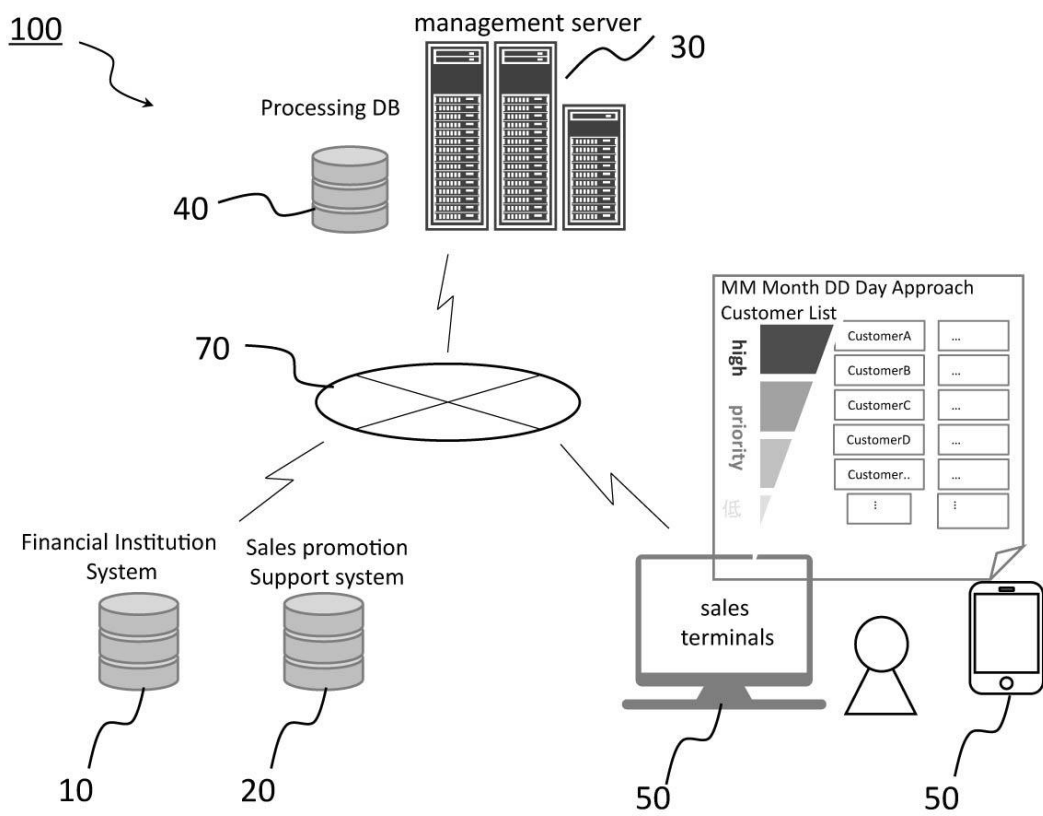
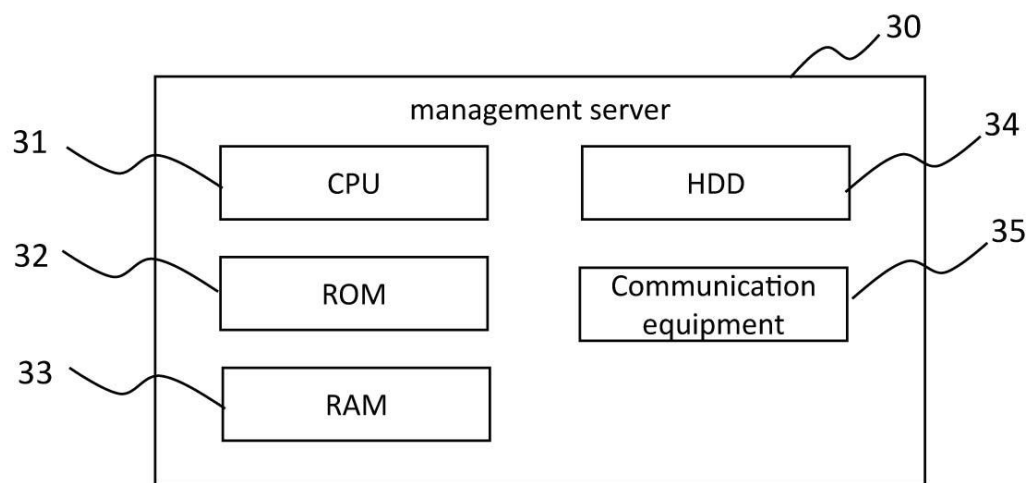


