

FIG. 1

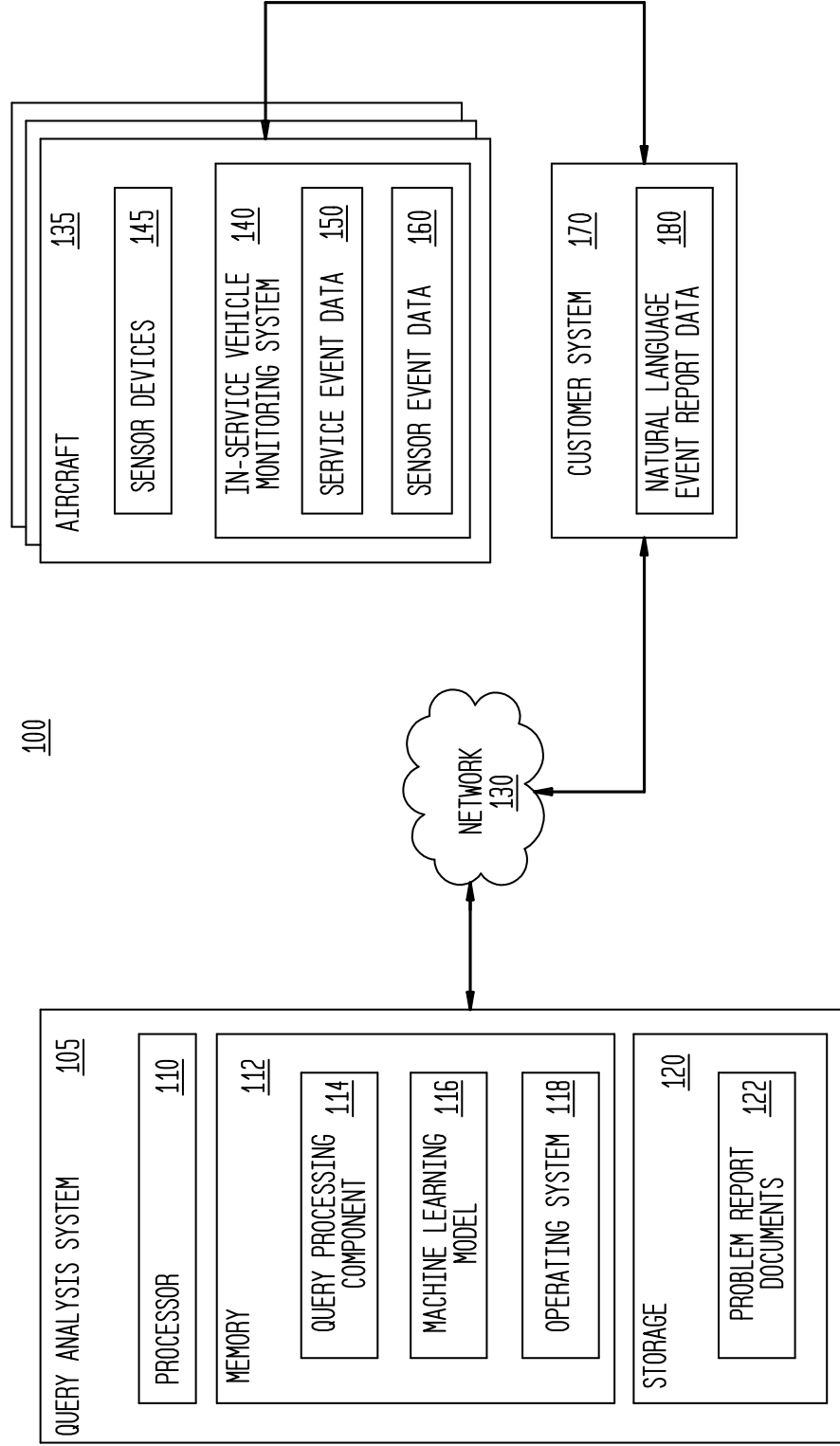


FIG. 2

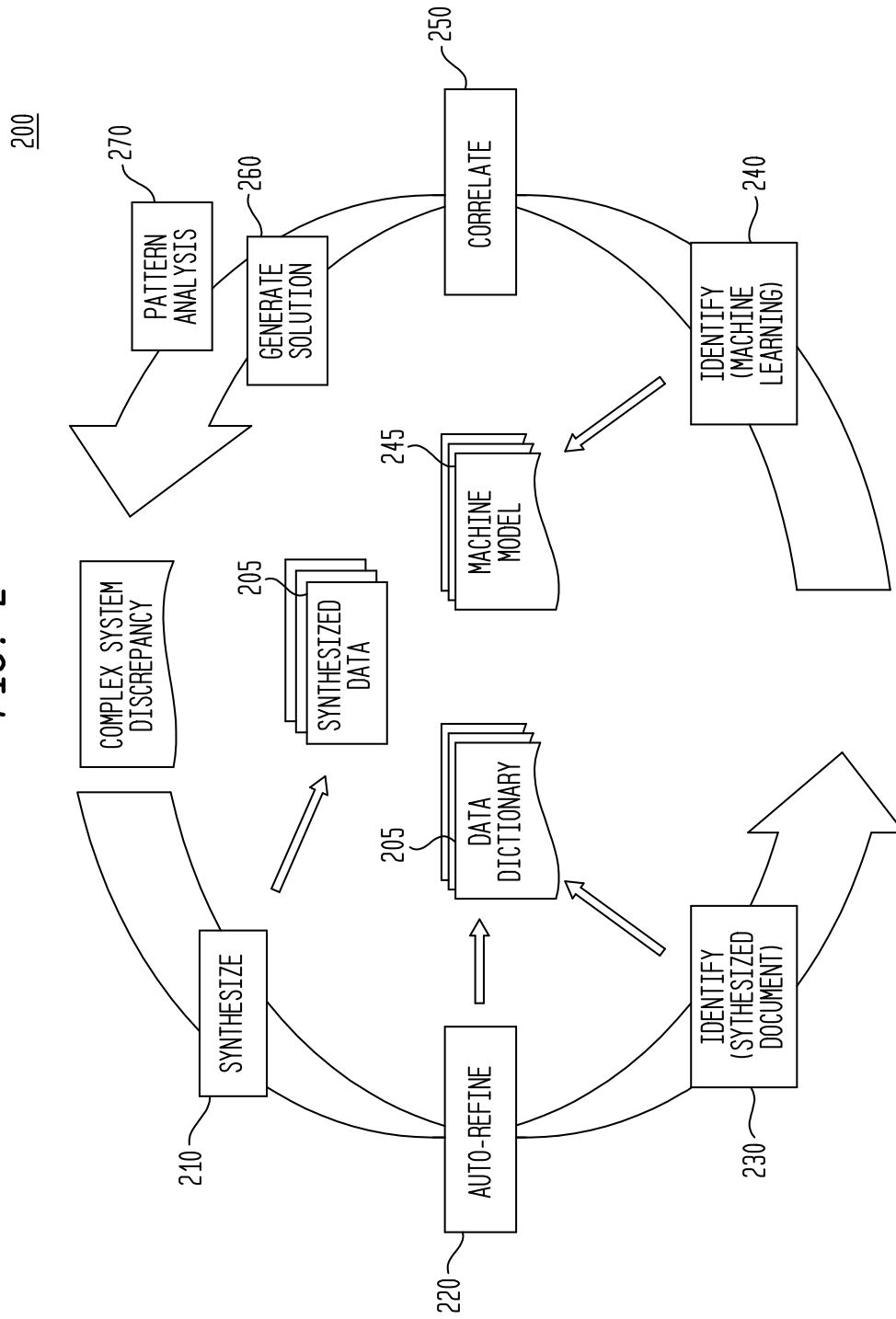


FIG. 3

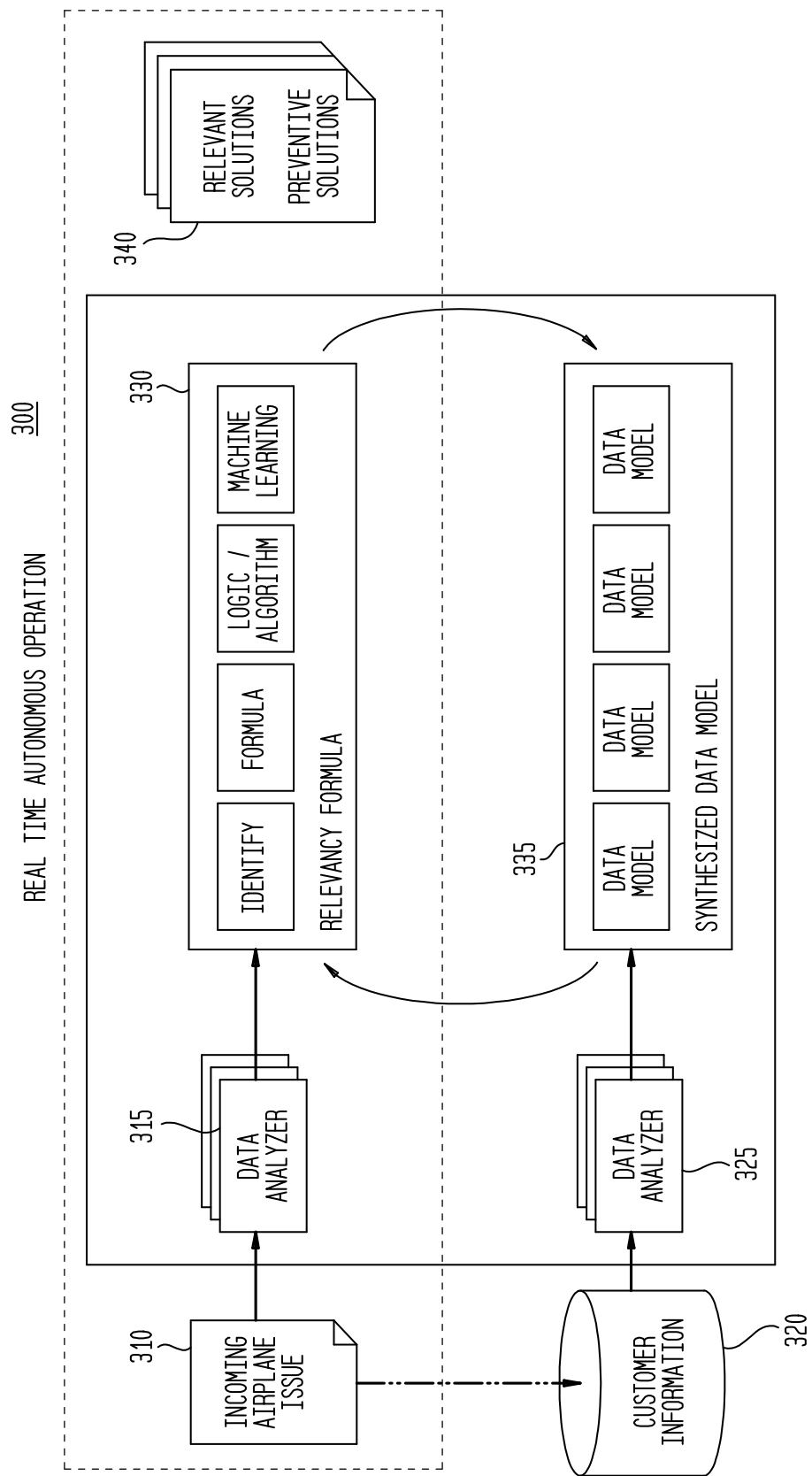


FIG. 4A400

SUBJECT: LEFT CAR DOOR TRIM P/N XXXX1234 REFINISHING

The manual indicates ~~that~~ we must replace ~~the~~ door trim P/N XXXX1234 ~~on the~~ LH driver's door during our repair ~~of the~~ vehicle. ~~(shown in view /A/ and /B/)~~. The online parts catalog (Ref /C/) suggests ~~to~~ request ~~the~~ P/N XXXX2345 ~~as a~~ replacement part instead of P/N XXXX1234. ~~However~~, P/N XXXX2345 is not in stock ~~and the~~ recorded lead time for P/N XXXX2345 is 338 calendar days. ~~Our~~ customer ~~will~~ require ~~his~~ vehicle well in advance ~~of that~~ date, ...

