

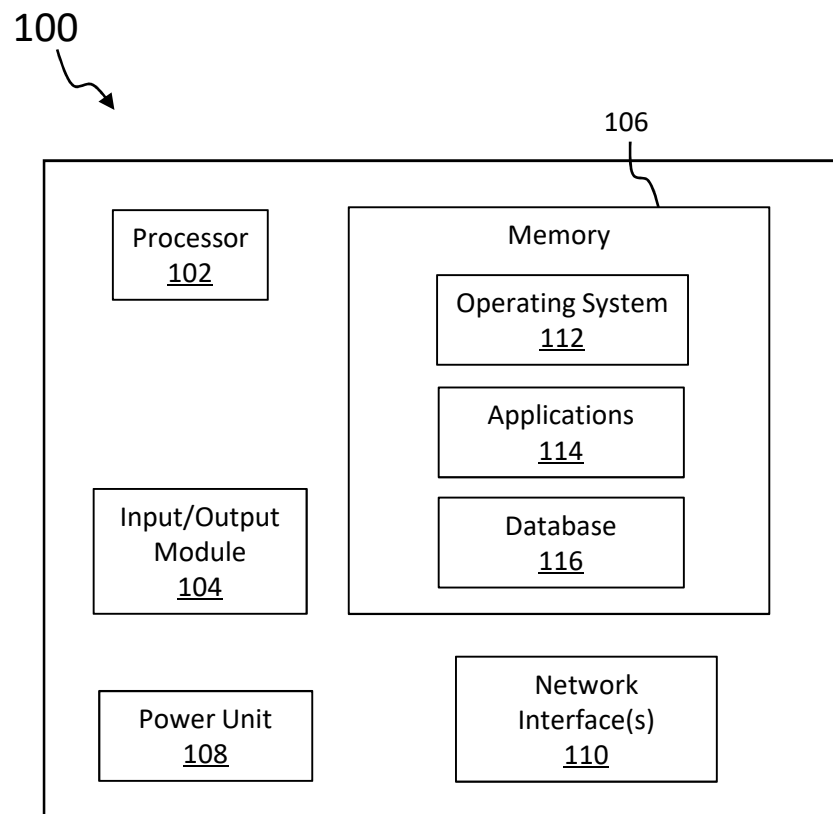


FIG. 1

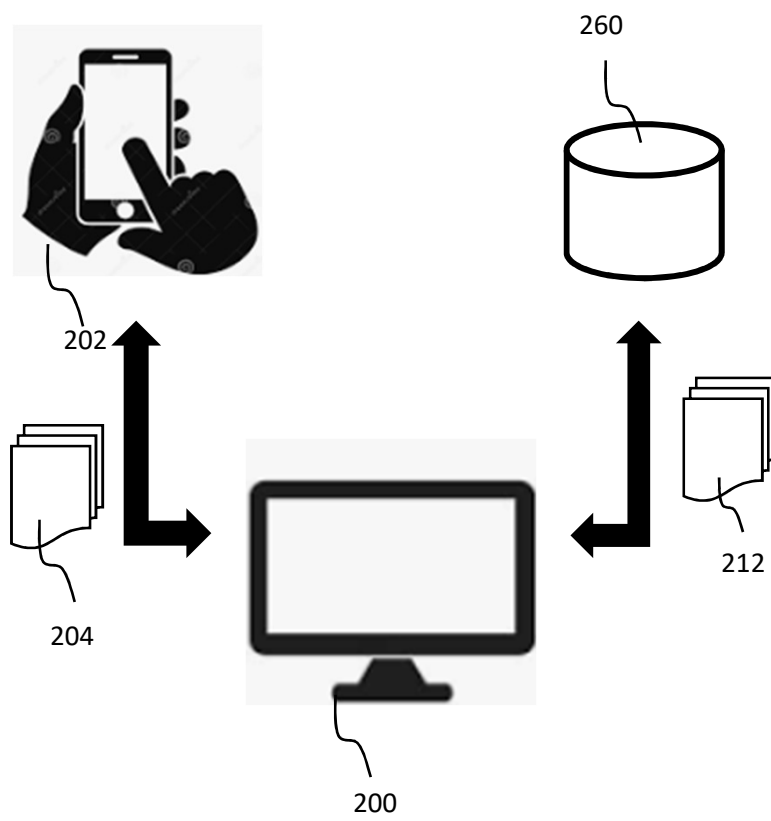


FIG. 2

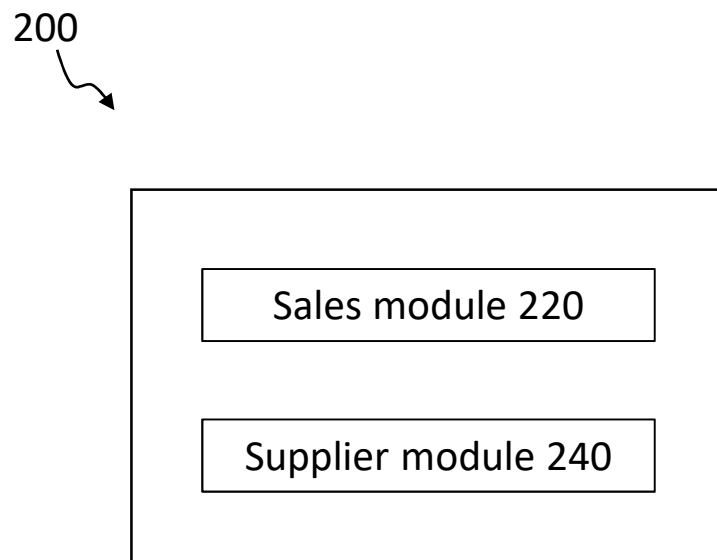


FIG. 3

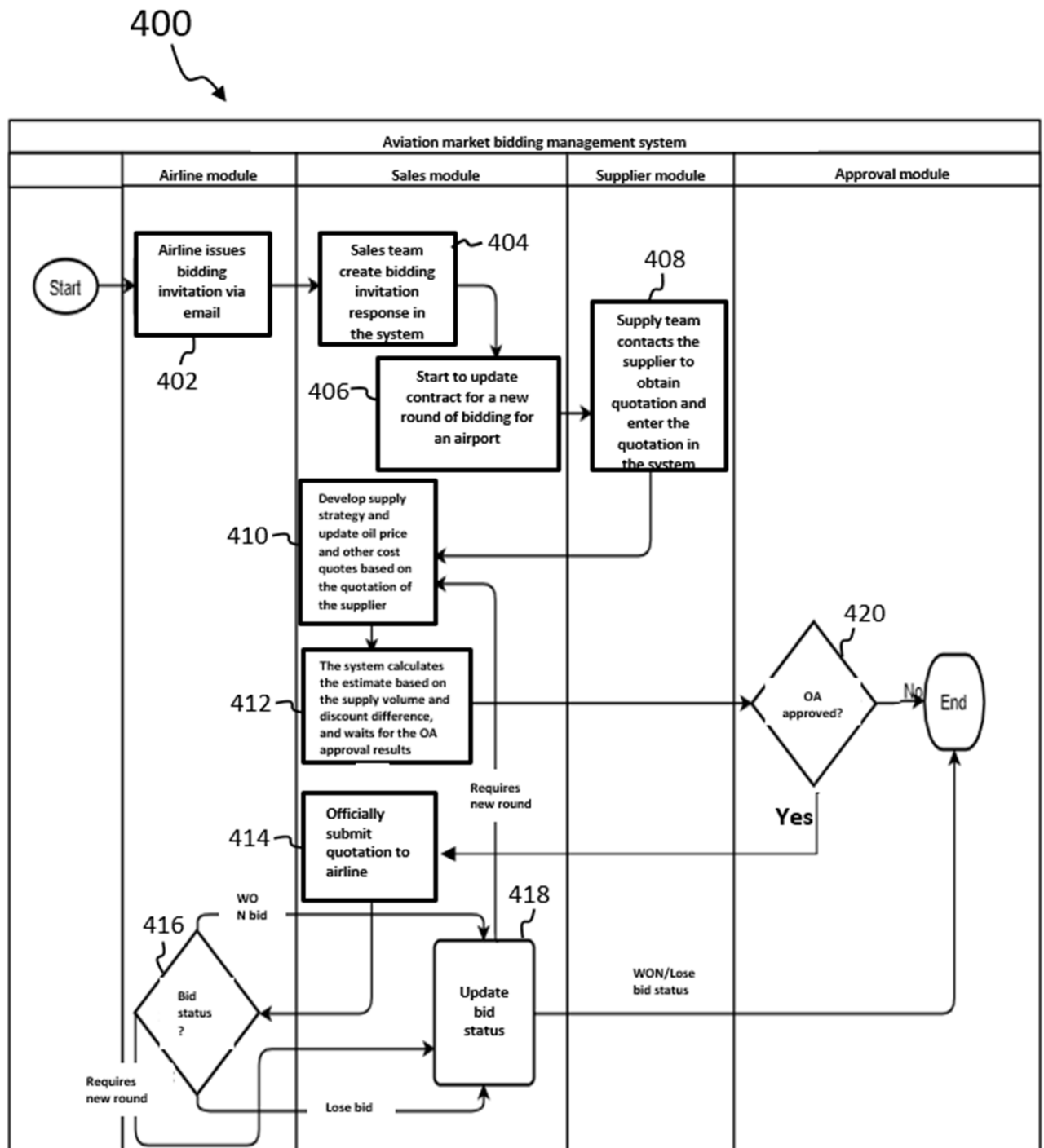


