

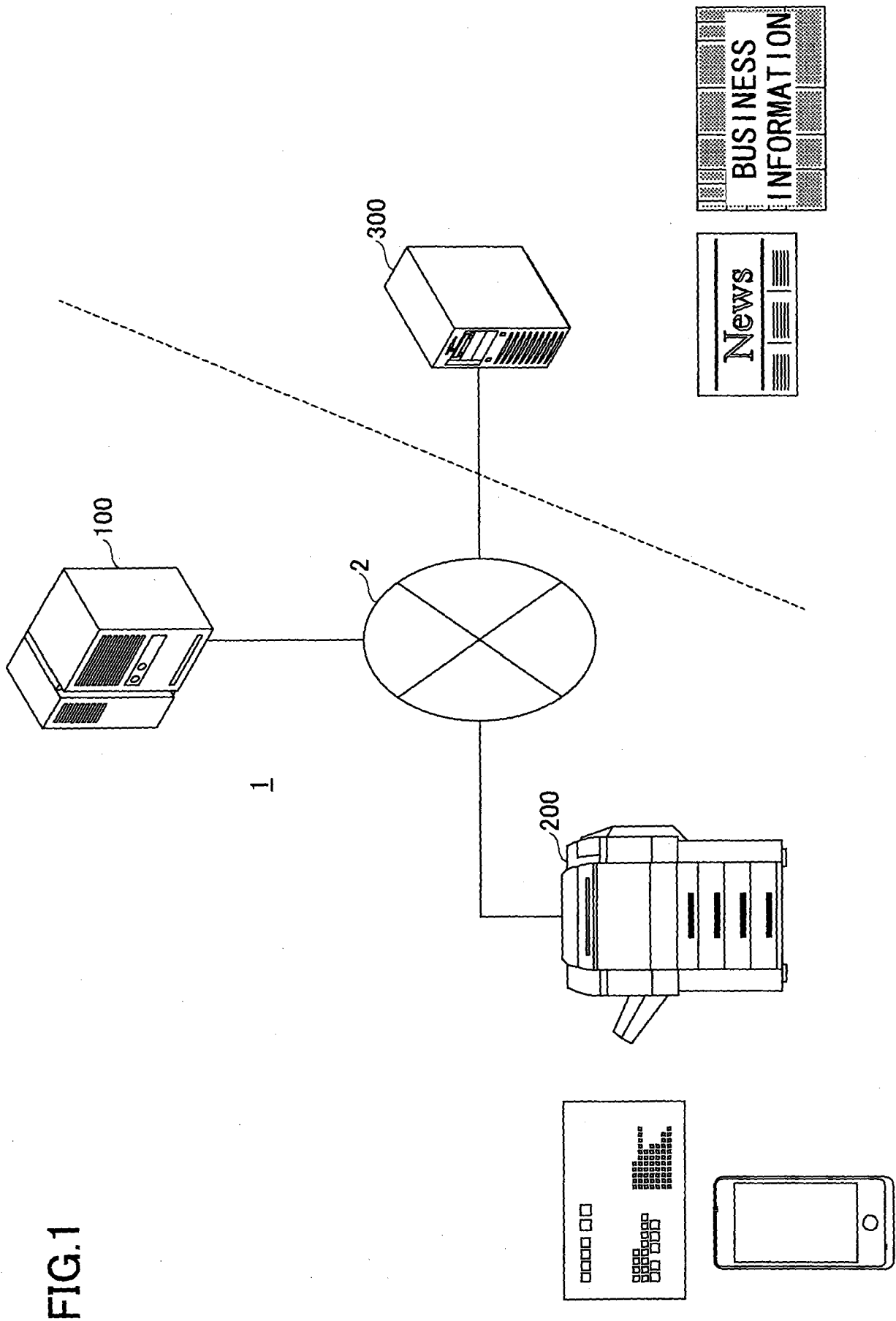


FIG.2

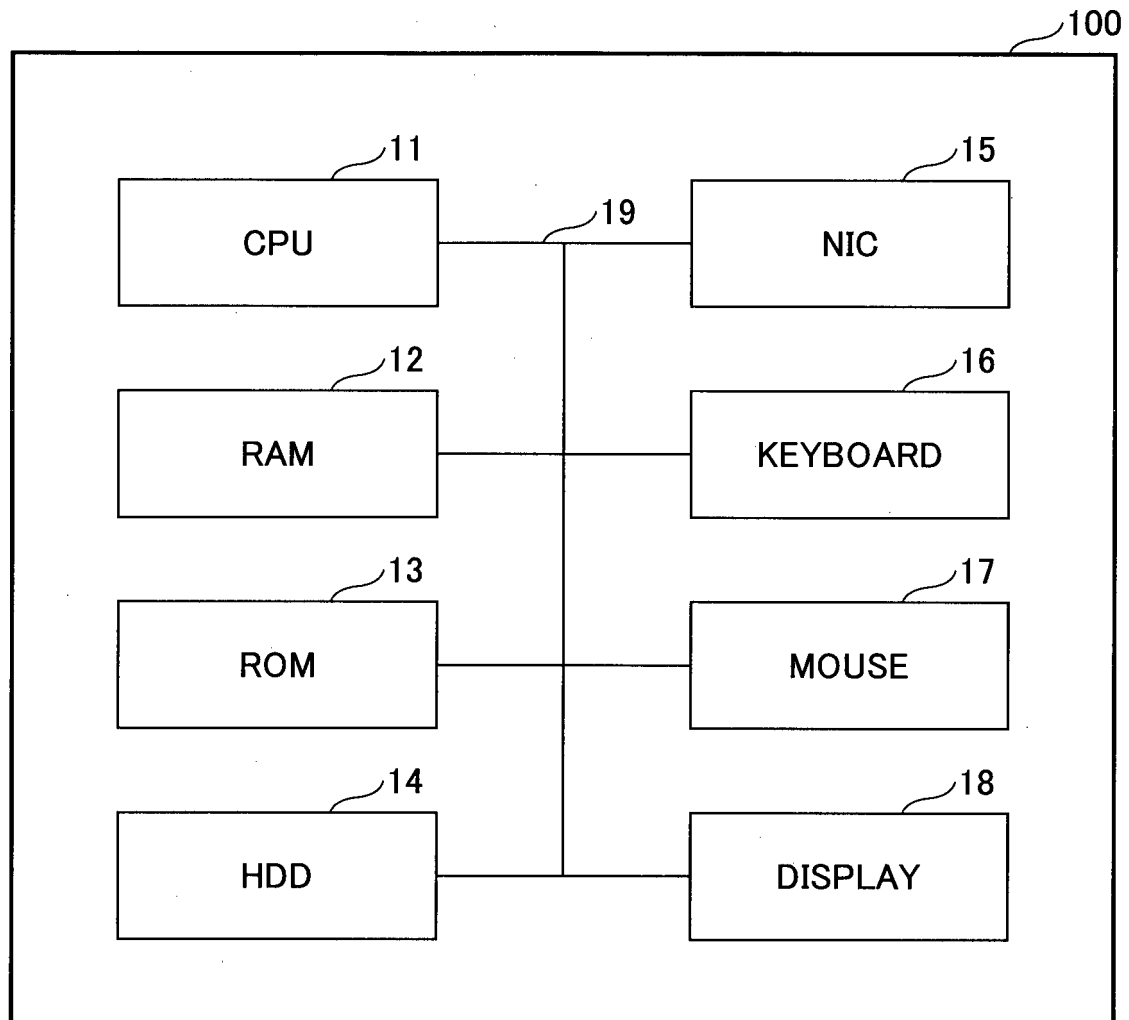