We propose ~~to~~ manufacture ~~a~~ temporary replacement part until P/N XXXX2345 is available. Ref /D/ and /E/ indicate ~~that~~ P/N XXXX2345 ~~needs a~~ finish treatment ~~that we~~ do not have ~~the~~ resources ~~to~~ provide. ~~We~~ request ~~for your~~ allowance ~~to~~ perform ~~an~~ alternate plating process ~~as~~ defined by Ref /F/, ~~as an~~ alternative finish treatment. Please evaluate ~~our~~ proposal.

Synonym and Stem Words Applied:

LH → Left Hand
 Finishing → Finish
 Replacement → Replace

FIG. 4B

420

SUBJECT: LEFT CAR DOOR TRIM P/N XXXX1234 REFINISHING

The manual indicates that we must replace the **door trim** P/N XXXX1234 on the **LH driver's door** during our repair of the vehicle. (shown in view /A/ and /B/). The online parts catalog (Ref /C/) suggests to request the P/N XXXX2345 as a **replacement** part instead of P/N XXXX1234. However, P/N XXXX2345 is not in stock and the recorded lead time for P/N XXXX2345 is 338 calendar days. Our customer will require his vehicle well in advance of that date, ...

We propose to **manufacture** a temporary replacement part until P/N XXXX2345 is available. Ref /D/ and /E/ indicate that P/N XXXX2345 needs a **finish** treatment that we do not have the resources to provide. We request for your allowance to perform an alternate **plating process** as defined by Ref /F/, as an alternative **finish** treatment. Please evaluate our **proposal**.

FIG. 4C

440

SUBJECT: LEFT CAR DOOR TRIM P/N XXXX1234 REFINISHING

The manual indicates that we must replace the door trim P/N XXXX1234 on the LH driver's door during our repair of the vehicle. (shown in view /A/ and /B/). The online parts catalog (Ref /C/) suggests to request the P/N XXXX2345 as a replacement part instead of P/N XXXX1234. However, P/N XXXX2345 is not in stock and the recorded lead time for P/N XXXX2345 is 338 calendar days. Our customer will require his vehicle well in advance of that date, ...

We propose to manufacture a temporary replacement part until P/N XXXX2345 is available. Ref /D/ and /E/ indicate that P/N XXXX2345 needs a finish treatment that we do not have the resources to provide. We request for your allowance to perform an alternate plating process as defined by Ref /F/, as an alternative finish treatment. Please evaluate our proposal.

FIG. 4D

460

SUBJECT: LEFT CAR DOOR TRIM P/N XXXX1234 REFINISHING

The manual indicates that we must replace the door trim P/N XXXX1234 on the LH driver's door during our repair of the vehicle. (shown in view /A/ and /B/). The online parts catalog (Ref /C/) suggests to request the P/N XXXX2345 as a replacement part instead of P/N XXXX1234. However, P/N XXXX2345 is not in stock and the recorded lead time for P/N XXXX2345 is 338 calendar days. Our customer will require his vehicle well in advance of that date, ...

We propose to manufacture a temporary replacement part until P/N XXXX2345 is available. Ref /D/ and /E/ indicate that P/N XXXX2345 needs a finish treatment that we do not have the resources to provide. We request for your allowance to perform an alternate plating process as defined by Ref /F/, as an alternative finish treatment. Please evaluate our proposal.

FIG. 5

500

BMN	SR#	SERIES/PRODUCTS	PART #	SUBJECT
ABC-XYZ-12-1234	1-1234567	ABC-20		Hood surface finish
ABC-XYZ-12-2345	1-2345678	XYZ-801		PASSENGER DOOR FINISH
ABC-XYZ-12-3456	1-3456789	ABC-20		FABRICATION WITH ALTERNATE FINISHING OF XYZ123 BRACKET
ABC-XYZ-12-4567	1-4567890	ABC-50		Finishing requirements for replacement part
ABC-XYZ-12-5678	1-5678901	XYZ-801		ABC-12345: FABRICATION WITH ALTERNATE FINISHING OF XYZ321 BOLT
ABC-XYZ-12-6789	1-6789012	XYZ-801		REPAIRING DAMAGE TO LEATHER SEAT
ABC-XYZ-12-7890	1-7890123	ABC-50	XXXX1234	Finish Substitution for Classic Car
ABC-XYZ-12-8901	1-8901234	ABC-20		FABRICATION AND ALTERNATE FINISHING OF ABC7890 PLATE
ABC-XYZ-12-9012	1-9012345	ABC-50		Lower Doorframe Finish Color
ABC-XYZ-12-0123	1-0123456	XYZ-801	XXXX1234	Interior Material Substitution