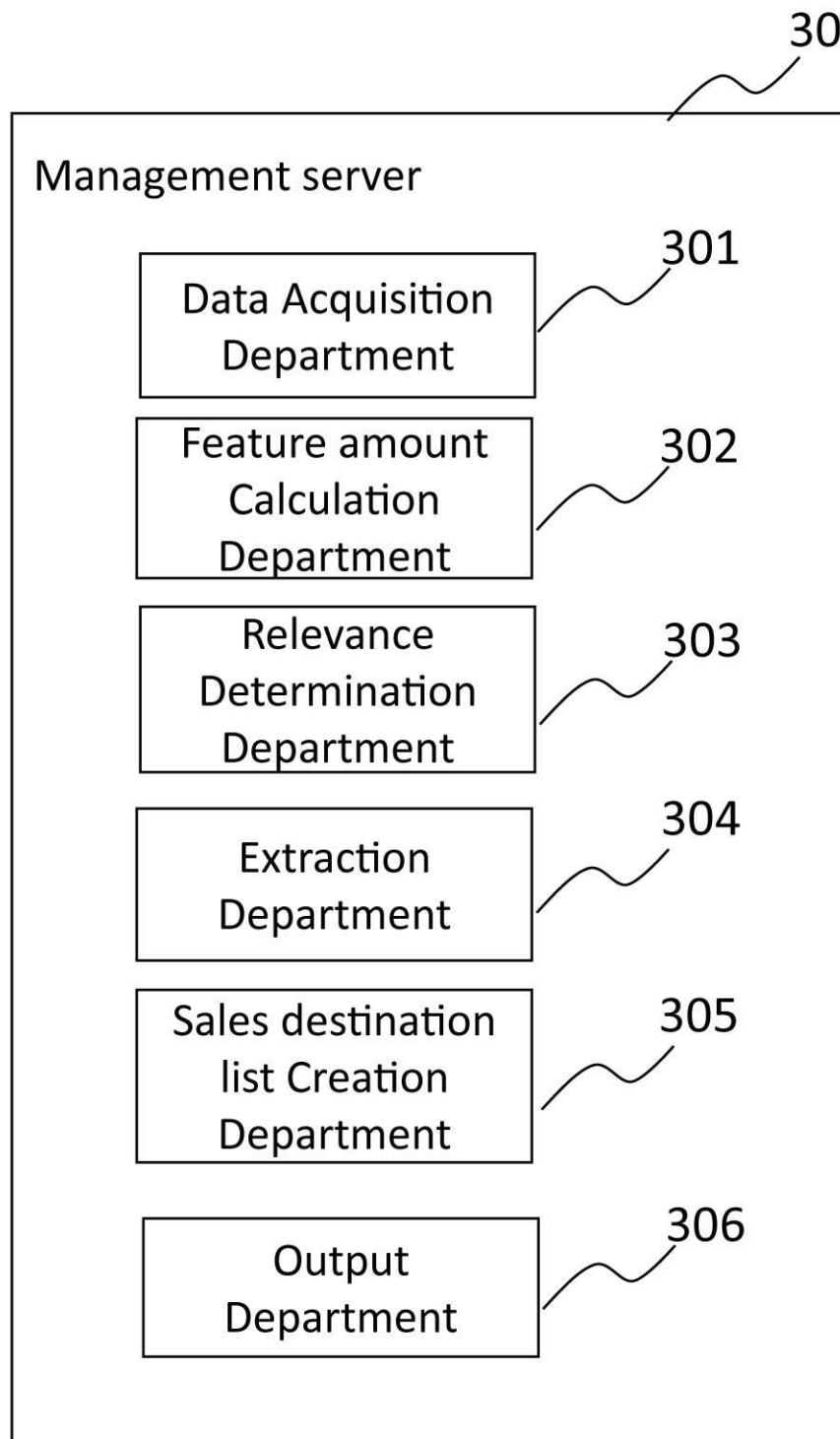
[FIGURE 1]



