

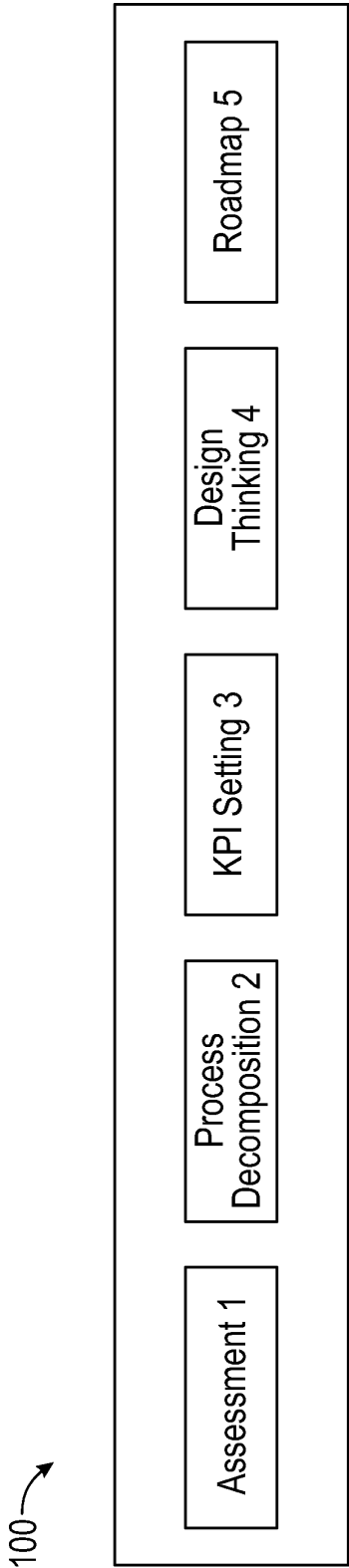


FIG. 1

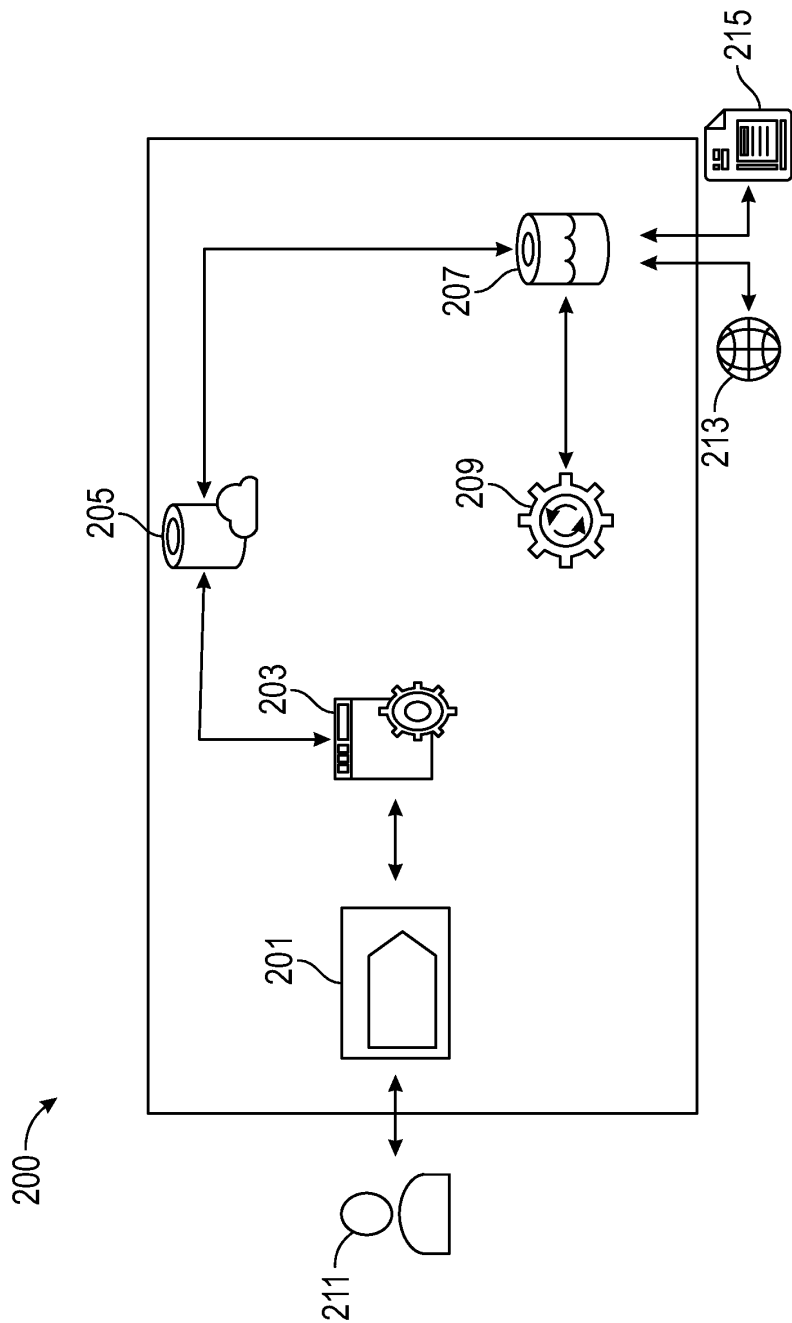


FIG. 2

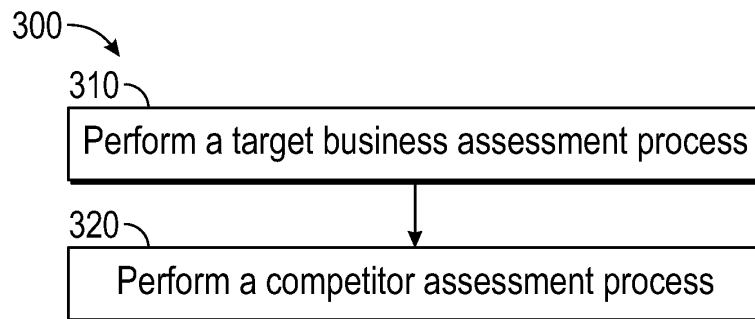


FIG. 3

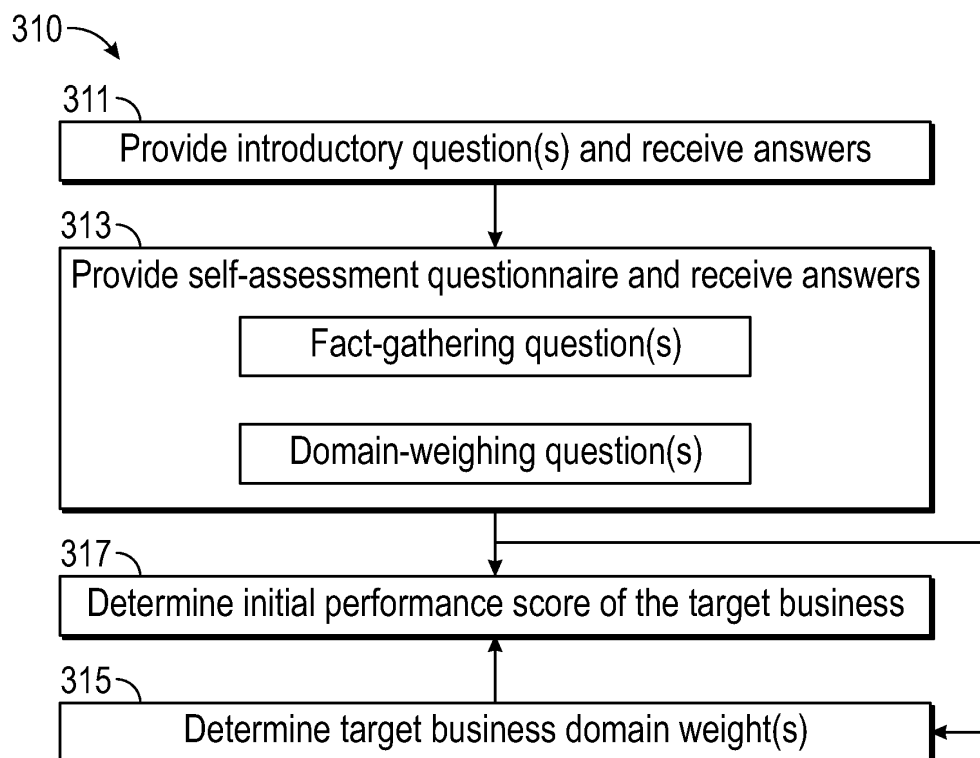


FIG. 4

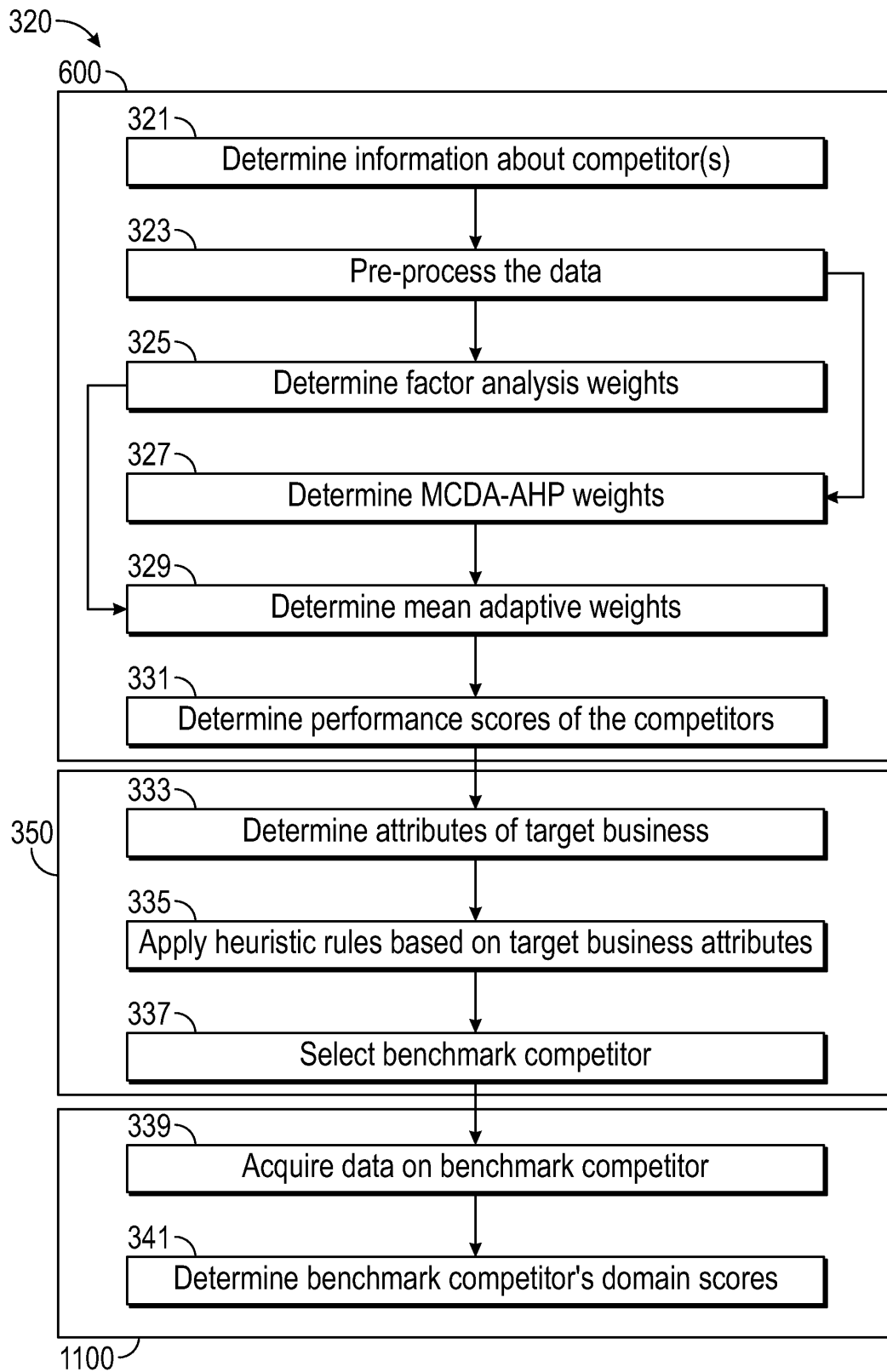


FIG. 5

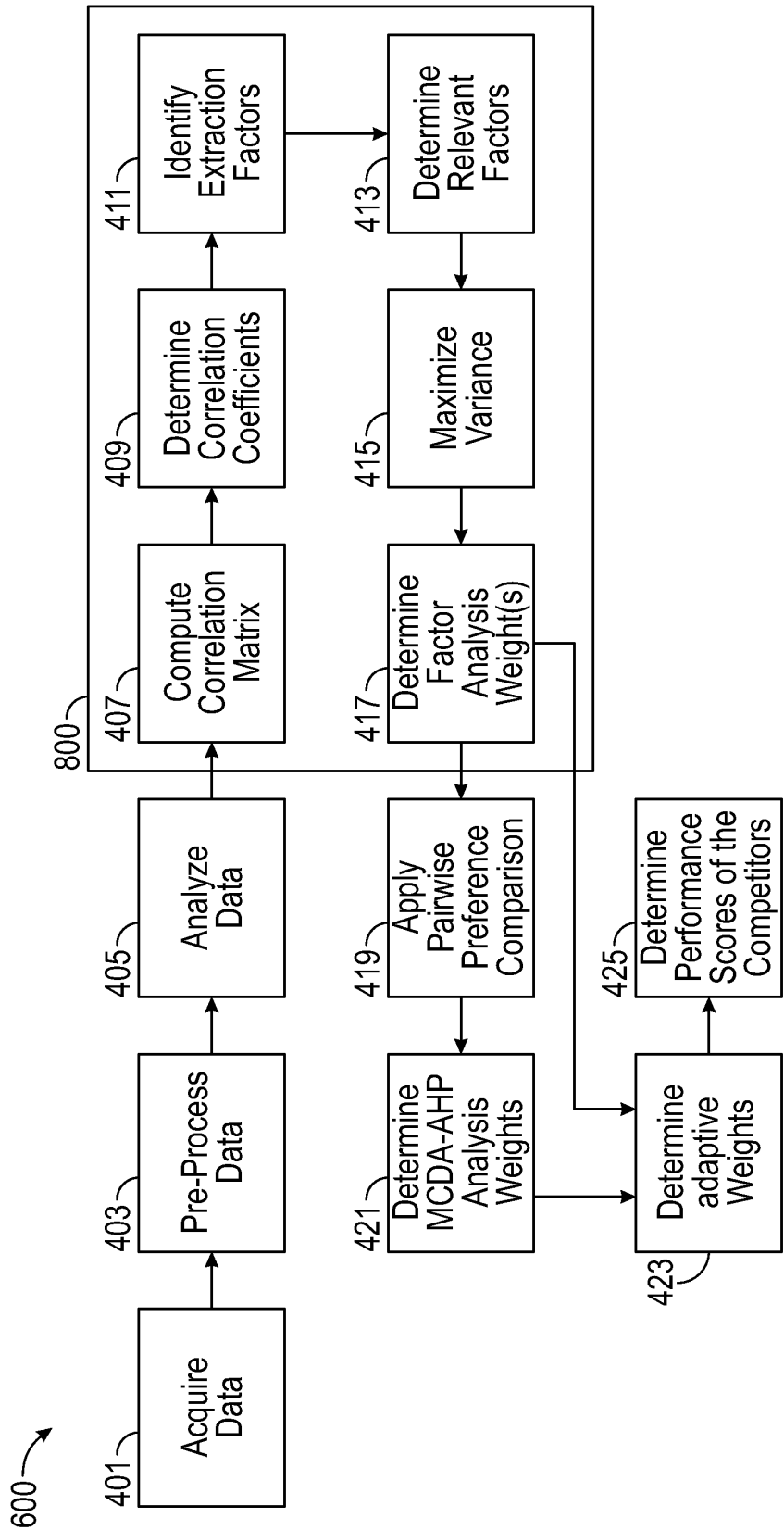


FIG. 6

700	715	720	720	720	720	720	720	720
710	Name	Country	Overall	Teaching	Research	Citations	Industry_Income	International_Outlook
710	University of Oxford	United Kingdom	95.4	90.5	99.6	98.4	65.5	96.4
710	California Institute of Technology	United States	94.5	92.1	97.2	97.9	88	82.5
710	University of Cambridge	United Kingdom	94.4	91.4	98.7	95.8	59.3	95
710	Stanford University	United States	94.3	92.8	96.4	99.9	66.2	79.5
710	Massachusetts Institute of Technology	United States	93.6	90.5	92.4	99.5	86.9	89
710	Princeton University	United States	93.2	90.3	96.3	98.8	58.6	81.1
710	Harvard University	United States	93	89.2	98.6	99.1	47.3	76.3
710	Yale University	United States	91.7	92	94.8	97.3	52.4	68.7
710	University of Chicago	United States	90.2	89.1	91.4	96.7	52.7	76
710	Imperial College London	United Kingdom	89.8	84.5	87.6	97	69.9	97.1
710	University of Pennsylvania	United States	89.6	87.5	90.4	98.2	74	65