FIG. 6

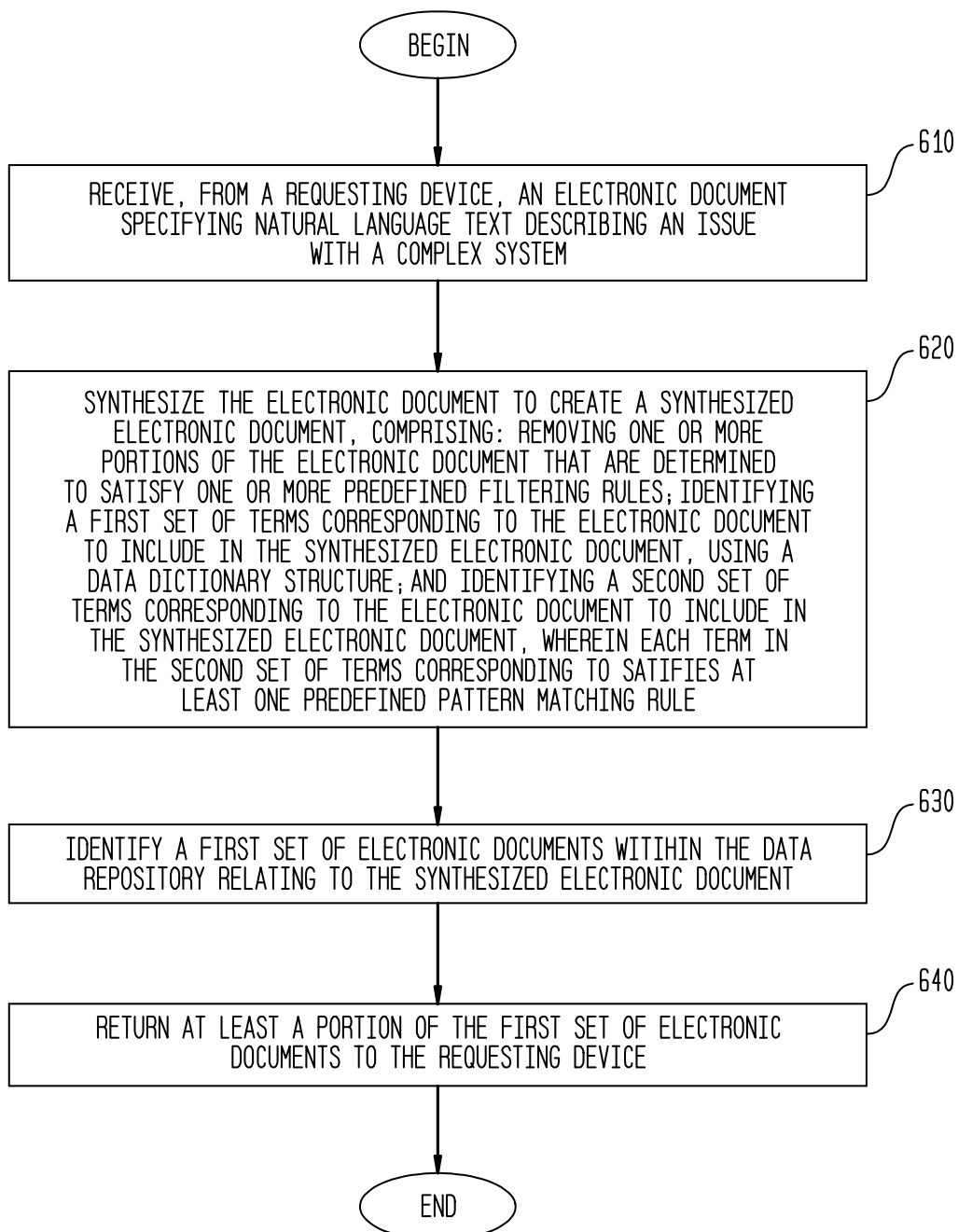
600