FIG. 4A



FIG. 4B



FIG. 4C



FIG. 4D

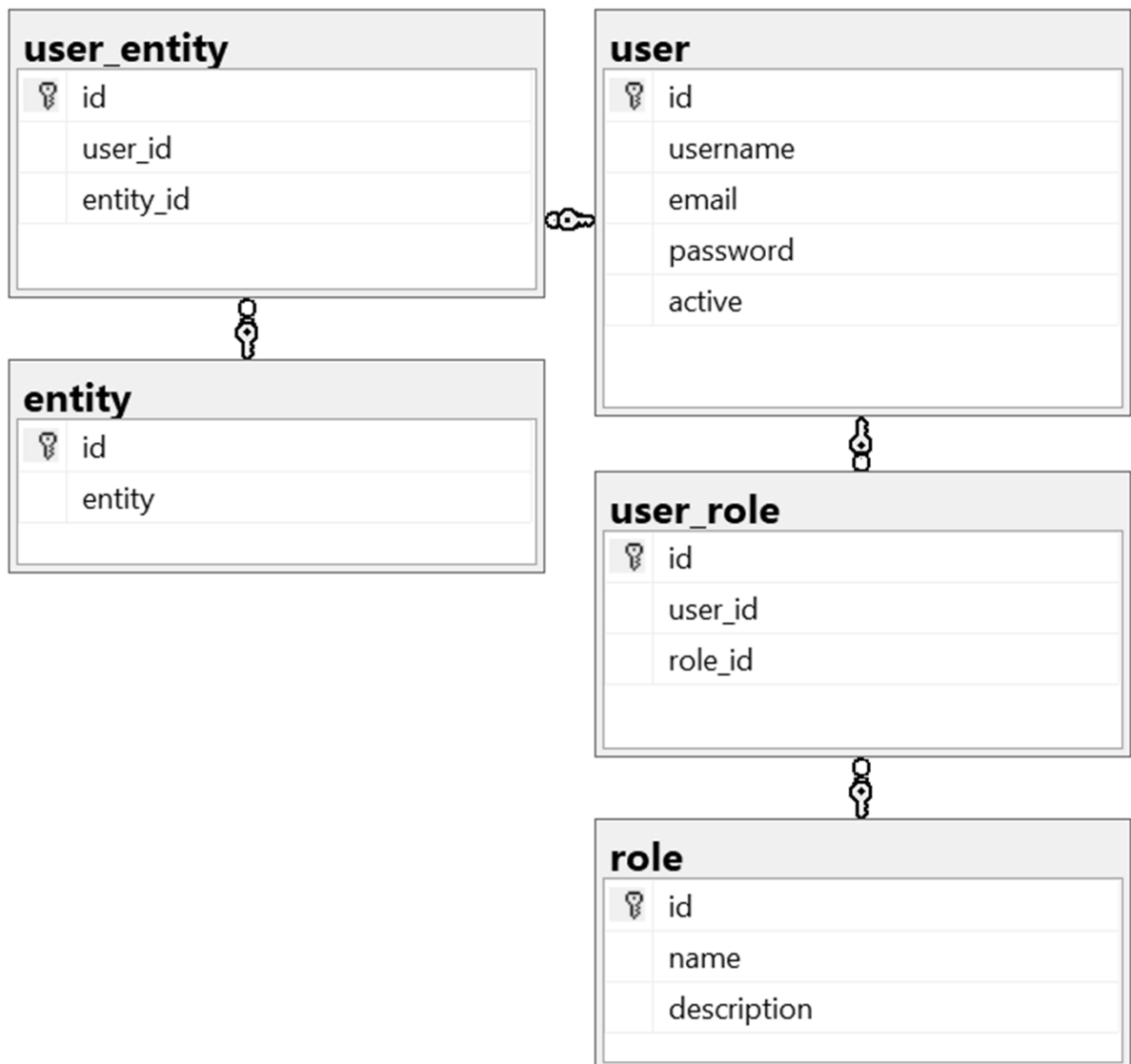


FIG. 4E

9/69

500

Tender Management System

Log In

Username 501

User A

Password 502

.....