FIG.3

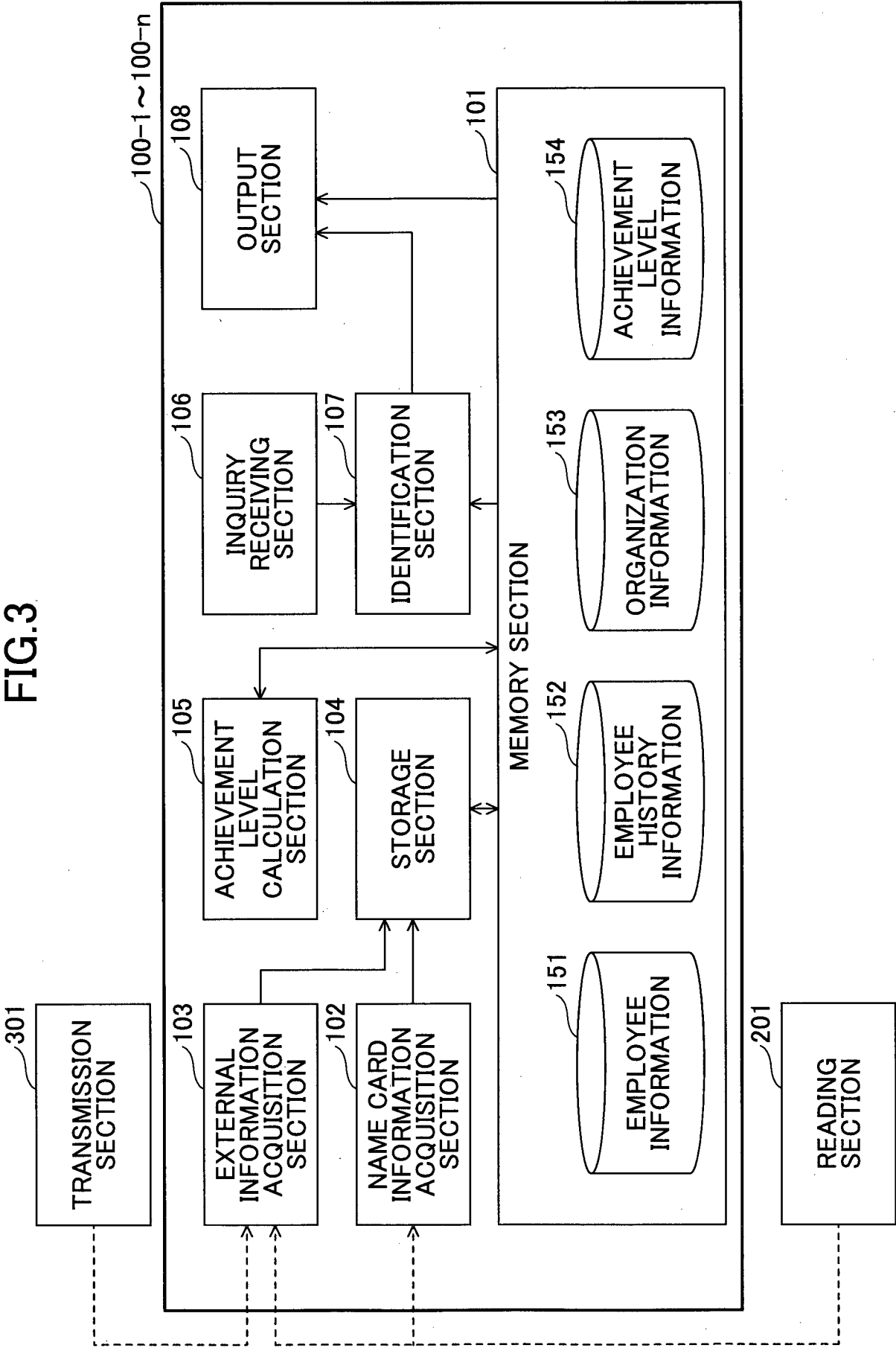
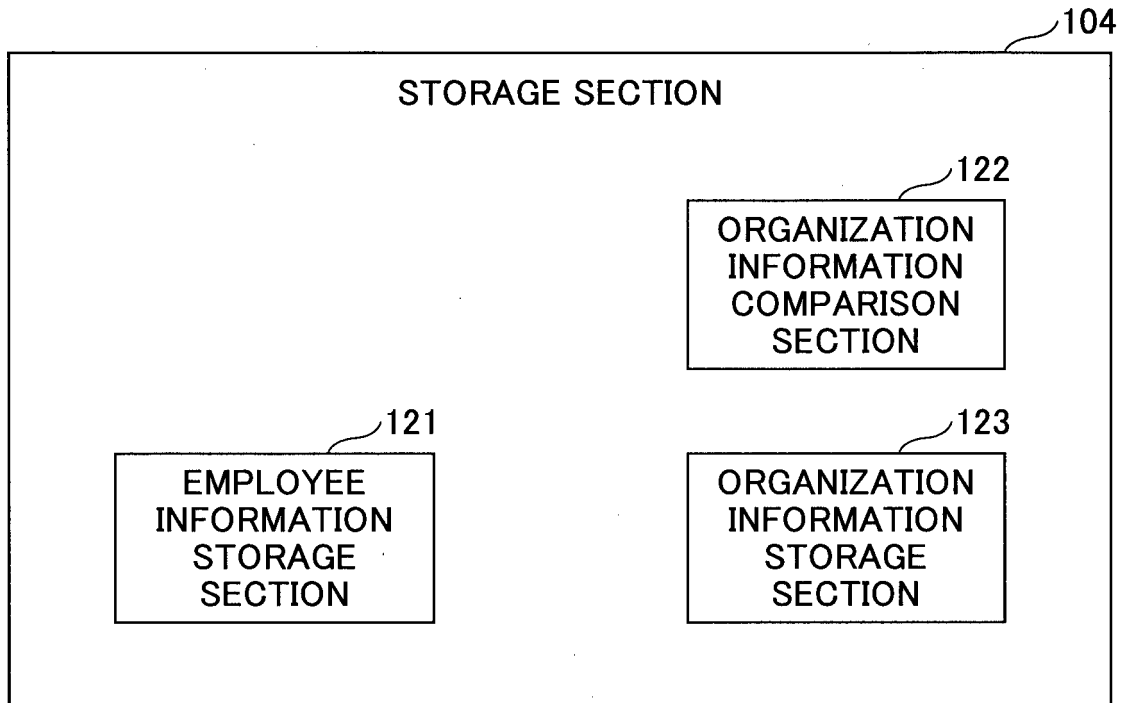