FIG. 7

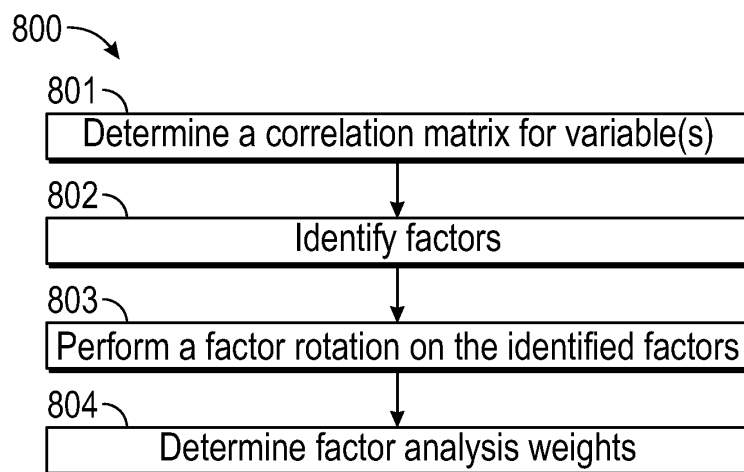


FIG. 8

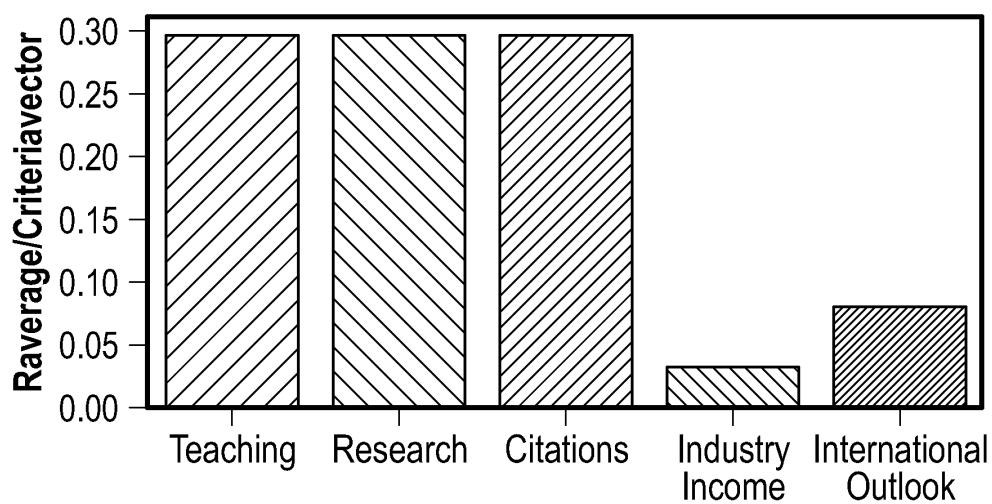


FIG. 9

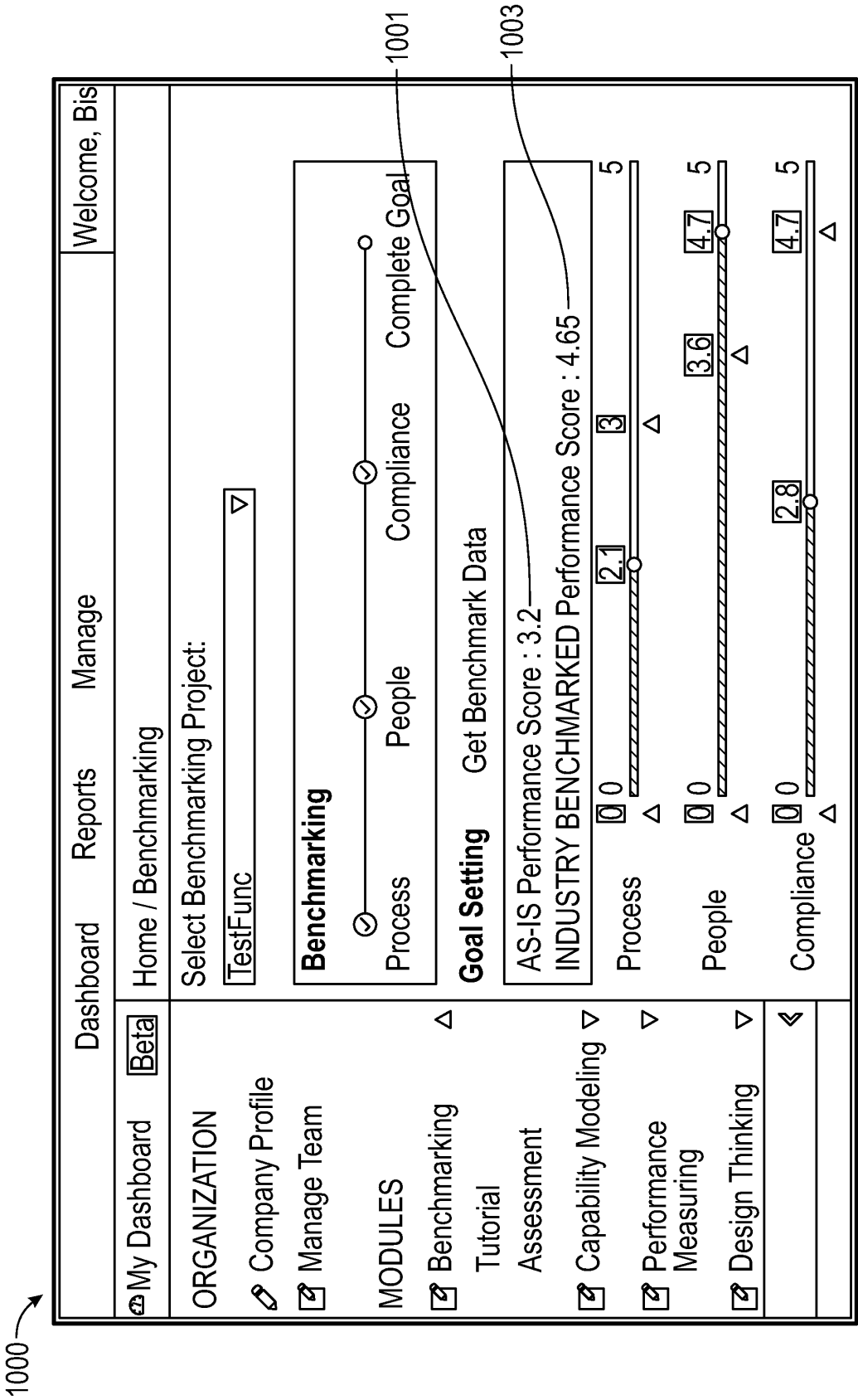


FIG. 10

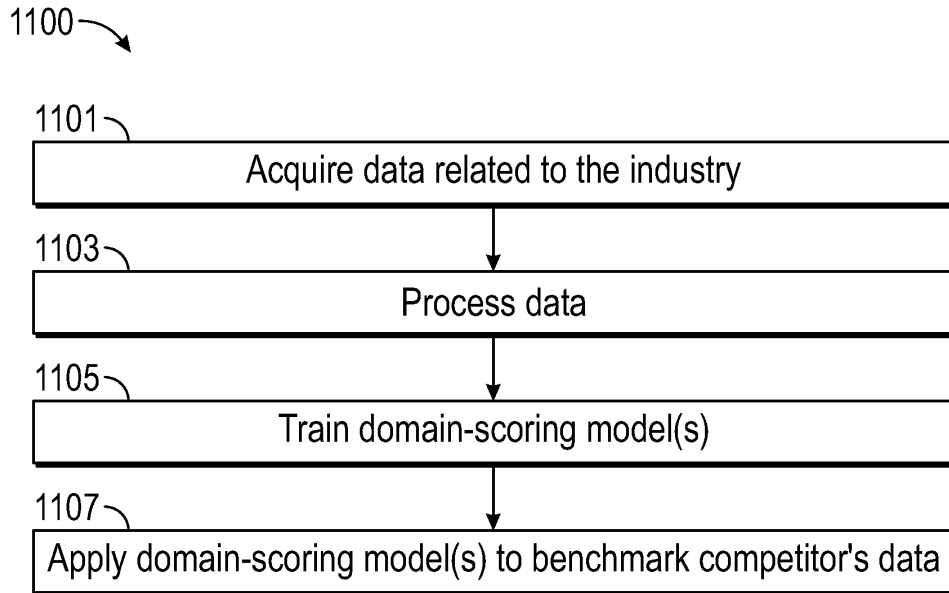


FIG. 11

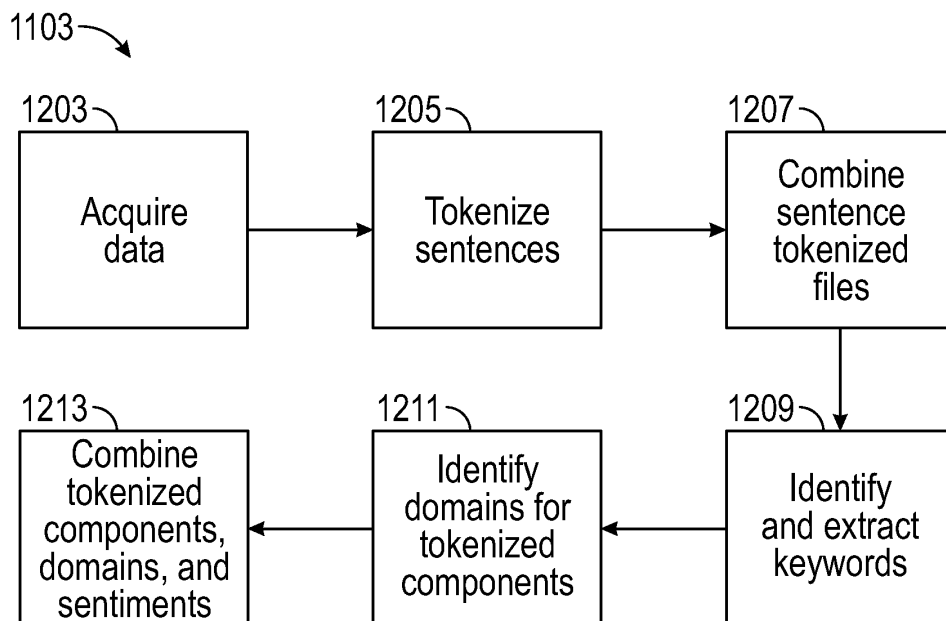


FIG. 12

10/60

1301 ↪

What i liked was the striking environment and the involvement of the students. For first year physics lab they had us run through a few standard labs just to experience and then they turned us loose to do other labs. One of our labs was with two friends. We managed to get a key to the old astronomy building where a solar telescope was removed leaving a many storied hole in the building. We managed to rig a pendulum to measure the latitude. It was fascinating. We were measuring the precession but got an interesting effect. The pendulum which started as a line drag showed that it was an eclipse with an increasing minor axis. Not a perfect result but one which required learning a lot. Where else would they just give a bunch of teens the keys to play with the building.

Four years at Caltech were a unique experience. I was there in the early 60s and it is hard to explain the effect of sitting around and talking with Richard Feynman. He was a unique individual.

FIG. 13A

1303 ↪

Unethical without integrity Harvard steals taxpayer dollars when they have a 40 billion dollar endowment from the small business loans offered in the care's act. Not sure how they can live with themselves.

Honestly I was a really hard worker, considered myself top of the class, gave as much as anyone back to the university but oh can I tell you they did not give back. Currently I am working at pizza hut in Boston. This is the biggest waste of money. Coming into Harvard I had hopes of fast cars, fast boats, hot ladies, the occasional P.J..., and a luxurious lifestyle. BUT INSTEAD I DRIVE A 96' HONDA

FIG. 13B

1401 →

1440 { 1460 1430 1450 }

1420	Reviews	Keywords	Type	Domain	Rating
1420	What i liked was the striking environment and the involvement	['environment', 'involvement', 'students']	1	academics	1
1420	For first year Physics lab they had us run through a few stand	['year', 'physics', 'lab', 'labs', 'labs']	1	facilities	3
1420	One of our labs was with two friends.	['labs', 'friends']	1	NA	
1420	We managed to get a key to the old astronomy building when	['key', 'astronomy', 'building', 'telescope', 'hole',	1	facilities	3
1420	Not a perfect result but one which required learning a lot.	['result', 'lot']	1	academics	1
1420	Where else would they just give a bunch of teens the keys to	['bunch', 'teens', 'keys', 'building']	1	facilities	3
1420	Four years at Caltech were a unique experience.	['years', 'Caltech', 'experience']	1	placement	5

FIG. 14

1570

Domain	Keywords
academics	['result','individual','people','code','students','technology','engineering','classes','research','faculty','resources','science','field','grade'
facilities	['environment','lab','laboratory','building','nurses','care','campus','houses','tennis','court','sports','playground','room','facilities','labo
placement	['opportunity','opportunities','project','Entrepreneurship','jobs','placement','recruit','recruitment','money','package','pay','skill','work',

FIG. 15

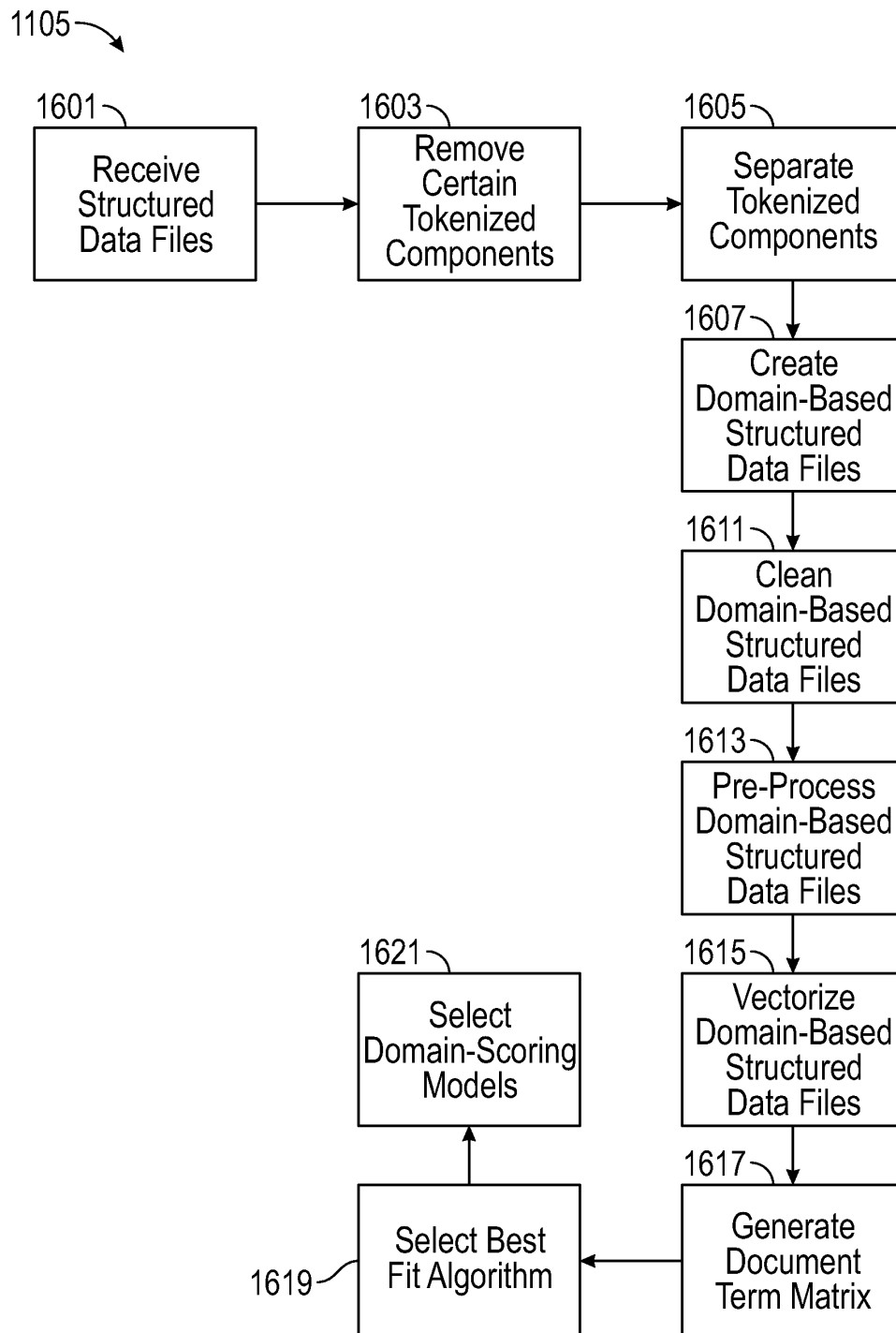


FIG. 16

1707A

reviews	Keywords	Type	Domain	Rating
Four years at Caltech were a unique experience	['years','Caltech','experience']	1	placement	5
We were given the opportunity to see current p	['opportunity','projects','JPL','mars']	1	placement	5
Work is insane.	['Work']	1	placement	5
My experience so far at Caltech has been that y	['experience','Caltech','rumors']	1	placement	5
However, if you are willing to put in the work, y	['Work']	1	placement	5
Caltech is a very work hard play hard mentality.	['Caltech','work','play','mentality']	1	placement	5
Alumni agree that any job after graduation pale	['Alumni','job','graduation','pales','co	1	placement	5
Caltech isn't perfect, but it'll challenge you acac	['Caltech','job','graduation']	1	placement	5
As a freshman in the second term,the experien	['freshman','term','experience']	1	placement	5

FIG. 17A

1707B

Reviews	Keywords	Type	Domain	Rating
For first year Physics lab they had us run through a few	['year', 'Physics', 'lab', 'labs', 'labs']	1	facilities	3
We managed to get a key to the old astronomy building	['key', 'astronomy', 'building', 'telescope', '']	1	facilities	3
Where else would they just give a bunch of teens the k	['bunch', 'teens', 'keys', 'building']	1	facilities	3
Nurses here take care of you super well, especially if y	['Nurses', 'care', 'freshman', 'lot', 'school']	1	facilities	3
I loved the campus, it was so beautiful.	['campus']	1	facilities	3
The houses each had their own personality, and cool	['houses', 'personality', 'traditions']	1	facilities	3
I got to play tennis on the courts there and stay with s	['tennis', 'courts', 'girls', 'houses']	1	facilities	3
We staying in flemming house and spent a lot of time	['house', 'lot', 'time', 'room']	1	facilities	3
We also were able to tour the academic facilities and	['facilities', 'Jet', 'Propulsion', 'Laboratory',	1	facilities	3
The size and academic rigor of this institution makes it	['size', 'rigor', 'institution', 'place', 'student']	1	facilities	3
The collaborative environment here is amazing and I a	['environment', 'lot']	1	facilities	3

FIG. 17B

1707C

Reviews	Keywords	Type	Domain	Rating
What I liked was the striking environme	['environment', 'involvement', 'students']	1	academics	1
Not a perfect result but one which req	['result', 'lot']	1	academics	1
He was a unique individual.	['individual']	1	academics	1
Some of the best (and worse) people y	['people']	1	academics	1
The emphasis on honor code makes th	['emphasis', 'code', 'school']	1	academics	1
California Institute of Technology is de	['California', 'Institute', 'Technology', 'dream', '']	1	academics	1
The engineering classes seem very inte	['engineering', 'classes']	1	academics	1
Great research opportunities, faculty a	['Great', 'research', 'opportunities', 'faculty', 're	1	academics	1
But it is the incredible people around t	['people', 'experience']	1	academics	1
The challenge is there, but for people	['challenge', 'people', 'sciences', 'school', 're	1	academics	1
You have all the access to the top of th	['access', 'top', 'top', 'field']	1	academics	1
You are going to take the same class w	['class', 'year', 'grad', 'students', 'year']	1	academics	1
By the time you finish your four year in	['time', 'year', 'inmate', 'life', 'school', 'subjects']	1	academics	1