☐ Remember Me

Login

FIG. 5A

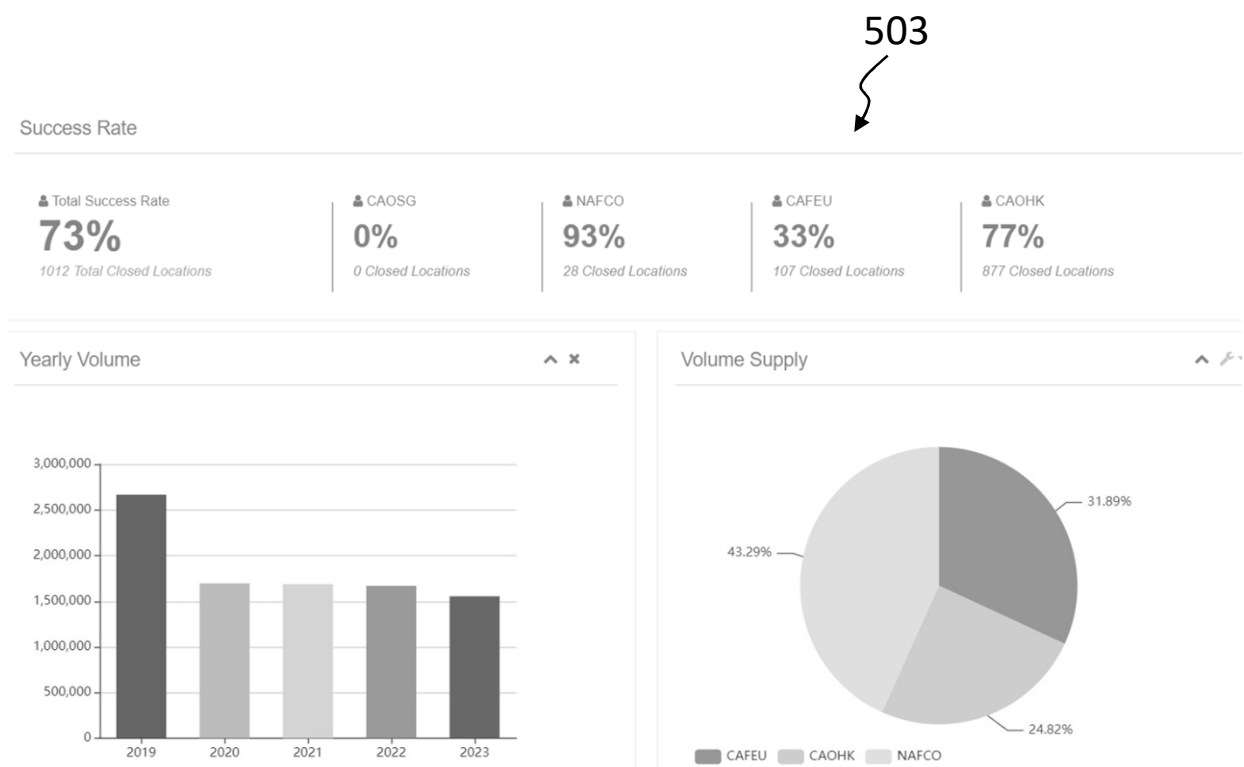


FIG. 5B

10/69

504

Add Airport

Search

	IATA Code	ICAO	Airport Name	Country
	ABX	YMAY	Albury Airport	Australia
	ACF	YBAF	Archerfield	Australia
	ADL	YPAD	Adelaide Airport	Australia
	AGR	VIAG	Agra Air Force Station	India

FIG. 5C

505

Add

Search

	Type	IATA	ICAO	Company Code	Company Name	Primary Contact	Designation
	Airline	FRA	None	CA-AIR CHINA LIMITED	AIR CHINA LIMITED	True	Purchasing Department, F
	Airline	MAD	None	CA-AIR CHINA LIMITED	AIR CHINA LIMITED	True	Purchasing Department, F
	Airline	GVA	None	CA-AIR CHINA LIMITED	AIR CHINA LIMITED	True	Purchasing Department, F

FIG. 5D

11/69

506

Add Cost		Add BPA Template		View BPA Template		View Related Template		Search
	☐	IATA	ICAO	Type	Company Code	Cost Type	Index	Pricing Term
	☐	AMS	EHAM	Supplier	CAFEU	Primary Settlement	JET FOB RTM SPT HIGH	PREVIOUS WEEK
	☐	AMS	EHAM	Supplier	BPESE	DIFFERENTIAL FEE	None	None
	☐	AMS	EHAM	Supplier	BPESE	DIFFERENTIAL FEE	None	None

FIG. 5E

507

View Related Location Cost		Delete Template				Search	
☐		IATA	ICAO	Entity	Type	BPA Template Name	Effective Start
		AMS					
☒		AMS	EHAM	CAFEU	BPA	AMS-CX-2021	2021-03-01 00:00:0
☐		AMS	EHAM	CAFEU	BPA	DXB-MU-Round 1	2022-01-01 00:00:0
☐		AMS	EHAM	CAFEU	BPA	ORY-MU-1st ROUND	2022-01-01 00:00:0
☐		AMS	EHAM	CAFEU	BPA	CPH-MU-1st Round	2022-01-01 00:00:0

						Search	
Type	Company Code	Cost Type	Index	Pricing Term	Inter./Dom.	Rate	Currency
Supplier	CAFEU	Primary Settlement	JET FOB RTM SPT HIGH	PREVIOUS WEEK	International		-
Supplier	AFS	HYDRANT FEE	-	-	International	3.1	EUR
Supplier	CAFEU	COMPULSORY STOCK FEE	-	-	International	5	EUR

FIG. 5F

508

View Related Cost

Search

☐	IATA	ICAO	Type	BPA ID	BPA Name	Create Time
	ZRH					
☒	ZRH	LSZH	BPX	10_1603104552	ZRH-CAFEU-2020	2020-10-19 10:00
☐	ZRH	LSZH	BPA	10_1603104803	ZRH-MU-2020	2020-10-19 10:00

Sho

Search

Type	Company Code	Cost Type	Index	Pricing Term	Inter./Dom.	Fixed Price	Currency	UOM
Airline	MU-CHINA EASTERN AIR	DIFFERENTIAL FEE			International	19	USC	GAL
Airline	MU-CHINA EASTERN AIR	3RD PARTY FEE			International	6	CHF	M3
Airline	MU-CHINA EASTERN AIR	HOOK UP FEE			International	75	CHF	PerUpLift