FIG.4



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NAME CODE	NAME	DIVISION CODE	TITLE	UPDATE DATE	NAME CARD INFORMATION
10001	ICHIRO SATO	101	PRESIDENT	2014/4/1	YES
10002	HACHIRO NAKAMURA	103	MANAGER	2014/4/1	YES
10003	KYU KOBAYASHI	104	MANAGER	2014/4/1	YES
10004	SABURO TAKAHASHI	105	GENERAL MANAGER	2014/4/1	YES
10005	JYURO KATO	106	MANAGER	2014/4/1	YES
10006	ICHIRO YOSHIDA	107	MANAGER	2014/4/1	YES
10007	SHIRO TANAKA	108	GENERAL MANAGER	2014/4/1	YES
10008	JIRO YAMADA	109	MANAGER	2014/4/1	YES
10009	KYURO HAYASHI	110	GROUP LEADER	2014/4/1	YES
10010	SABURO SASAKI	114	MANAGER	2014/4/1	YES
10011	ROKURO INOUE	116	MANAGER	2014/4/1	YES

FIG.5

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UPDATE DATE	DIVISION CODE
2014/4/1	101
2007/10/1	108
2004/1/15	114

FIG.6

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FIG.7

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DIVISION CODE	HIGHER DIVISION CODE	NAME	UPDATE DATE
101	-	PRESIDENT	2014/4/1
102	101	GENERAL AFFAIRS DEPARTMENT	2014/4/1
103	102	PERSONNEL AFFAIRS SECTION	2014/4/1
104	102	BUSINESS PROMOTION SECTION	2014/4/1
105	101	CORPORATE PLANNING DEPARTMENT	2014/4/1
106	105	PUBLIC RELATIONS SECTION	2014/4/1
107	105	IR SECTION	2014/4/1
108	101	CORPORATE SALES DEPARTMENT	2014/4/1
109	108	FIRST SALES SECTION	2014/4/1
110	109	FIRST GROUP	2014/4/1
114	108	SECOND SALES SECTION	2014/4/1
115	101	BUSINESS DEPARTMENT	2014/4/1
116	115	FIRST BUSINESS SECTION	2014/4/1

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FIG.8

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DIVISION CODE	NO. OF NAME CARDS	NO. OF DIVISIONS	ACHIEVEMENT LEVEL
102	2	3	66
105	3	3	100
108	4	4	100
115	1	2	50