FIG. 17C

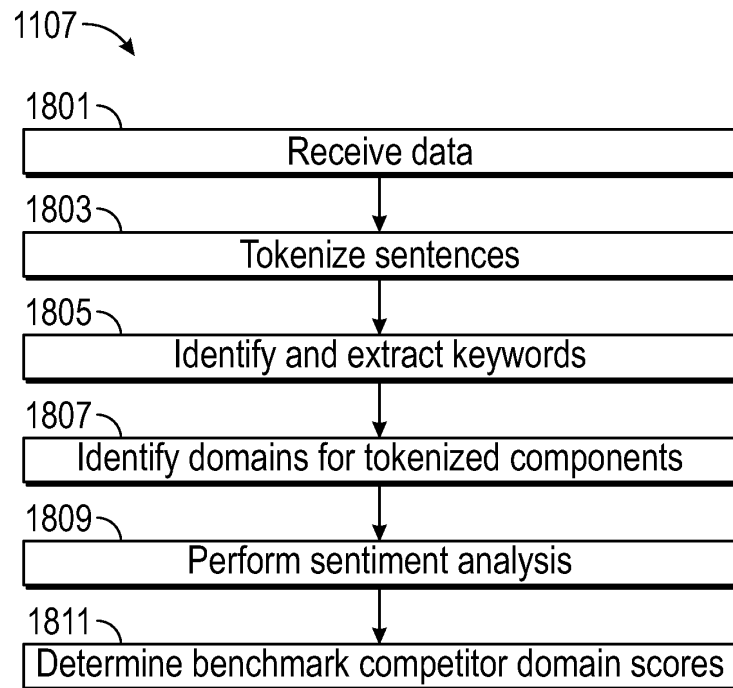


FIG. 18

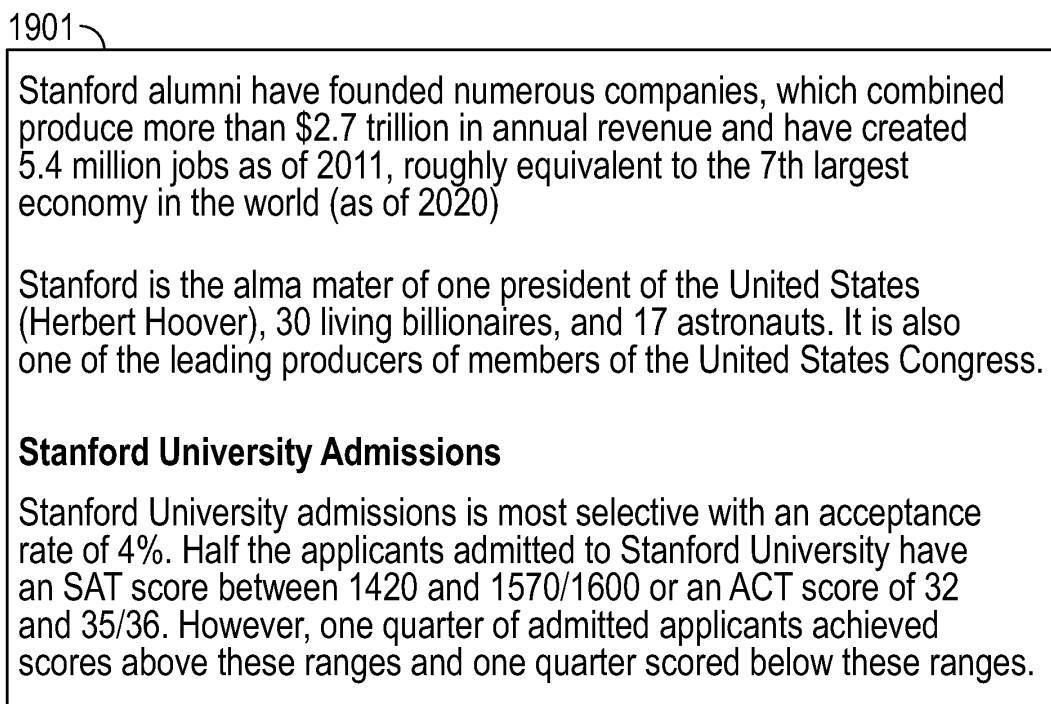


FIG. 19

2001 →

2020			2040			2030			2050		
Reviews			Keywords			Domain			Rating		
four professional schools that focus on in law, medicine, education, and business,			['schools','law','medicine','education','business']			academics			1		
As of March 2020, 83 Nobel laureates, and have been affiliated with Stanford as			['March','Nobel','laureates','Stanford','students','a			academics			1		
As of 2019, 122 Stanford students or alumni have been named			['Stanford','students','alumni']			academics			1		
In addition, Stanford University is particularly noted for its entrepreneurship and in			['addition','Stanford','University','entrepreneurship',			placement			5		
Stanford alumni have founded, which combined produce more than \$2.7 trillion in			['Stanford','alumni','revenue','jobs','economy','wo			placement			5		
Stanford is the of one {}, 30 living billionaires, and 17 astronauts.			['Stanford','living','billionaires','astronauts']			facilities			2		

FIG. 20

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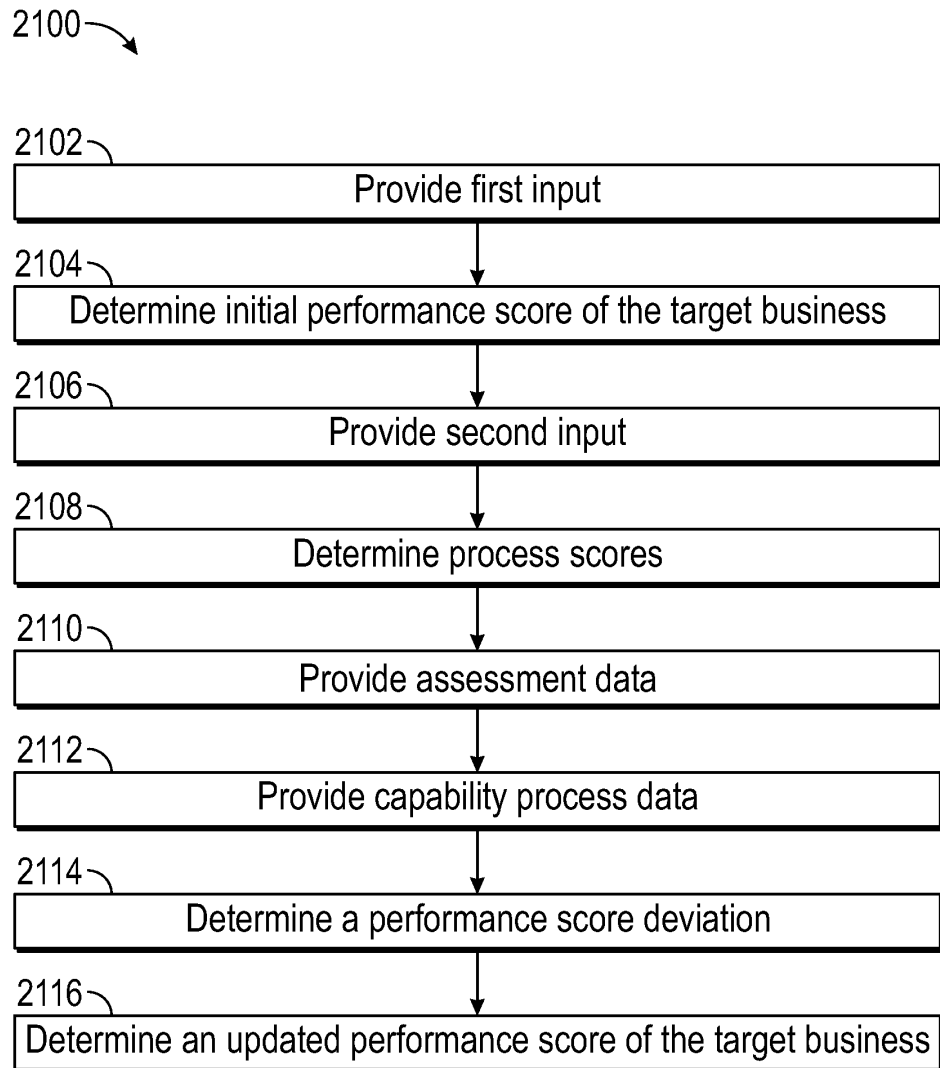


FIG. 21

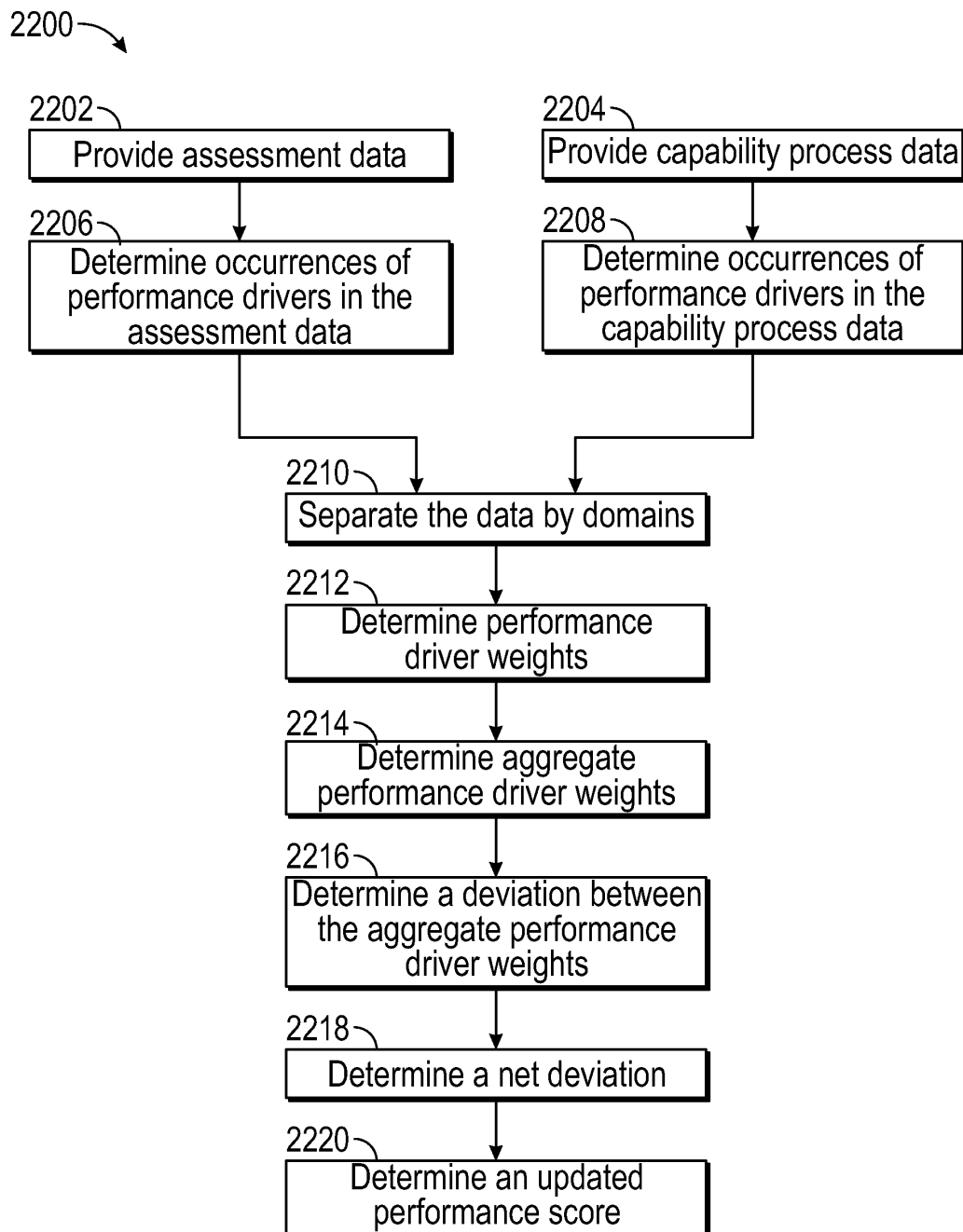


FIG. 22

2300 →

DomainName	QuestionID	Benchmark Question	Resp	Benchmark OptionDescription
Procurement	1001	How well does your organization procure the mo	3	Integrated-The organization has initiated integration of technology driven procurement list maintenance in order to ensure continuous access to products.
Procurement	1002	How well does your organization select reliable s	4	Managed-Reliable suppliers of high-quality products are pre-selected on the basis of strategic guidelines and additional active quality assurance programs involving both surveillance and testing, across the drugs spectrum.
Procurement	1003	How well does your organization ensure timely d	4	Maximum-Optimal delivery time have been secured from the suppliers with such a delivery mechanism in place so that direct drop-shipment to the retail outlets/hospital pharmacies as needed are possible.
Inventory	1012	How well does the Pharmacy maintain Inventory	3	Initiated-Pharmacy has initiated to use technology to drive in best practises and monitoring for inventory storage

2302 2304 2306 2308 2310

(A) (B) (C) (D) (E) (F)

FIG. 23

(A)	(B)	(C)	(D)	(E)	(F)
Inventory	1013	How good is your Inventory to Cash conversion cy	1	Ad-hoc-No formal Inventory to cash approach has been initiated.	
Inventory	1014	Does the Inventory Replenishment Planning, foll	2	Initiated-The Inventory Replenishment Planning is sometimes using the Economic Order Quantity (EOQ) model	
Compliance	1026	To what extent are inventory records maintained	3	Initiated-System monitored inventory is maintained centrally in the organization	
Compliance	1027	To what extent does the organization maintain	4	Maximum-The processes are documented and maintained in the knowledge share repository	
Compliance	1028	To what extent is store product tracing document	4	Maximum-The store product tracing documentation is maintained through a well developed technology set up	
Compliance	1029	Does the security of the drug supply chain follow	5	Best-in-place-Comprehensive and highly effective supply chain procedures are in place , which ensures the FDA security guidelines are followed to the T and ensures there are no breaches in the organization	
Compliance	1030	Does the regulation and security of controlled su	5	Best-in-place-Comprehensive and highly effective controlled substances procedures are in place , which ensures the DEA security and regulations are followed to the T and ensures there are no breaches in the organization	

FIG. 23
(Continued)

2400		2404			2406			2408		
2402										
NodeId	Process Level 1 Title	Process Level 2 Title	Process Level 3 Title	Process Level 4 Title	Process Level 5 Title	Process 1	Experience	Efficiency	Data Quality	Automation
	Facilities Management					3.4	0	0	0	0
1.1	Facilities Management	Identify Store Location	Demography				2	2	4	3
1.1.1	Facilities Management	Identify Store Location	Demographic Impacts of Pandemic				4	4	5	1
1.1.1.2	Facilities Management	Identify Store Location	Store Buying Pattern History				4	4	5	3
1.2	Facilities Management	Store SG&A Analysis					3	3	2	5
1.2.1	Facilities Management	Store SG&A Analysis	Fixed Expenditure Analysis				4	4	3	4
1.2.1.1	Facilities Management	Store SG&A Analysis	Fixed Expenditure Analysis	Store Rental - Contracting			5	5	3	0
1.2.1.2	Facilities Management	Store SG&A Analysis	Fixed Expenditure Analysis	Retailer Discounts Process			4	4	3	0
1.2.1.3	Facilities Management	Store SG&A Analysis	Fixed Expenditure Analysis	Legal Processes			5	5	4	3
1.2.2	Facilities Management	Store SG&A Analysis	Store Expense Procurement Analysis				2	2	1	3
	M&A Due Diligence Planning					3.65	0	0	0	0
1.1	M&A Due Diligence Pla	Compilation of DD Reports					5	5	4	3
1.1.1	M&A Due Diligence Pla	Compilation of DD Reports	Financial Risks Report				3	3	4	4
1.1.1.1	M&A Due Diligence Pla	Compilation of DD Reports	Financial Risks Report	Assessing Existing Risk Management Controls			5	5	4	3
1.1.1.2	M&A Due Diligence Pla	Compilation of DD Reports	Financial Risks Report	Listing of Key Financial Risk Sensitivities			4	4	5	3
1.1.1.3	M&A Due Diligence Pla	Compilation of DD Reports	Financial Risks Report	Stress Testing of Existing Portfolio			4	4	3	5

FIG. 24

24/60

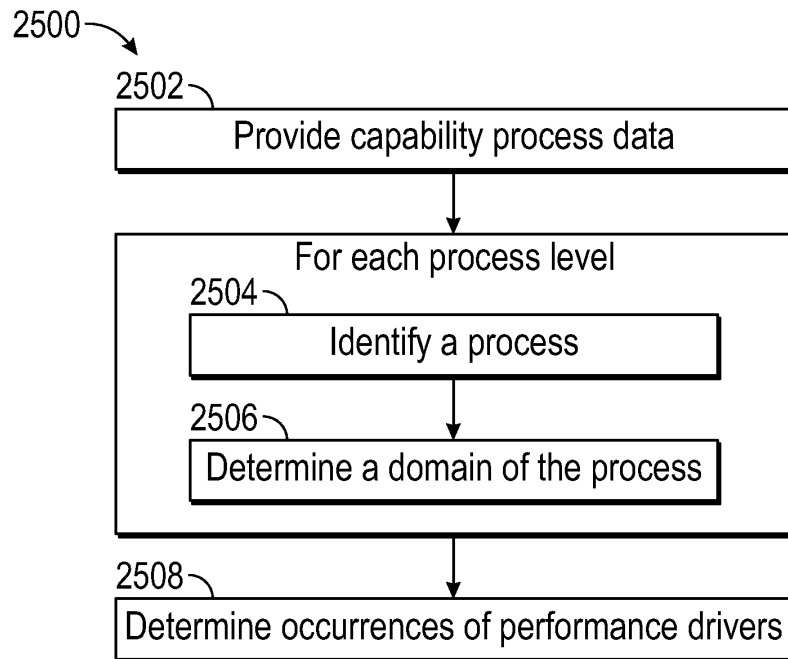


FIG. 25

2600

2602

2604

2606

2608

2610

Process Level 1 Title	Process Level 2 Title	Process Level 3 Title	Process Level 4 Title	Process Level 5 Title	Process Scores	Process id	Domain Level	Domain Found
Risk & Compliance	Risk & Compliance	Review Legislative Changes from Prior Year			3.8	0	2	3
Risk & Compliance	Risk & Compliance	Review Proposed Legislative Changes from Current Year			3.8	0	2	3
Risk & Compliance	Risk & Compliance	Review Upcoming Legislative Proposals			3.8	0	2	3
Risk & Compliance	Risk & Compliance	Review Changes to Accreditation Standards			3.8	0	2	3
Risk & Compliance	Risk & Compliance	Review Changes to Payor Requirements			3.8	0	2	3
Risk & Compliance	Risk & Compliance	Review Annual Operational Compliance			3.8	0	3	3
Risk & Compliance	Risk & Compliance	Review Citations, Fin	Perform Gap Analysis		3.8	0	2	3
Risk & Compliance	Risk & Compliance	Review Citations, Fin	Perform Risk Assessment		3.8	0	2	3
Risk & Compliance	Risk & Compliance	Review Citations, Fin	Determine Scope and Effort for Each Gap	Identify	3.8	0	2	3
Risk & Compliance	Risk & Compliance	Review Citations, Fin	Prioritize by Severity and Scope of Division	af	3.8	0	2	3
MOR (Monthly Final	Review Hospital Phar	Director Review Drug	Actively Engage Clinical Manage/Staff on any		4	1	0	0
MOR (Monthly Final	Review Hospital Phar	Director Review Drug	Conduct Biweekly Review of Spend with Buyer		4	1	4	1
MOR (Monthly Final	Review Hospital Phar	Director Review Drug	Buyer to Review Utilization Report, Review with		4	1	4	1
MOR (Monthly Final	Review Hospital Phar	Director Review Drug	Buyer to Report Variance and Finding to Director		4	1	4	1
MOR (Monthly Final	Review Hospital Phar	Director Determine Drivers of Drug Spend	Using Information from D		4	1	0	0
MOR (Monthly Final	Review Hospital Phar	Directors Review Qtrly Trend of Identified Drivers of Drug Spend			4	1	0	0
MOR (Monthly Final	Review Labor Spend	Directors Review Qtrly Trend of Identified Drivers of Drug Spend			4	1	0	0
MOR (Monthly Final	Review Labor Spend	Director Review Productive Spend, Premium Pay and Non Productive			4	1	0	0
MOR (Monthly Final	Review Labor Spend	Director Determine Review Schedule or with Scheduler to Determine			4	1	4	2

