities, schedule and responsibilities
<(P4-S2).A>
Assess business risks
Define risk mitigation plan
Stage 2 – Realise Value
Stage 3 – Sustain Value
1300

Figure 17