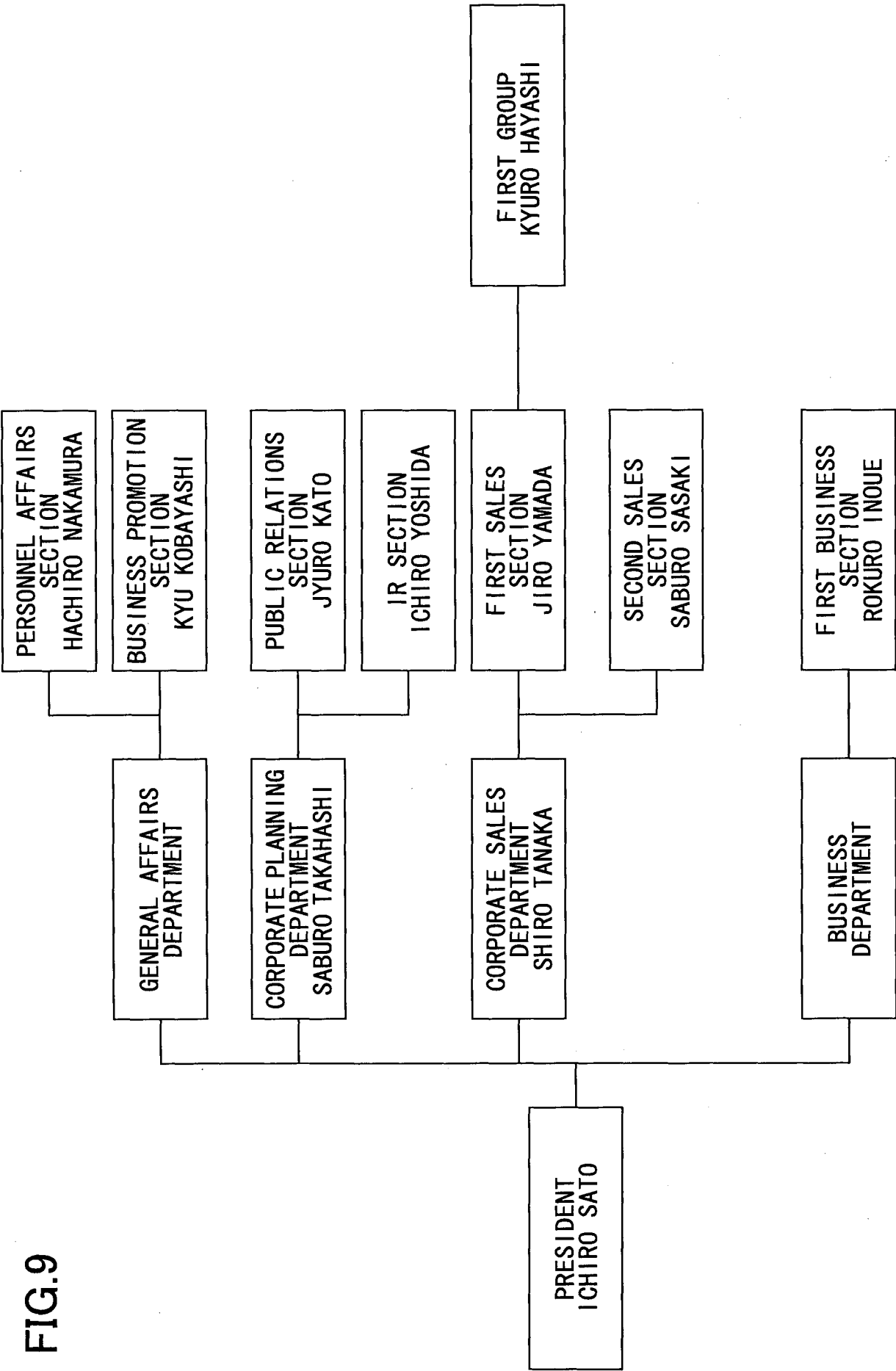


FIG.10

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<ORGANIZATION NAME="ICHIRO SATO" TITLE="PRESIDENT">
  <GENERAL AFFAIRS DEPARTMENT NAME="JIRO SUZUKI" TITLE="GENERAL MANAGER">
    <PERSONNEL AFFAIRS SECTION NAME="HACHIRO NAKAMURA" TITLE="MANAGER"/>
    <BUSINESS PROMOTION SECTION NAME="KYU KOBAYASHI" TITLE="MANAGER"/>
    <ACCOUNTING SECTION NAME="JYURO ISHIKAWA" TITLE="MANAGER"/>
  </GENERAL AFFAIRS DEPARTMENT>
  <CORPORATE PLANNING DEPARTMENT NAME="JYURO KATO" TITLE="GENERAL MANAGER">
    <PUBLIC RELATIONS SECTION NAME="SABURO FUJIYAMA" TITLE="MANAGER"/>
    <IR SECTION NAME="ICHIRO YOSHIDA" TITLE="MANAGER"/>
  </CORPORATE PLANNING DEPARTMENT>
  <CORPORATE SALES DEPARTMENT NAME="SHIRO TANAKA" TITLE="GENERAL MANAGER">
    <FIRST SALES SECTION NAME="JIRO YAMADA" TITLE="MANAGER"/>
    <SECOND SALES SECTION NAME="SABURO SASAKI" TITLE="MANAGER"/>
  </CORPORATE SALES DEPARTMENT>
  <INTELLECTUAL PROPERTY DEPARTMENT NAME="ROKURO ITOH" TITLE="GENERAL MANAGER"/>
  <BUSINESS DEPARTMENT NAME="NANAKO YAMAMOTO" TITLE="GENERAL MANAGER">
    <FIRST BUSINESS SECTION NAME="ROKURO INOUE" TITLE="MANAGER"/>
    <SECOND BUSINESS SECTION NAME="NANARO SAITO" TITLE="MANAGER"/>
    <THIRD BUSINESS SECTION NAME="HACHI KIMURA" TITLE="MANAGER"/>
  </BUSINESS DEPARTMENT>
</ORGANIZATION>