FIG. 26

2700 →

Domain Name	Question	2706			2708			Domain_Score
		Cost_Occ	Quality_Occ	Time_Occ	Cost_Weight	Quality_Weight	Time_Weight	
Procurement	How well does your organization p	0	0	0	0.33	0.33	0.33	3.2
Procurement	How well does your organization s	1	1	1	0.33	0.33	0.33	3.2
Procurement	How well does your organization e	1	0	0	0.5	0.25	0.25	3.2
Procurement	To what extent is data analytics use	1	0	1	0.4	0.2	0.4	3.2
Inventory	How well do you manage shelf life	0	0	1	0.25	0.25	0.5	2.5
Inventory	How well does the Pharmacy main	0	0	1	0.25	0.25	0.5	2.5
Inventory	How good is your Inventory to Cash	0	1	0	0.25	0.5	0.25	2.5
Compliance	Does the regulation and security o	0	0	0	0.33	0.33	0.33	3.8
Compliance	Does the management of pharmacy	0	0	1	0.25	0.25	0.5	3.8
Compliance	To what extent does the organization	0	0	0	0.33	0.33	0.33	3.8

FIG. 27

2800 →

2802

Process Level 1 Title	Process Level 2 Title	Process Level 3 Title	Process Level 4 Title	Process Level 5 Title
Risk & Compliance	Risk & Compliance	Review Legislative Changes	Review Legislative Changes from Prior Year	
Risk & Compliance	Risk & Compliance	Review Proposed Legislative Changes	Review Proposed Legislative Changes from Current Year	
Risk & Compliance	Risk & Compliance	Review Upcoming Legislative Proposals		
Risk & Compliance	Risk & Compliance	Review Changes to Accreditation Standards		
Risk & Compliance	Risk & Compliance	Review Changes to Payor Requirements		
Risk & Compliance	Risk & Compliance	Review Annual Operational Compliance		
Risk & Compliance	Risk & Compliance	Review Citations, Fin	Perform Gap Analysis	
Risk & Compliance	Risk & Compliance	Review Citations, Fin	Perform Risk Assessment	
Risk & Compliance	Risk & Compliance	Review Citations, Fin	Determine Scope and Effort for Each Gap	Identify
Risk & Compliance	Risk & Compliance	Review Citations, Fin	Prioritize by Severity and Scope of Division	af
MOR (Monthly Final	Review Hospital Phar	Director Review Drug	Actively Engage Clinical Manager/Staff on any	
MOR (Monthly Final	Review Hospital Phar	Director Review Drug	Conduct Biweekly Review of Spend with Buyer	
MOR (Monthly Final	Review Hospital Phar	Director Review Drug	Buyer to Review Utilization Report, Review with	
MOR (Monthly Final	Review Hospital Phar	Director Review Drug	Buyer to Report Variance and Findings to Director	
MOR (Monthly Final	Review Hospital Phar	Director Determine Drivers of Drug Spend	Using Information from D	
MOR (Monthly Final	Review Hospital Phar	Directors Review Qtrly Trend of Identified Drivers of Drug Spend		
MOR (Monthly Final	Review Labor Spend	Directors Review Qtrly Trend of Identified Drivers of Drug Spend		
MOR (Monthly Final	Review Labor Spend	Director Review Productive Spend, Premium Pay and Non Productive		
MOR (Monthly Final	Review Labor Spend	Director Determine	Review Schedule or with Scheduler to Determine	

A

B

FIG. 28

A	2804		2806		2808			2810		
	Process 1 Scores	rocesss	Domain_Found	Cost_Occ	Quality_Occ	Time_Occ	Cost_weight	Quality_weight	Time_weight	
	3.8	0	3	0	0	1	0.25	0.25	0.5	
	3.8	0	3	0	0	1	0.25	0.25	0.5	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	1	0.25	0.25	0.5	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	1	0.25	0.25	0.5	
	3.8	0	3	1	1	1	0.33	0.33	0.33	
	4	1	0	1	0	1	0.4	0.2	0.4	
	4	1	1	1	0	0	0.5	0.25	0.25	
	4	1	1	1	0	0	0.5	0.25	0.25	
	4	1	1	1	0	0	0.5	0.25	0.25	
	4	1	0	0	0	1	0.25	0.25	0.5	
	4	1	0	0	0	0	0.33	0.33	0.33	
	4	1	0	0	0	0	0.33	0.33	0.33	
	4	1	0	0	0	0	0.33	0.33	0.33	
	4	1	2	1	0	1	0.4	0.2	0.4	
B										
	Process 1 Scores	rocesss	Domain_Found	Cost_Occ	Quality_Occ	Time_Occ	Cost_weight	Quality_weight	Time_weight	
	3.8	0	3	0	0	1	0.25	0.25	0.5	
	3.8	0	3	0	0	1	0.25	0.25	0.5	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	1	0.25	0.25	0.5	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	0	0.33	0.33	0.33	
	3.8	0	3	0	0	1	0.25	0.25	0.5	
	3.8	0	3	1	1	1	0.33	0.33	0.33	
	4	1	0	1	0	1	0.4	0.2	0.4	
	4	1	1	1	0	0	0.5	0.25	0.25	
	4	1	1	1	0	0	0.5	0.25	0.25	
	4	1	1	1	0	0	0.5	0.25	0.25	
	4	1	0	0	0	1	0.25	0.25	0.5	
	4	1	0	0	0	0	0.33	0.33	0.33	
	4	1	0	0	0	0	0.33	0.33	0.33	
	4	1	0	0	0	0	0.33	0.33	0.33	
	4	1	2	1	0	1	0.4	0.2	0.4	

FIG. 28
(Continued)

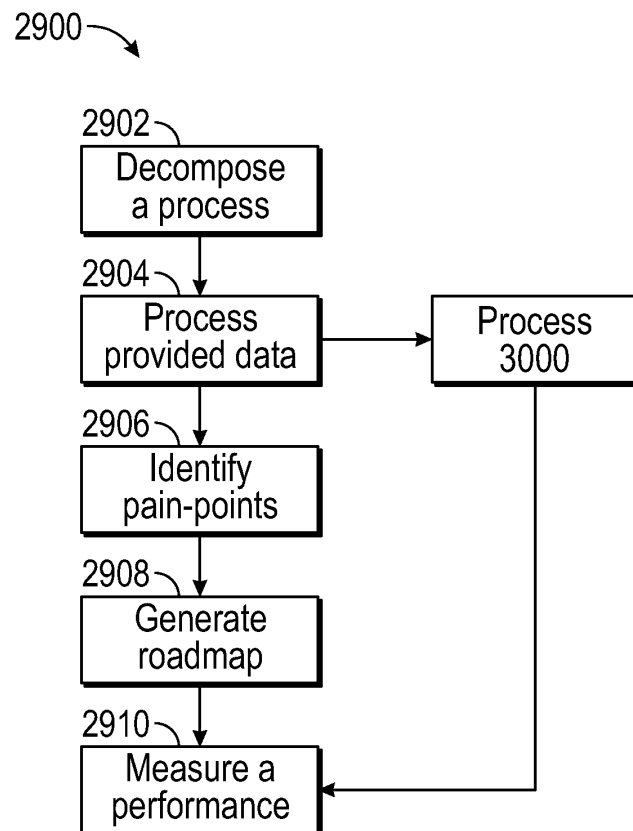


FIG. 29

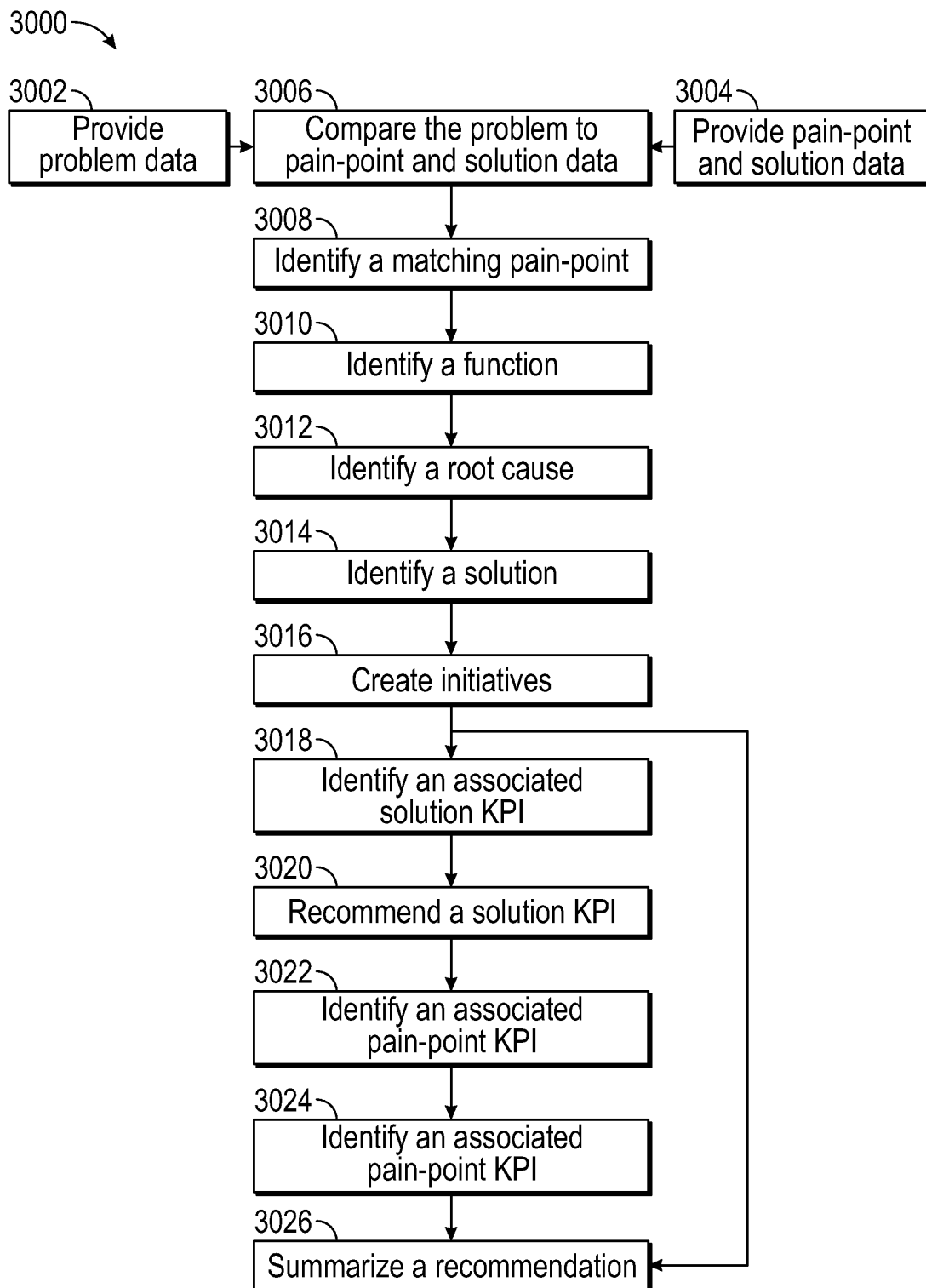


FIG. 30

3100 →

3102				3104		3106		3108
Problems				Problem Process Title		Problem Process FPM Function		Problem Process FPM Phase
Purchase of Bad Quality Raw Materials				Procurement Quality Management		Inventory Planning		Strategy and Planning
Late Delivery of Raw Materials				Purchase Time		Demand Planning		Monitoring & Management
Buying Process is Time Consuming				Buying Lead Time		Procurement		Strategy and Planning
Inventory Reconciliation Process is Very Cumbersome				Order Management		Information Technology		Monitoring & Management
The Approval of Purchase Order is Mismanaged				Order Approval		Sales Management		Execution

FIG. 31

3200 →

Pain-Points	Function	Root Cause	Solutions
Manual Procurement Process is Tedious	Procurement	Lack of Clearly Defined Approval Hierarchy for Product Categories	Approval Hierarchy Need to be Clearly Defined by Product Categories as well as Value of the Purchase Order
Manual Procurement Process is Tedious	Procurement	Lack of Proper and Consistent Process Across Product Categories	Streamlined and Consistent Processes Need to be Drawn Across Product Categories
Manual Procurement Process is Tedious	Information Technology	Lack of Adequate IT Systems Across Product Categories	Create Robust IT System Integration Across Product Categories
Manual Procurement Process is Tedious	Information Technology	Supplier are not IT Enabled	Pursue Supplier for IT Enablement
Procurement of Low Quality Product	Inventory Planning	Too Many SKU's for Procurement	Check Feasibility of Optimizing the SKU's in the Organization
Procurement of Low Quality Product	Inventory Planning	Product Mix Changing Frequently	Attempt to have more Standardized Product Mix
Procurement of Low Quality Product	Procurement	Incomptent Supplier Base	Create Competent and Professional Supplier Base
Procurement of Low Quality Product	Inventory Planning	Fragile Product Packing	Analyze the Packaging Process and ensure there are no Loopholes Causing Quality Degradation

3202 3204 3206 3208

FIG. 32

3300 →

<p>3302</p> <p>Solutions</p>	<p>3304</p> <p>Solution KPI Recommendation</p>
Approval Hierarchy Need to be Clearly Defined by Product Categories as well as Value of the Purchase Order	Inventory Management
Streamlined and Consistent Processes Need to be Drawn Across Product Categories	Inventory Turn Over
Create Robust IT System Integration Across Product Categories	
Pursue Supplier for IT Enablement	
Check Feasibility of Optimizing the SKU's in the Organization	
Attempt to Have more Standardized Product Mix	
Create Competent and Professional Supplier Base	Supplier Defect Rate
Analyze the Packaging Process and Ensure there are no Loopholes Causing Quality Degradation	Order Picking/Packing

FIG. 33

3400

3402		3404	
Pain-Points		Pain-Point KPI Recommendation	
Manual Procurement Process is tedious		Purchase Order Cycle Time	
Procurement of Low Quality Product		Quality Metrics	
Inefficient Supplier Selection Process		PO Accuracy	
Untimely Delivery of Raw Material		Purchase Order Cycle Time	
No Economies of Scale for Volume Purchases		Procurement ROI	
Inventory Discrepancies		Inventory Management	

FIG. 34

3500 → 3502 → 3504		3506		3508		3510		3512	
PROBLEMS	FUNCTION	ROOT CAUSE	SOLUTIONS	SOLUTION KPI RECOMMENDATION POINT	KPI RECOMMENDATION				
PURCHASE OF BAD QUALITY	INVENTORY PLANNING	TOO MANY SKU'S FOR PROCUREMENT	CHECK FEASIBILITY OF OPTIMIZING THE SKU'S IN THE ORGANIZATION	SUPPLIER DEFECT RATE	QUALITY METRICS				
	INVENTORY PLANNING	PRODUCT MIX CHANGING FREQUENTLY	ATTEMPT TO HAVE MORE STANDARDIZED PRODUCT MIX						
	PROCUREMENT	INCOMPETENT SUPPLIER BASE	CREATE COMPETENT AND PROFESSIONAL SUPPLIER BASE						
	INVENTORY MANAGEMENT	FRAGILE PRODUCT PACKAGING	ANALYZE THE PACKAGING PROCESS AND ENSURE THERE ARE NO LOOPHOLES CAUSING QUALITY DEGRADATION	ORDER PICKING/PACKING					
LATE DELIVERY OF RAW	DEMAND PLANNING	INACCURATE FORECAST	DEEP DOWN INTO DEMAND PLANNING TO DIVISE EFFICIENT METHODOLOGY FOR FORECASTING	FORECASTING METRICS	PURCHASE ORDER CYCLE TIME				
	DEMAND PLANNING	UNTIMELY SHARING OF FORECAST WITH SUPPLIER	ENSURE THE FORECAST IS SHARED AT RIGHT INTERVAL AND IN TIMELY FASHION TO SUPPLIER						
	PROCUREMENT	INCOMPETENT SUPPLIER BASE	ANALYZE PERFORMANCE OF SUPPLIERS FREQUENTLY AND TALLY AGAINST PRODUCT QUALITY TO DISENGAGE WITH INCOMPETENT SUPPLIERS	SUPPLIER LEAD TIME					
	DEMAND PLANNING	UNPLANNED DEMAND SURGE	MAKE PROCESS AMENDMENT TO HANDLE SCENARIOS OF SUDDEN DEMAND SURGE	SUPPLIER AVAILABILITY					
BUYING PROCESS IS TIME	PROCUREMENT	LACK OF CLEARLY DEFINED APPROVAL HIERARCHY	APPROVAL HIERARCHY NEED TO BE CLEARLY DEFINED BY PRODUCT CATEGORIES AS WELL AS VALUE OF THE PURCHASE ORDER		PURCHASE ORDER CYCLE TIME				
	PROCUREMENT	LACK OF PROPER AND CONSISTENT PROCESS ACROSS	STREAMLINED AND CONSISTENT PROCESSES NEED TO BE DRAWN ACROSS PRODUCT CATEGORIES						
	INFORMATION TECHNOLOGY	LACK OF ADEQUATE IT SYSTEM ACROSS PRODUCT	CREATE ROBUST IT SYSTEM INTEGRATION ACROSS PRODUCT CATEGORIES						
	INFORMATION TECHNOLOGY	SUPPLIER ARE NOT IT ENABLED	PURSUER SUPPLIER FOR IT ENABLEMENT						

