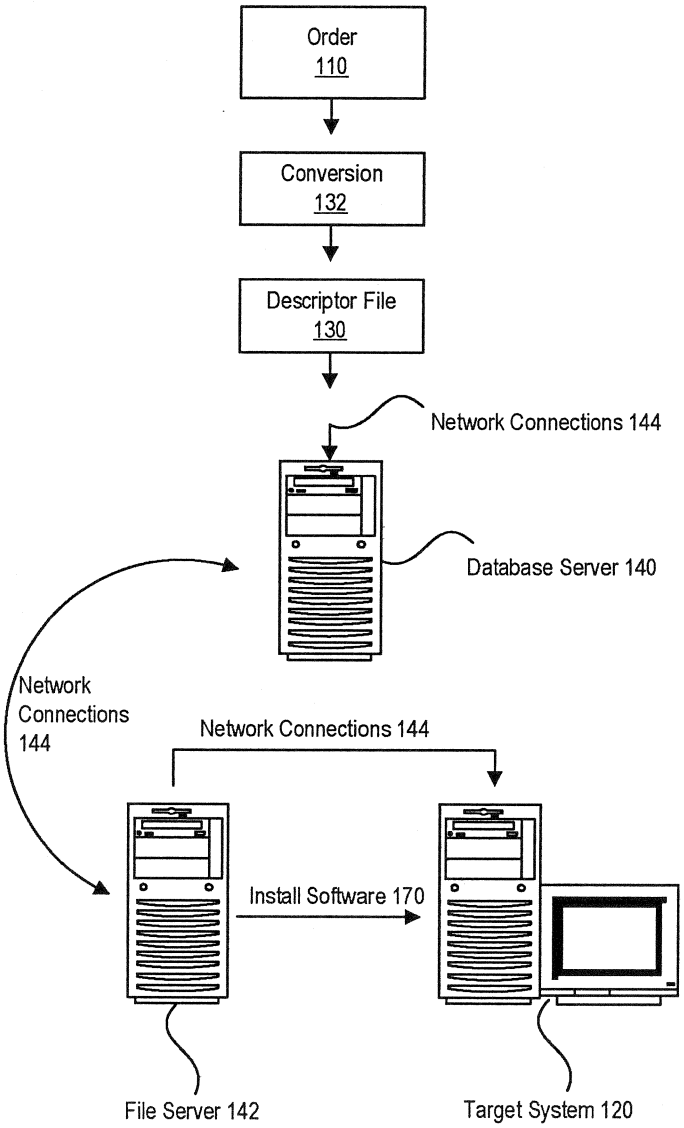

Order
110
Conversion
132
Descriptor File
130
Network Connections 144
Database Server 140
Network
Connections
144
Network Connections 144
Install Software 170
File Server 142
Target System 120