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FIG.11

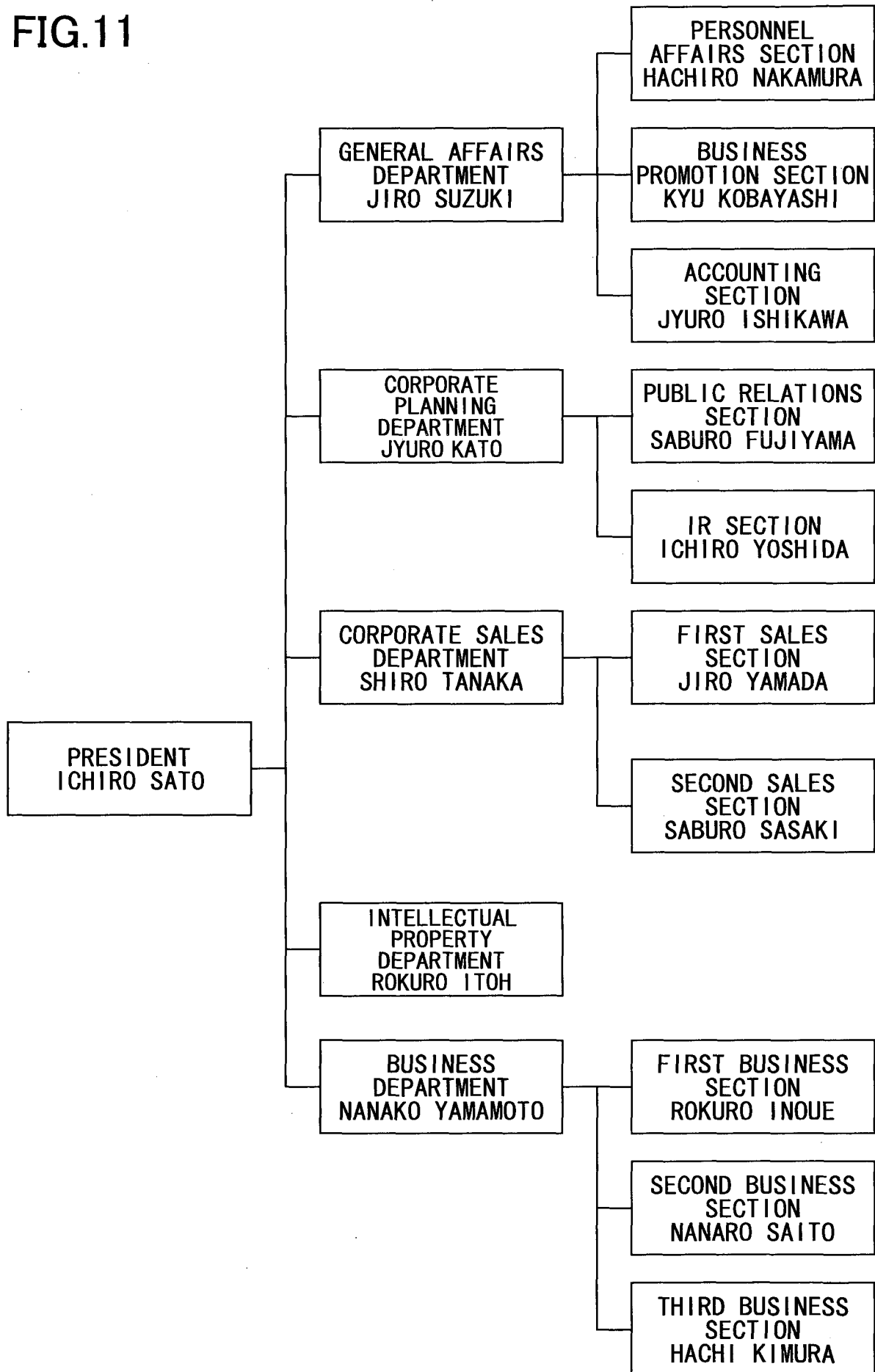
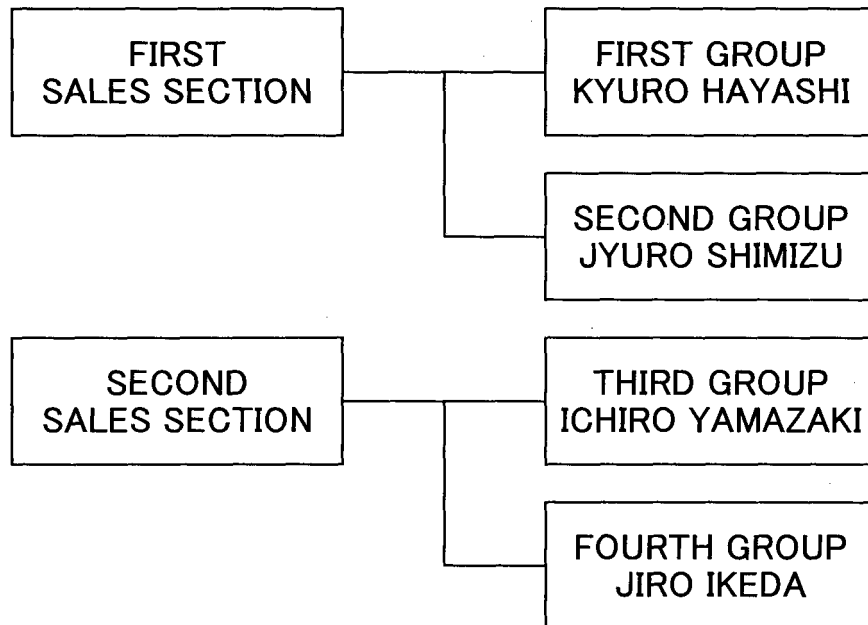