FIG. 35

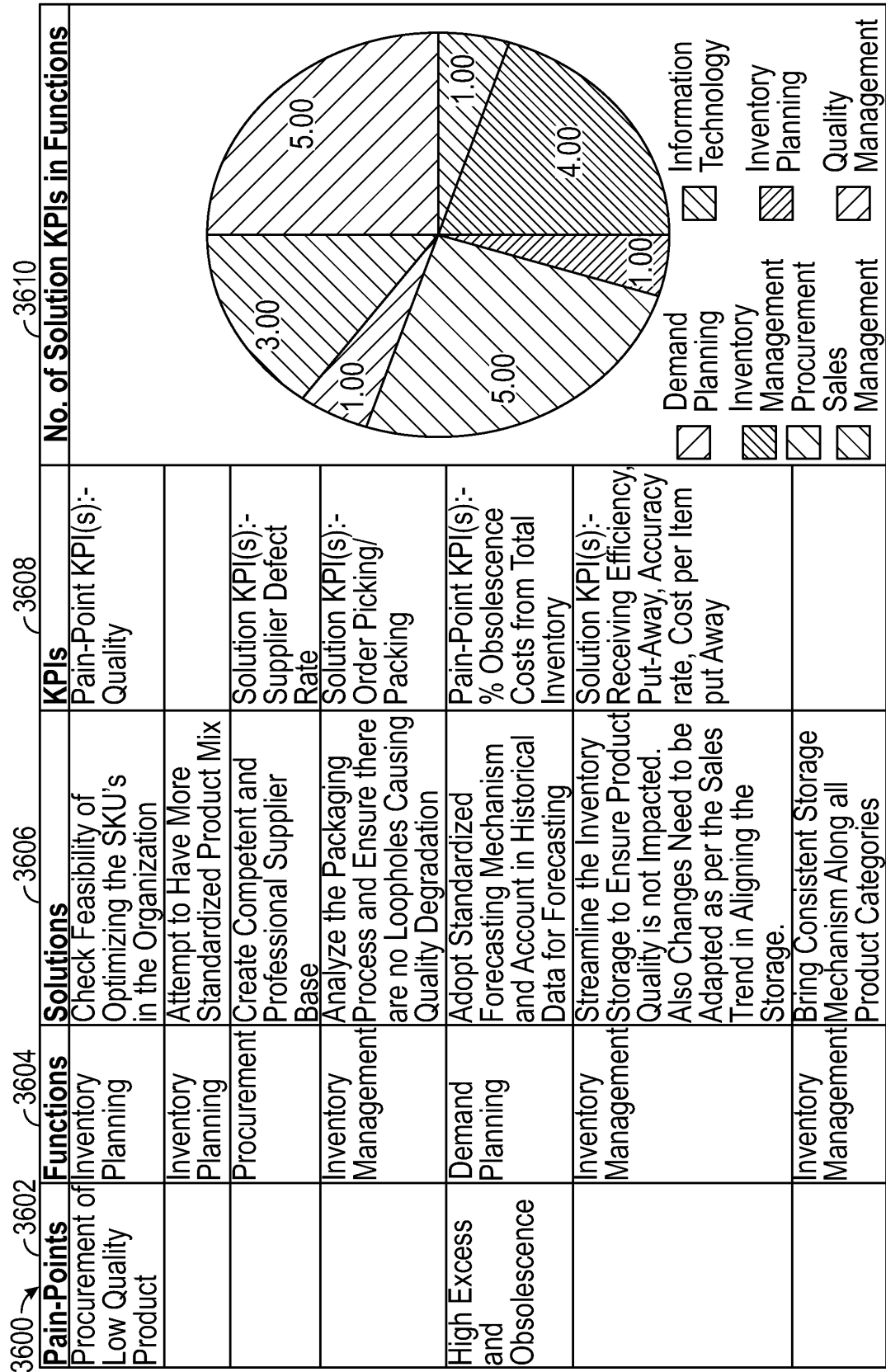


FIG. 36

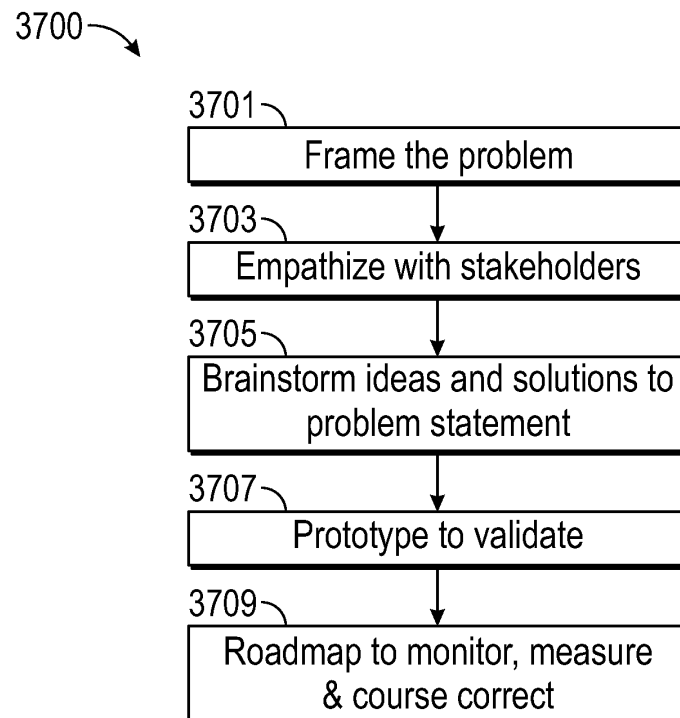


FIG. 37

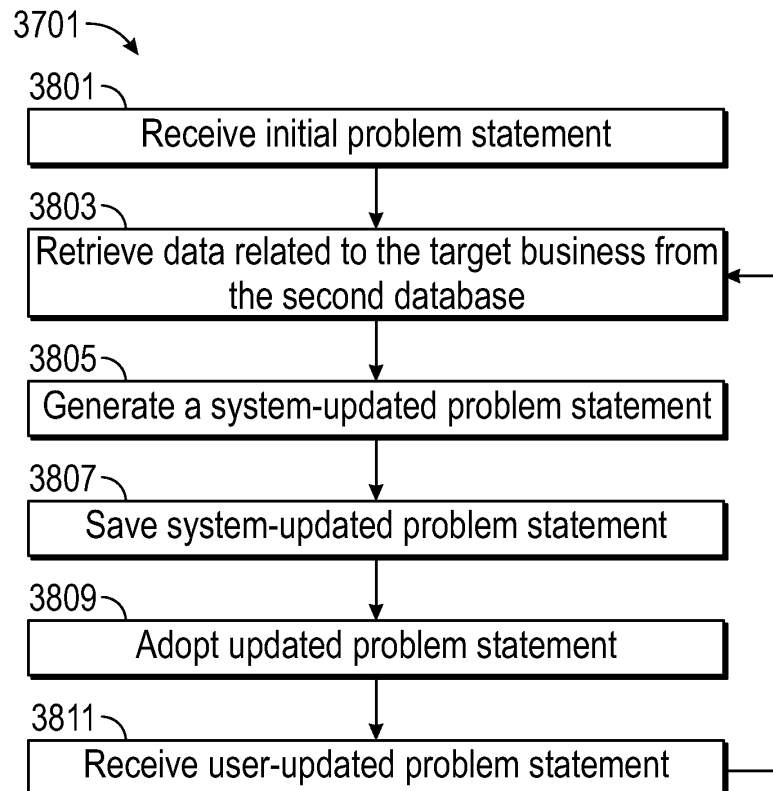


FIG. 38

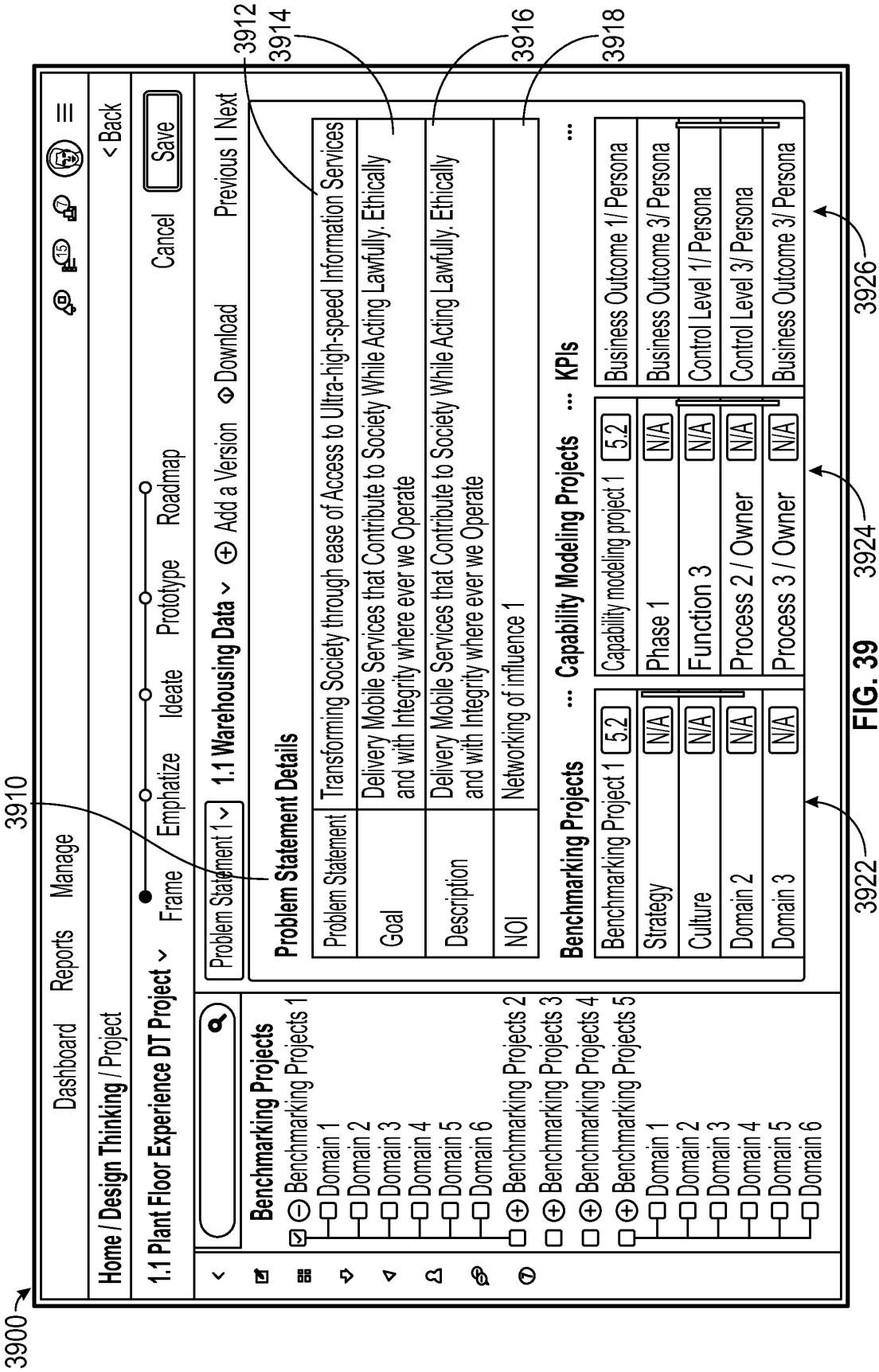


FIG. 39

39/60

3703 →

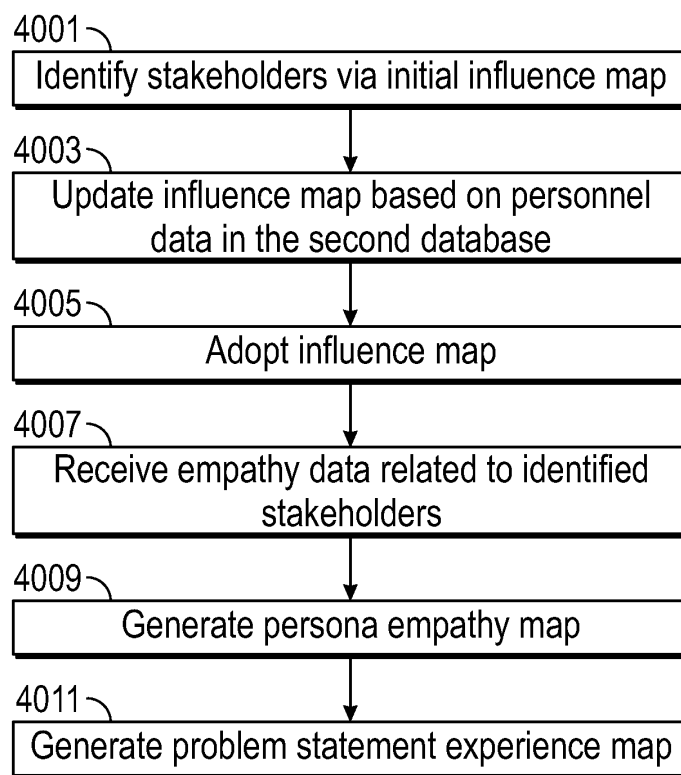
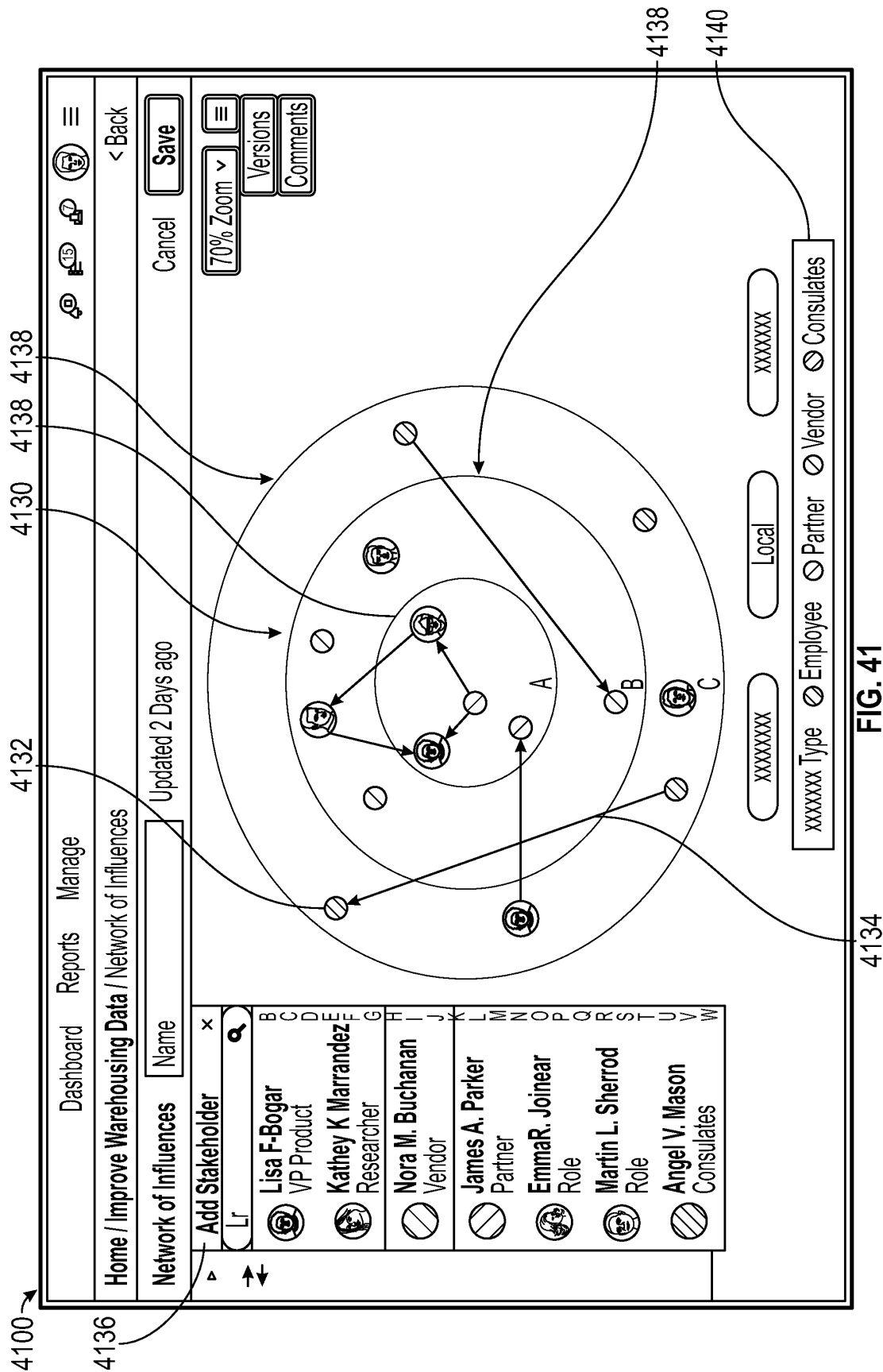
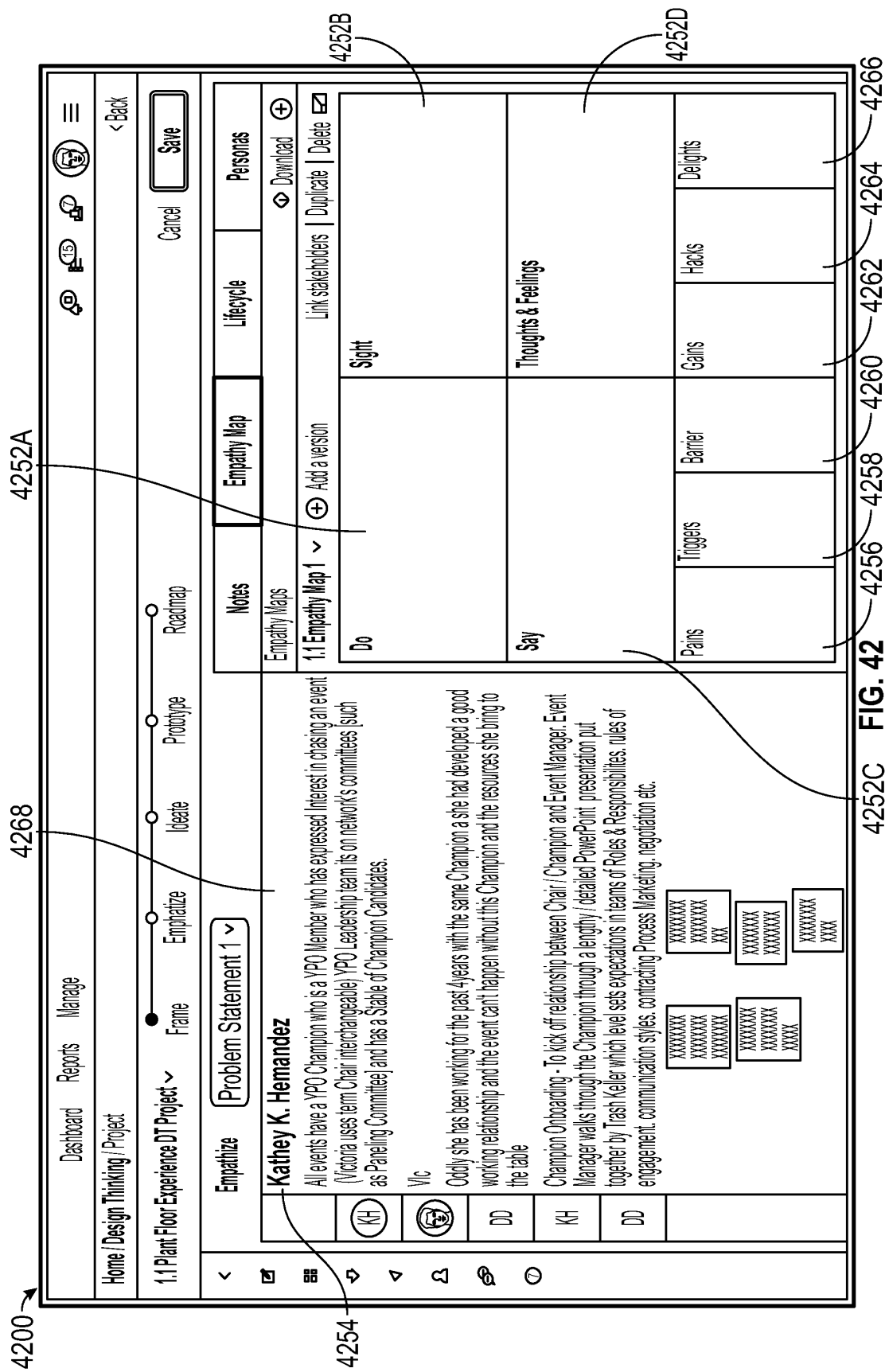
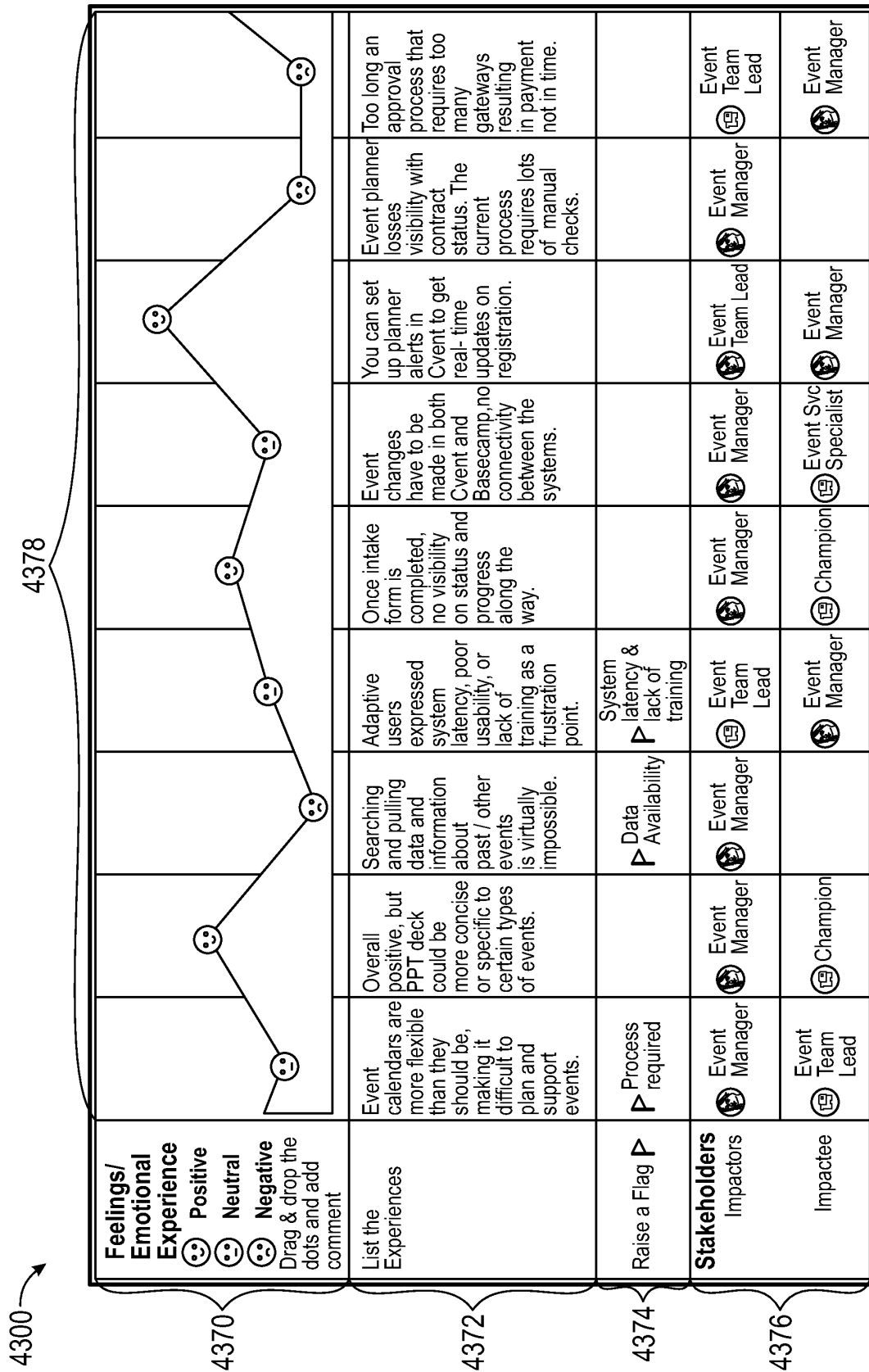