Figure 1

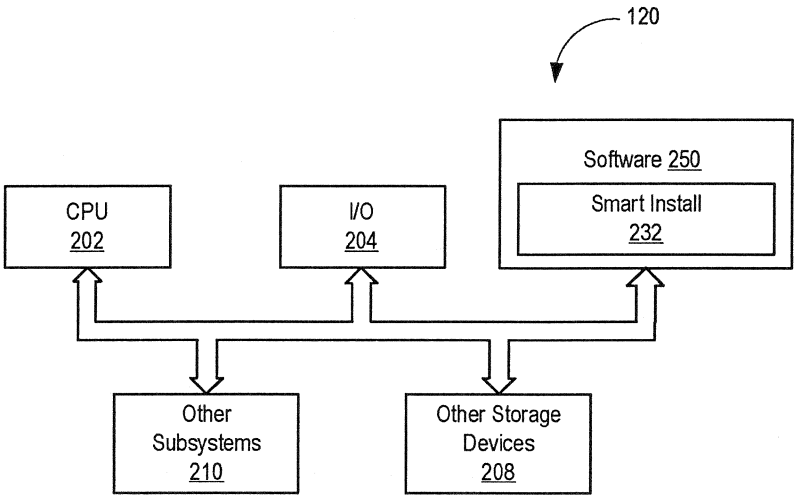

120
Software 250
Smart Install
232
CPU
202
I/O
204
Other
Subsystems
210
Other Storage
Devices
208

Figure 2

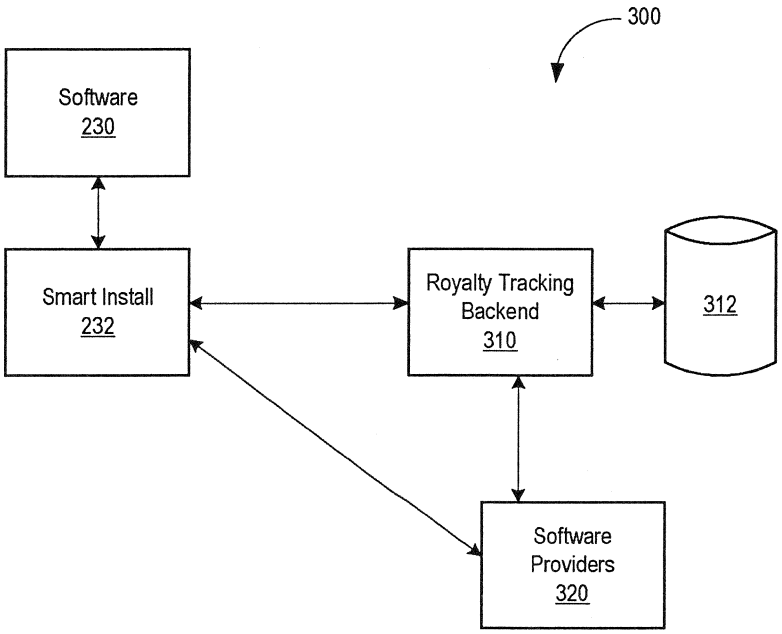

300
Software
230
Smart Install
232
Royalty Tracking
Backend
310
312
Software
Providers
320

Figure 3

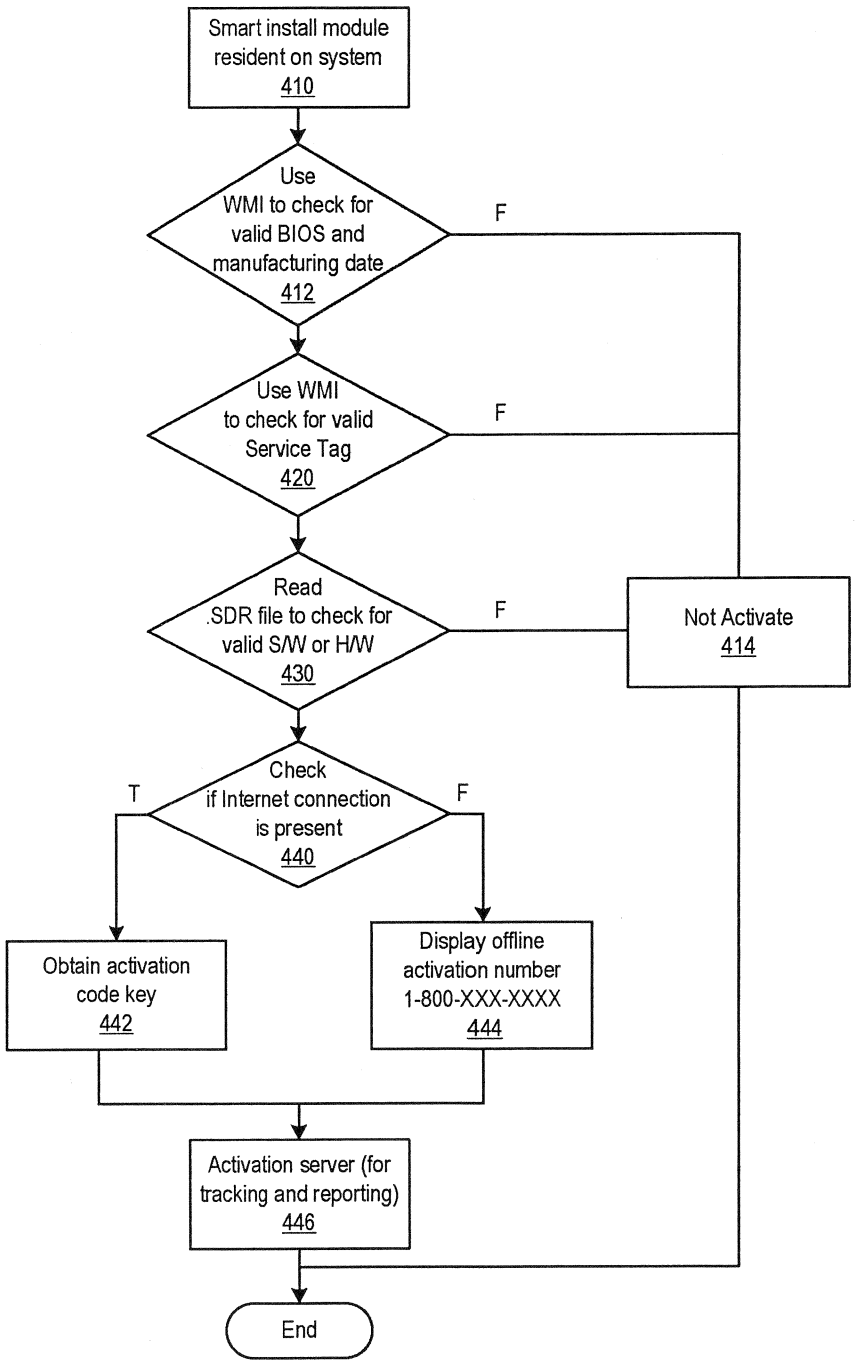

Smart install module resident on system 410
Use WMI to check for valid BIOS and manufacturing date 412
F
Use WMI to check for valid Service Tag 420
F
Read .SDR file to check for valid S/W or H/W 430
F
Not Activate 414
Check if Internet connection is present 440
T
F
Obtain activation code key 442
Display offline activation number 1-800-XXX-XXXX 444
Activation server (for tracking and reporting) 446
End