FIG.12

PERSONNEL AFFAIRS INFORMATION			2014/4/15
DIVISION	TITLE	NAME	
FIRST SALES SECTION	FIRST GROUP	KYURO HAYASHI	
FIRST SALES SECTION	SECOND GROUP	JYURO SHIMIZU	
SECOND SALES SECTION	THIRD GROUP	ICHIRO YAMAZAKI	
SECOND SALES SECTION	FOURTH GROUP	JIRO IKEDA	

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FIG.13



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NAME CODE	NAME	DIVISION CODE	TITLE	UPDATE DATE	NAME CARD INFORMATION
10001	ICHIRO SATO	101	PRESIDENT	2014/4/15	YES
10002	HACHIRO NAKAMURA	103	MANAGER	2014/4/15	YES
10003	KYU KOBAYASHI	104	MANAGER	2014/4/15	YES
10004	SABURO TAKAHASHI	-	-	2014/4/15	YES
10005	JYURO KATO	105	GENERAL MANAGER	2014/4/15	NO
10006	ICHIRO YOSHIDA	107	MANAGER	2014/4/15	YES
10007	SHIRO TANAKA	108	GENERAL MANAGER	2014/4/15	YES
10008	JIRO YAMADA	109	MANAGER	2014/4/15	YES
10009	KYURO HAYASHI	110	GROUP LEADER	2014/4/15	YES
10010	SABURO SASAKI	114	MANAGER	2014/4/15	YES
10011	ROKURO INOUE	116	MANAGER	2014/4/15	YES
10012	JIRO SUZUKI	102	GENERAL MANAGER	2014/4/15	NO
10013	JYURO ISHIKAWA	117	MANAGER	2014/4/15	NO
10014	SABURO FUJIYAMA	106	MANAGER	2014/4/15	NO
10015	ROKURO ITOH	118	GENERAL MANAGER	2014/4/15	NO
10016	NANAKO YAMAMOTO	115	GENERAL MANAGER	2014/4/15	NO
10017	NANARO SAITO	119	MANAGER	2014/4/15	NO
10018	HACHI KIMURA	120	MANAGER	2014/4/15	NO
10019	JYURO SHIMIZU	121	GROUP LEADER	2014/4/15	NO
10020	ICHIRO YAMAZAKI	122	GROUP LEADER	2014/4/15	NO
10021	JIRO IKEDA	123	GROUP LEADER	2014/4/15	NO

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FIG.14

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DIVISION CODE	HIGHER DIVISION CODE	NAME	UPDATE DATE
101	-	PRESIDENT	2014/4/15
102	101	GENERAL AFFAIRS DEPARTMENT	2014/4/15
103	102	PERSONNEL AFFAIRS SECTION	2014/4/15
104	102	BUSINESS PROMOTION SECTION	2014/4/15
105	101	CORPORATE PLANNING DEPARTMENT	2014/4/15
106	105	PUBLIC RELATIONS SECTION	2014/4/15
107	105	IR SECTION	2014/4/15
108	101	CORPORATE SALES DEPARTMENT	2014/4/15
109	108	FIRST SALES SECTION	2014/4/15
110	109	FIRST GROUP	2014/4/15
114	108	SECOND SALES SECTION	2014/4/15
115	101	BUSINESS DEPARTMENT	2014/4/15
116	115	FIRST BUSINESS SECTION	2014/4/15
117	102	ACCOUNTING SECTION	2014/4/15
118	101	INTELLECTUAL PROPERTY DEPARTMENT	2014/4/15
119	115	SECOND BUSINESS SECTION	2014/4/15
120	115	THIRD BUSINESS SECTION	2014/4/15
121	109	SECOND GROUP	2014/4/15
122	114	THIRD GROUP	2014/4/15
123	114	FOURTH GROUP	2014/4/15

FIG.15

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FIG.16

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DIVISION CODE	NO. OF NAME CARDS	NO. OF DIVISIONS	ACHIEVEMENT LEVEL
102	2	4	50
105	1	3	33
108	4	7	57
115	1	4	25
118	0	1	0