[FIGURE 2]



[FIGURE 3]



[FIGURE 4A]

Customer information (customer attribute information)

Individual customers

Item name
Store number
Customer number
Depositor classification
Name
Gender
Date of birth
Address
Telephone number
Fax number
E-mail address
Occupation
Place of employment
Business phone number
Family structure
Annual income
Salary status
Pension status
:

(Corporate customer)

Item name
Store number
Customer number
Depositor classification
Corporation name
Establishment date
Location
Representative
Telephone number
Fax number
E-mail address
Industry name
Industry classification
Loan information
Rating
Amount of trust
Extreme amount
Sales
:

[FIGURE 4B]

Balance information
Item name
Store number
Customer number
Liquid deposits_Balance
Liquid deposits_Flat balance
Savings_Balance
Savings deposit_Flat balance
Current account_Last balance
Current account_Flat balance
Time deposit_End balance
Time deposit_Flat balance
Foreign currency deposits_Last balance
Investment Trust_End of Investment Trust
Public bonds_End of the year
:

[illegible]

[FIGURE 4D]

Customer trust account information		Deposit balance information		Distribution redemption details information		Profit and loss information	
Item name		Item name		Item name		Item name	
Store number		Store number		Store number		Contract date	
Account number		Account number		Account number		Store number	
Customer number		Fund code		Transaction entry date		Customer number	
Handler code		Base date		Trading classification		Fund code	
Individual corporation classification		Specific deposit category		Order number		Investment amount	
Tax classification		Connection fund code		Transaction number		Amount received	
Name		Contract date standard balance		Fund type		Valuation value	
Gender		Contract date standard tax exempt balance		Forced classification		profit and loss	
Date of birth		Delivery date standard balance		Cancellation classification		:	
Relationship		Delivery date standard tax exempt balance		Specific deposit classification			
Occupational corporation classification		Acquisition amount		Specific account classification			
Address		Individual originals		Fund code			
Telephone number		Acquisition unit price		Application date			
Fax number		Base date Financial Instruments		Contract date			
e-mail address		Balance less than 30 days					
place of employment		Base date Next business day basis		Delivery date			
		Balance of financial instruments for less than 30 days					
		Base date Next business day basis		Number of calculations			
		Balance of financial instruments for less than 30 days					
Business phone number		Individual original amount		Unit price of redemption of distributions			
Business fax number		Cumulative MRF distributions		Individual originals			
Identification document code		MRF distribution calculation period		Acquisition unit price			
Identification date		MRF Distribution Period TO		Transfer profit and loss			
		:		Number of ccontract			
				Number of tax exempt contract			
				Contract amount			
				Calculated Target Purchase Date			
				Tax classification			
				Tax-exempt classification			
				Calculation period			
				Taxable period			
				Taxable amount			
				income tax			
				Inhabitant tax			
				:			

[FIGURE 4E]

Asset Management Policy Information	
Item name	
Customer number	
Financial transaction experience and years	
Investment trust experience and years	
Purpose of asset formation	
Risk tolerance (total return)	
Important Points	Safety
	Speculative
	Commission
	Operational performance
	Past distributions
	Product Concept
	:
Investable amount	
:	

[FIGURE 4F]