FIG. 40







4400

4478

Dashboard Reports Manage

Home/ Design Thinking / Project

1.1 Plant Floor Experience DT Project Frame Emphasize Ideate Prototype Roadmap Cancel Save

Journey Maps Problem Statement Person Name 1 Download

1.1 Persona Name 1
Discription

Goal	Transforming society through ease of access to ultra-high- speed information services
Description	Delivering mobile services that contribute to society while acting lawfully, ethically and with integrity where ever we operate

1.1 Customer Journey Map 1 Add a version Stakeholders Empathy Map Process Detail

Stages	Stage 1	Stage 2	Stage 3	Stage 4	Stage 5	Stage 6
Sub-stages	Sub-stage1	Sub-stage2				
Processes/ Activities	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies
Touchpoints	Emails /outsearch/ disporion xxxxx xxxxx Lotus Notes/ Outlook	Emails /outsearch/ disporion xxxxx xxxxx Lotus Notes/ Outlook	Emails /outsearch/ disporion xxxxx xxxxx Lotus Notes/ Outlook			Emails /outsearch/ disporion xxxxx xxxxx Lotus Notes/ Outlook
Feelings/ Emotional Experience						
List the Experiences	1.Delightful/ experiences 2.Lowering Brand 3. Platform Analysis	4.Lowering Talent Analysis	5.Lowering Talent Analysis			
Raise a Flag	Lowering Talent Analysis		Lowering Talent Analysis			
Stakeholders	Impactors Impactee					
Processes/ Activities	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies
Opportunities	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies	1.Leveraging Talent Analysis 2.Leveraging Brand 3.Focus on Candidate Experiment 4.Integration of HR Technologies

Feelings/Emotional Experience

Stage / Process / Activity

Leveraging Talent Analytics

Enter Comment

Emotion

Delightful

+ Add Another

Cancel | Save

4480

4482

4470

4472

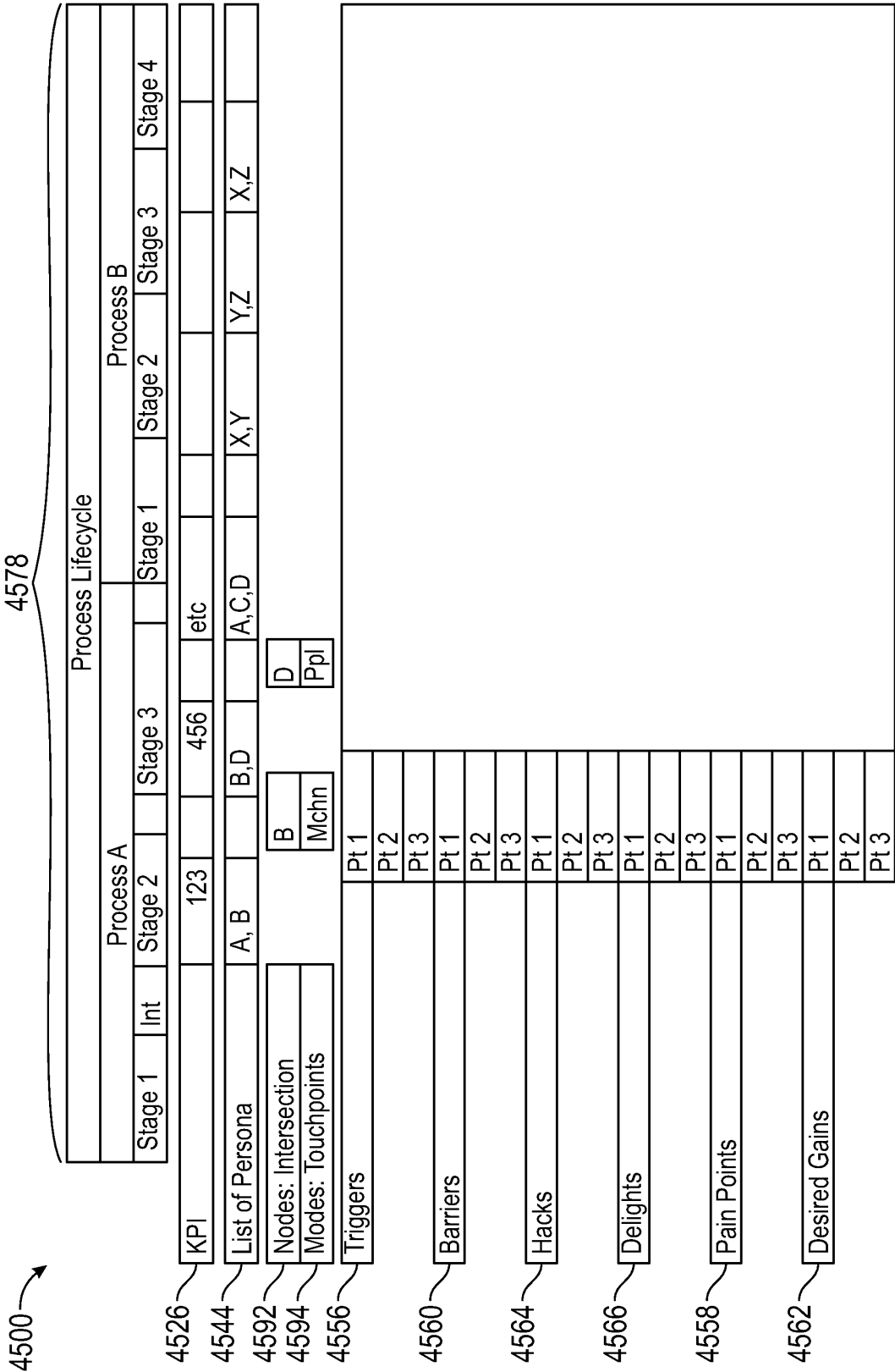
4474

4476

4484

4486

FIG. 44



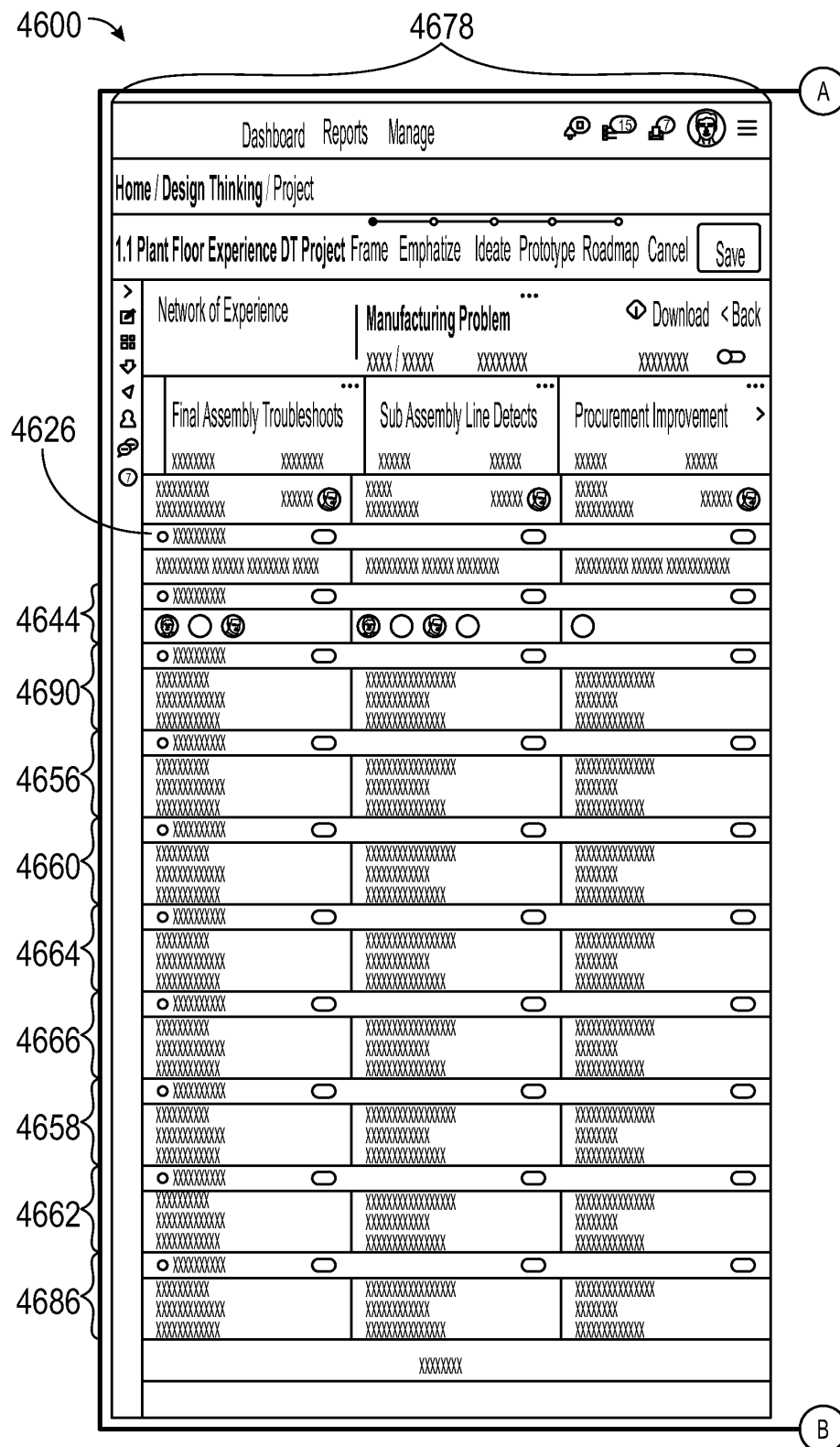
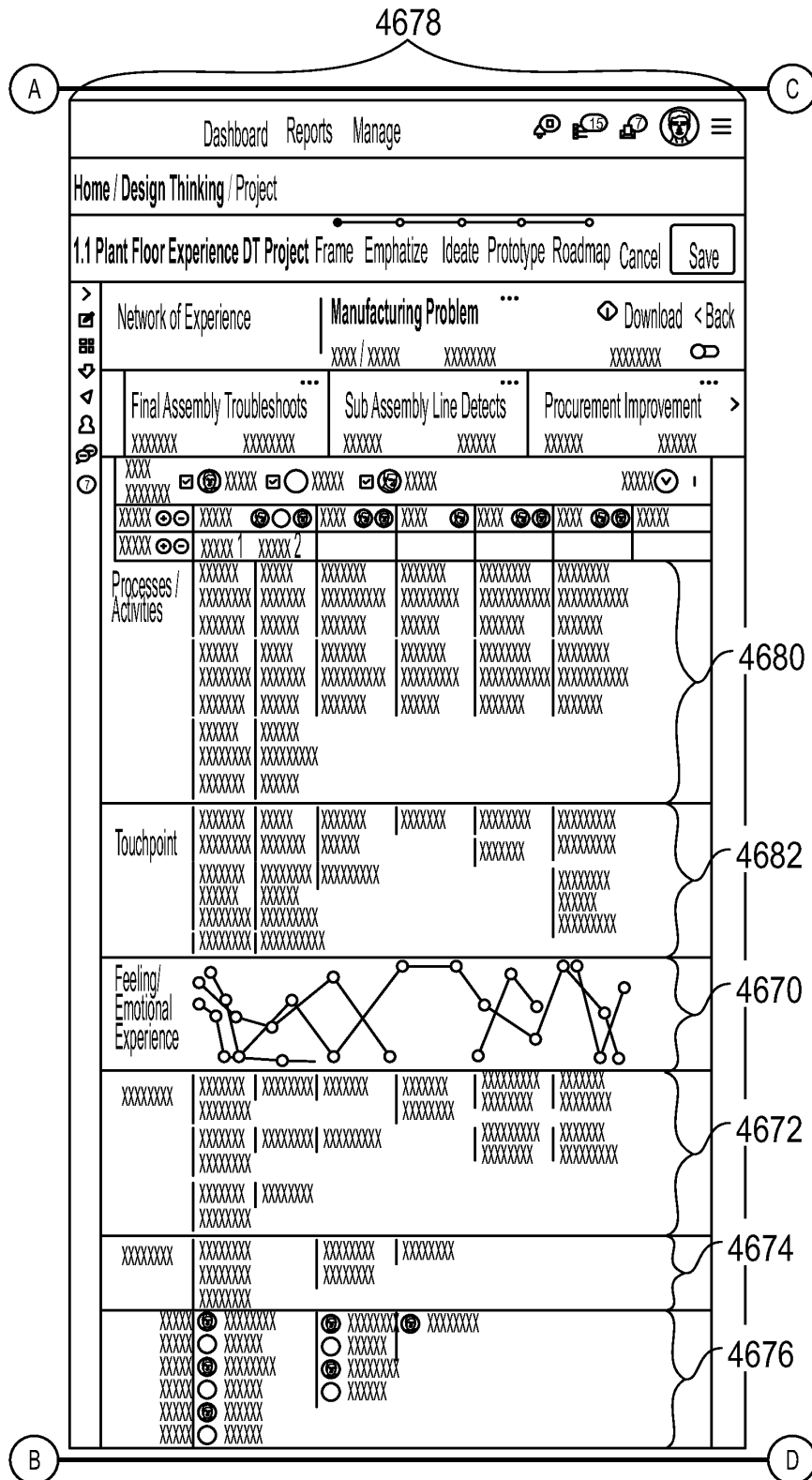