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FIG.17

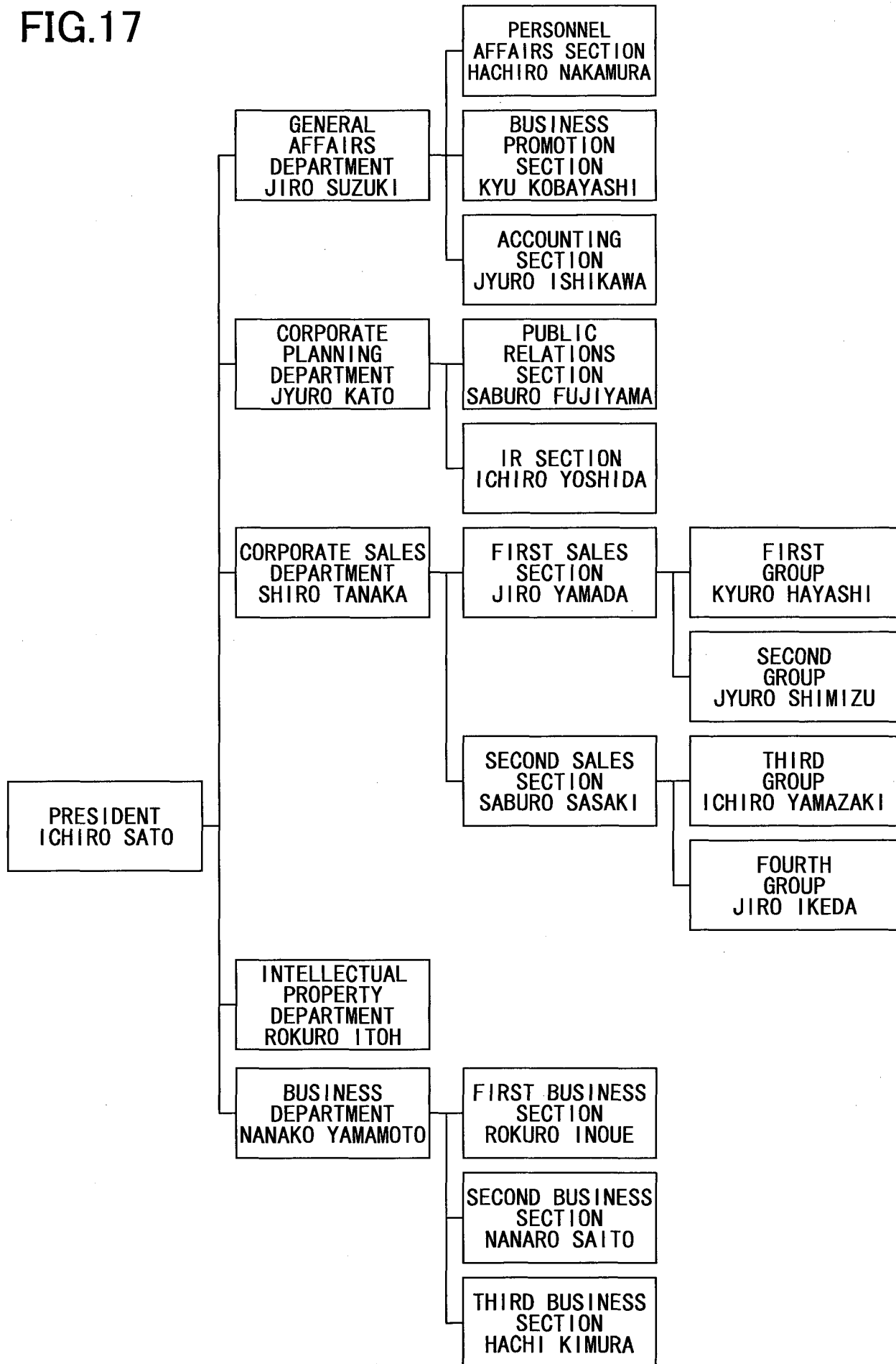


FIG.18

NAME CARD INFORMATION DISPLAY SCREEN

GENERAL AFFAIRS DEPARTMENT	JIRO SUZUKI	GENERAL MANAGER	NO	!
CORPORATE PLANNING DEPARTMENT	JYURO KATO	GENERAL MANAGER	NO	!
CORPORATE SALES DEPARTMENT	SHIRO TANAKA	GENERAL MANAGER	YES	
INTELLECTUAL PROPERTY DEPARTMENT	ROKURO ITOH	GENERAL MANAGER	NO	!
BUSINESS DEPARTMENT	NANAKO YAMAMOTO	GENERAL MANAGER	YES	

