PCT WORLD INTELLECTUAL PROPERTY ORGANIZATION
International Bureau

INTERNATIONAL APPLICATION PUBLISHED UNDER THE PATENT COOPERATION TREATY (PCT)

(51) International Patent Classification 6 : H04K — A2

(11) International Publication Number: **WO 99/11006**

(43) International Publication Date: 4 March 1999 (04.03.99)

(21) International Application Number: PCT/US98/17287

(22) International Filing Date: 20 August 1998 (20.08.98)

(30) Priority Data:

08/920,116	26 August 1997 (26.08.97)	US
09/083,689	21 May 1998 (21.05.98)	US

(71) Applicant: WALKER ASSET MANAGEMENT LIMITED PARTNERSHIP [US/US]; Four High Ridge Park, Stamford, CT 06905–1324 (US).

(72) Inventor: VAN LUCHENE, Andrew, S.; 13–2a Clarmore Drive, Norwalk, CT 06850 (US).

(74) Agents: ALDERUCCI, Dean et al.; Walker Digital Corporation, Intellectual Property Dept., Five High Ridge Park, Stamford, CT 06905–1326 (US).

(81) Designated States: AL, AM, AT, AU, AZ, BA, BB, BG, BR, BY, CA, CH, CN, CU, CZ, DE, DK, EE, ES, FI, GB, GE, GH, GM, HR, HU, ID, IL, IS, JP, KE, KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU, LV, MD, MG, MK, MN, MW, MX, NO, NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK, SL, TJ, TM, TR, TT, UA, UG, UZ, VN, YU, ZW, ARIPO patent (GH, GM, KE, LS, MW, SD, SZ, UG, ZW), Eurasian patent (AM, AZ, BY, KG, KZ, MD, RU, TJ, TM), European patent (AT, BE, CH, CY, DE, DK, ES, FI, FR, GB, GR, IE, IT, LU, MC, NL, PT, SE), OAPI patent (BF, BJ, CF, CG, CI, CM, GA, GN, GW, ML, MR, NE, SN, TD, TG).

Published

Without international search report and to be republished upon receipt of that report.

(54) Title: METHOD AND SYSTEM FOR SELLING SUPPLEMENTAL PRODUCTS AT A POINT–OF–SALE

(57) Abstract

A point–of–sale system automatically processes a credit towards a pre–registered upsell along with a conventional transaction. The system receives an identifier pursuant to the transaction which is used to determine the pre–registered upsell and instructions for adjusting a purchase price from the transaction to provide the upsell credit. The instructions may direct, for example, that the purchase price be rounded up, that a predetermined amount be added thereon, or that the purchase price be adjusted to equal an actual value tendered. The upsell credit, determined as the difference between the purchase price and the adjusted purchase price, may be accumulated over multiple transactions, or immediately applied to purchase the upsell.