FIG. 46A



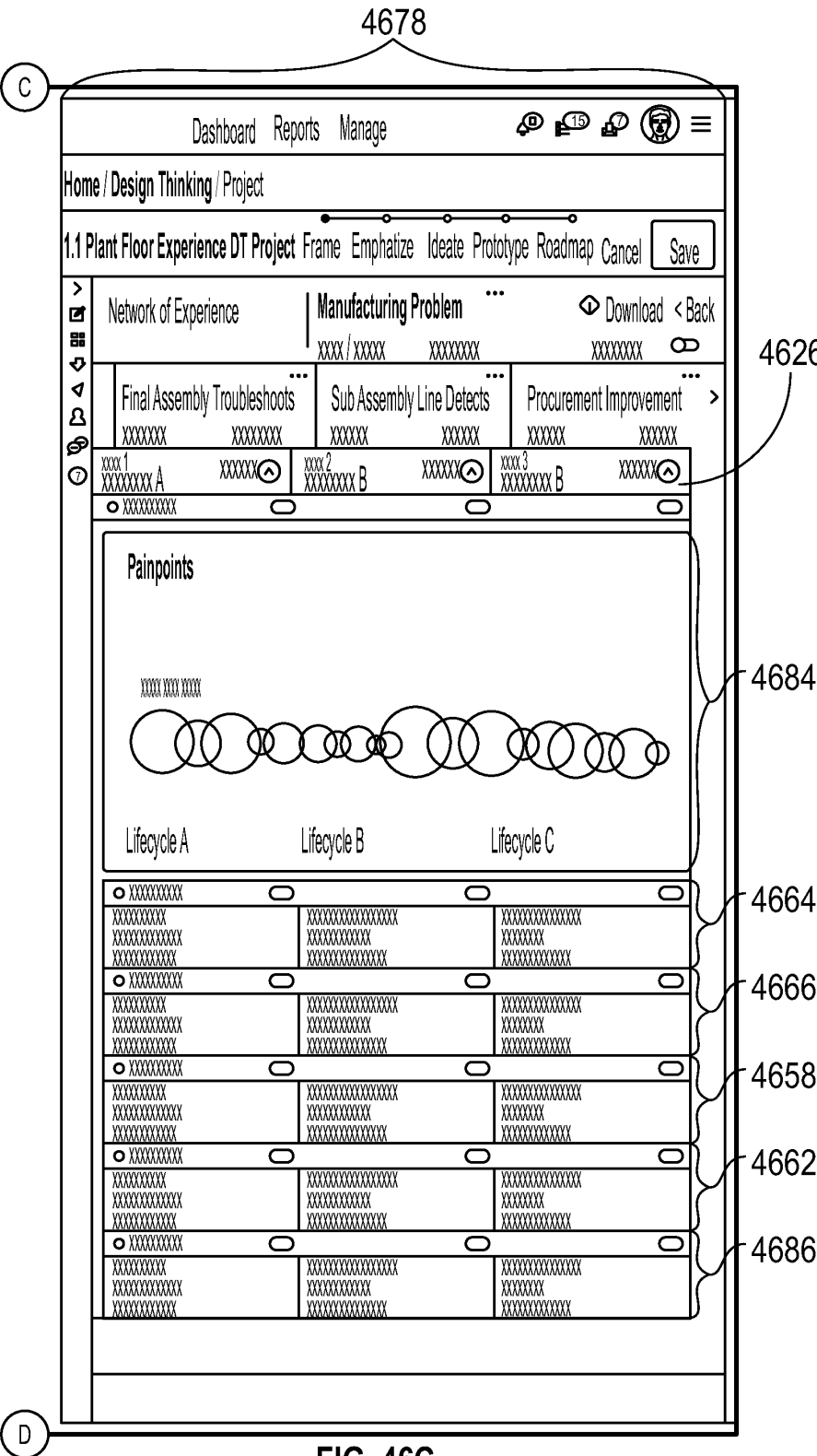


FIG. 46C

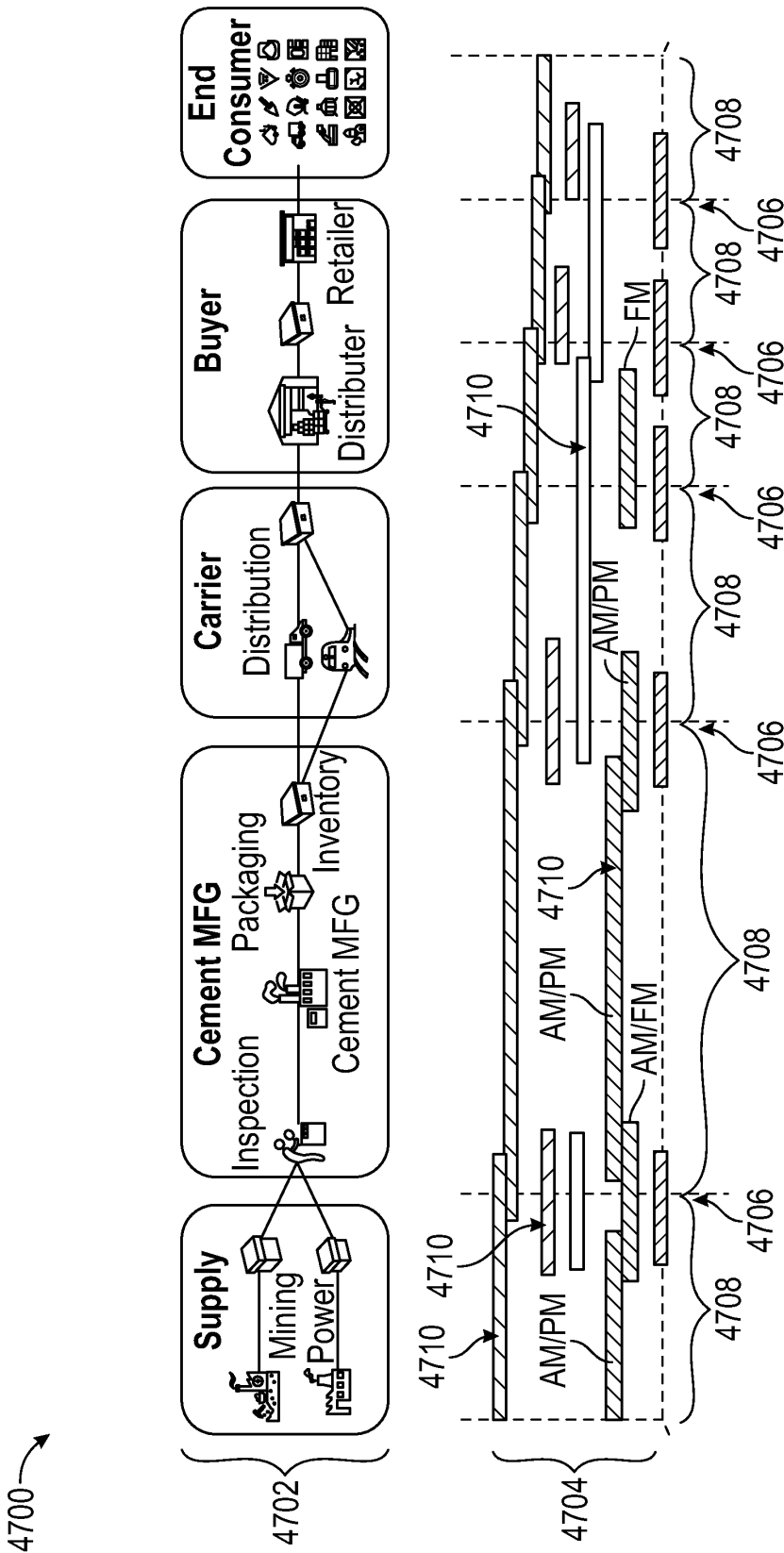


FIG. 47

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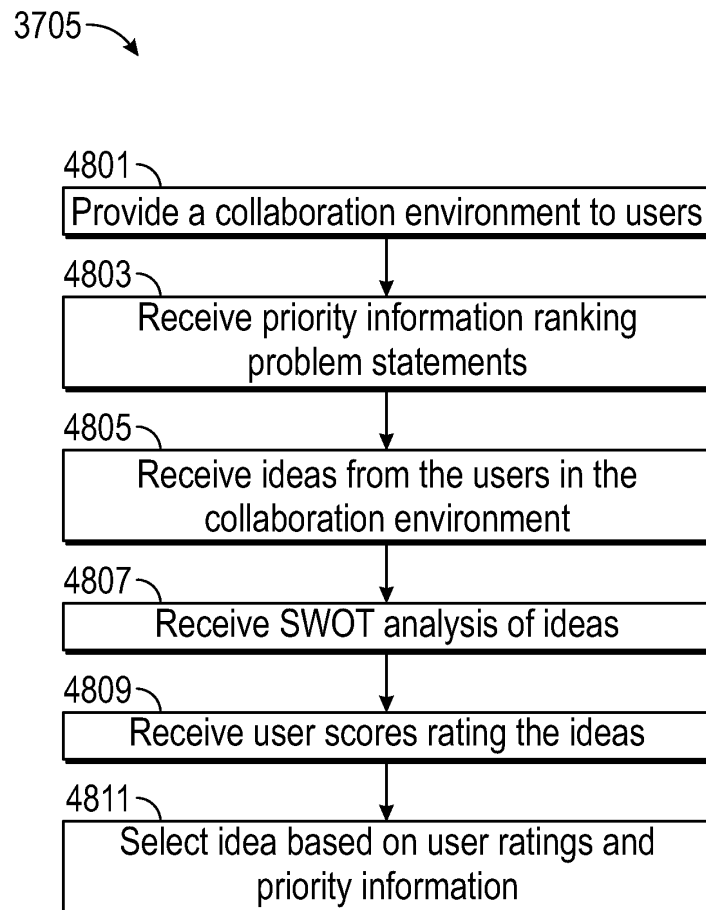


FIG. 48

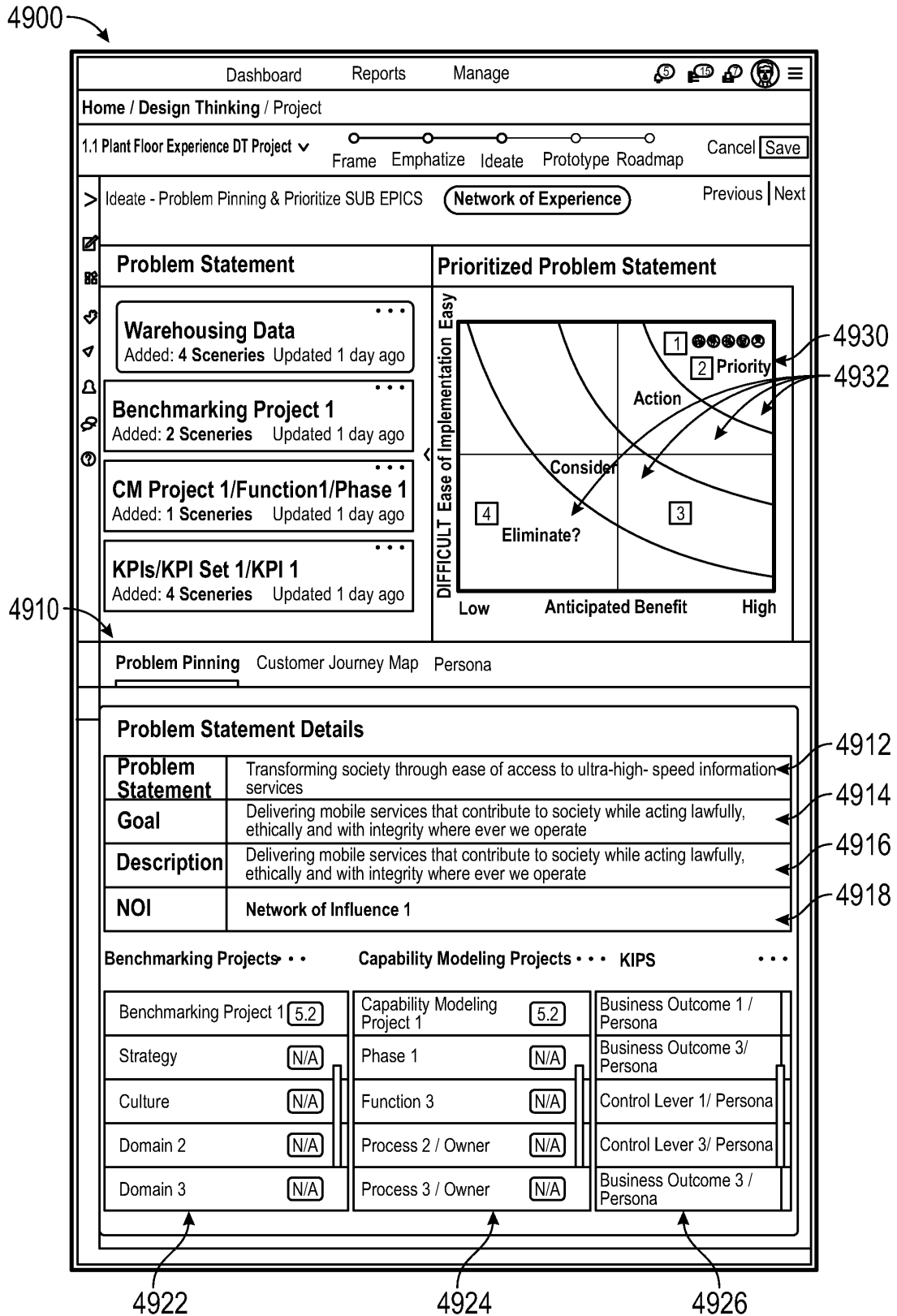


FIG. 49

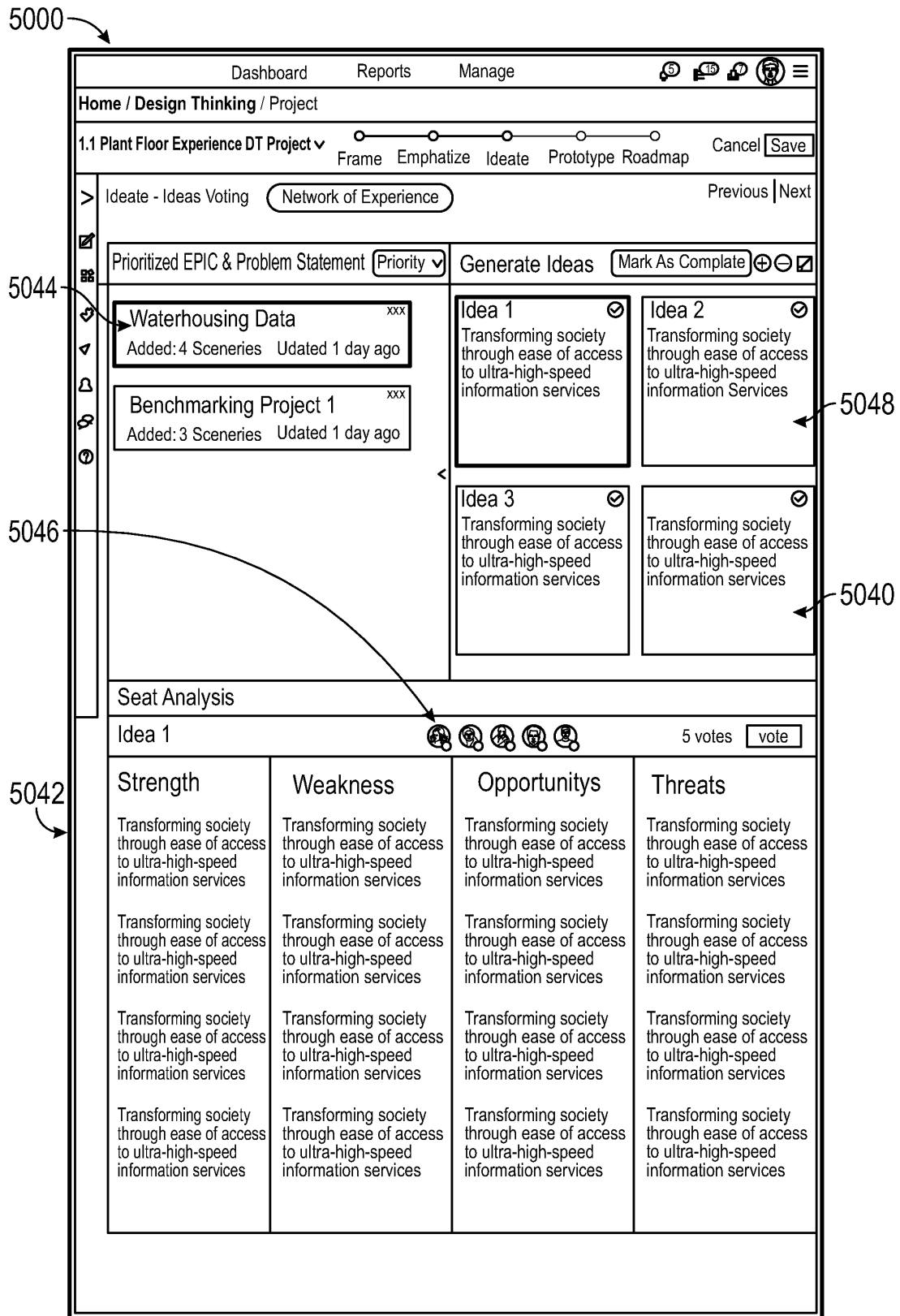


FIG. 50

5100

5152 5152 5152 5158

Dashboard Reports Manage

Home / Design Thinking / Project

1.1 Plant Floor Experience DT Project ▾

Frame Emphasize Ideate Prototype Roadmap

Ideate - Generate Ideas Sub-Epic 1 ▾ Network of Experience Previous Next

4 Best Ideas Sub-Epic Name 1 ▾

idea 1
Transforming society through ease of access to ultra-high-speed information services
5 Votes

idea 5
Transforming society through ease of access to ultra-high-speed information services
5 Votes

idea 9
Transforming society through ease of access to ultra-high-speed information services
3 Votes

idea8
Transforming society through ease of access to ultra-high-speed information services
2 Votes

Desirable Viable Feasible Tota Score

3.0 ☒

Enter or Drag to select a value

3.0

0 1 2 3 4 5

☒

☐

☐

Publish The Sceres

5140 5160 5162 5164

Idea	Desirable	Viable	Feasible	Total Score
idea 1	3.0			5 (checked)
idea 5				5 (checked)
idea 9				3 (unchecked)
idea8				2 (unchecked)