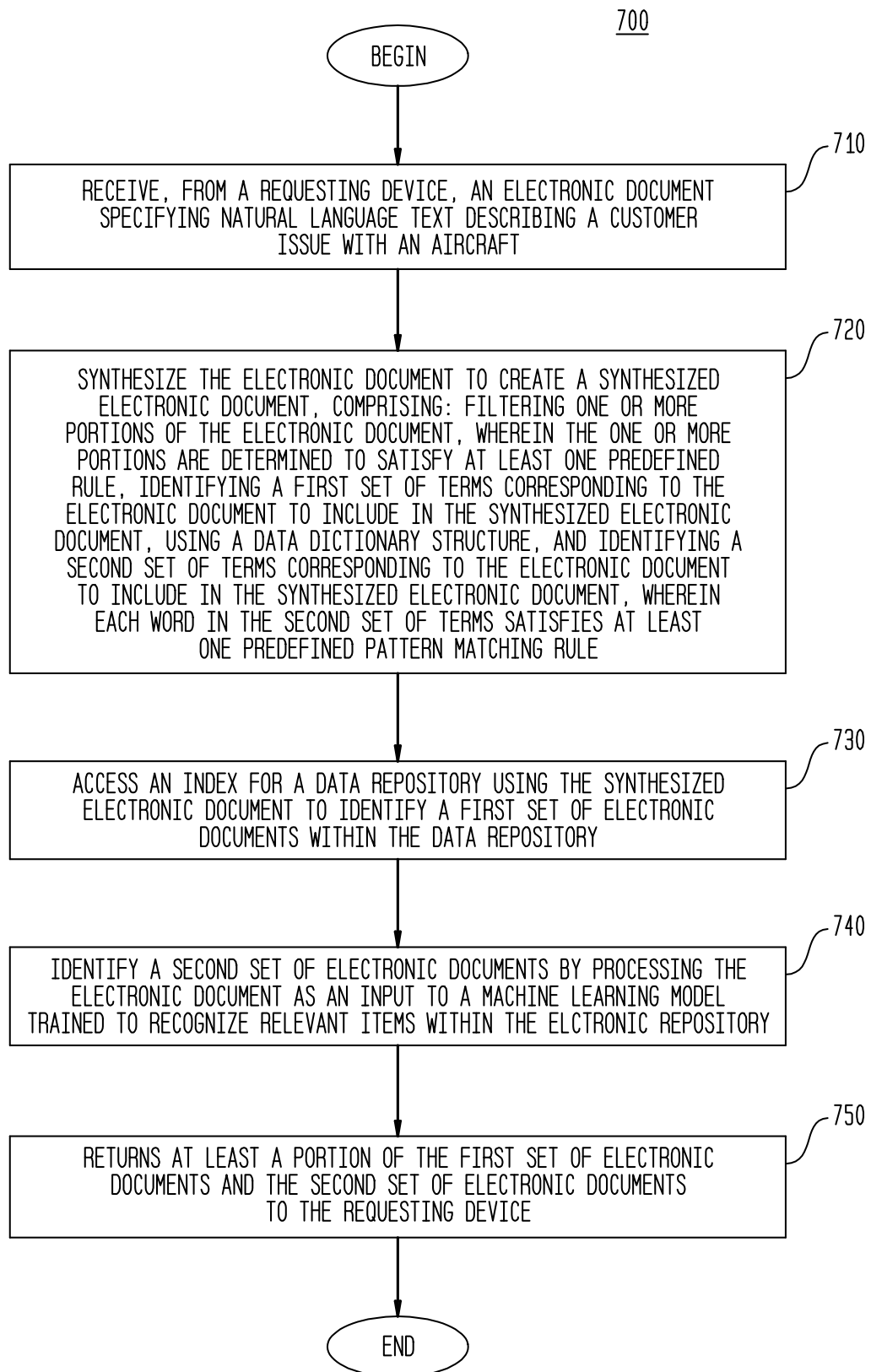
FIG. 7

FIG. 8

800