FIG.19

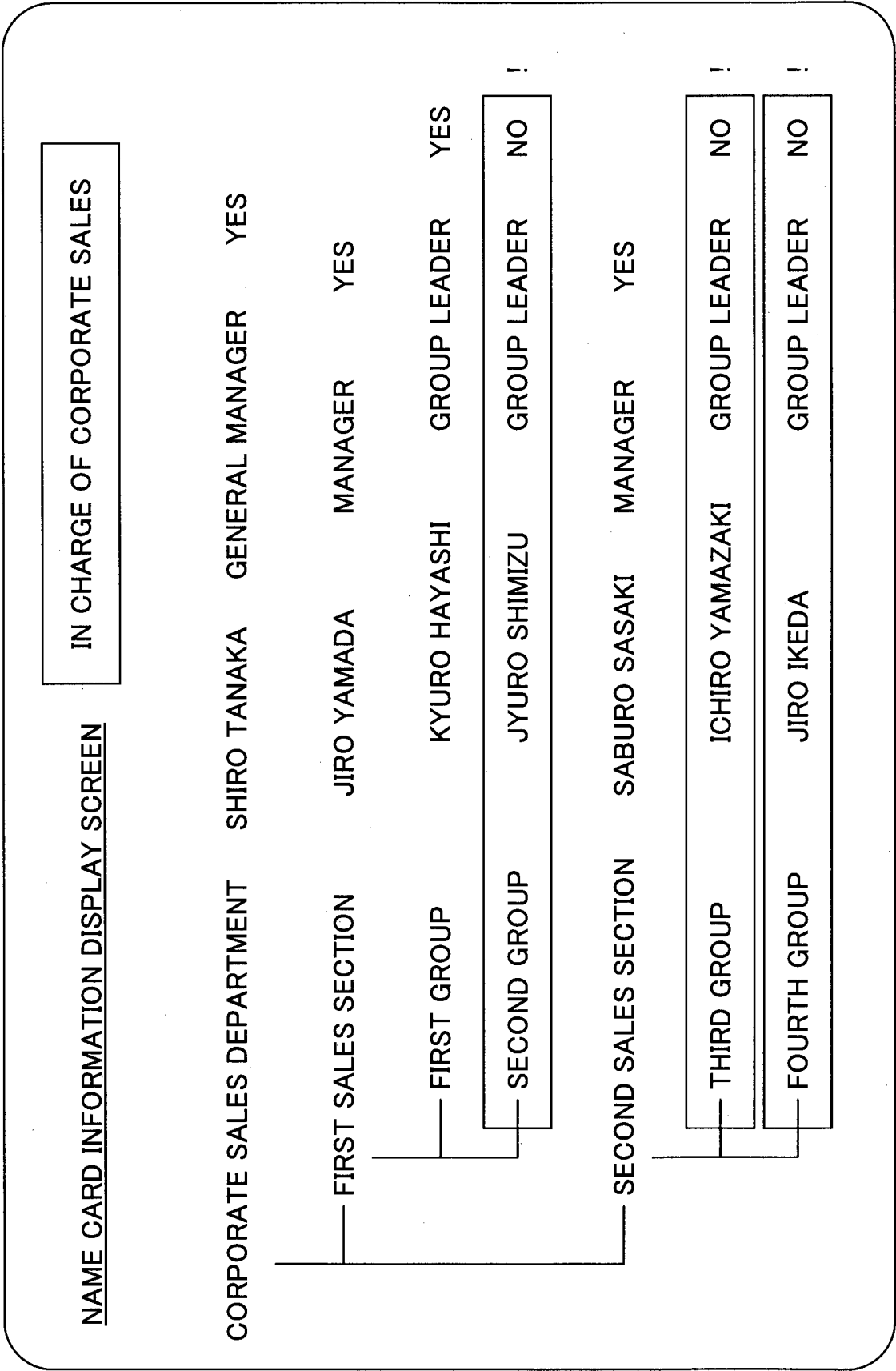


FIG.20

ACHIEVEMENT LEVEL DISPLAY SCREEN

GENERAL AFFAIRS DEPARTMENT	50 %
CORPORATE PLANNING DEPARTMENT	33 %
CORPORATE SALES DEPARTMENT	57 %

INTELLECTUAL PROPERTY DEPARTMENT	0 %
BUSINESS DEPARTMENT	25 %

FIG.21

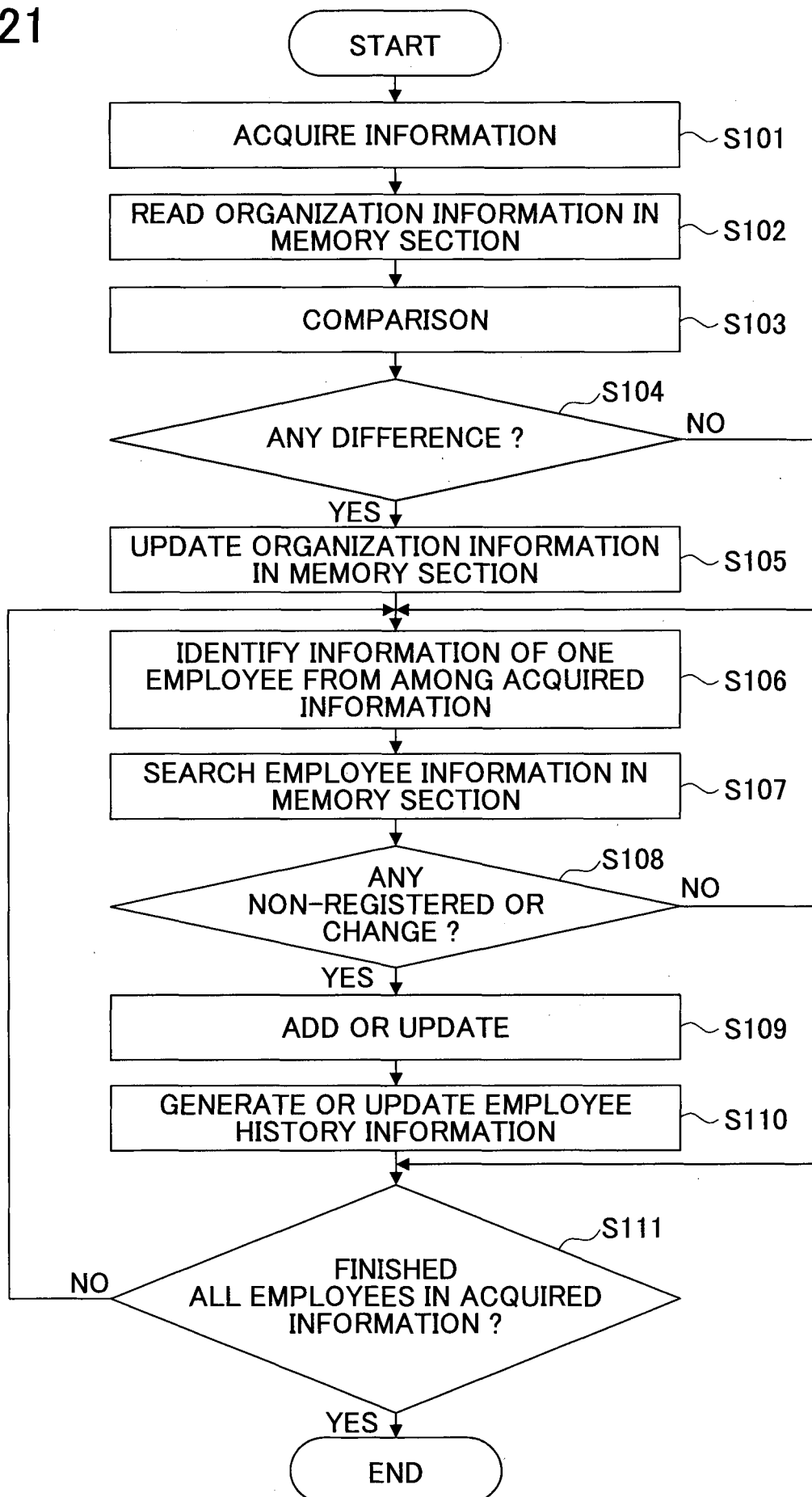


FIG.22

