

(51) International Patent Classification:
G06F 19/00 (2011.01)(21) International Application Number:
PCT/US2012/054727(22) International Filing Date:
12 September 2012 (12.09.2012)

(25) Filing Language: English

(26) Publication Language: English

(30) Priority Data:
61/538,405 23 September 2011 (23.09.2011) US
61/549,918 21 October 2011 (21.10.2011) US
13/409,467 1 March 2012 (01.03.2012) US(71) Applicant (for all designated States except US): **BAL-ANCEBPO INC.** [US/US]; 18 Green Hill Drive, Presque Isle, ME 04769 (US).(72) Inventors (for US only): **PEARCE, Daniel, L.**; 13850 Thompson Drive, Lowell, MI 49331 (US). **LAVIN, Timothy, Nelson, Sr.**; 31 Barton Street, Presque Isle, ME 04769 (US).(74) Agent: **BURDETT, James, R.**; Barnes & Thornburg LLP, 1717 Pennsylvania Avenue, NW, Suite 500, Washington, DC 20006 (US).

(81) Designated States (unless otherwise indicated, for every kind of national protection available): AE, AG, AL, AM, AO, AT, AU, AZ, BA, BB, BG, BH, BN, BR, BW, BY, BZ, CA, CH, CL, CN, CO, CR, CU, CZ, DE, DK, DM, DO, DZ, EC, EE, EG, ES, FI, GB, GD, GE, GH, GM, GT, HN, HR, HU, ID, IL, IN, IS, JP, KE, KG, KM, KN, KP, KR, KZ, LA, LC, LK, LR, LS, LT, LU, LY, MA, MD, ME, MG, MK, MN, MW, MX, MY, MZ, NA, NG, NI, NO, NZ, OM, PA, PE, PG, PH, PL, PT, QA, RO, RS, RU, RW, SC, SD, SE, SG, SK, SL, SM, ST, SV, SY, TH, TJ, TM, TN, TR, TT, TZ, UA, UG, US, UZ, VC, VN, ZA, ZM, ZW.

(84) Designated States (unless otherwise indicated, for every kind of regional protection available): ARIPO (BW, GH, GM, KE, LR, LS, MW, MZ, NA, RW, SD, SL, SZ, TZ, UG, ZM, ZW), Eurasian (AM, AZ, BY, KG, KZ, RU, TJ, TM), European (AL, AT, BE, BG, CH, CY, CZ, DE, DK, EE, ES, FI, FR, GB, GR, HR, HU, IE, IS, IT, LT, LU, LV, MC, MK, MT, NL, NO, PL, PT, RO, RS, SE, SI, SK, SM, TR), OAPI (BF, BJ, CF, CG, CI, CM, GA, GN, GQ, GW, ML, MR, NE, SN, TD, TG).

Published:

— with international search report (Art. 21(3))

(54) Title: SYSTEM, METHOD, AND COMPUTER PROGRAM PRODUCT FOR CONTACT CENTER MANAGEMENT

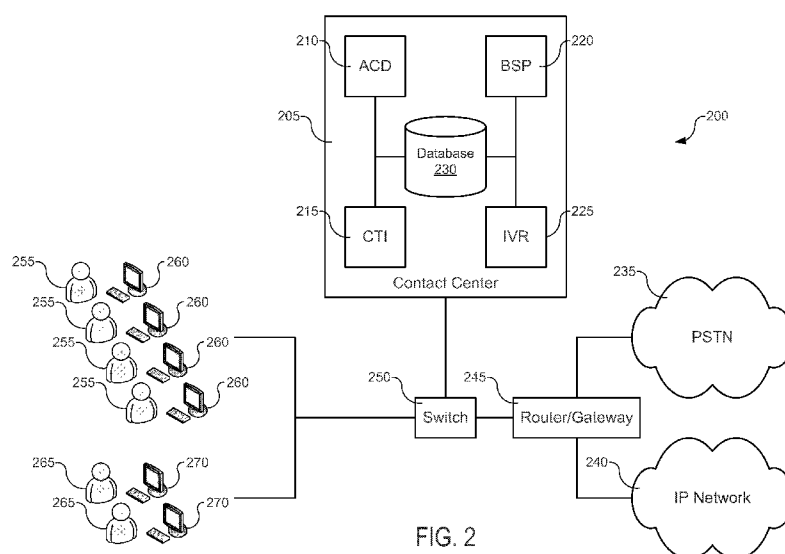


FIG. 2

(57) Abstract: A system, method, and computer program product for customer contact management via voice, chat, e-mail and social network contacts includes a balanced service process (BSP) for maximizing first call resolution (FCR) and CSAT. The BSP is incorporated within a contact center, which receives voice calls, SMS messages, email, chat, or social media communications from customers. The BSP in real-time determines dispositions of such contacts, monitors and manages the performance of individual resolvers.