FIG. 5G

601

602

Add Invitation(Registered Counterparty)

Add Invitation(Non-Registered Counterparty)

Search

Reference ID	Airline	Status	Remark	
K4 via CNAF Jet @ AMS	Kalitta Air	NoBid	Strategic Reson	✕

604

FIG. 6A(i)

New Invitation

Reference ID

Airline

603

3U-SICHUAN AIRLINES

Remark

Save

Cancel

FIG. 6A(ii)

New Invitation

Reference ID

Airline

|

Remark

Save

Cancel

FIG. 6A(iii)

605 ↗

606 ~

Add Airport

Search

	Bidding Entity	IATA	ICAO	Contractual Demand	Contractual Demand UOM	Commodity	Contract Start	Contract End	
	CAFEU	AMS	EHAM	600.00	BBL	JET A-1	2021-09-01 00:00:00	2022-10-31 00:00:00	

FIG. 6B(i)

607



Bidding Entity	Commodity
CAFEU	JET A-1
IATA	ICAO
FRA	EDDF
Contractual Demand	Contractual Demand UOM
1,000,000	M3
Contract Start	Contract End
2023-06-01	2024-05-30
Submission Deadline	Submission Timezone
2023-05-30	
Contract Term	Volume
Term	Full Volume
Payment Term Requested by Airline	Invoice Frequency Requested by Airline
Delivery Term Requested by Airline	
Save	Cancel

FIG. 6B(ii)

606

Add Airport

608

Search

	Bidding Entity	IATA	ICAO	Contractual Demand	Contractual Demand UOM	Commodity	Contract Start
609	CAFEU	AMS	EHAM	600.00	BBL	JET A-1	2021-09-01 00:00:00
	CAFEU	FRA	EDDF	1,000,000.00	M3	JET A-1	2023-06-01 00:00:00

FIG. 6B(iii)

620



621



Add Invitation

Open Invitations

Search

	Reference ID	Airline	Status	Create Time	
	CAOHK_QAF2023	QAF-AMIRI FLIGHT	OPEN	2023-08-01	
	CAOHK 032022-2023	O3-SF AIRLINES	OPEN	2023-08-01	
	CAOHK_ENOC GF2023-2024	GF-ENOC	OPEN	2023-08-01	

FIG. 6C(i)

622

New Invitation

Reference ID 623

TEST-2023

Airline 624

8L-Lucky Air

Remark

Save Cancel

FIG. 6C(ii)

Add Invitation

Open Invitations

Search

Reference ID	Airline	Status	Create Time	
TEST-2023	8L-Lucky Air	OPEN	2023-10-02	

FIG. 6C(iii)

Add Invitation

Open Invitations

Search

	Reference ID	Airline	Status	Create Time	
	TEST-2023	8L-Lucky Air	OPEN	2023-10-02	✕
	CAOHK_MU2023-2025	MU-CHINA EASTERN AIR	OPEN	2023-08-01	✕
	CAOHK_BI2023-2025	BI-ROYAL BRUNEI AIRL	OPEN	2023-08-01	✕

FIG. 6D(i)

627

628

626

Add Airport

Load Airport by Excel

Submit

View Latest Rounds

Attachment

	Bidding Entity	IATA	ICAO	Round	Status	Contractual Demand	Contractual Demand UOM	Delivery Term	Payment Term
☐									

No matching records found

FIG. 6D(ii)



Bidding Entity	Commodity
CAOSG	JET A-1
IATA	ICAO
AMS	EHAM
Contractual Demand	Contractual Demand UOM
1,000,000	M3
Contract Start	Contract End
2023-06-01	2024-05-31
Submission Deadline	Submission Timezone
2023-05-30	
Contract Term	Volume
Term	Full Volume
Payment Term Requested by Airline	Invoice Frequency Requested by Airline
BL 10(0)	15/Month End
Delivery Term Requested by Airline	
DEL-PLNE	
Save	Cancel

FIG. 6D(iii)

630 ↘

Add Airport

Load Airport by Excel

Submit

View Latest Rounds ▾

Attachment

☐	Bidding Entity	IATA	ICAO	Round	Status	Contractual Demand	Contractual Demand UOM
☐	CAOSG	AMS	EHAM	ROUND1	OPEN	1,000,000.00	M3

FIG. 6D(iv)

631 ↘

24/69

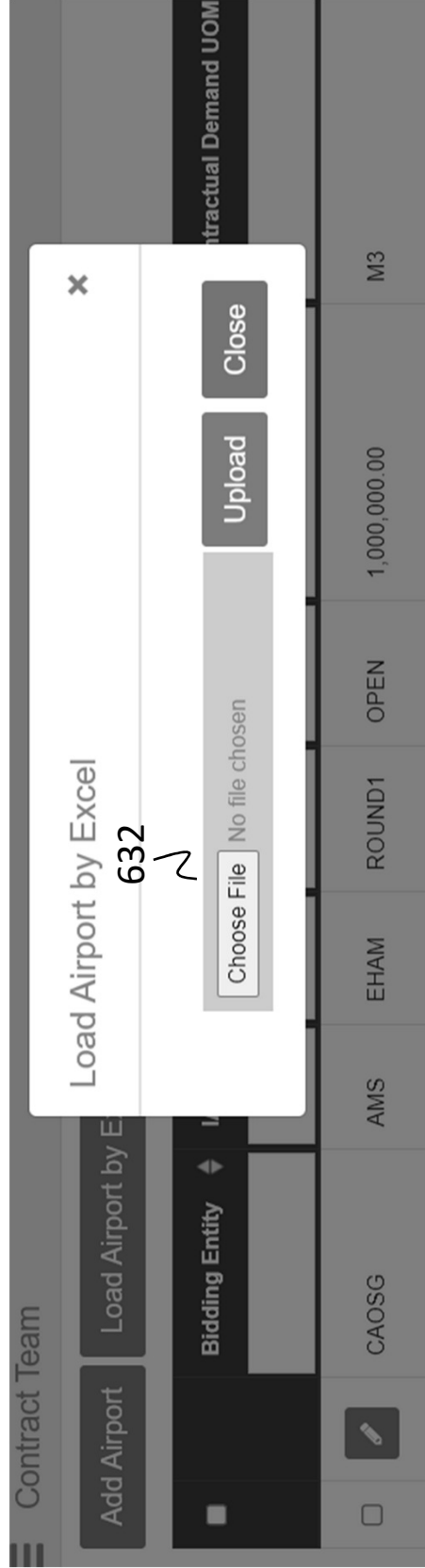


FIG. 6D(v)