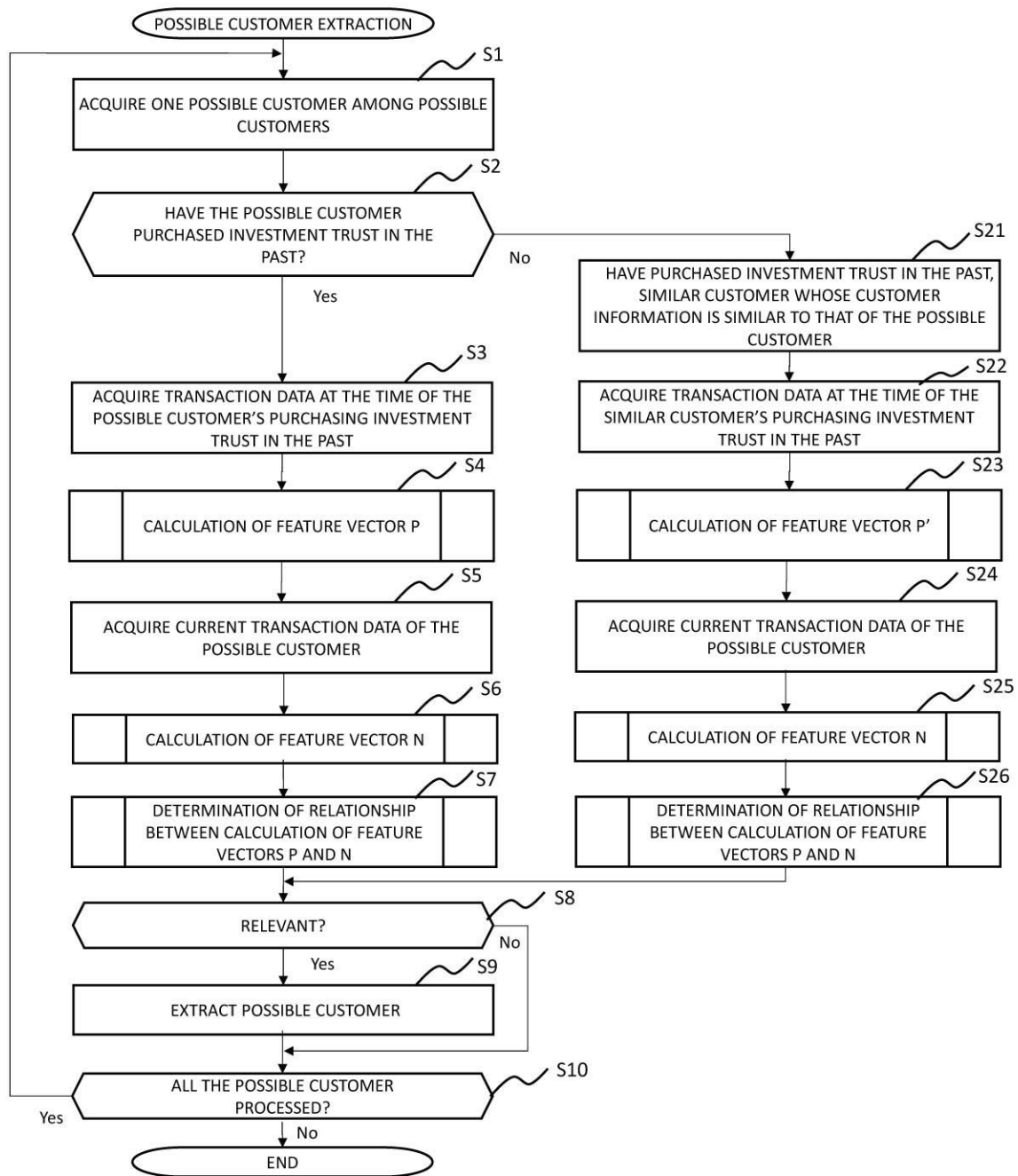
CRM Negotiation History

Item name
Store number
Customer number
Date of negotiation response
Target product code
Target product name
Negotiation channels
Negotiation history registration store number
Negotiation history registration store name
Negotiation history registrant user ID
Negotiation history Registrant name
Negotiation Results
Details of negotiations
:

DM Shipping History

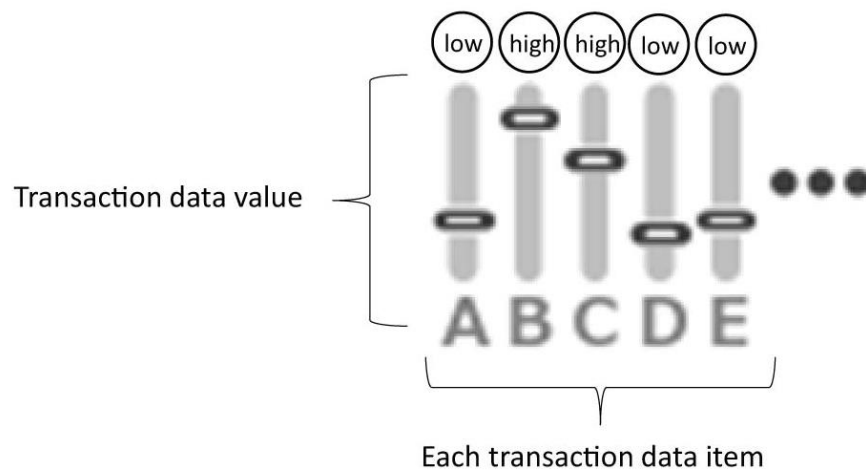
Item name
Send date
Store number
Customer number
Target product code
Target product name
:

[FIGURE 5]

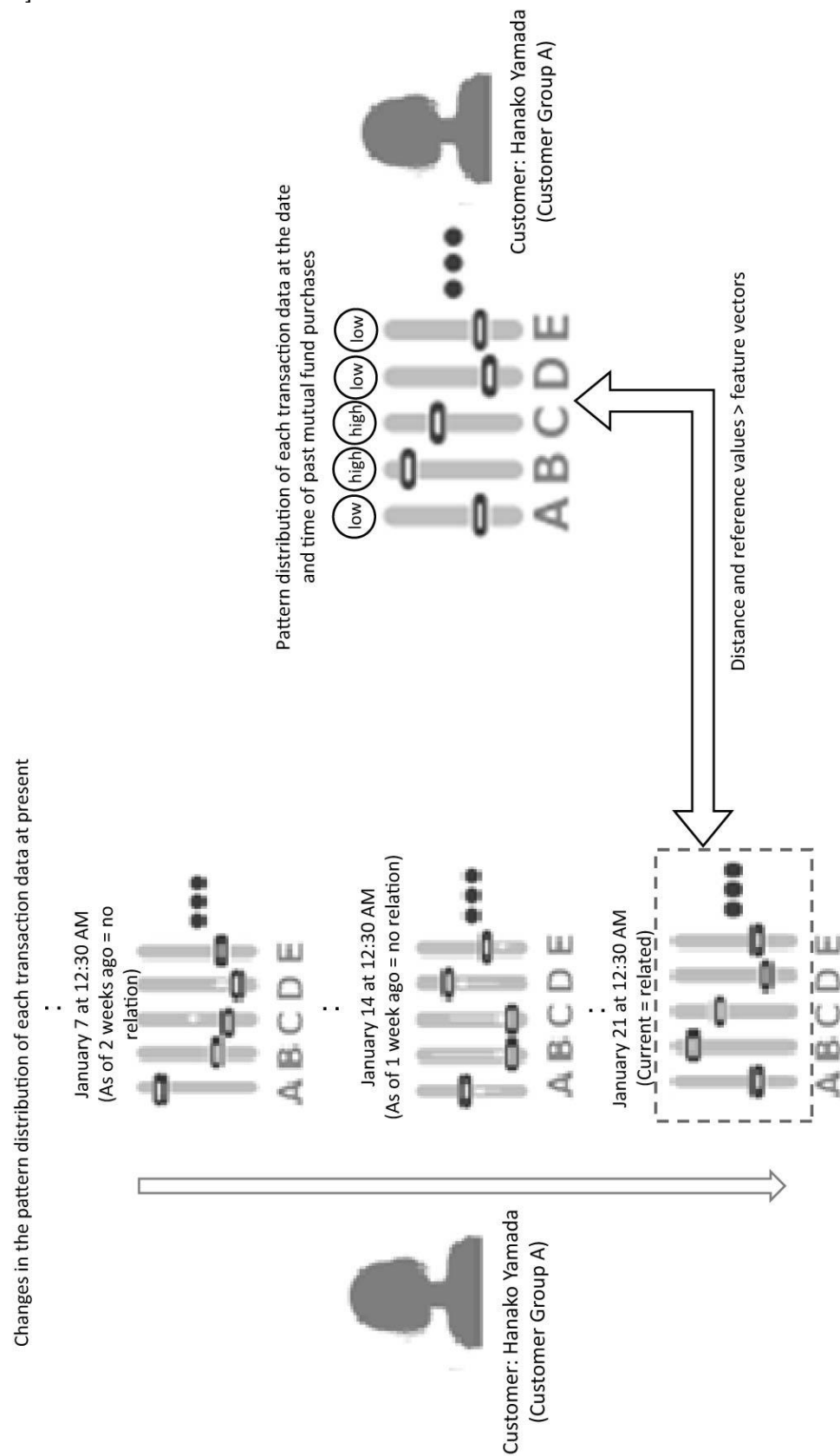


[FIGURE 6]