Figure 4

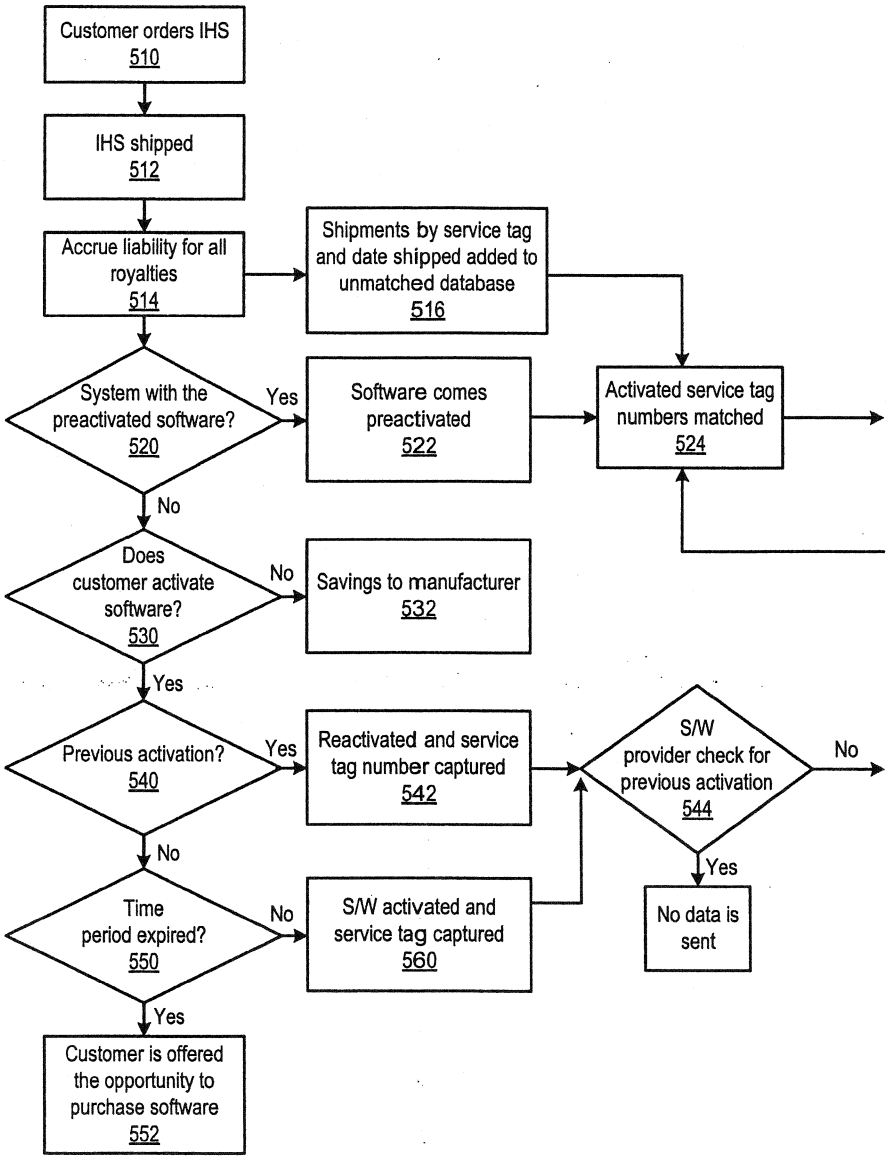

Customer orders IHS
510
IHS shipped
512
Accrue liability for all royalties
514
Shipments by service tag and date shipped added to unmatched database
516
System with the preactivated software?
520
Yes
Software comes preactivated
522
Activated service tag numbers matched
524
No
Does customer activate software?
530
No
Savings to manufacturer
532
Yes
Previous activation?
540
Yes
Reactivated and service tag number captured
542
S/W provider check for previous activation
544
No
Yes
No data is sent
No
Time period expired?
550
No
S/W activated and service tag captured
560
Yes
Customer is offered the opportunity to purchase software
552

Figure 5A

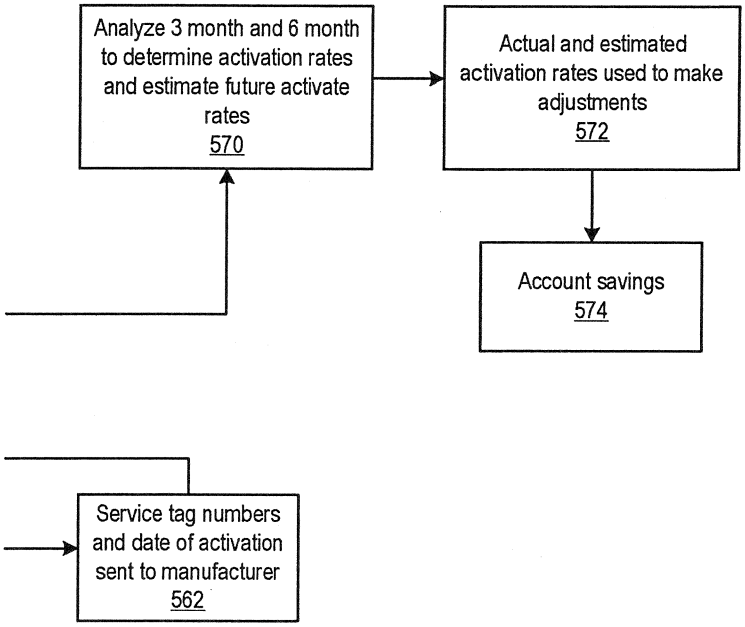

Analyze 3 month and 6 month to determine activation rates and estimate future activate rates
570
Actual and estimated activation rates used to make adjustments
572
Account savings
574
Service tag numbers and date of activation sent to manufacturer
562

Figure 5B