633
↘

A	B	C	D	E	F	G	H
company	airport (IATA code)	quantity_demand	quantity_uom	delivery_term	payment_term	invoice_frequency	commodity
CAOSG	CDG	1000000.00	BBL	DEL-PLNE	BL 10(0)	7/15/23/Month End	JET A-1
CAOSG	BRU	500000.00	BBL	DEL-PLNE	BL 10(0)	7/15/23/Month End	JET A-1

FIG. 6D(vi)

Add Airport

Load Airport by Excel

Submit

View Latest Rounds

Attachment

☐	Bidding Entity	IATA	ICAO	Round	Status	Contractual Demand	Contractual Demand UOM
☐	CAOSG	AMS	EHAM	ROUND1	OPEN	1,000,000.00	M3
☐	CAOSG	BRU	EBBR	ROUND1	OPEN	500,000.00	BBL
☐	CAOSG	CDG	LFPG	ROUND1	OPEN	1,000,000.00	BBL

FIG. 6D(vii)

Attachment

Add Attachment

Choose File

No file chosen

Upload

Close

	File Name	Create By	Create On	
	airport.csv	jintao.weng	2023-10-02	

FIG. 6D(viii)

635



Add Airport

Load Airport by Excel

Submit

View Latest Rounds

Attachment

☒	Bidding Entity	IATA	ICAO	Round	Status	Contractual Demand	Contractual Demand UOM
☒	CAOSG	AMS	EHAM	ROUND1	OPEN	1,000,000.00	M3
☒	CAOSG	BRU	EBBR	ROUND1	OPEN	500,000.00	BBL
☒	CAOSG	CDG	LFPG	ROUND1	OPEN	1,000,000.00	BBL

634



FIG. 6E(i)

636 ↘

×

Submit selected airports?

Submit

Close

FIG. 6E(ii)

Add Airport

Load Airport by Excel

Submit

View Latest Rounds

Attachment

☐	Bidding Entity	IATA	ICAO	Round	Status	Contractual Demand	Contractual Demand UOM
☐	CAOSG	AMS	EHAM	ROUND1	SUBMIT	1,000,000.00	M3
☐	CAOSG	BRU	EBBR	ROUND1	SUBMIT	500,000.00	BBL
☐	CAOSG	CDG	LFPG	ROUND1	SUBMIT	1,000,000.00	BBL

FIG. 6E(iii)

My Todo

Search

Reference ID	Airline	Status	Create Time	Remark	
TEST-2023	8L-Lucky Air	OPEN	2023-10-02	637 ~	
SIA 20200810 NA Tender	SINGAPORE AIRLINE	OPEN	2020-09-02	S/A	

FIG. 6F(i)

638 ↗

View Open Rounds ▾

Submit

Se

		Bidding Entity	IATA	ICAO	Round	Round Status	BPA	Status	Actual Quantity
☐									
☐	☐	CAOSG	AMS	EHAM	ROUND1	SUBMIT			0.00
☐	☐	CAOSG	BRU	EBBR	ROUND1	SUBMIT			0.00
☐	☐	CAOSG	CDG	LFPG	ROUND1	SUBMIT			0.00

639 ↗

FIG. 6F(ii)

641

640

New Bidding Supply -- AMS EHAM

Select BPA

Actual Quantity Supplied

1,000,000.00

Demand Qty UOM

M3

=

1

M3

=

1

USD

Remark

Type	Company Code	Cost Type	Index	Pricing Term	Inter./Dom.	Rate	Currency	UOM	Tax	Effective Star

No matching records found

Save

Cancel

FIG. 6F(iii)

642

Pick BPA

Template Name		Effective Start	Effective End
AMS03		2021-01-29	2021-01-29
AMS01		2021-01-29	2021-01-30
AMS02		2021-01-01	2022-12-31

Showing 1 to 3 of 3 rows

643

BPA Name		Create Time
AMS-Total-2023_ROUND2		2023-03-07 02:56
test1		2022-03-01 08:10
AEGEY-AMS-1round		2021-09-13 04:44
CI-AMS-R1		2021-07-23 02:18
test1		2021-01-22 05:46

Showing 1 to 5 of 8 rows

34/69

Add Cost

Type	Company Code	Cost Type	Index	Pricing Term	Inter./Dom.	Rate	Currency	UOM	Tax	Effective Start	Effective End	Remarks
Supplier	AIR TOTAL INTL SA	Primary Settlement	JET FOB RTM SPT HIGH	PREVIOUS WEEK	International					-	-	
Supplier	AIR TOTAL INTL SA	DIFFERENTIAL FEE		PREVIOUS WEEK	International	1.2	EUR	M3		-	-	

Showing 1 to 2 of 2 rows

10 rows per pag

644

Save BPA

Close

FIG. 6F(iv)

645

Create BPA ×

BPA Name

646

AMS-Total-2023

Save Cancel

FIG. 6F(v)

640

Select BPA

AMS-Total-2023

Actual Quantity Supplied

1,000,000.00

Demand Qty UOM

M3

M3

=

1

M3

EUR

=

1.1391

USD

Remark

36/69

Type	Company Code	Cost Type	Index	Pricing Term	Inter./Dom.	Rate	Currency	UOM	Tax	Effective Start
Supplier	AIR TOTAL INTL SA	Primary Settlement	JET FOB RTM SPT HIGH	PREVIOUS WEEK	International					-
Supplier	AIR TOTAL INTL SA	DIFFERENTIAL FEE		PREVIOUS WEEK	International	1.2	EUR	M3		-

Save

Cancel

647

FIG. 6F(vi)

View Open Rounds

Submit

		Bidding Entity	IATA	ICAO	Round	Round Status	BPA	Status	Actual Quantity	Quantity UOM
☐										
☐		CAOSG	AMS	EHAM	ROUND1	SUBMIT	AMS-Total-2023	OPEN	1,000,000.00	M3
☐		CAOSG	BRU	EBBR	ROUND1	SUBMIT			0.00	BBL
☐		CAOSG	CDG	LFPG	ROUND1	SUBMIT			0.00	BBL

FIG. 6F(vii)

648



View Open Rounds

Submit

☒		Bidding Entity	IATA	ICAO	Round	Round Status	BPA	Status	Actual Quantity	Quantity UOM
☒		CAOSG	AMS	EHAM	ROUND1	SUBMIT	AMS-Total-2023	OPEN	1,000,000.00	M3
☒		CAOSG	BRU	EBBR	ROUND1	SUBMIT	BRU-Total-2023	OPEN	500,000.00	BBL
☒		CAOSG	CDG	LFPG	ROUND1	SUBMIT	CDG-Total-2023	OPEN	1,000,000.00	BBL

FIG. 6F(viii)

649 ⚡

Submit selected supplies?

x

Submit

Close

39/69

FIG. 6F(ix)