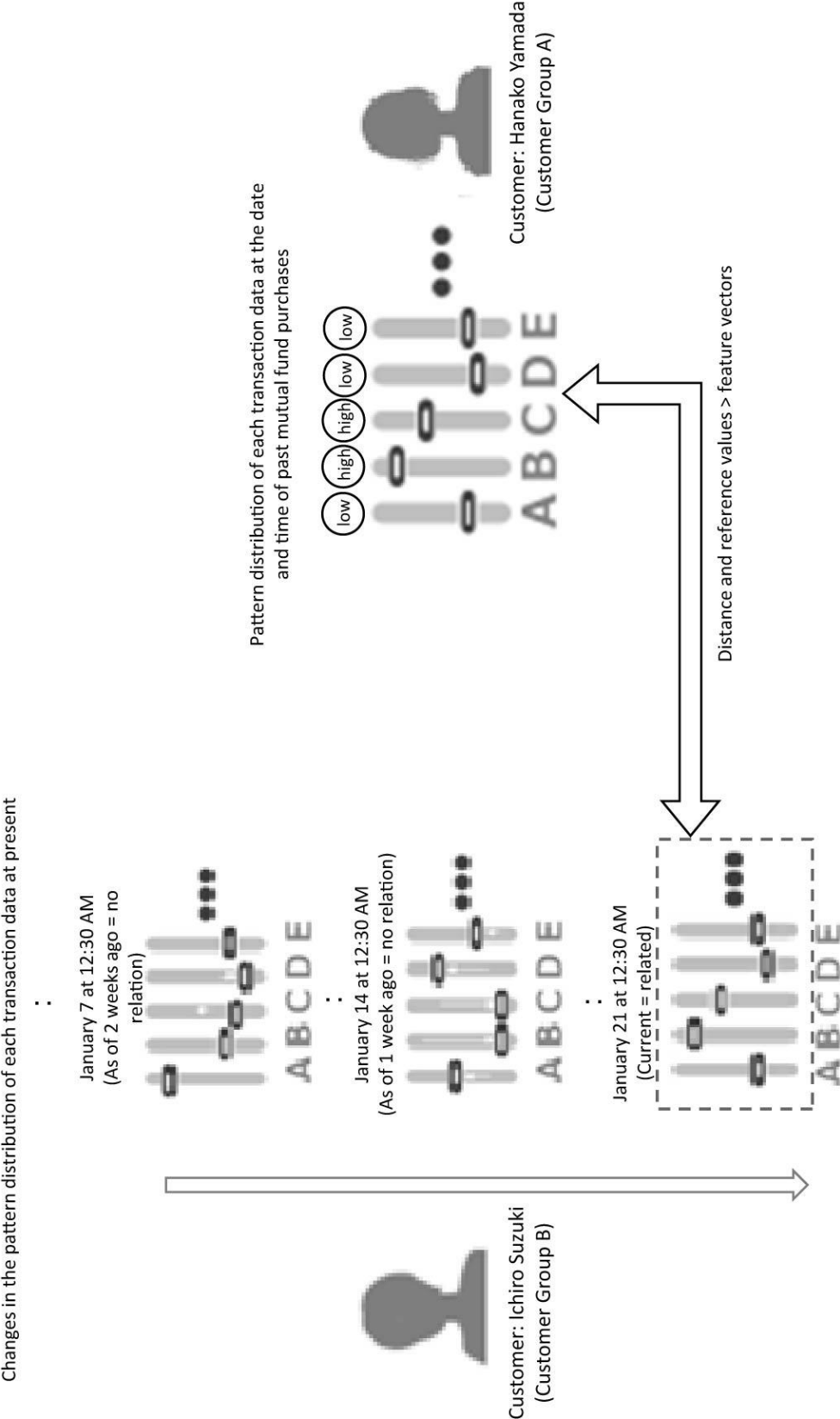
Pattern distribution of each transaction data at the date and time of past mutual fund purchases