FIG. 51

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3707 →

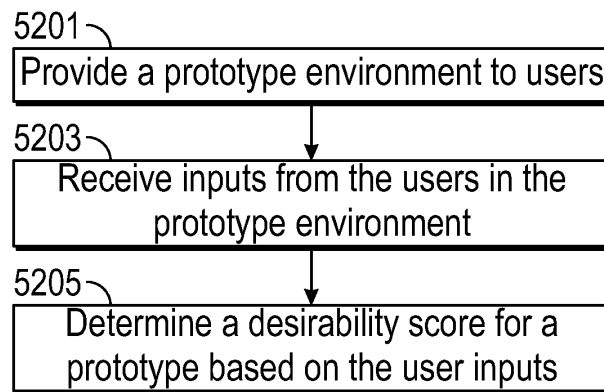


FIG. 52

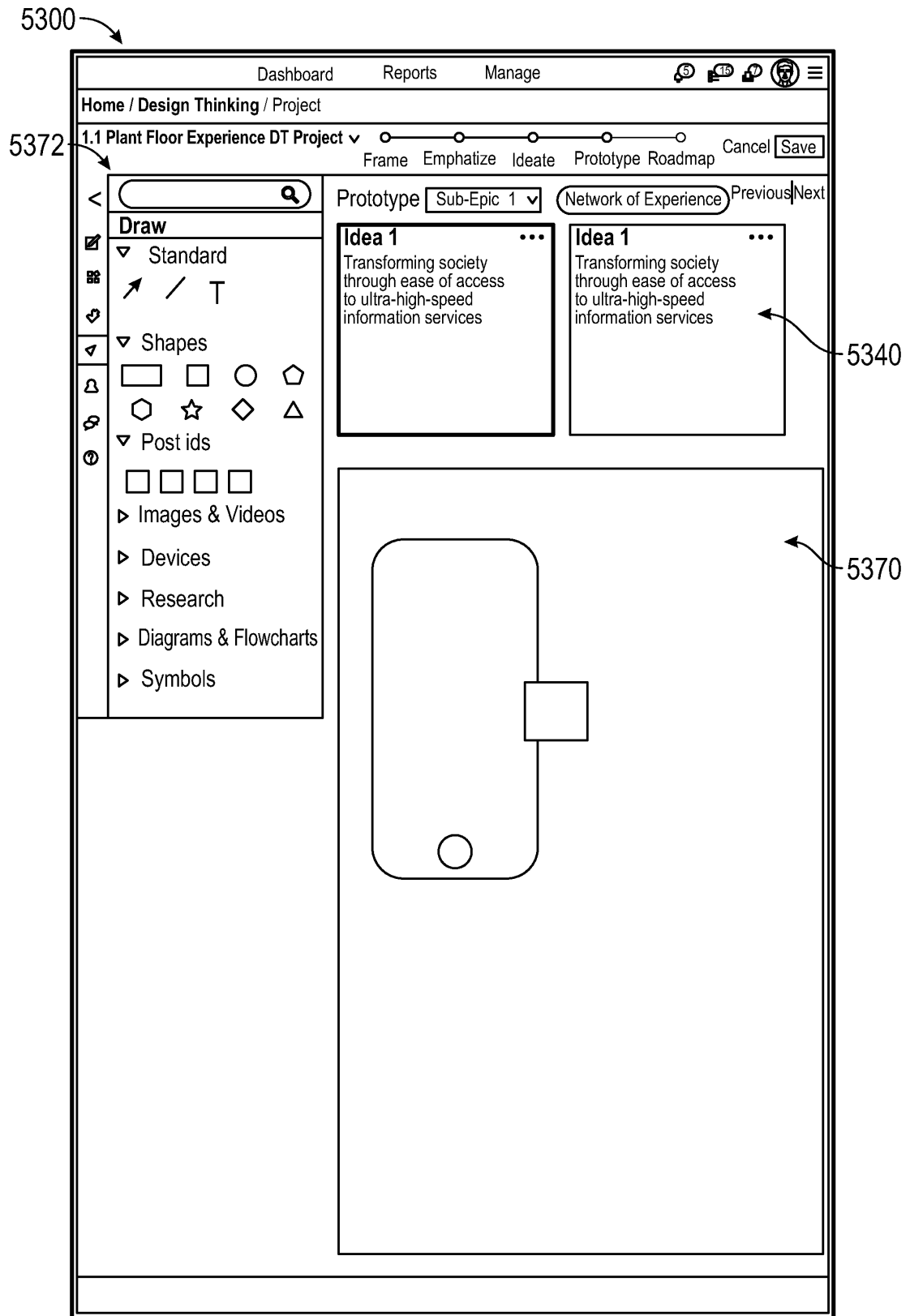


FIG. 53

55/60

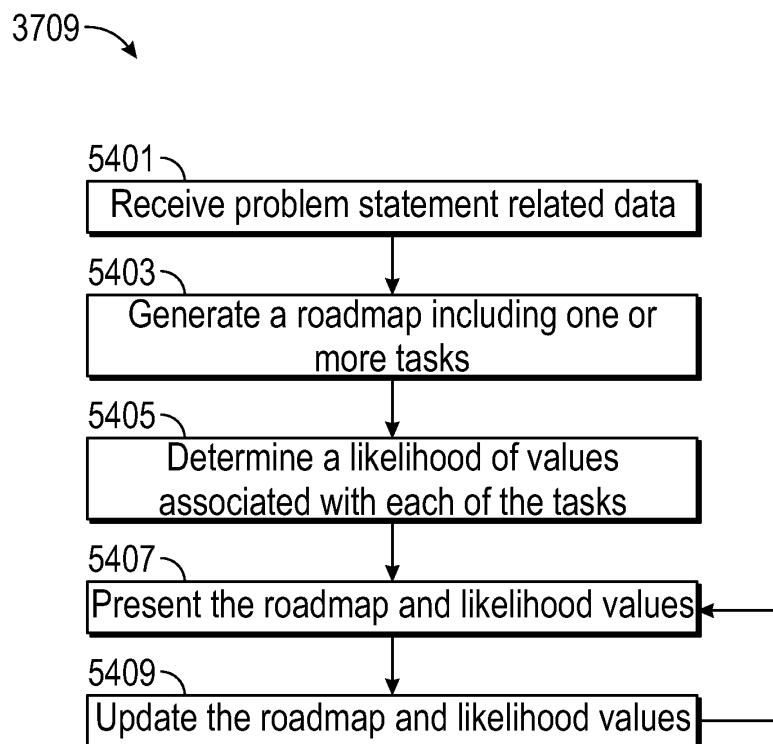


FIG. 54

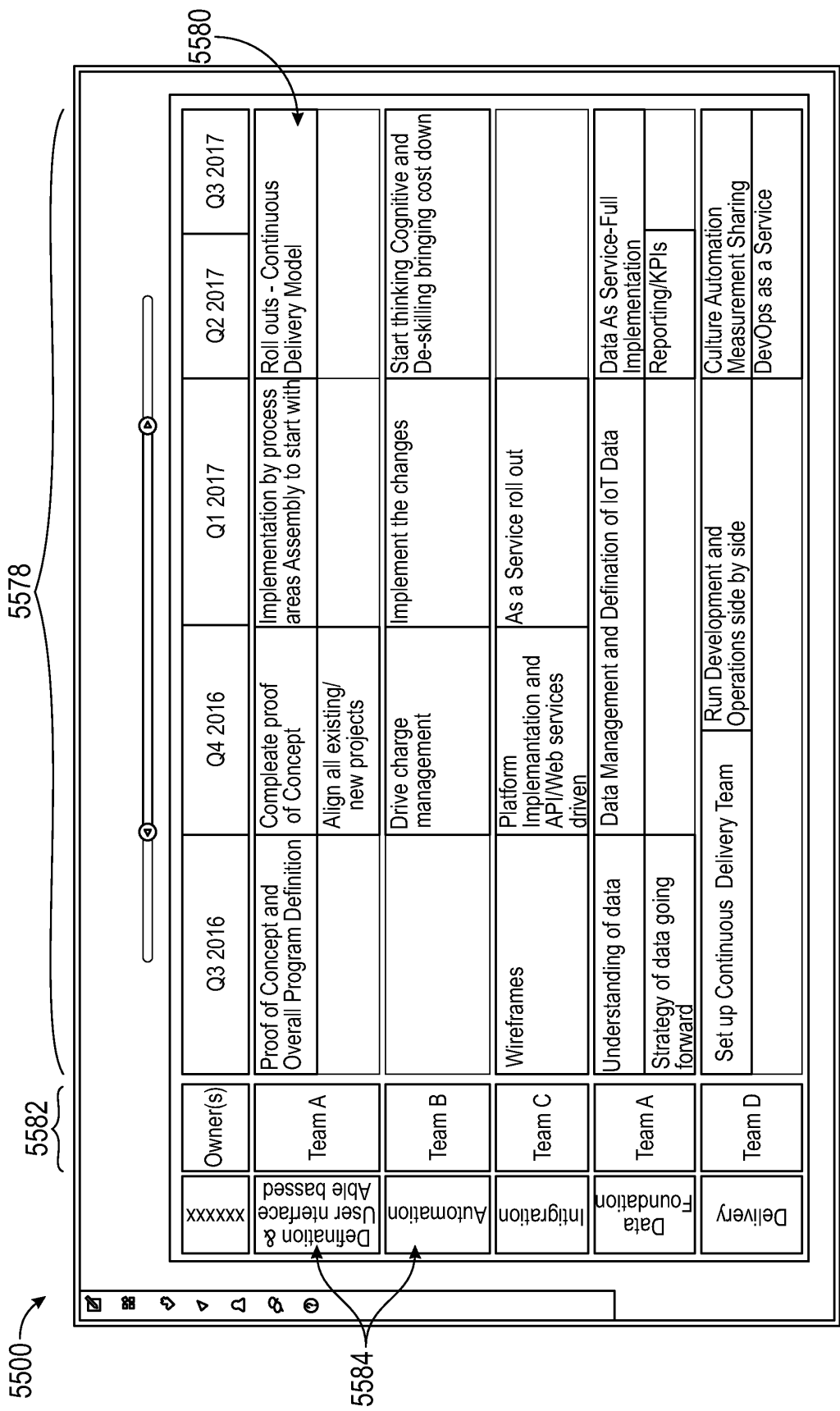


FIG. 55

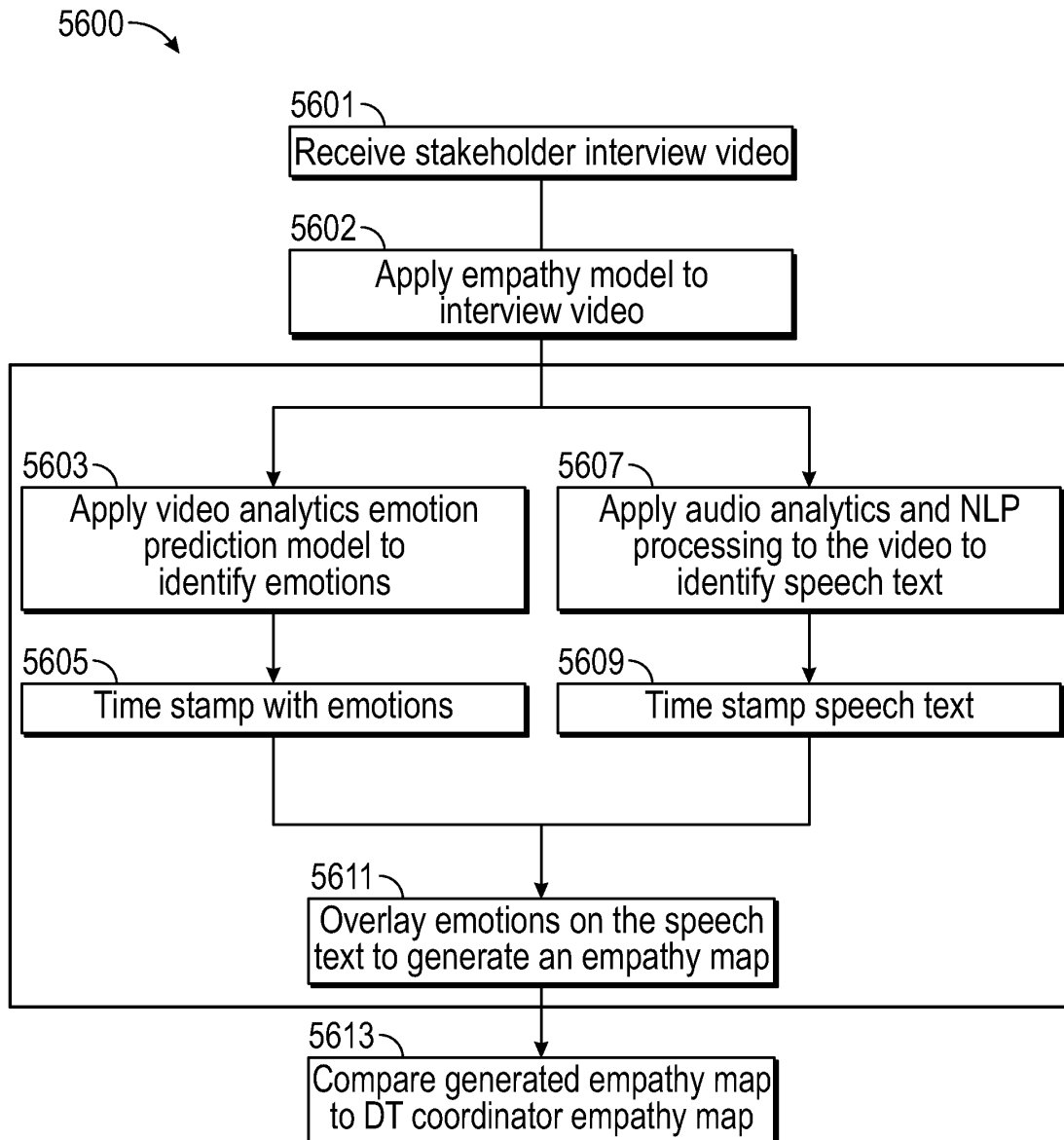


FIG. 56

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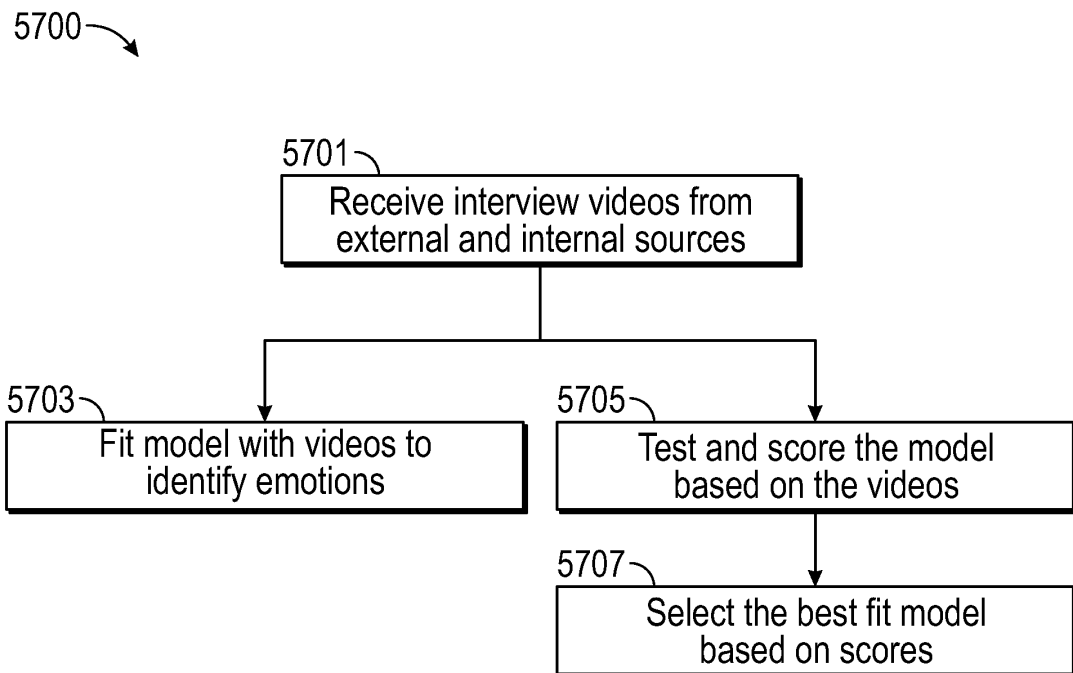


FIG. 57

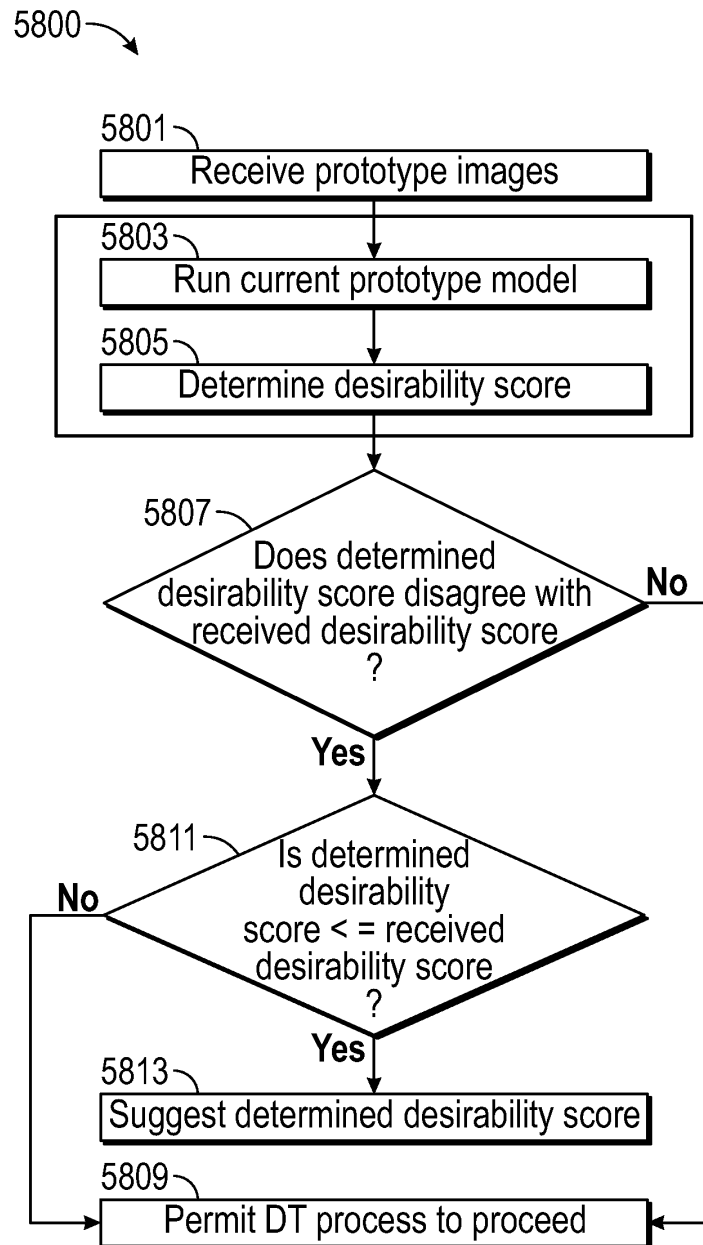


FIG. 58

60/60

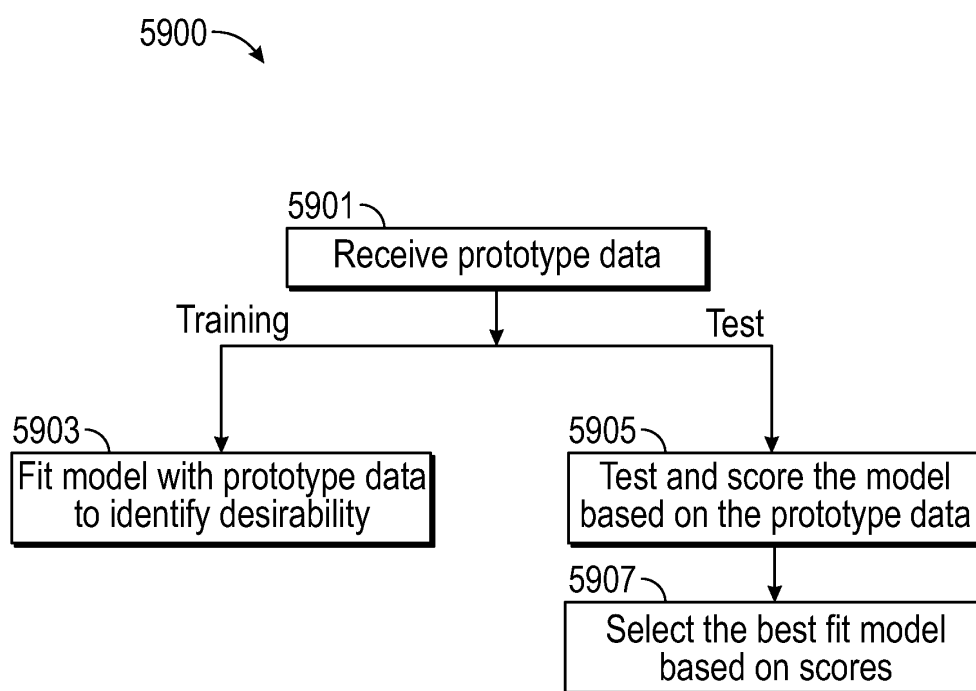


FIG. 59