View Open Rounds

Submit

☐		Bidding Entity	IATA	ICAO	Round	Round Status	BPA	Status	Actual Quantity	Quantity UOM
☐		CAOSG	AMS	EHAM	ROUND1	SUBMIT	AMS-Total-2023	SUBMIT	1,000,000.00	M3
☐		CAOSG	BRU	EBBR	ROUND1	SUBMIT	BRU-Total-2023	SUBMIT	500,000.00	BBL
☐		CAOSG	CDG	LFPG	ROUND1	SUBMIT	CDG-Total-2023	SUBMIT	1,000,000.00	BBL

FIG. 6F(x)

My Todo

Search

Reference ID	Airline	Status	Create Time	Remark	
TEST-2023	8L-Lucky Air	OPEN	2023-10-02	650	
CX-Euro-2103	CX-CATHAY PACIFIC AI	OPEN	2020-11-11	One round tender for 14 European Locations	

FIG. 6G(i)

View Latest Rounds

Submit

Search

		Bidding Entity	IATA	ICAO	Round	Round Status	Status	BPX	Margin	Supply	Contract
☐											
☐	+	CAOSG	AMS	EHAM	ROUND1	SUBMIT				🔒	🔒
☐	+	CAOSG	BRU	EBBR	ROUND1	SUBMIT				🔒	🔒
☐	+	CAOSG	CDG	LFPG	ROUND1	SUBMIT				🔒	🔒

651

FIG. 6G(ii)

653 ⚡

654 ⚡

Select BPX

View Contract&Supply

AMS-Total-2023

M3

=

M3

EUR

=

USD

Estimated Contractual PnL (USD)

0

Remark

Supply Model

Back to Back

1.000

1.139

*Calculated based on Differential Fee

Save

Cancel

FIG. 6G(iii)

655 ⚡

Pick BPX

Search

⌵

⌵

Current Tender

⌵

Template Name

Effective Start

Effective End

No matching records found

BPX Name

Create Time

AMS-Total-2023

2023-10-24 02:19

Showing 1

Add Cost

Search

Type	Company Code	Cost Type	Index	Pricing Term	Inter./Dom.	Rate	Currency	UOM	Tax	Effective Start	Effective End
Airline	8L-Lucky Air	Primary Settlement	JET FOB RTM SPT HIGH	PREVIOUS WEEK	International					-	-
Airline	8L-Lucky Air	DIFFERENTIAL FEE		PREVIOUS WEEK	International	1.2	EUR	M3		-	-

Showing 1 to 2 of 2 rows

10

Save BPX

FIG. 6G(iv)



Edit Cost

Type	Rate
Airline	1.4
Company Code	Currency
8L-Lucky Air	EUR
Cost Type	UOM
DIFFERENTIAL FEE	M3
Index	Tax Remark

Price Term	Effective Start
PREVIOUS WEEK	
Internation Domestic	Effective End
International	
Remark	
Save Cancel	

FIG. 6G(v)

Create BPX

×

BPX Name

AMS-Total-2023

Save

Cancel

FIG. 6G(vi)

657 ⚡

Select BPXView Contract&Supply

AMS-Total-2023

Supply ModelBack to Back

M3

=

1.000

M3

EUR

=

1.139

USD

Estimated Contractual PnL (USD)

227,680

Remark

*Calculated based on Differential Fee

Type	Company Code	Cost Type	Index	Pricing Term	Inter./Dom.	Rate	Currency	UOM
Airline	8L-Lucky Air	Primary Settlement	JET FOB RTM SPT HIGH	PREVIOUS WEEK	International			
Airline	8L-Lucky Air	DIFFERENTIAL FEE		PREVIOUS WEEK	International	1.4	EUR	M3

Save

Cancel

FIG. 6G(vii)

View Latest Rounds

Submit

Search

		Bidding Entity	IATA	ICAO	Round	Round Status	Status	BPX	Supply Model	Margin	Supply	Contract
☐												
☐		CAOSG	AMS	EHAM	ROUND1	SUBMIT	OPEN	AMS-Total-2023	Back to Back	227,680.00		
☐		CAOSG	BRU	EBBR	ROUND1	SUBMIT						
☐		CAOSG	CDG	LFPG	ROUND1	SUBMIT						

FIG. 6G(viii)

View Latest Rounds

Submit

☒		Bidding Entity	IATA	ICAO	Round	Round Status	Status
☒		CAOSG	AMS	EHAM	ROUND1	SUBMIT	OPEN
☐		CAOSG	BRU	EBBR	ROUND1	SUBMIT	

FIG. 6H(i)

Submit selected sales?

Submit

Close

x

FIG. 6H(ii)

View Latest Rounds ▾

Submit

☐		Bidding Entity ▾	IATA ▾	ICAO ▾	Round ▾	Round Status ▾	Status ▾
☐							
☐		CAOSG	AMS	EHAM	ROUND1	SUBMIT	SUBMIT
☐		CAOSG	BRU	EBBR	ROUND1	SUBMIT	

FIG. 6H(iii)

Reference ID	Airline	Status	Create Time	
TEST-2023	8L-Lucky Air	OPEN	2023-10-02	
Soil re TW@PRC PRC2021099 20211101-20231031	TW-S-OIL	OPEN	2021-11-22	
PRC2021054	6Y-TOTAL PETROLEUM	OPEN	2021-10-08	

FIG. 6I(i)

Word

Back

Search

Bidding Entity	IATA	ICAO	Round
CAOSG	AMS	EHAM	ROUND1

FIG. 6I(ii)

Generate Quotation for Selected Location(s)?

Submit

Close

FIG. 61(iii)