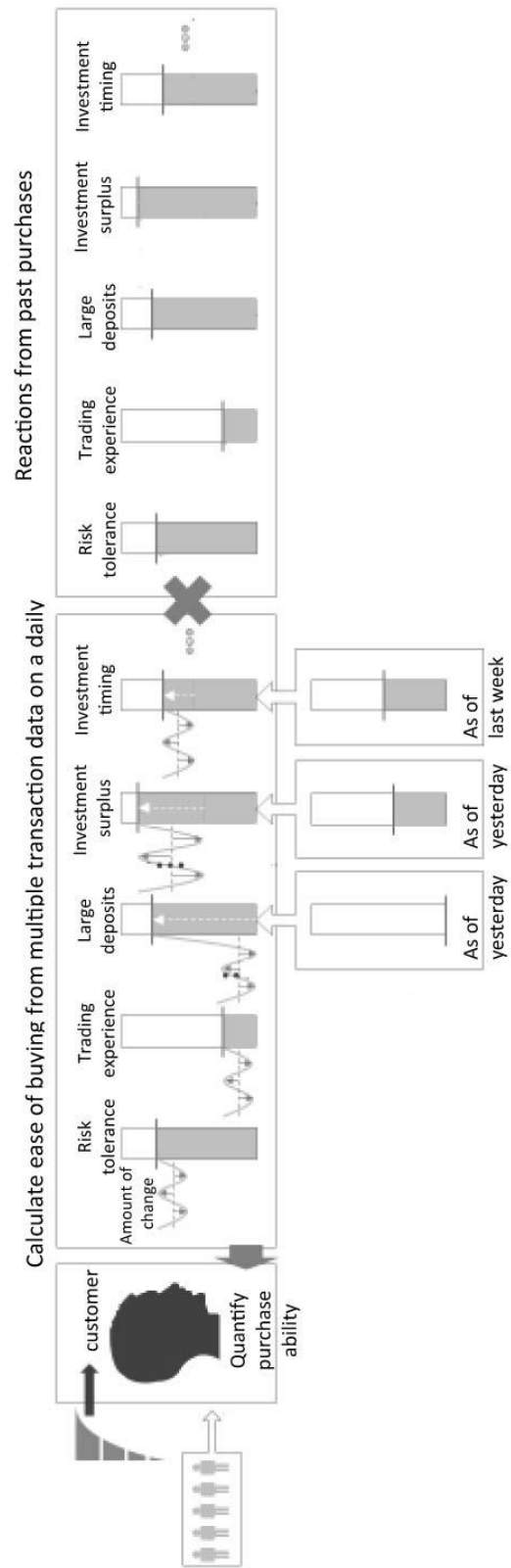
[FIGURE 7]



[FIGURE 8]



[FIGURE 9]



[FIGURE 10]

51

〇〇 Bank business terminal System

Sales branch 52 Salesperson 53

Financial Instruments 54

As of January 21, 2019 55

56a 56b 56c 56d

Priority	score	Customer group	Customer number	name	age	telephone number	Balance of deposit	The end of the pitch	Most recent purchase date	Salesperson
1	0.940	A1	176287	Hanako Yamada	xx	xx	xx	xx	xx	xx
2	0.828	B	...	Ichiro Suzuki	xx	xx	xx	xx	xx	xx
3	0.811	...	...	...	...	...	...	...	...	...
4	0.810	...	...	...	...	...	...	...	...	...
5	0.804	...	...	...	...	...	...	...	...	...
6	0.774	...	...	...	...	...	...	...	...	...
7	0.640	...	...	...	...	...	...	...	...	...
8	0.621	...	...	...	...	...	...	...	...	...
9	0.619	...	...	...	...	...	...	...	...	...
10	0.598	...	...	...	...	...	...	...	...	...

56e

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[FIGURE 11]

61

〇〇 Bank business terminal System

〇〇 Station Branch Taro Tanaka

Customer number 62 63

64

Customer number	identity	age	telephone number	Salesperson
176287	Hanako Yamada	xx	xx	xx

65a 65b 65c

As of January 21, 2019

65

Priority	score	Financial instrument name	Upper limit frame	Most recent purchase date
1	0.940	My Car Loan	3,000,000 yen	xx
2	0.828	Free Loans	2,000,000 yen	-
3	0.811	Card loans	1,000,000 yen	-

[FIGURE 12]