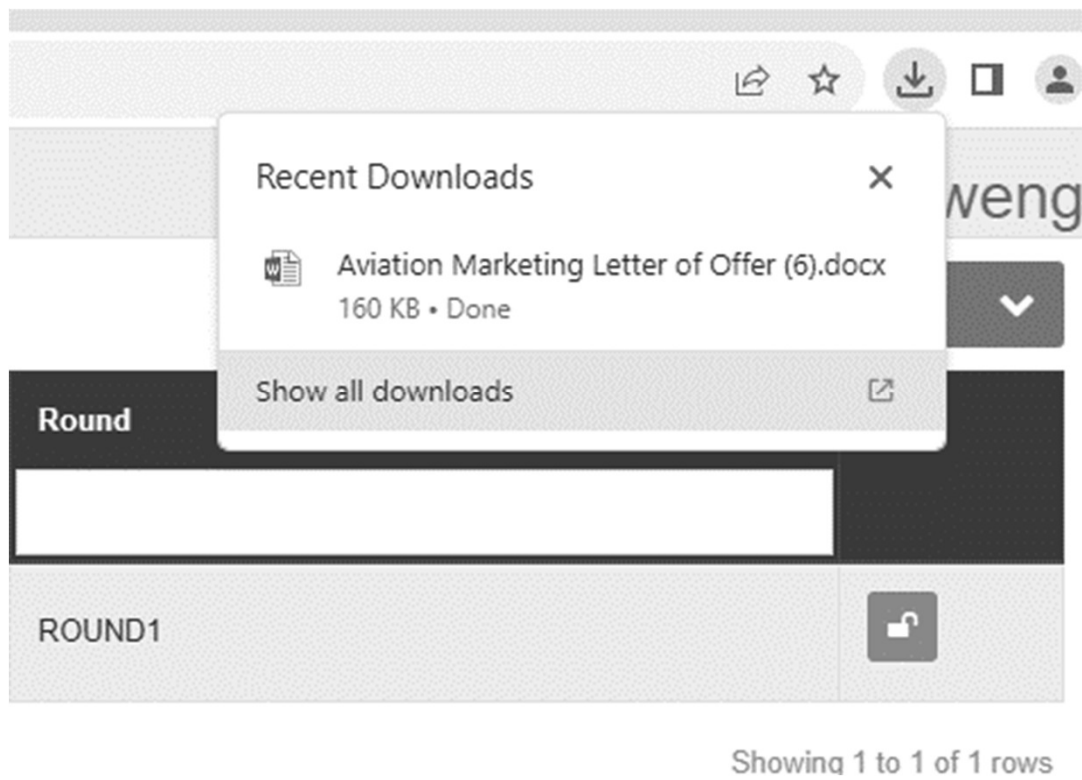


FIG. 6I(iv)

All Open Invitations

Search

Reference ID	Airline	Status	Create Time	
TEST-2023	8L-Lucky Air	OPEN	2023-10-02	
CAOHK_MU2023-2025	MU-CHINA EASTERN AIR	OPEN	2023-08-01	
CAOHK_BI2023-2025	BI-ROYAL BRUNEI AIRL	OPEN	2023-08-01	

FIG. 6J(i)

	Bidding Entity	IATA	ICAO	Round	
+	CAOSG	AMS	EHAM	ROUND1	

FIG. 6J(ii)

New OA Feedback

Status

Approved

Feedback

Save

Cancel

FIG. 6J(iii)

	Bidding Entity	IATA	ICAO	Round	OA Status
	CAOSG	AMS	EHAM	ROUND1	Approved

FIG. 6J(iv)

My Todo ▾

Search ▾

Reference ID	Airline	Status	Create Time
TEST-2023	8L-Lucky Air	OPEN	2023-10-02

✈

FIG. 6K(i)

Latest Round ▾		Search			
	Bidding Entity	IATA	ICAO	Round	Round Status
+	CAOSG	AMS	EHAM	ROUND1	SUBMIT

FIG. 6K(ii)

Status

AWARD

Feedback

Save

Cancel

*Please indicate who else participated, ranking, price gap, etc., if these information could be obtained

FIG. 6K(iii)

Reference ID	Airline	Status	Create Time	
TEST-2023	8L-Lucky Air	OPEN	2023-10-02	
CAOHK_MU2023-2025	MU-CHINA EASTERN AIR	OPEN	2023-08-01	
CAOHK_BI2023-2025	BI-ROYAL BRUNEI AIRL	OPEN	2023-08-01	

FIG. 6L(i)

Back

Search

Bidding Entity	IATA	ICAO	Round	Download
CAOSG	AMS	EHAM	ROUND1	

Download

FIG. 6L(ii)

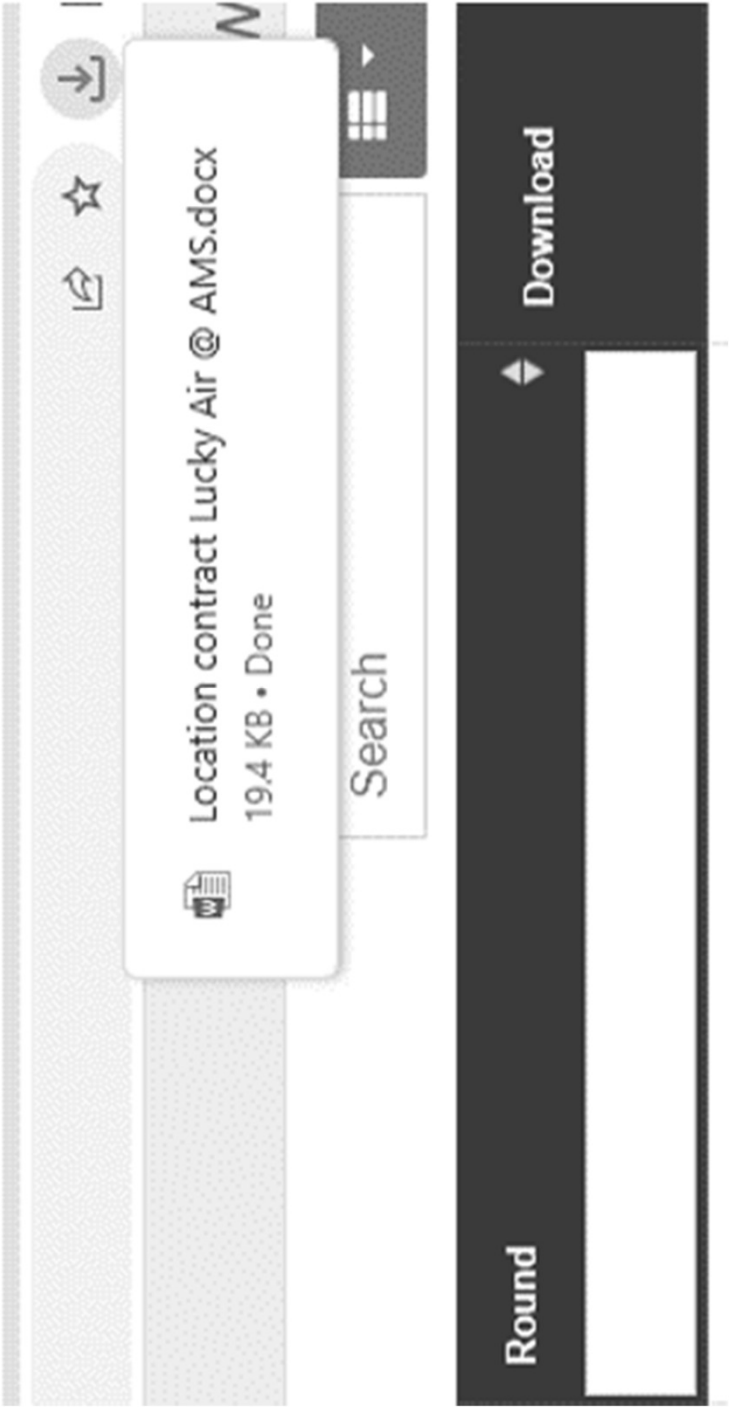


FIG. 6L(iii)

Reference ID	Airline	Status	Create Time	
CX@Indonesia 20220101-20221231	CX-CATHAY PACIFIC AI	OPEN	2023-02-27	Close Invitation
CAOHK_ S-oil TW2021-2022	TW-S-OIL	OPEN	2023-08-01	Close Invitation
CAOHK_ Pertamina JT2023	JT-PT PERTAMINA	OPEN	2023-08-01	Close Invitation

FIG. 6M(i)

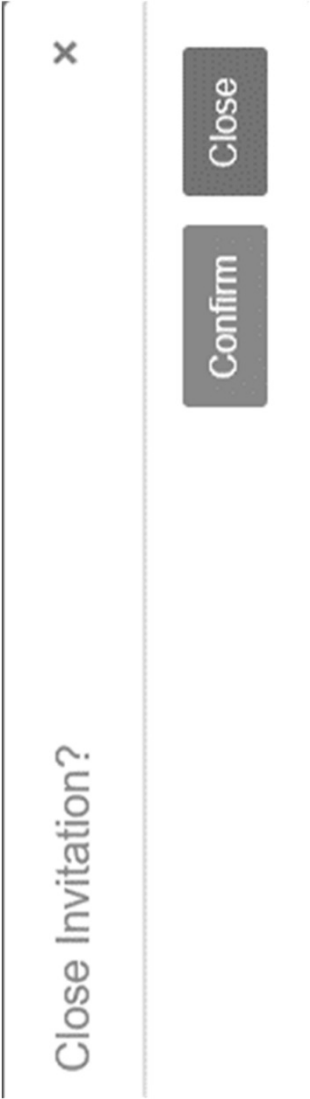


FIG. 6M(ii)

referenceID	Airline	Bidding Entity	IATA	Round	Status	Quantity Demand	Quantity UOM	BPA	BPX
TEST-2023	8L-Lucky Air	CAOSG	AMS	ROUND1	AWARD	1,000,000.00	M3	27_1698051801	27_1698124732
TEST-2023	8L-Lucky Air	CAOSG	CDG	ROUND1	SUBMIT	1,000,000.00	BBL	27_1698052798	
TEST-2023	8L-Lucky Air	CAOSG	BRU	ROUND1	SUBMIT	500,000.00	BBL	27_1698052493	
S/A 20200810 NA Tender	SINGAPORE AIRLINE	NAFCO	AOR	ROUND1	SUBMIT	100.00	BBL	27_1695198329	
CAOHK_RH2023	RH-HK AIR CARGO	CAOHK	TFU	ROUND1	AWARD	5,000.00	KG	bpa_1690885...	bpx_1690885...

FIG. 6N

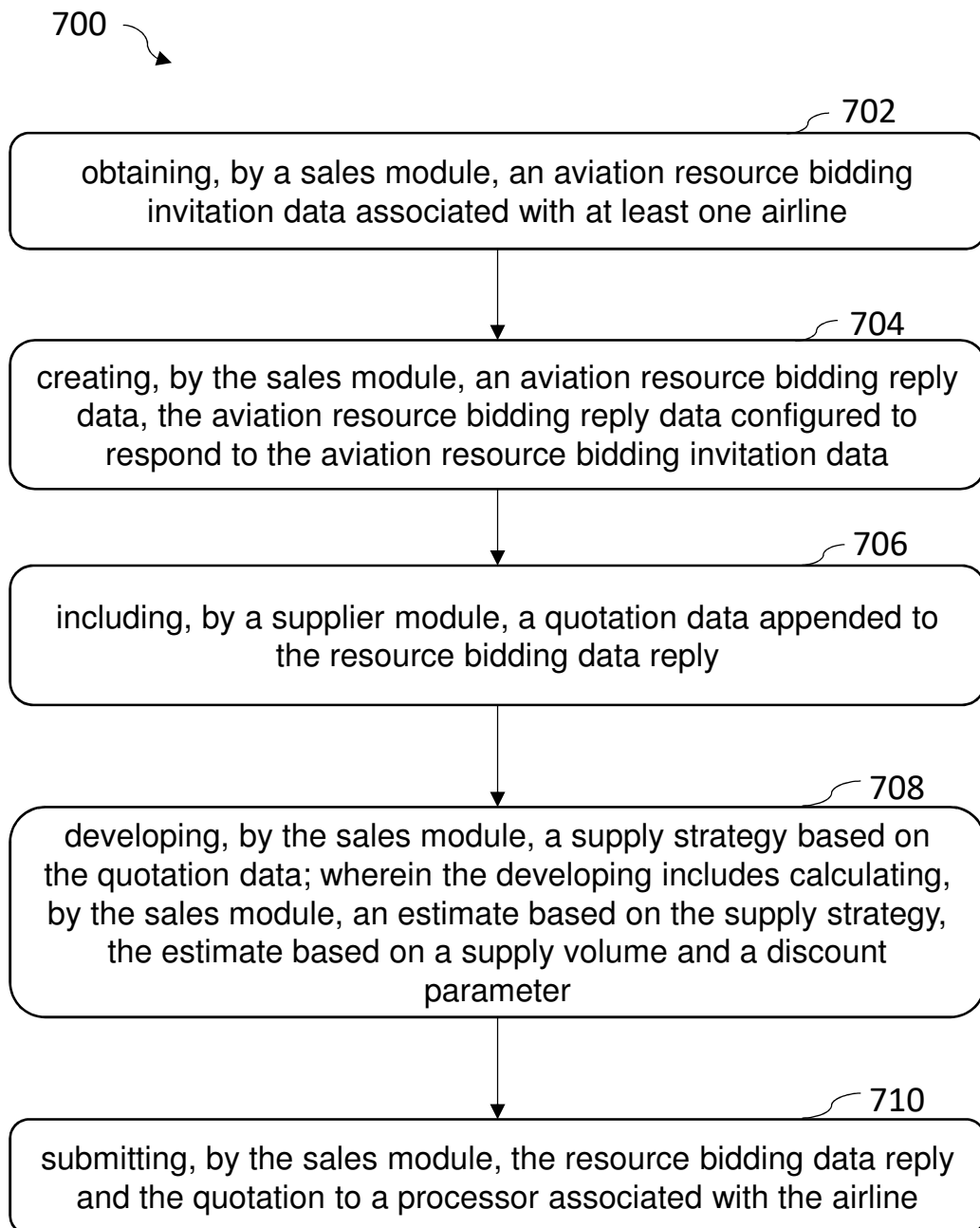


FIG. 7